

# **CORPORATE PRESENTATION**

**November 2023** 

## **CORPORATE SNAPSHOT**

### **BIRCHCLIFF OVERVIEW**

# **BIRCHCLIFF**

### SELECT 2023 GUIDANCE<sup>(1)</sup>

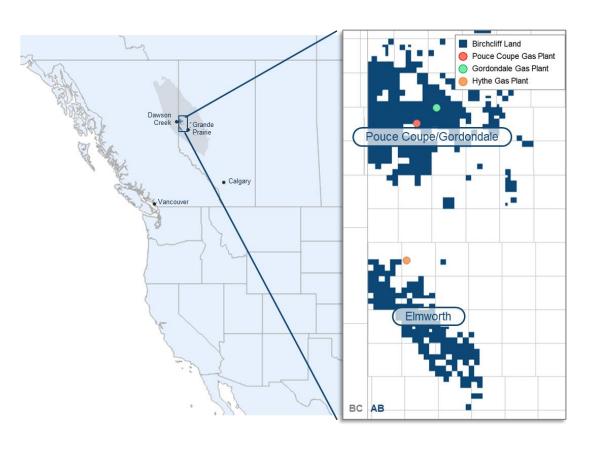
Average production	77,000 boe/d
Adjusted funds flow <sup>(2)</sup>	\$350 million
F&D capital expenditures	\$300 million
Free funds flow <sup>(2)</sup>	\$50 million
Annual base dividend <sup>(3)</sup>	\$213 million
Total debt at year end <sup>(4)</sup>	\$330 million

### 2023 FORWARD TWO MONTHS' FREE FUNDS FLOW SENSITIVITY<sup>(5)</sup>

Change in:	WTI	NYMEX HH	Dawn	AECO	CDN/US exchange
	US\$1.00/bbl	US\$0.10/MMBtu	US\$0.10/MMBtu	CDN\$0.10/GJ	rate CDN\$0.01
	\$0.7 million	\$0.7 million	\$1.3 million	\$0.4 million	\$0.9 million

\$7.51 per share
~266 million
\$2.0 billion
\$0.80 per share
10.7%
986 MMboe
PDP – 8 years; 2P – 35 years

### **BIRCHCLIFF IS A DIVIDEND-PAYING PURE ALBERTA** MONTNEY/DOIG RESOURCE PLAY PRODUCER



**NOVEMBER 2023** 

Updated November 14, 2023. See "Advisories - Forward-Looking Statements" for information regarding the risks and assumptions relating to Birchcliff's 2023 guidance and the commodity price and exchange rate assumptions for such guidance. Non-GAAP financial measure. See "Advisories - Non-GAAP and Other Financial Measures".

Assumes that an annual base dividend of \$0.80 per common share is paid, there are 266 million common shares outstanding and no special dividends are paid.

Capital management measure. See "Advisories – Non-GAAP and Other Financial Measures". Birchcliff's updated guidance for total debt at year end includes \$10.8 million of executive retirement benefit payments, which were not previously included.

Illustrates the expected impact of changes in commodity prices and the CDN/US exchange rate on the Corporation's updated forecast of free funds flow for 2023, holding all other variables constant. The calculated impact on free funds flow is only applicable within the limited range of change indicated. Calculations are performed independently and may not be indicative of actual results. Actual results may vary materially when multiple variables change at the same time and/or when the magnitude of the change increases. See "Advisories – Forward-Looking Statements" for commodity price and exchange rate assumptions used in this sensitivity.

Based upon the evaluation by Deloitte, independent qualified reserves evaluator, with an effective date of December 31, 2022 as contained in the report of Deloitte dated February 15, 2023 (the "2022 Reserves Report"). See "Advisories – Presentation of Oil and Gas Reserves".

See "Advisories - Oil and Gas Metrics" for a description of the methodology used to calculate reserves life index

## **CORPORATE SNAPSHOT**

## **SELECT Q3 2023 RESULTS**

BI	R		H			L	IF	F
	E	Ν	E	R	G	Υ		

Average production	74,143 boe/d
Light oil (% of production)	1,728 bbls/d (2%)
Condensate (% of production)	4,850 bbls/d (7%)
NGLs (% of production)	7,412 bbls/d (10%)
Natural gas (% of production)	360,924 Mcf/d (81%)
Adjusted funde flour	\$72.2 million <sup>(1)</sup>
Adjusted funds flow	\$0.27 per basic common share <sup>(2)</sup>
Cash flow from operating activities	•
	\$0.27 per basic common share <sup>(2)</sup>
Cash flow from operating activities	\$0.27 per basic common share <sup>(2)</sup> \$67.8 million



Birchcliff's 100% owned and operated Pouce Coupe Gas Plant

Non-GAAP financial measure. See "Advisories – Non-GAAP and Other Financial Measures".

Non-GAAP ratio. See "Advisories – Non-GAAP and Other Financial Measures".

NOVEMBER 2023

## **CORPORATE SNAPSHOT**

### WHY INVEST IN BIRCHCLIFF



### **WORLD-CLASS ASSET BASE**



High-quality, multi-decade inventory in Pouce Coupe and Gordondale

**Emerging Elmworth asset base provides significant resource upside aligned with strong LNG growth outlook** 

Portfolio provides optionality with mix of low-decline dry natural gas and liquids-rich opportunities

### **OPERATIONAL EXPERTISE**



**Executive and management teams with a proven track record** 

Own, operate & control infrastructure

Significant in-house expertise

# BIRCHCLIFF

## ENERGY

### FINANCIAL STRENGTH & SHAREHOLDER RETURNS



Significant financial flexibility backstopped by strong balance sheet

Annual \$0.80/share base common share dividend for 2023

Low-cost structure and market diversification

### **ESG EXCELLENCE**



One of the lowest emissions intensity producers amongst peers

Significant investments, partnerships and donations in the communities where we operate

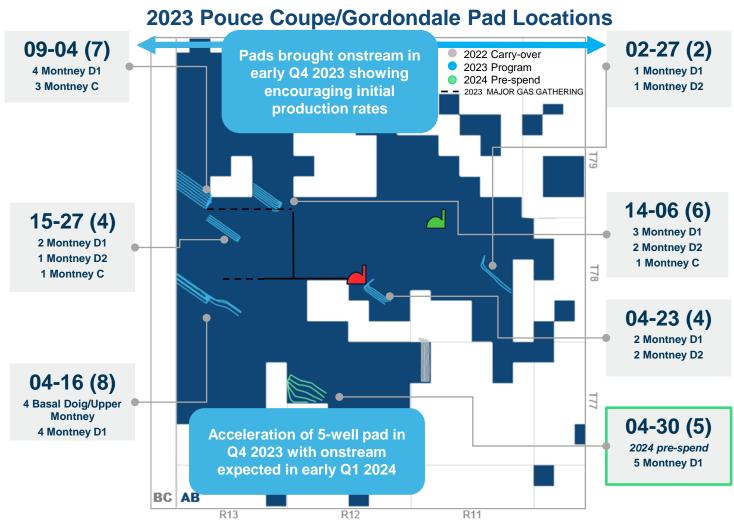
Board of directors (the "Board") consisting of over 30% female representation since 2017

## CAPITAL PROGRAM DETAILS(1)



2023 F&D Capital Expenditures by Classification					
Classification DCCET <sup>(2)(3)</sup>	Capital (millions) \$227				
Facilities and Infrastructure <sup>(4)</sup>	\$19				
Maintenance and Optimization <sup>(5)</sup>	\$23				
Land & Seismic <sup>(6)</sup>	\$11				
Other <sup>(7)</sup>	\$20				
Total F&D Capital Expenditures <sup>(8)</sup>	\$300				

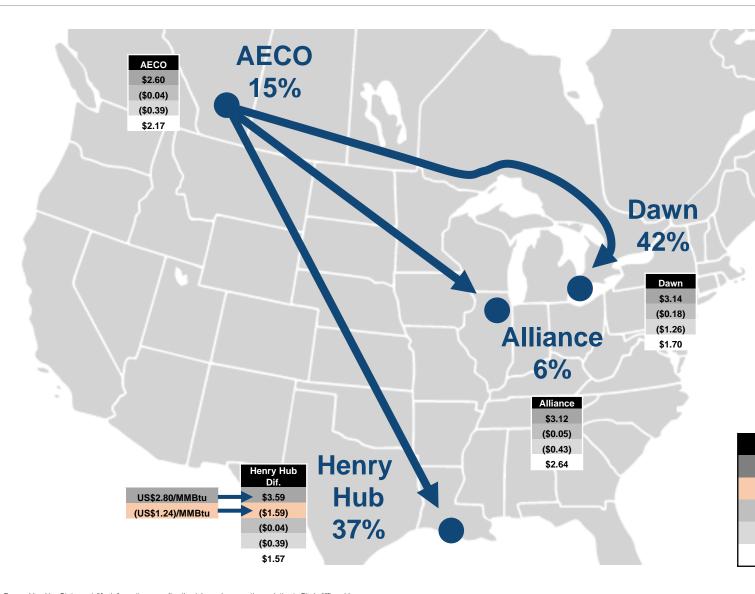
2023 F&D Capital	Program					
Wells to be drilled and to be br		tion				
Total wells to be Total wells to be drilled br						
Pouce Coupe						
Basal Doig/Upper Montney horizontal natural gas wells	4	4				
Montney D2 horizontal natural gas wells	3	5				
Montney D1 horizontal natural gas wells (10)	15	16				
Montney C horizontal natural gas wells	4	5				
Total Pouce Coupe	26	30				
Gordondale						
Montney D2 horizontal oil wells	1	1				
Montney D1 horizontal oil wells	1	1				
Total Gordondale	2	2				
Elmworth <sup>(11)</sup>						
Montney horizontal wells	2	0				
Total Elmworth	2	0				
TOTAL - COMBINED	30	32				



- ) For further information regarding the risks and assumptions relating to the Corporation's guidance, see "Advisories Forward-Looking Statements".
- 2) On a DCCET basis, the average well cost in 2023 is estimated to be approximately \$7 million in both Pouce Coupe and Gordondale. These costs can vary depending on factors such as the size of the associated multi-well pads, horizontal well length, the costs of construction, the existence of pipelines and other infrastructure.
- 3) Includes the completion, equipping and tie-in costs of approximately \$37.8 million associated with 9 wells that were drilled and rig released in Q4 2022.
- Facilities and infrastructure includes capital for a variety of projects, including gas gathering and plant emissions reduction initiatives that will provide long-term economic and environmental benefits.
- Maintenance and optimization includes capital to enhance production, reduce operating expense and maximize netbacks.
- ) Land and seismic includes capital for crown sales and rental payments but does not include other property acquisitions and dispositions.
- Other primarily includes capitalized G&A.
- Property acquisitions and dispositions have not been included in the table above as these amounts are generally unbudgeted. See "Advisories F&D Capital Expenditures"
- Includes 9 wells that were drilled and rig released in Q4 2022 in Pouce Coupe.
- 0) Includes 5 wells that will be drilled in 2023 and brought on production in 2024.
- Wells drilled but not completed.

### NATURAL GAS MARKETING AND DIVERSIFICATION(1)





DIVERSIFIED MARKET EXPOSURE

NO FIXED
PRICE
COMMODITY
HEDGES

### **Pricing Hub**

Forecasted Annual Average Realized Sales Price per Hub (CDN\$/GJ)

Basis Differential Cost (CDN\$/GJ)

Estimated Fuel Cost From Field to Sales Point (CDN\$/GJ)(2)

Estimated Transportation Cost From Field to Sales Point (CDN\$/GJ)(3)

Estimated Natural Gas Sales Netback (CDN\$/GJ)(4)

<sup>)</sup> See "Advisories – Forward-Looking Statements" for information regarding the risks and assumptions relating to Birchcliff's guidance.

Recorded net of extraction and other minor incom

Recorded as transportation expense for AECO and Dawn service. Transportation expense recorded net of realized wellhead price for Alliance service.

Natural gas sales netback denotes the average realized natural gas sales price less fuel costs, natural gas transportation costs and any basis differential costs







For 2024, Birchcliff remains focused on maintaining capital discipline, generating free funds flow and delivering significant returns to shareholders, while maintaining a strong balance sheet.

Based on its current commodity price outlook for 2024, Birchcliff anticipates that its adjusted funds flow will be sufficient to fully fund its F&D capital expenditures and common share dividend payments in 2024.

NOVEMBER 2023

<sup>1)</sup> Updated November 14, 2023. Birchcliff's preliminary 2024 guidance for its adjusted funds flow and excess free funds flow is based on an annual average production rate of 78,000 boe/d, which is the mid-point of Birchcliff's preliminary annual average production guidance range for 2024. See "Advisories – Forward-Looking Statements" for information regarding the risks and assumptions relating to Birchcliff's preliminary 2024 guidance and the commodity price and exchange rate assumptions for such guidance.

Non-GAAP financial measure. See "Advisories – Non-GAAP and Other Financial Measures."

Based on forecast F&D capital expenditures in 2024 of \$250 million, which is the mid-point of Birchcliff's preliminary guidance range.

Assumes that an annual base dividend of \$0.80 per common share is paid, there are 266 million common shares outstanding, there are no changes to the base dividend rate and no special dividends are paid. The declaration of future dividends is subject to the approval of the Board and is subject to change.



FIVE-YEAR OUTLOOK KEY THEMES:



GENERATE SUBSTANTIAL FREE FUNDS FLOW AND MAINTAIN CAPITAL DISCIPLINE

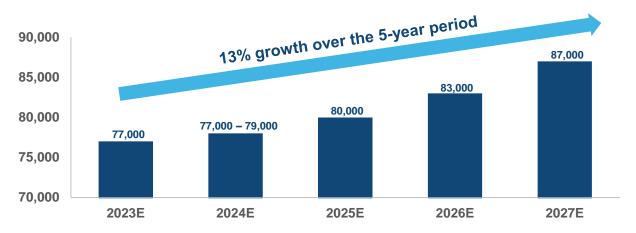


DELIVER SIGNIFICANT
SHAREHOLDER RETURNS



FULLY UTILIZE EXISTING
INFRASTRUCTURE
LEVERAGING EXTENSIVE
DRILLING INVENTORY

## **PRODUCTION**



■ Annual Average Production (boe/d)

Disciplined capital spending that prioritizes sustainable shareholder returns and production growth.

Excess free funds flow generated in 2024, above current dividend levels, is currently anticipated to be used to invest in Birchcliff's business, including filling its existing infrastructure to grow adjusted funds flow and lower per unit costs.

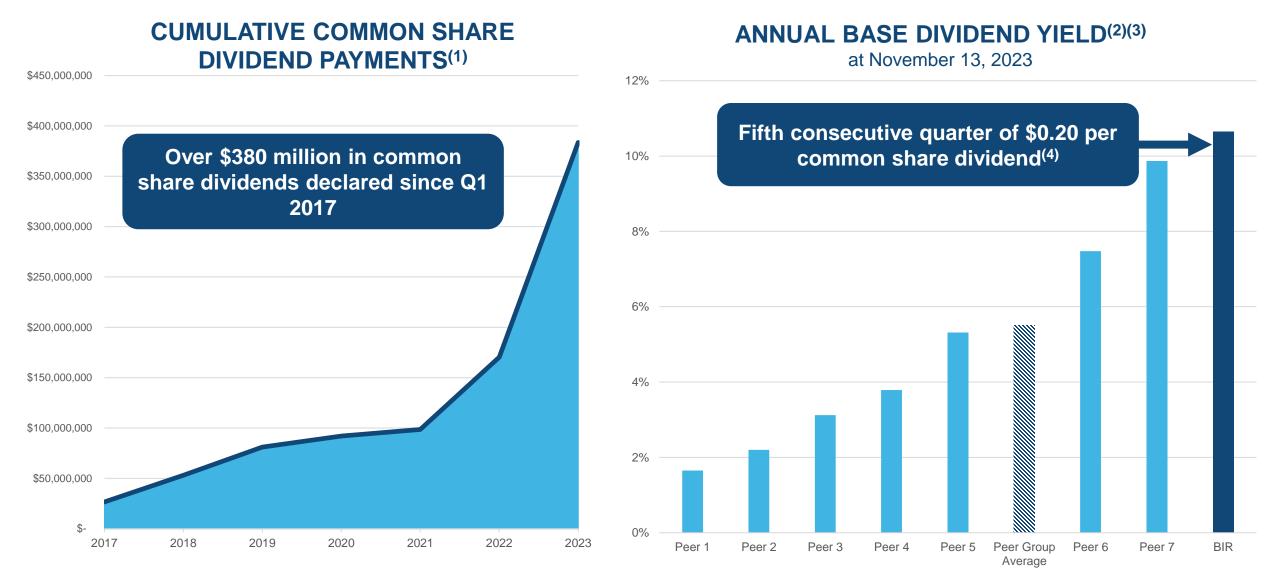
Birchcliff expects to announce the details of its updated five-year outlook for 2024 to 2028 on January 17, 2024.

1) For illustrative purposes only and should not be relied upon as indicative of future results. See "Advisories – Forward-Looking Statements" for information regarding the risks and assumptions relating to Birchcliff's five-year outlook for 2023 to 2027 (the "Five-Year Outlook")

## **FOCUSED ON SHAREHOLDER RETURNS**







<sup>1)</sup> Includes the Q4 2023 dividend declared on November 14, 2023, payable on December 29, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business on December 15, 2023, 2023. This assumes that there are 266 million common shares outstanding on record at the close of business of the close o

Peer group: ARX, PEY, POU, TOU, TVE, VET, WCP.

Source: Peer dividend yields determined internally based on current publicly available dividend rates and closing share prices on the TSX on November 13, 2023.

The declaration of future dividends is subject to the approval of the Board and is subject to change.







Large contiguous land blocks consisting of 373.7 net sections as at December 31, 2022, including the Pouce Coupe, Gordondale and Elmworth areas.



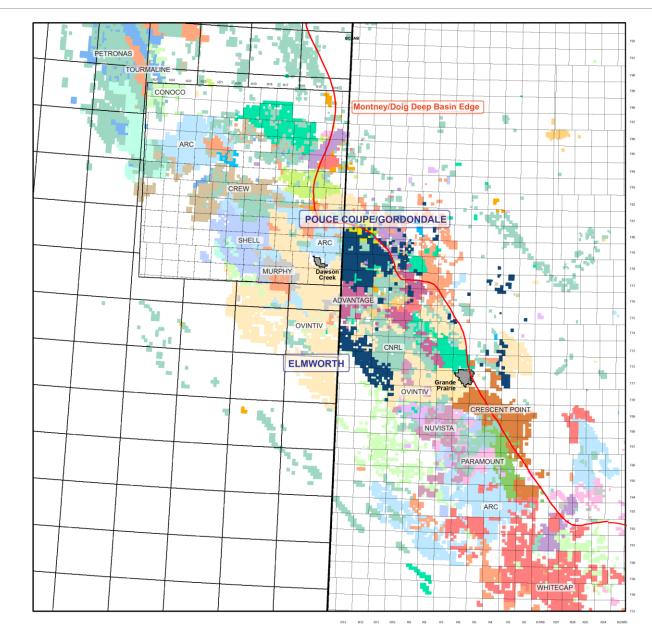
Extensive Montney/Doig portfolio provides commodity cycle optimization with production mix of prolific dry natural gas and liquids-rich targets.



Low-risk Pouce Coupe and Gordondale assets generate substantial free cash flow with decades of drilling inventory.



Emerging Elmworth land base provides significant additional Montney/Doig inventory with optionality to grow into developing LNG demand.



NOVEMBER 2023

**ELMWORTH OVERVIEW** 





Elmworth land block includes approximately 150 net contiguous sections of prolific Montney/Doig inventory.



As part of Birchcliff's future growth plans for Elmworth, it has initiated the formal planning for a proposed 100% owned and operated natural gas processing plant in the area.



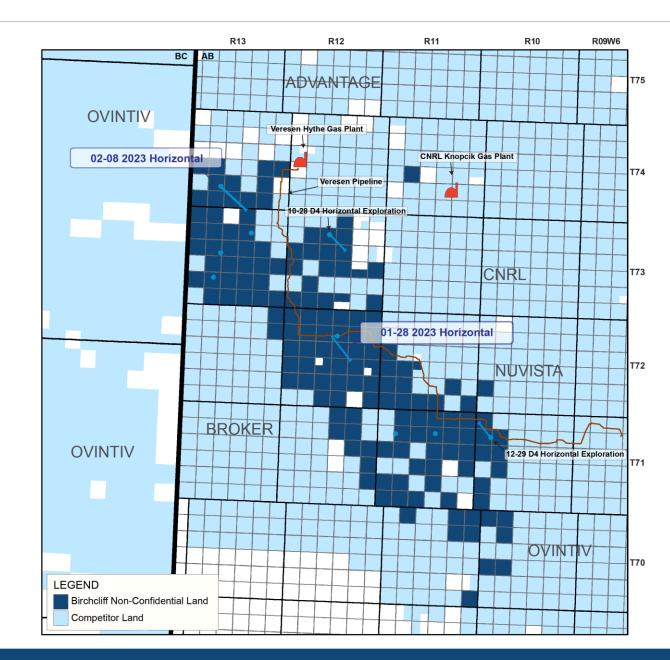
Two horizontal land retention wells were successfully drilled by Birchcliff in late Q2 2023 and early Q3 2023.



Elmworth asset provides multi-layer drilling targets in the lower, middle and upper Montney/Doig that complements existing portfolio.

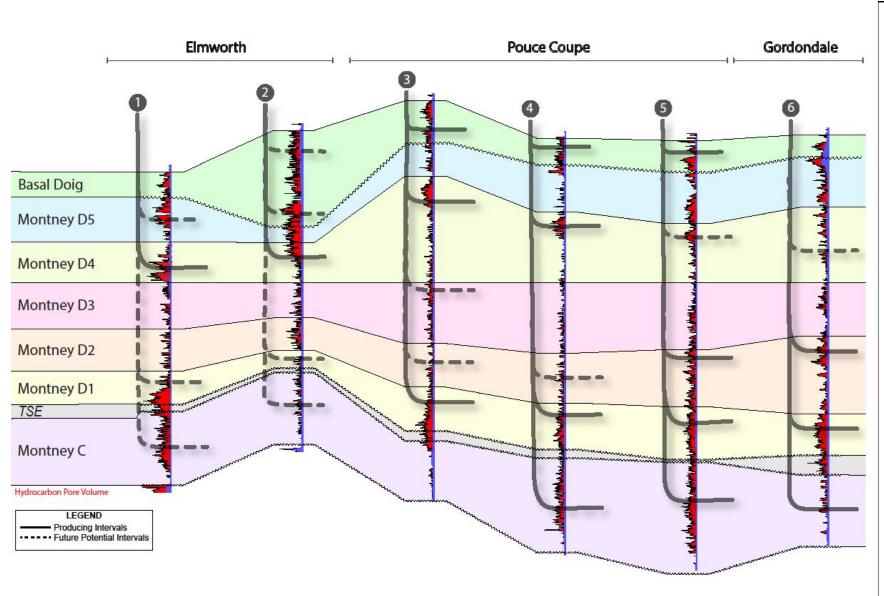


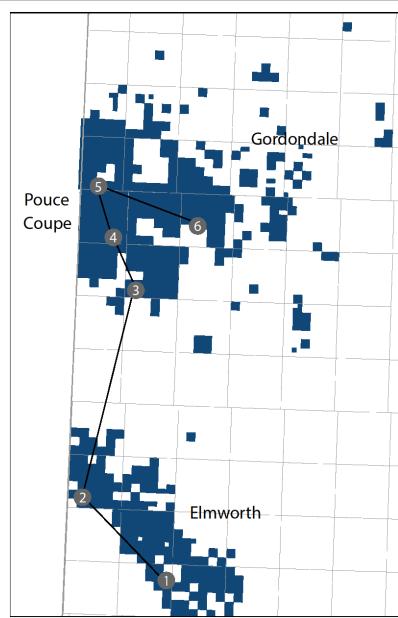
Montney/Doig resource in Elmworth provides significant future inventory and optionality with developing LNG demand.





**MASSIVE MULTI-INTERVAL LAND POSITION** 

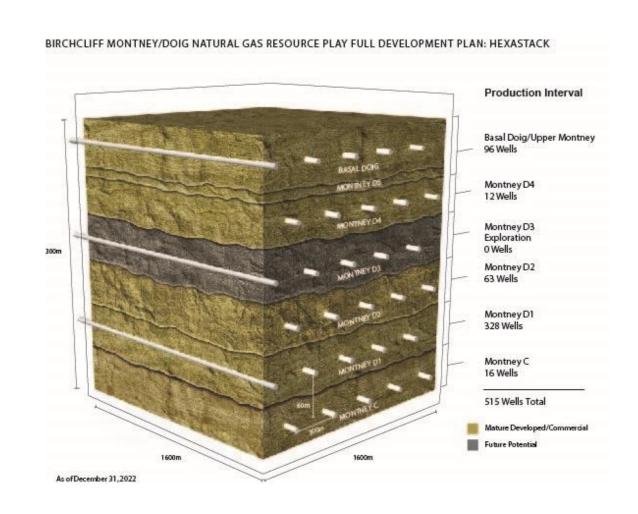




## **BIRCHCLIFF MONTNEY/DOIG HEXASTACK**

ENERGY

- Resource density: Stacked resource up to 300 metres thick.
- Large areal extent: Extends over 50,000 square miles.
- Exceptional "fracability": Low clay content, low Poisson's Ratio and high Young's Modulus.
- Exceptional fracture stability: Fractures stay open due to very low proppant embedment.
- High permeability: Formation is dominated by siltstones allowing natural fluid flow.
- Over pressured: Indicative of high gas in place and production capability.
- Repeatability: Widespread "blanket" style deposition provides for more repeatable results.



## **2023 CAPITAL PROGRAM**

### **MAJOR THEMES**

## BIRCHCLIFF

## **2023 Capital Program Major Themes**

- Balanced drilling opportunities of prolific natural gas and liquids-rich wells.
- Leverage interconnectivity between Pouce Coupe and Gordondale processing facilities to optimize infrastructure and reduce operating costs to maximize netbacks.
- Utilize existing infrastructure and further build out existing gathering system to expand drill-ready inventory.
- Flexibility to actively manage capital program in response to changing economic conditions.

## **Pouce Coupe**

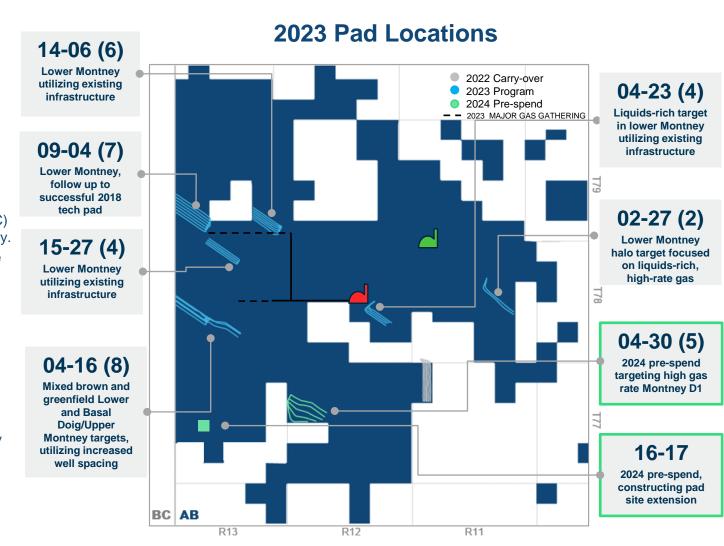
- Program focused on optimizing well spacing in the Lower Montney (D2, D1 and C) and Basal Doig/Upper Montney intervals to maximize economic resource recovery.
- Continued investment in major gas gathering infrastructure to ensure robust base production performance.
- Installation of a 20 km fuel gas pipeline network to reduce emissions and drive down capital and operating costs, as well as enhance flow assurance.
- Purposeful subsurface diagnostics to support further field optimization.
- 09-04 pad brought onstream in Q4 2023 showing encouraging initial production results.

### Gordondale

- Continue to keep Gordondale Gas Plant full to maximize liquids recovery.
- Two-well program targeting liquids-rich, high-rate gas wells in the Lower Montney (D2 and D1).
- 02-27 pad brought onstream in Q4 2023 showing encouraging initial production results.

### **Elmworth**

- Two land retention wells drilled but not completed in Q2 and Q3 2023.
- These wells will continue 64 sections of land.



### **POUCE COUPE OVERVIEW**





Q3 2023 average production of 52,011 boe/d<sup>(1)</sup>, with a natural gas weighting of 89%.



Proven asset in development phase, with large low-risk multi-decade drilling inventory.



Wells show high initial deliverability, low terminal decline and stable long-term production.



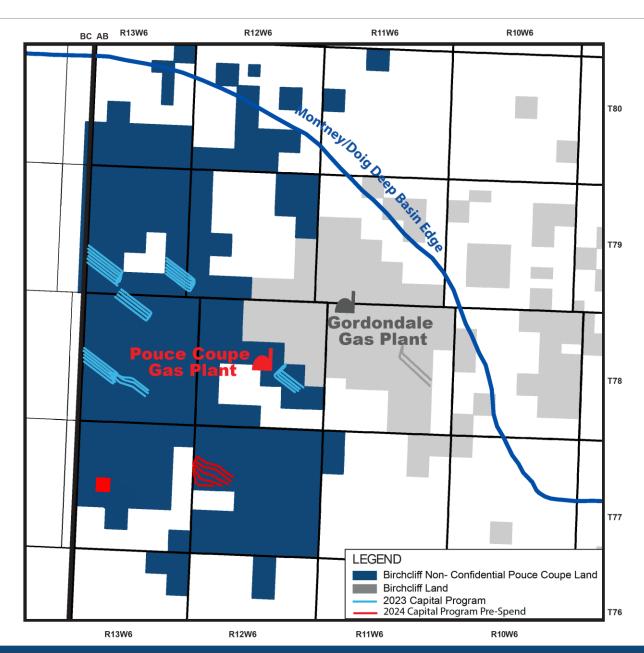
Predictable results with improving gas rates and liquids yields.



100% owned and operated Pouce Coupe Gas Plant provides best in class operating cost, maximizing netback.



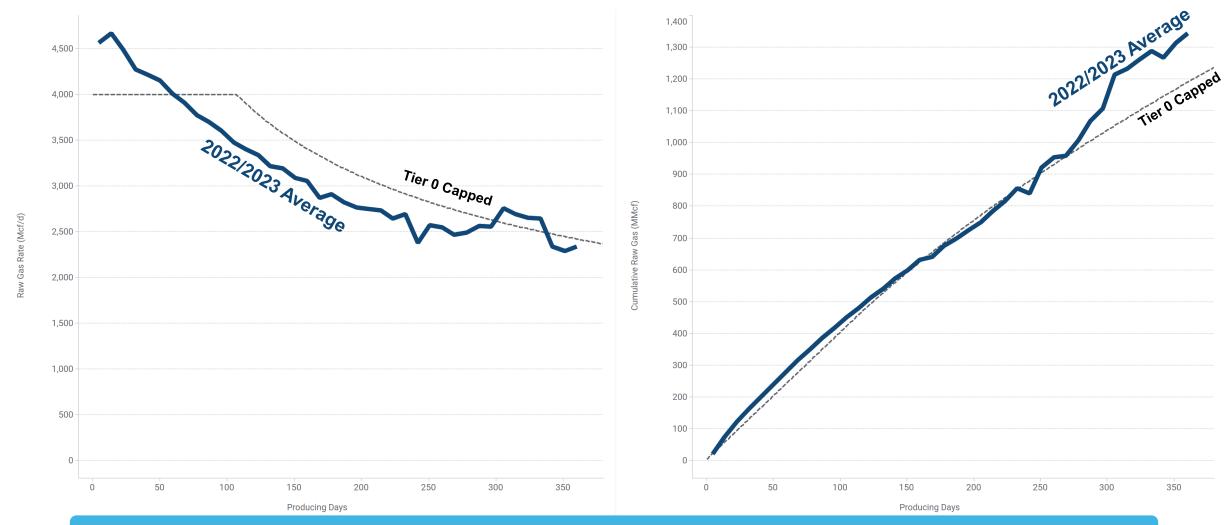
Excellent synergies through interconnectivity with Gordondale infrastructure, which allows for production sales optimization.



Consists of 277,730 Mcf/d of natural gas, 3,505 bbls/d of condensate, 2,162 bbls/d of NGLs and 55 bbls/d of light oil.



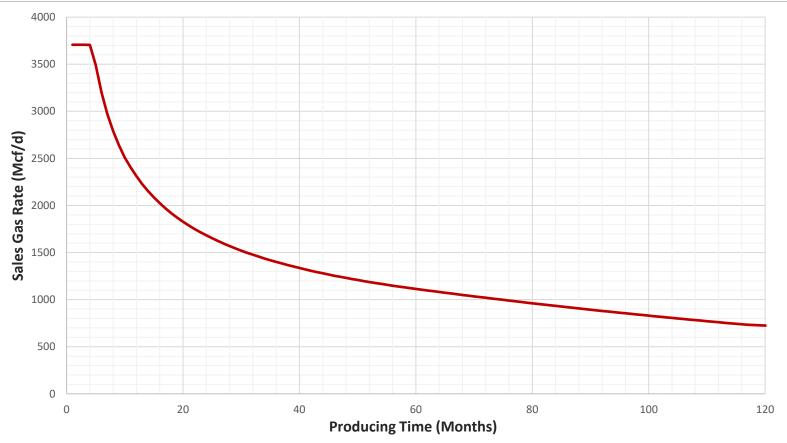
2022/2023 WELLS VS. TIER 0 CAPPED TYPE CURVE(1)



The 2022 and 2023 program average continues to show sustained production exceeding the Tier 0 capped curve

## BIRCHCLIFF

POUCE COUPE DELOITTE TIER 0 TYPE CURVE(1)



Deloitte Type Curve Production Summary								
	Condensate Sales Gas C3+ <sup>(2)</sup> Total Sales							
	bbls/d	Mcf/d	bbls/d	boe/d				
IP30	256	3,706	26	899				
IP90	224	3,706	26	867				
IP180	180	3,587	25	803				
IP360	132	3,098	21	669				

Deloitte Tier 0 Type Curve Inputs						
Raw Gas EUR	Bcf	8.2				
Sales EUR	Mboe	1,595				
Capped Rate (Sales)	MMcf/d	3.7				
CGR <sup>(3)</sup>	bbl/MMcf	33.3				
DCCET Capital	\$MM	5.3				

Rate of Return (%)						
WTI (US\$/bbl)						
\$70.00 \$80.00 \$90.00 \$100.00						
\$2.00	115	137	159	184		
\$3.00	162	187	213	241		
\$4.00	212	240	269	300		
\$5.00	266	296	328	363		
	\$3.00 \$4.00	\$2.00 115 \$3.00 162 \$4.00 212	\$70.00 \$80.00 \$2.00 115 137 \$3.00 162 187 \$4.00 212 240	\$70.00 \$80.00 \$90.00 \$2.00 115 137 159 \$3.00 162 187 213 \$4.00 212 240 269		

NPV10 (\$MM)							
		WTI (US\$/bbI)					
	\$70.00 \$80.00 \$90.00 \$100.00						
30 GJ)	\$2.00	12.2	13.5	14.6	15.8		
	\$3.00	16.3	17.6	18.7	19.9		
AE( C\$/	\$4.00	20.0	21.2	22.3	23.5		
)	\$5.00	23.3	24.5	25.6	26.7		

Payout (Years)							
WTI (US\$/bbl)							
\$70.00 \$80.00 \$90.00 \$100.00							
	\$2.00	1.0	0.9	0.8	0.7		
င်ဝ	\$3.00	8.0	0.8	0.7	0.7		
AE C\$/	\$4.00	0.7	0.7	0.6	0.6		
)	\$5.00	0.7	0.6	0.6	0.6		

<sup>\*</sup>Assumptions: FX 1.25 CAD/USD

NOVEMBER 2023

<sup>\*</sup>All economics are before tax; reference date is January 1, 2023

Deloitte 2P type curve as at December 31, 2022. See "Advisories – Presentation of Oil and Gas Reserves".

Associated liquids recovery at the Pouce Coupe Gas Plant.

CGR reflects life-time equivalent. CGR Curve for Tier 0 input declines from 70 bbls/MMcf to 30 bbls/MMcf over a 6 - 7 month period, remaining at 30 bbls/MMcf for the life of the well.

## GORDONDALE OVERVIEW





Q3 2023 average production of 22,042 boe/d<sup>(1)</sup> with an oil, condensate & NGLs weighting of 37%.



Low base production decline requires less incremental wells to keep infrastructure full.



Strategic infrastructure with deep-cut liquids recovery and blending facilities to enhance netbacks.



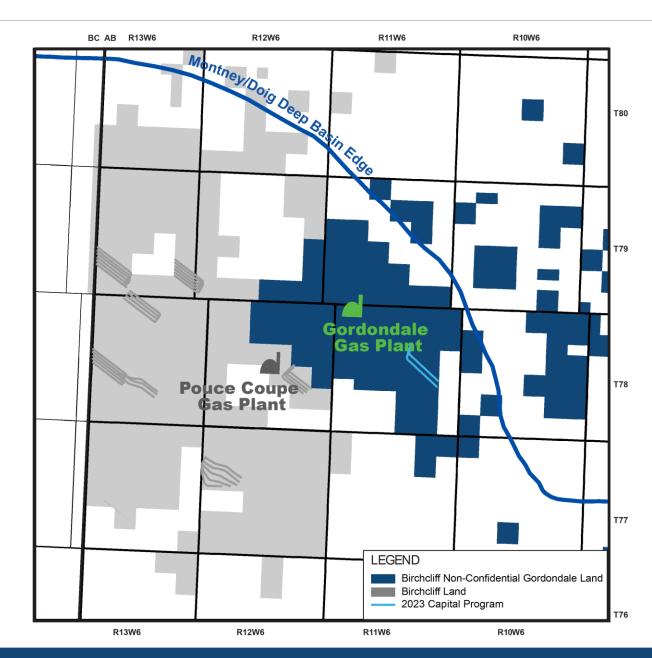
Asset optimized through infrastructure buildout including field compression, fuel gas network, water infrastructure, disposal wells and direct liquids connection to Pembina Peace and Northern Pipeline systems.



2 (2.0 net) horizontal wells targeting prolific liquidsrich high-rate natural gas were drilled and completed in Q3 and brought on with encouraging initial production rates in Q4.



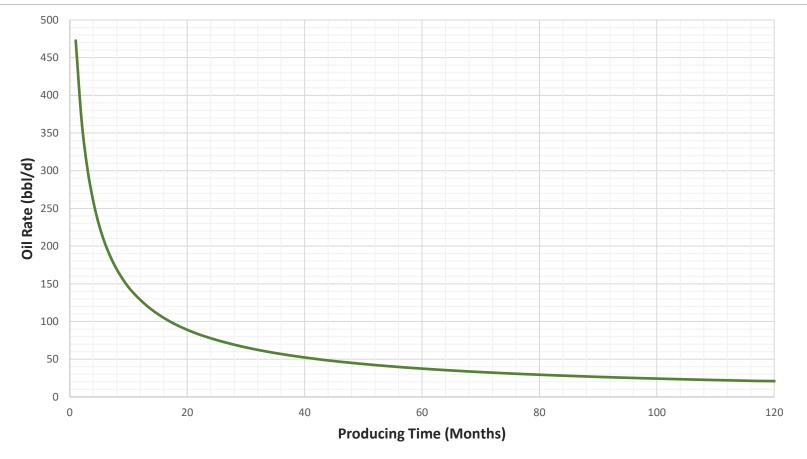
Large remaining drilling inventory with a mix of step-out and infill locations.



Consists of 82,738 Mcf/d of natural gas, 5,244 bbls/d of NGLs, 1,672 bbls/d of light oil and 1,337 bbls/d of condensate

## GORDONDALE DELOITTE LOW GOR HALO OIL TYPE CURVE(1)





Deloitte Type Curve Production Summary							
	Oil	Sales Gas	C2+ <sup>(2)</sup>	Total Sales			
	bbls/d	Mcf/d bbls/d		boe/d			
IP30	473	2,522	212	1,105			
IP90	380	2,262	190	947			
IP180	305	1,983	167	802			
IP360	229	1,635	137	639			

Deloitte	Deloitte Type Curve Inputs						
Raw Gas EUR	Bcf	3					
Oil EUR	Mbbl	302					
Sales EUR CGR (C2+) <sup>(3)</sup>	Mboe	968					
	bbl/MMcf	86					
DCCET Capital	\$MM	5.3					

Rate of Return (%)							
	WTI (US\$/bbl)						
		\$70.00	\$80.00	\$90.00	\$100.00		
	\$2.00	167	217	271	329		
(G)	\$3.00	195	248	305	367		
AĒ C\$⁄	\$4.00	223	279	339	403		
)	\$5.00	251	310	373	440		

		NPV10	(\$MM)				
	WTI (US\$/bbl)						
		\$70.00	\$80.00	\$90.00	\$100.00		
	\$2.00	11.0	12.9	14.7	16.3		
(G)	\$3.00	12.6	14.5	16.2	17.9		
AE C\$/	\$4.00	14.0	15.9	17.6	19.3		
	\$5.00	15.3	17.2	18.9	20.5		

Payout (Years)							
	WTI (US\$/bbl)						
		\$70.00 \$80.00 \$90.00 \$100.00					
	\$2.00	0.8	0.7	0.6	0.5		
000	\$3.00	0.7	0.6	0.6	0.5		
AE C\$/	\$4.00	0.7	0.6	0.5	0.5		
	\$5.00	0.6	0.6	0.5	0.5		

\*Assumptions: FX 1.25 CAD/USD

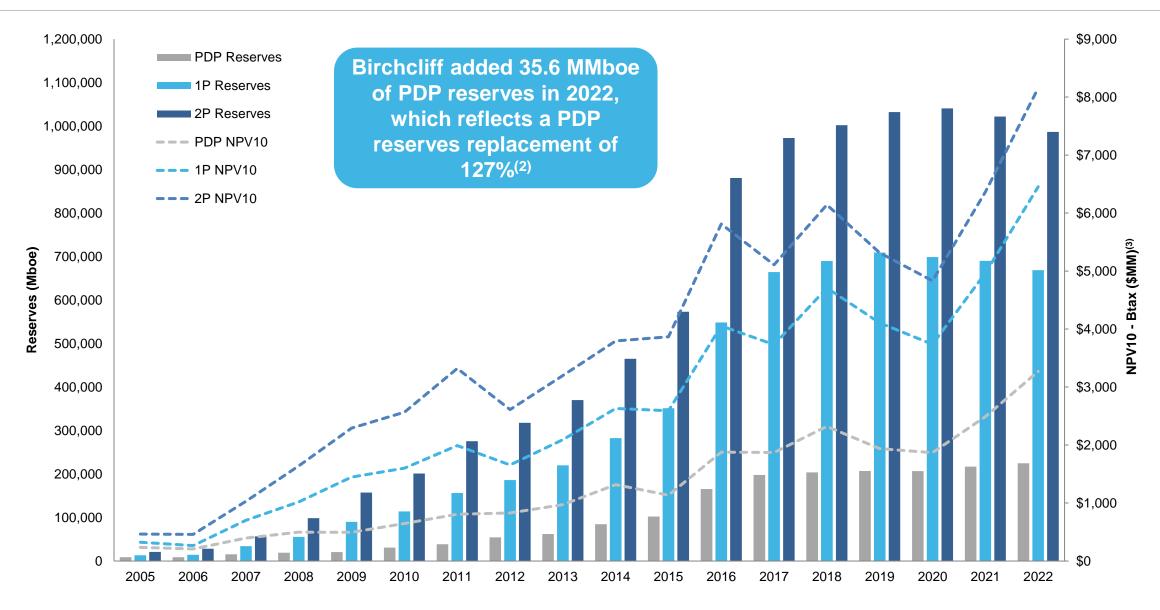
\*All economics are before tax; reference date is January 1, 2023

Deloitte 2P type curve. See "Advisories - Presentation of Oil and Gas Reserves".

## 2022YE CORPORATE RESERVES(1)

## BIRCHCLIFF

### SIGNIFICANT RESERVES VOLUME AND VALUE GROWTH



See "Advisories – Presentation of Oil and Gas Reserv

See 'Advisories - Oil and Gas Metrics" for a description of the methodology used to calculate reserves replacement.

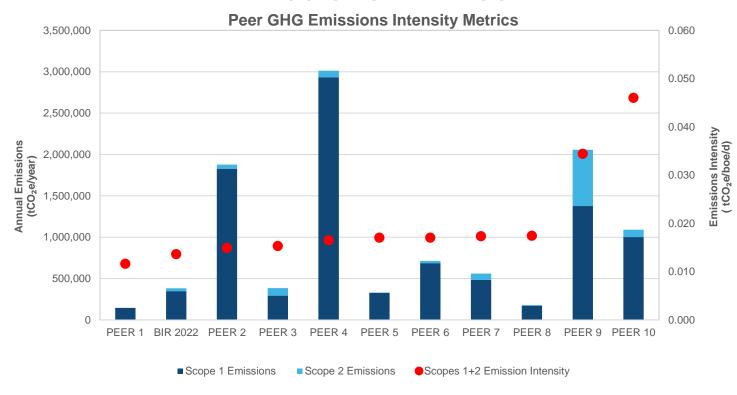
Estimates of future net revenue, whether calculated without discount or using a discount rate, do not represent fair market value.

## **CORPORATE RESPONSIBILITY**

### **FOCUSED ON ESG EXCELLENCE**

### BIRCHCLIFF ENERGY

## **PEER EMISSIONS METRICS**(1)(2)(3)(4)(5)(6)



Birchcliff consistently screens as one of the lowest Scope 1+2 emissions intensity producers in the peer group

## **ENVIRONMENTAL**



Pouce Coupe Gas Plant has two acid gas sequestration wells that have been operational for over 13 years. Todate, over 73,000 tonnes of carbon dioxide has been sequestered.



Peer-leading water storage and infrastructure that effectively removes 15,700 truckloads of water per year.



Birchcliff's liability management rating of 16.78 (as at November 4, 2023) compares to the industry average of 5.33.

**NOVEMBER 2023** 

Peer Group: AAV, ARX, BTE, CR, KEL, NVA, POU, PEY, TOU, WCP.

<sup>2022</sup> data sourced from company reports and public data.

Scope 1 Emissions: Emissions from owned or controlled sources.

Scope 2 Emissions: Emissions from the purchase of indirect energy.

<sup>5)</sup> Scope 1 and Scope 2 Emissions - left axis.6) Scope 1+2 Emissions Intensity - right axis.

## **CORPORATE RESPONSIBILITY**

### **FOCUSED ON ESG EXCELLENCE**



## SOCIAL



Major supporter of STARS Air Ambulance and the United Way of Calgary, raising more than \$4.0 million for the organizations to-date.



In 2022, participated in 45 engagement sessions with local Indigenous communities and invested over \$120,000 to local Indigenous community programs, over \$6.6 million to Indigenous employment opportunities and almost \$40,000 to Indigenous scholarships.



Over \$300,000 donated to local community groups and organizations last year outside of the larger STARS and United Way campaigns.

## **GOVERNANCE**



Mission: To be a leader in producing the most reliable, low-cost and responsible Canadian energy for the world.



Board consisting of over 30% female representation since 2017.



Five standing Board Committees<sup>(1)</sup> assist the Board in fulfilling its oversight responsibilities and ensuring accountability to stakeholders.



The Board's five standing committees consist of: the Audit Committee, Compensation Committee, Environment, Health, Safety and Sustainability ("EHSS") Committee, Reserves Evaluation Committee and Nominating Committee.

## CANADIAN WEST COAST LNG OPPORTUNITY







Rockies LNG is a partnership of Canadian natural gas producers working together to advance West Coast LNG opportunities. Rockies collectively represents one-third of Canada's natural gas production and holds reserves to supply local and international markets for decades to come.



## KSI LISIMS LNG

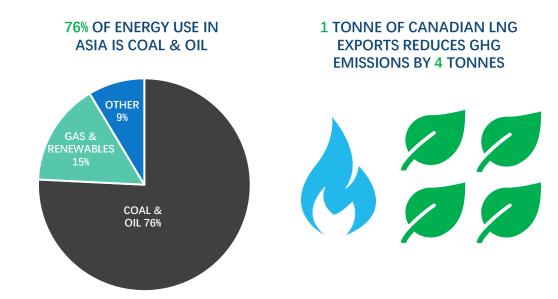
Rockies LNG is collaborating with the Nisga'a Nation, a modern treaty Nation in British Columbia, and Western LNG, an experienced LNG developer, to develop a 12 million tonne per year (approximately 1.7 – 2.0 Bcf/d) net zero LNG export project on the west coast of British Columbia.

Ksi Lisims LNG will create significant economic and employment opportunities for local Indigenous Nations, British Columbia, Alberta and the rest of Canada and provide Rockies' producers with access to growing international markets.

### **Environmental Benefits of Canadian LNG**

LNG is critical in the transition to a low-carbon economy, as it displaces higher carbon fuels like coal and oil and provides a backstop to intermittent renewables such as wind and solar.

Canadian LNG has a lower carbon footprint than other LNG supply around the globe, with some of the world's lowest upstream emission profiles, access to renewable power to electrify pipelines and LNG facilities and a shorter shipping distance to markets than many other supply regions.

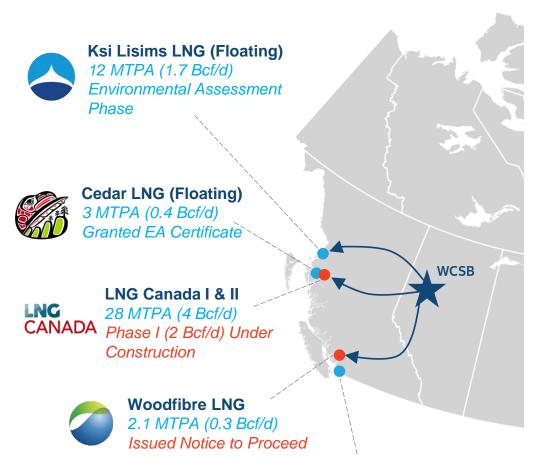


SOURCES: BP Statistical Review of World Energy 2019; "Greenhouse-gas emissions of Canadian LNG for use in China", Journal of Cleaner Production, Stanford, UBC, University of Calgary, 2020 and Ksi Lisims LNG internal estimates.

## CANADIAN WEST COAST LNG OPPORTUNITY(1)







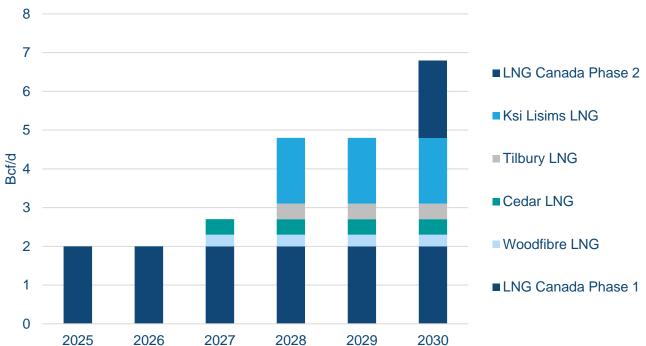
Tilbury LNG Expansion

FORTIS BC 2.8 MTPA (0.4 Bcf/d)

Environmental Assessment Phase

48 MTPA (6.8 Bcf/d) of LNG projects either under construction or in development on Canada's West Coast





Source: Public filings

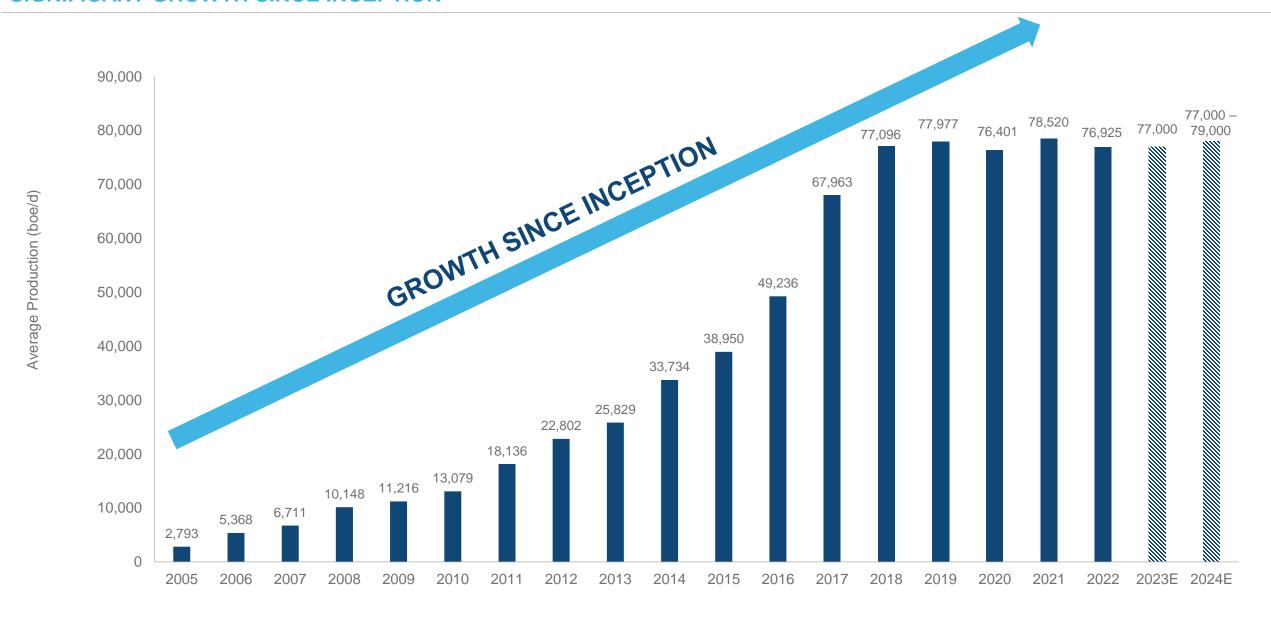


# **APPENDIX**

## **PRODUCTION HISTORY**

## SIGNIFICANT GROWTH SINCE INCEPTION





## **HISTORICAL PROFITABILITY**





Profitability Breakdown:	2018	2019	2020	2021	2022	5 Year Average <sup>(4)</sup>
Average AECO (CDN\$/GJ)	\$1.42	\$1.67	\$2.11	\$3.44	\$5.04	\$2.74
Average WTI (US\$/bbl)	\$64.77	\$57.03	\$38.91	\$68.70	\$94.31	\$64.74
P&NG Revenue (\$/Mcfe) <sup>(1)</sup>	\$3.68	\$3.59	\$3.15	\$5.42	\$7.96	\$4.76
PDP F&D (\$/Mcfe) <sup>(2)</sup>	(\$1.46)	(\$1.44)	(\$1.69)	(\$0.98)	(\$1.71)	(\$1.46)
Total Cash Costs (\$/Mcfe)(3)	(\$1.74)	(\$1.72)	(\$1.72)	(\$2.17)	(\$2.77)	(\$2.02)
Profit (\$/Mcfe) <sup>(3)</sup>	<u>\$0.48</u>	<u>\$0.43</u>	<u>(\$0.26)</u>	<u>\$2.27</u>	<u>\$3.48</u>	<u>\$1.28</u>
Profit Margin (%) <sup>(3)</sup>	<u>13%</u>	<u>12%</u>	<u>(8%)</u>	<u>42%</u>	<u>44%</u>	<u>21%</u>

Excludes the effects of financial instruments but includes the effects of fixed price physical delivery contracts.

Cost to find and develop PDP reserves based on F&D costs. See "Advisories - Oil and Gas Metrics".

Non-GAAP ratio. See "Advisories - Non-GAAP and Other Financial Measures".

Calculated as a simple average.

## **CORPORATE INFORMATION**



### **EXECUTIVE TEAM**

### **Jeff Tonken**

Chief Executive Officer and Chairman of the Board

### **Chris Carlsen**

President and Chief Operating Officer

### **Bruno Geremia**

**Executive Vice President and Chief Financial Officer** 

### **Myles Bosman**

**Executive Vice President, Exploration** 

### **David Humphreys**

**Executive Vice President, Operations** 

### **Robyn Bourgeois**

Vice President, Legal, General Counsel and Corporate Secretary

### **Hue Tran**

Vice President, Business Development and Marketing

### Theo van der Werken

Vice President, Engineering

### **DIRECTORS**

### **Jeff Tonken**

Chief Executive Officer and Chairman of the Board

### **Dennis Dawson**

**Independent Lead Director** 

### **Debra Gerlach**

**Independent Director** 

### **Stacey McDonald**

**Independent Director** 

### **Cameron Proctor**

**Independent Director** 

### **James Surbey**

Non-Independent Director

### **AUDITORS**

KPMG LLP.

Chartered Professional Accountants

Calgary, Alberta

### **RESERVES EVALUATOR**

Deloitte LLP Calgary, Alberta

### **BANK SYNDICATE**

**ICICI Bank Canada** 

The Bank of Nova Scotia
HSBC Bank Canada
National Bank of Canada
Canadian Imperial Bank of Commerce
Bank of Montreal
ATB Financial
Business Development Bank of Canada
Wells Fargo Bank, N.A., Canadian Branch
United Overseas Bank Limited

## **CORPORATE INFORMATION**



### **MANAGEMENT TEAM**

**Gates Aurigemma** 

Manager, General Accounting

**Jesse Doenz** 

Controller and Investor Relations Manager

**Andrew Fulford** 

Surface Land Manager

**Paul Messer** 

Manager of Information Technology

**Tyler Murray** 

Mineral Land, Acquisitions and Dispositions Manager

**Landon Poffenroth** 

Montney Asset Manager

**Michelle Rodgerson** 

Manager, Human Resources and Corporate Services

**Jeff Rogers** 

**Facilities Manager** 

**Kevin Matiasz** 

**Drilling and Completions Manager** 

**Victor Sandhawalia** 

Manager of Finance

**Daniel Sharp** 

Manager of Geology

**Ryan Sloan** 

Health and Safety Manager

**Duane Thompson** 

**Production Manager** 

**HEAD OFFICE** 

Suite 1000, 600 – 3rd Avenue S.W.

Calgary, Alberta T2P 0G5

Phone: 403-261-6401

**SPIRIT RIVER OFFICE** 

5604 – 49th Avenue

Spirit River, Alberta T0H 3G0

Phone: 780-864-4624

Email: info@birchcliffenergy.com

TRANSFER AGENT

Computershare Trust Company of Canada Calgary, Alberta and Toronto, Ontario

TSX: BIR



DEFINITIONS

Deloitte Deloitte LLP, independent qualified reserves evaluator
Gordondale Gas Plant AltaGas' deep-cut sour gas processing facility in Gordondale

NI 52-112 National Instrument 52-112 – Non-GAAP and Other Financial Measures Disclosure

Pouce Coupe Gas Plant Birchcliff's 100% owned and operated natural gas plant located in the Pouce Coupe area of Alberta

ABBREVIATIONS

1P total proved

2P proved plus probable

AECO benchmark price for natural gas determined at the AECO 'C' hub in southeast Alberta

bbl barrel bbls barrels

bbls/d barrels per day

Bcf/d billion cubic feet per day boe barrel of oil equivalent

boe/d barrel of oil equivalent per day

C2+ ethane plus C3+ propane plus

CGR condensate to gas ratio condensate pentanes plus (C5+)

DCCET drilling, casing, completions, equipping and tie-in

EUR estimated ultimate recovery
F&D finding and development
FDC future development costs
G&A general and administrative

GAAP generally accepted accounting principles for Canadian public companies, which are currently

International Financial Reporting Standards as issued by the International Accounting Standards Board

GHG greenhouse gas

GJ gigajoule
GJ/d gigajoules per day
GOR gas/oil ratio
HH Henry Hub
IP initial production
LNG liquefied natural gas

Mboe thousands of barrels of oil equivalent

Mcf thousand cubic feet

Mcf/d thousand cubic feet per day

Mcfe thousand cubic feet of gas equivalent

MM millions

Mbbl thousand barrels of oil
MMBtu million British thermal units

MMcf million cubic feet
MMcf/d million cubic feet per day

MSW price for mixed sweet crude oil at Edmonton, Alberta

MTPA million tonnes per annum

NGLs natural gas liquids consisting of ethane (C2), propane (C3) and butane (C4) and specifically

excluding condensate

NPV10 net present value discounted at 10% NYMEX New York Mercantile Exchange

OPEC Organization of the Petroleum Exporting Countries

PDP proved developed producing

tCO2e tonnes of carbon dioxide equivalent

West Texas Intermediate, the reference price paid in U.S. dollars at Cushing, Oklahoma, for crude oil of

standard grade

\$000s thousands of dollars

WTI



#### NON-GAAP AND OTHER FINANCIAL MEASURES

This presentation uses various "non-GAAP financial measures", "non-GAAP ratios", and "capital management measures" (as such terms are defined in NI 52-112), which are described in further detail below.

#### Non-GAAP Financial Measures

NI 52-112 defines a non-GAAP financial measure as a financial measure that: (i) depicts the historical or expected future financial performance, financial position or cash flow of an entity; (ii) with respect to its composition, excludes an amount that is included in, or includes an amount that is excluded from, the composition of the most directly comparable financial measure disclosed in the primary financial statements of the entity; (iii) is not disclosed in the financial statements of the entity; and (iv) is not a ratio, fraction, percentage or similar representation. The non-GAAP financial measures used in this presentation are not standardized financial measures under GAAP and might not be comparable to similar measures presented by other companies. Investors are cautioned that non-GAAP financial measures should not be construed as alternatives to or more meaningful than the most directly comparable GAAP financial measures used in this presentation.

#### Adjusted Funds Flow. Free Funds Flow and Excess Free Funds Flow

Birchcliff defines "adjusted funds flow" as cash flow from operating activities before the effects of decommissioning expenditures and changes in non-cash operating working capital. Birchcliff eliminates settlements of decommissioning expenditures from cash flow from operating activities as the amounts can be discretionary and may vary from period to period depending on its capital programs and the maturity of its operating areas. The settlement of decommissioning expenditures is managed with Birchcliff's capital budgeting process which considers available adjusted funds flow. Changes in non-cash operating working capital are eliminated in the determination of adjusted funds flow as the timing of collection and payment are variable and by excluding them from the calculation, the Corporation believes that it is able to provide a more meaningful measure of its operations and ability to generate cash on a continuing basis. Management believes that adjusted funds flow assists management and investors in assessing Birchcliff's financial performance after deducting all operating and corporate cash costs, as well as its ability to generate the cash necessary to fund sustaining and/or growth capital expenditures, repay debt, settle decommissioning obligations, buy back common shares and pay dividends.

Birchcliff defines "free funds flow" as adjusted funds flow less F&D capital expenditures. Management believes that free funds flow assists management and investors in assessing Birchcliff's ability to generate shareholder returns through a number of initiatives, including but not limited to, debt repayment, common share buybacks, the payment of common share dividends, acquisitions and other opportunities that would complement or otherwise improve the Corporation's business and enhance long-term shareholder value.

Birchcliff defines "excess free funds flow" as free funds flow less common share dividends paid. Management believes that excess free funds flow assists management and investors in assessing Birchcliff's ability to further enhance shareholder returns after the payment of common share dividends, which may include debt repayment, special dividends, increases to the Corporation's base common share dividend, common share buybacks, acquisitions and other opportunities that would complement or otherwise improve the Corporation's business and enhance long-term shareholder value.

The most directly comparable GAAP financial measure to adjusted funds flow, free funds flow and excess free funds flow is cash flow from operating activities. The following table provides a reconciliation of cash flow from operating activities to adjusted funds flow, free funds flow and excess free funds flow and excess free funds flow for the periods indicated:

	Three r	nonths ended	Twelve months ended
	S	September 30,	December 31,
(\$000s)	2023	2022	2022
Cash flow from operating activities	67,840	272,965	925,275
Change in non-cash operating working capital	3,601	(6,448)	25,662
Decommissioning expenditures	784	833	2,746
Adjusted funds flow	72,225	267,350	953,683
F&D capital expenditures	(66,677)	(85,330)	(364,621)
Free funds flow	5,548	182,020	589,062
Dividends on common shares	(53,321)	(5,317)	(71,788)
Excess free funds flow	(47,773)	176,703	517,274



Birchcliff has disclosed in this presentation forecasts of adjusted funds flow and free funds flow and excess free funds flow for 2024, which are forward-looking non-GAAP financial measures. The equivalent historical non-GAAP financial measures are adjusted funds flow, free funds flow for the twelve months ended December 31, 2022. Birchcliff anticipates the forward-looking non-GAAP financial measures for adjusted funds flow, free funds flow and excess free funds flow disclosed herein will be lower than their respective historical amounts primarily due to lower anticipated benchmark oil and natural gas prices, which are expected to decrease the average realized sales prices the Corporation receives for its production. The forward-looking non-GAAP financial measure for 2024 excess free funds flow disclosed herein is also expected to be lower as a result of a higher targeted annual base common share dividend payment forecast during 2024. The commodity price assumptions on which the Corporation's guidance and 2024 outlook is based are set forth under the heading "Advisories – Forward Looking Statements".

#### Profit

Birchcliff defines "profit" as the amount, if any, during the relevant period by which petroleum and natural gas revenue resulting from production exceeds the sum of: (i) PDP F&D costs (i.e. the costs of replacing production excluding acquisitions and dispositions) and (ii) total cash costs. This measure is not intended to represent net income to common shareholders as presented in accordance with IFRS. Management believes that profit assists management and investors in assessing Birchcliff's ability to bear its total cash costs and the costs of replacing its production during the relevant period. The following table provides a reconciliation of P&NG revenue as determined in accordance with GAAP, to profit for the periods indicated:

Years Ended December 31, (\$000s)	2022	2021	2020	2019	2018
P&NG revenue	1,340,180	932,406	528,505	613,559	621,421
PDP F&D Costs	(286,295)	(168,520)	(284,102)	(246,193)	(246,225)
Total cash costs	(467,243)	(373,404)	(289,257)	(293,378)	(293,528)
Profit	586,642	390,482	(44,854)	73,988	81,668

#### **Total Cash Costs**

Birchcliff defines "total cash costs" as total expenses adjusted for other gains (losses), dividends on capital securities, non-cash finance expense, other compensation, net, depletion and depreciation, marketing revenue and royalty expense.

Management believes that total cash costs assists management and investors in assessing Birchcliff's efficiency and overall cash cost structure. The following table provides a reconciliation of total expenses, as determined in accordance with GAAP, to total cash costs for the periods indicated:

Years Ended December 31, (\$000s)	2022	2021	2020	2019	2018
Total expenses	552,231	532,889	505,058	517,994	490,221
Other gains and (losses)	370	7,312	2,026	(5,549)	(10,192)
Dividends on capital securities	(2,013)	(2,718)	(3,467)	(3,500)	(3,500)
Non-cash finance expense	(5,501)	(4,441)	(4,044)	(5,045)	(4,742)
Other compensation, net	(6,456)	(2,430)	(2,429)	(4,278)	(7,697)
Depletion and depreciation	(213,808)	(212,757)	(212,404)	(213,565)	(208,868)
Marketing revenue	(18,806)	(20,722)	(13,687)	(20,131)	-
Royalty expense	161,226	76,271	18,204	27,452	38,306
Total cash costs	467,243	373,404	289,257	293,378	293,528

#### **Non-GAAP Ratios**

NI 52-112 defines a non-GAAP ratio as a financial measure that: (i) is in the form of a ratio, fraction, percentage or similar representation; (ii) has a non-GAAP financial measure as one or more of its components; and (iii) is not disclosed in the financial statements of the entity. The non-GAAP ratios used in this presentation are not standardized financial measures under GAAP and might not be comparable to similar measures presented by other companies. Set forth below is a description of the non-GAAP ratios used in this presentation.



### Adjusted Funds Flow Per Basic Common Share

Birchcliff calculates "adjusted funds flow per basic common share" as aggregate adjusted funds flow in the period divided by the weighted average basic common shares outstanding at the end of the period. Management believes that adjusted funds flow per basic common share assists management and investors in assessing Birchcliff's financial strength on a per common share basis.

#### Total Cash Costs Per Mcfe

Birchcliff calculates "total cash costs per Mcfe" as aggregate total cash costs divided by the production (Mcfe) in the period. Management believes that total cash costs per Mcfe assists management and investors in assessing Birchcliff's efficiency and overall cash cost structure by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis.

#### Profit Per Mcfe

Birchcliff calculates "profit per Mcfe" as aggregate profit in the period divided by the production (Mcfe) in the period. Management believes that profit per Mcfe assists management and investors in assessing Birchcliff's ability to bear its total cash costs and the costs of replacing its production by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis.

### **Profit Margin**

Birchcliff calculates "profit margin" as profit for the period divided by petroleum and natural gas revenue for the period. Management believes that profit margin assists management and investors in assessing Birchcliff's profitability.

#### **Capital Management Measures**

NI 52-112 defines a capital management measure as a financial measure that: (i) is intended to enable an individual to evaluate an entity's objectives, policies and processes for managing the entity's capital; (ii) is not a component of a line item disclosed in the primary financial statements of the entity; (iii) is disclosed in the notes to the financial statements of the entity; and (iv) is not disclosed in the primary financial statements of the entity. Set forth below is a description of the capital management measures used in this presentation.

#### **Total Debt**

Birchcliff calculates "total debt" as the amount outstanding under the Corporation's revolving term credit facilities (if any) plus working capital deficit (less working capital surplus) plus the fair value of the current asset portion of financial instruments less the fair value of the current liability portion of financial instruments and less the current portion of other liabilities at the end of the period. Management believes that total debt assists management and investors in assessing Birchcliff's overall liquidity and financial position at the end of the period. The following table provides a reconciliation of the amount outstanding under the revolving term credit facilities, as determined in accordance with GAAP, to total debt for the periods indicated:

As at, (\$000s)	September 30, 2023	December 31, 2022
Revolving term credit facilities	318,711	131,981
Working capital deficit (surplus) <sup>(1)</sup>	8,257	(7,902)
Fair value of financial instruments – asset <sup>(2)</sup>	7,971	17,729
Fair value of financial instruments – liability <sup>(2)</sup>	(4,777)	(1,345)
Other liabilities <sup>(2)</sup>	(2,507)	(1,914)
Total debt	327,655	138,549

- Current liabilities less current assets.
- 2) Reflects the current portion only.

#### PRESENTATION OF OIL AND GAS RESERVES

Certain terms used herein are defined in National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities ("NI 51-101"), CSA Staff Notice 51-324 Revised Glossary to NI 51-101 – Standards of Disclosure for Oil and Gas Activities ("CSA Staff Notice 51-324") and/or the Canadian Oil and Gas Evaluation Handbook (the "COGE Handbook") and, unless the context otherwise requires, shall have the same meanings in this presentation as in NI 51-101, CSA Staff Notice 51-324 or the COGE Handbook, as the case may be.

NOVEMBER 2023



Deloitte prepared the 2022 Reserves Report. In addition, Deloitte and/or McDaniel & Associates Consultants Ltd. (or their predecessors) prepared reserves evaluations in respect of Birchcliff's oil and natural gas properties for the previous years disclosed herein. Such evaluations were prepared in accordance with the standards contained in NI 51-101 and the COGE Handbook that were in effect at the relevant time. The estimates of reserves and future net revenue herein are extracted from the relevant evaluation.

There are numerous uncertainties inherent in estimating quantities of oil, natural gas and NGLs reserves and the future net revenue attributed to such reserves. The reserves and associated future net revenue information set forth in this presentation are estimates only. In general, estimates of economically recoverable oil, natural gas and NGLs reserves and the future net revenue therefrom are based upon a number of variable factors and assumptions, such as historical production from the properties, production rates, ultimate reserves recovery, the timing and amount of capital expenditures, marketability of oil, natural gas and NGLs, royalty rates, the assumed effects of regulation by governmental agencies and future operating costs, all of which may vary materially from actual results. For these reasons, estimates of the economically recoverable oil, natural gas and NGLs reserves attributable to any particular group of properties, the classification of such reserves based on risk of recovery and estimates of future net revenue associated with reserves prepared by different engineers, or by the same engineer at different times, may vary. Birchcliff's actual production, revenue, taxes and development and operating expenditures with respect to its reserves will vary from estimates thereof and such variations could be material. It should not be assumed that the undiscounted net present value of future net revenue attributable to Birchcliff's independent qualified reserves evaluator represent the fair market value of those reserves. There is no assurance that the forecast prices and costs assumptions will be attained and variances could be material. Actual oil, natural gas and NGLs reserves may not reflect the same confidence level as estimates of reserves and future net revenue for individual properties may not reflect the same confidence level as estimates of reserves and future net revenue for all properties, due to the effects of aggregation.

In this presentation, unless otherwise stated all references to "reserves" are to Birchcliff's gross company reserves (Birchcliff's working interest (operating) share before deduction of royalties and without including any royalty interests of Birchcliff). The information set forth in this presentation relating to reserves and future net revenue constitutes forward-looking statements and is subject to certain risks and uncertainties. See "Advisories – Forward-Looking Statements".

#### **CURRENCY**

Unless otherwise indicated, all dollar amounts are expressed in Canadian dollars and all references to "\$" and "CDN\$" are to Canadian dollars and all references to "US\$" are to United States dollars.

#### **BOE AND MCFE CONVERSIONS**

Boe amounts have been calculated by using the conversion ratio of 6 Mcf of natural gas to 1 bbl of oil and Mcfe amounts have been calculated by using the conversion ratio of 6 Mcf of natural gas. Boe and Mcfe amounts may be misleading, particularly if used in isolation. A boe conversion ratio of 6 Mcf: 1 bbl and an Mcfe conversion ratio of 1 bbl: 6 Mcf is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6:1, utilizing a conversion on a 6:1 basis may be misleading as an indication of value.

#### MMBTU PRICING CONVERSIONS

\$1.00 per MMBtu equals \$1.00 per Mcf based on a standard heat value Mcf.

#### **OIL AND GAS METRICS**

This presentation contains metrics commonly used in the oil and natural gas industry, including F&D costs, reserves life index, reserves replacement and netbacks, which have been determined by Birchcliff as set out below. These oil and gas metrics do not have any standardized meanings or standard methods of calculation and therefore may not be comparable to similar measures presented by other companies. As such, they should not be used to make comparisons. Management uses these oil and gas metrics for its own performance measurements and to provide investors with measures to compare Birchcliff's performance over time; however, such measures are not reliable indicators of Birchcliff's future performance, which may not compare to Birchcliff's performance in previous periods, and therefore should not be unduly relied upon.

- With respect to F&D costs:
  - o F&D costs for PDP, or proved plus probable reserves, as the case may be, are calculated by taking the sum of: (i) exploration and development costs (F&D capital expenditures) incurred in the period; and (ii) where appropriate, the change during the period in FDC for the reserves category; divided by the additions to the reserves category after adding back production in the period. F&D costs exclude the effects of acquisitions and dispositions.
  - o In calculating the amounts of F&D costs for a year, the additions during the year in estimated reserves and the change during the period in estimated FDC are based upon the evaluations of Birchcliff's reserves prepared by its independent qualified reserves evaluators, effective December 31 of such year. Birchcliff calculates the 5-year average F&D costs per boe as total aggregate F&D capital expenditures divided by total aggregate reserves additions for the 5-year period, on a PDP, total proved, and total proved plus probable basis, as the case may be.
  - o The aggregate of the exploration and development costs incurred in the most recent financial year and the change during that year in estimated FDC generally will not reflect total F&D costs related to reserves additions for that year.
  - o F&D costs may be used as a measure of the Corporation's efficiency with respect to finding and developing its reserves.
- Reserves life index is calculated by dividing PDP or proved plus probable reserves, as the case may be, estimated by Birchcliff's independent qualified reserves evaluator at December 31, 2022, by the average annual production guidance for 2023. Reserves life index may be used as a measure of the Corporation's sustainability.



- Reserves replacement is calculated by dividing PDP reserves additions before production by total annual production in the applicable period. Reserves replacement may be used as a measure of the Corporation's sustainability and its ability to replace its PDP, proved or proved plus probable reserves, as the case may be.
- For information regarding netbacks and how such metrics are calculated, see "Non-GAAP and Other Financial Measures".

#### POTENTIAL FUTURE DRILLING LOCATIONS

This presentation may disclose information relating to potential future horizontal drilling locations. Birchcliff's ability to drill and develop these locations and the drilling locations on which Birchcliff actually drills wells depends on a number of uncertainties and factors, including, but not limited to, the availability of capital, equipment and personnel, oil and natural gas prices, costs, inclement weather, seasonal restrictions, drilling results, additional geological, geophysical and reservoir information that is obtained, production rate recovery, gathering system and transportation constraints, the net price received for commodities produced, regulatory approvals and regulatory changes. As a result of these uncertainties, there can be no assurance that the potential future drilling locations that Birchcliff will ever be drilled and, if drilled, that such locations will result in additional oil, condensate, NGLs or natural gas production and, in the case of unbooked locations, additional reserves. As such, Birchcliff's actual drilling activities may differ materially from those presently identified, which could adversely affect Birchcliff's business. While certain of the unbooked drilling locations have been de risked by drilling existing wells in relatively close proximity to such unbooked drilling locations, some of the other unbooked drilling locations are farther away from existing wells, where management has less information about the characteristics of the reservoir and there is therefore more uncertainty whether wells will be drilled in such locations and, if drilled, there is more uncertainty that such wells will result in additional proved or probable reserves, resources or production.

#### **PRODUCTION**

With respect to the disclosure of Birchcliff's production contained in this presentation: (i) references to "light oil" mean "light crude oil and medium crude oil" as such term is defined in NI 51-101; (ii) references to "liquids" mean "light crude oil and medium crude oil" and "natural gas liquids" (including condensate) as such terms are defined in NI 51-101; and (iii) references to "natural gas" mean "shale gas", which also includes an immaterial amount of "conventional natural gas", as such terms are defined in NI 51-101. In addition, NI 51-101 includes condensate within the product type of natural gas liquids. In certain cases, Birchcliff has disclosed condensate separately from other natural gas liquids as the price of condensate as compared to other natural gas liquids is currently significantly higher and Birchcliff believes presenting the two commodities separately provides a more accurate description of its operations and results therefrom.

#### **INITIAL PRODUCTION RATES**

Any references in this presentation to initial production rates or other short-term production rates are useful in confirming the presence of hydrocarbons; however, such rates are not determinative of the rates at which such wells will continue to produce and decline thereafter and are not indicative of the long-term performance or the ultimate recovery of such wells. In addition, such rates may also include recovered "load oil" or "load water" fluids used in well completion stimulation. Readers are cautioned not to place undue reliance on such rates in calculating the aggregate production for Birchcliff. Such rates are based on field estimates and may be based on limited data available at this time. The natural gas volumes represent raw natural gas volumes as opposed to sales gas volumes.

#### F&D CAPITAL EXPENDITURES

Unless otherwise stated, references in this presentation to "F&D capital expenditures" denotes exploration and development expenditures as disclosed in the Corporation's financial statements in accordance with GAAP, and is primarily comprised of capital for land, seismic, workovers, drilling and completions, well equipment and facilities and capitalized G&A costs and excludes any acquisitions, dispositions, administrative assets and the capitalized portion of cash incentive payments that have not been approved by the Board. Management believes that F&D capital expenditures assists management and investors in assessing Birchcliff's capital cost outlay associated with its exploration and development activities for the purposes of finding and developing its reserves.

### THIRD-PARTY INFORMATION

This presentation includes market, industry and economic data which was obtained from various publicly available sources and other sources believed by Birchcliff to be true. Although Birchcliff believes such data to be reliable, it has not independently verified any of the data from third-party sources referred to in this presentation or analyzed or verified the underlying reports relied upon or referred to by such sources or ascertained the underlying economic and other assumptions relied upon by such sources. While Birchcliff believes that such market, industry and economic data is accurate, there can be no assurance as to the accuracy or completeness thereof and Birchcliff makes no representations or guarantees as to the accuracy or completeness of such information.



#### FORWARD-LOOKING STATEMENTS

Certain statements contained in this presentation constitute forward-looking statements and forward-looking information (collectively referred to as "forward-looking statements") within the meaning of applicable Canadian securities laws. The forward-looking statements contained in this presentation relate to future events or Birchcliff's future plans, strategy, operations, performance or financial position and are based on Birchcliff's current expectations, estimates, projections, beliefs and assumptions. Such forward-looking statements have been made by Birchcliff in light of the information available to it at the time the statements were made and reflect its experience and perception of historical trends. All statements and information other than historical fact may be forward-looking statements. Such forward-looking statements are often, but not always, identified by the use of words such as "seek", "plan", "focus", "future", "outlook", "position", "expect", "project", "intend", "believe", "anticipate", "estimate", "forecast", "guidance", "potential", "proposed", "prodict", "budget", "continue", "targeting", "may", "will", "could", "may", "would", "on track", "maintain", "deliver" and other similar words and expressions.

By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Accordingly, readers are cautioned not to place undue reliance on such forward-looking statements. Although Birchcliff believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct and Birchcliff makes no representation that actual results achieved will be the same in whole or in part as those set out in the forward-looking statements.

In particular, this presentation contains forward-looking statements relating to:

- Birchcliff's plans and other aspects of its anticipated future financial performance, results, operations, focus, objectives, strategies, opportunities, priorities and goals;
- the information set forth on the slide "Corporate Snapshot Birchcliff Overview" and elsewhere in this presentation as it relates to Birchcliff's guidance for 2023, including: forecasts of annual average production, adjusted funds flow, F&D capital expenditures, free funds flow, annual base dividend and total debt at year end; and the expected impact of changes in commodity prices and the CDN/US exchange rate on Birchcliff's forecast of free funds flow;
- the information set forth on the slide "2023 Outlook Capital Program Details" and elsewhere in this presentation as it relates to Birchcliff's 2023 capital program and its exploration, production and development activities and the timing thereof, including: the focus of, the objectives of, the anticipated results from and the expected benefits of the 2023 capital program; estimates of capital expenditures (including Birchcliff's expected capital spending allocation and average well costs in 2023); the number and types of wells to be drilled and brought on production in 2023; the number and location of well pads; and that the 5-well 04-30 pad will be accelerated into Q4 2023 with onstream expected in early Q1 2024;
- the information set forth on the slide "2023 Outlook Natural Gas Marketing and Diversification" and elsewhere in this presentation regarding Birchcliff's forecast natural gas market exposure in 2023;
- the information set forth on the slide "2024 Outlook 2024 Preliminary Outlook" as it relates to Birchcliff's preliminary outlook for 2024, including: that for 2024, Birchcliff remains focused on maintaining capital discipline, generating free funds flow and delivering significant returns to shareholders, while maintaining a strong balance sheet; that based on its current commodity price outlook for 2024, Birchcliff anticipates that its adjusted funds flow will be sufficient to fully fund its F&D capital expenditures and common share dividend payments in 2024; that the acceleration of \$20 million of 2024 F&D capital spending into 2023 maximizes production of low cost natural gas during winter months to capture anticipated strength in natural gas pricing; and forecasts of adjusted funds flow, F&D capital expenditures, the Corporation's annual base common share dividend and excess free funds flow for 2024;
- the information set forth on the slide "Five-Year Outlook Disciplined Production Growth Enhances Profitability" and elsewhere in this presentation as it relates to Birchcliff's five-year outlook, including: the key themes of the five-year outlook (including that the Corporation will generate substantial free funds flow and maintain capital discipline, that the Corporation will deliver significant shareholder returns and that the Corporation plans to fully utilize its existing infrastructure and leverage its extensive drilling inventory); that the five-year outlook forecasts 13% growth over the five-year period; that disciplined capital spending will prioritize sustainable shareholder returns and production growth; that excess free funds flow generated in 2024, above current dividend levels, is currently anticipated to be used to invest in Birchcliff's business, including filling its existing infrastructure to grow adjusted funds flow and lower per unit costs; forecasts of annual average production; and that Birchcliff expects to announce the details of its updated five-year outlook for 2024 to 2028 on January 17, 2024;
- statements with respect to dividends, Birchcliff's annual base dividend of \$0.80 per common share in 2023 (\$213 million annually) represents an annual dividend yield of 10.7% in 2023 based on the closing price of the common shares of \$7.51 on November 13, 2023;
- the information set forth on the slide "Birchcliff's Montney/Doig Resource Play Elmworth Overview" and elsewhere in this presentation as it relates to Birchcliff's plans for the Elmworth area, including: that the Montney/Doig resource in Elmworth provides significant future inventory and optionality with developing LNG demand; that the 2 wells drilled in Elmworth in Q2 and Q3 2023 will continue 64 sections of land; and statements with respect to the development of a proposed 100% owned and operated natural gas processing facility in the area;
- the performance and other characteristics of Birchcliff's oil and natural gas properties and expected results from its assets, including statements regarding the potential or prospectivity of Birchcliff's properties;
- estimates of potential future drilling locations and opportunities;
- the information set forth on the slides "Canadian West Coast LNG Opportunity Birchcliff's Active Role Supplying the World with Clean LNG" and "Canadian West Coast LNG Opportunity Western Canadian LNG Landscape" as it relates to the Ksi Lisims LNG project and other LNG projects either under construction or in development on Canada's West Coast, including: the size and timing of completion of such projects; and that there are 48 MPTA of LNG projects either under construction or in development on Canada's West Coast;
- the information set forth on the slides "Corporate Snapshot Birchcliff Overview" and "2022 YE Corporate Reserves" and elsewhere in this presentation as it relates to the Corporation's reserves, including: estimates of reserves, reserves life index and estimates of the net present values of future net revenue associated with Birchcliff's reserves; and
- that Birchcliff anticipates the forward looking non GAAP financial measures for adjusted funds flow, free funds flow and excess free funds flow disclosed herein to be lower than their respective historical amounts primarily due to lower anticipated benchmark oil and natural gas prices which are expected to decrease the average realized sales prices the Corporation receives for its production; and that the forward looking non-GAAP financial measure for 2024 excess free funds flow disclosed herein is also expected to be lower as a result of a higher targeted annual base common share dividend payment forecast during 2024.



Information relating to reserves is forward looking as it involves the implied assessment, based on certain estimates and assumptions, that the reserves exist in the quantities predicted or estimated and that the reserves can profitably be produced in the future. See "Advisories Presentation of Oil and Gas Reserves".

With respect to the forward-looking statements contained in this presentation, assumptions have been made regarding, among other things: prevailing and future commodity prices and differentials, exchange rates, interest rates, inflation rates, royalty rates and tax rates; the state of the economy, financial markets and the exploration, development and production business; the political environment in which Birchcliff operates; the regulatory framework regarding royalties, taxes, environmental, climate change and other laws; the Corporation's ability to comply with existing and future laws; future cash flow, debt and dividend levels; future operating, transportation, G&A and other expenses; Birchcliff's ability to access capital and obtain financing on acceptable terms; the timing and amount of capital expenditures and the sources of funding for capital expenditures and other activities; the sufficiency of budgeted capital expenditures to carry out planned operations; the successful and timely implementation of capital projects and the timing, location and extent of future drilling and other operations; results of operations; Birchcliff's ability to continue to develop its assets and obtain the anticipated benefits therefrom; the performance of existing and future wells; reserves volumes and Birchcliff's ability to replace and expand reserves through acquisition, development or exploration; the impact of competition on Birchcliff; the availability of, demand for and cost of labour, services and materials; the approval of the Board of future dividends; the ability to obtain any necessary regulatory or other approvals in a timely manner; the satisfaction by third parties of their obligations to Birchcliff; the ability of Birchcliff's natural gas and liquids; the results of the Corporation's risk management and market diversification activities; and Birchcliff's natural gas market exposure. In addition to the foregoing assumptions, Birchcliff has made the following assumptions with respect to certain forward-lookin

- With respect to Birchcliff's 2023 guidance:
  - The following commodity prices and exchange rate are assumed: an average WTI price of US\$78.90/bbl; an average WTI-MSW differential of CDN\$4.10/bbl; an average AECO price of CDN\$2.60/GJ; an average Dawn price of US\$2.45/MMBtu; an average NYMEX HH price of US\$2.80/MMBtu; and an exchange rate (CDN\$ to US\$1) of 1.35.
  - o Birchcliff's production guidance assumes that: the 2023 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff relies on to produce its wells and that any transportation service curtailments or unplanned outages that occur will be short in duration or otherwise insignificant; the construction of new infrastructure meets timing and operational expectations; existing wells continue to meet production expectations; and future wells scheduled to come on production meet timing, production and capital expenditure expectations.
  - Birchcliffs forecast of F&D capital expenditures assumes that the 2023 capital program will be carried out as currently contemplated and excludes any potential acquisitions, dispositions and the capitalized portion of cash incentive payments that have not been approved by the Board. The amount and allocation of capital expenditures for exploration and development activities by area and the number and types of wells to be drilled and brought on production is dependent upon results achieved and is subject to review and modification by management on an ongoing basis throughout the year. Actual spending may vary due to a variety of factors, including commodity prices, economic conditions, results of operations and costs of labour, services and materials.
  - Birchcliff's forecasts of adjusted funds flow and free funds flow assume that: the 2023 capital program will be carried out as currently contemplated and the level of capital spending for 2023 set forth herein is met; and the forecasts of production, production commodity mix, expenses and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's forecast of adjusted funds flow takes into account its outstanding physical and financial basis swap contracts and excludes cash incentive payments that have not been approved by the Board.
  - Birchcliff's forecast of year end total debt assumes that: (i) the forecasts of adjusted funds flow, free funds flow and excess free funds flow are achieved, with the level of capital spending for 2023 met and the payment of an annual base dividend of \$213 million; (ii) any free funds flow remaining after the payment of dividends, asset retirement obligations and other amounts for administrative assets, financing fees and capital lease obligations is allocated towards debt reduction; (iii) there are no further buybacks of common shares during 2023; (iv) there are no significant acquisitions or dispositions completed by the Corporation during 2023; (v) there are no equity issuances during 2023; and (vi) there are no further proceeds received from the exercise of stock options or performance warrants during 2023. The forecast of total debt excludes cash incentive payments that have not been approved by the Board.
  - o Birchcliff's forecast of its natural gas market exposure assumes: (i) 175,000 GJ/d being sold on a physical basis at the Dawn price; (ii) 152,500 MMBtu/d being contracted on a financial and physical basis at an average fixed basis differential price between AECO 7A and NYMEX HH of approximately US\$1.23/MMBtu; and (iii) 22,000 GJ/d being sold at Alliance on a physical basis at the AECO 5A price plus a premium. Birchcliff's natural gas market exposure takes into account its outstanding physical and financial basis swap contracts.
- With respect to Birchcliff's preliminary 2024 guidance:
  - The following commodity prices and exchange rate are assumed: an average WTI price of US\$8.00/bbl; an average WTI-MSW differential of CDN\$4.50/bbl; an average AECO price of CDN\$3.15/GJ; an average Dawn price of US\$3.40/MMBtu; an average NYMEX HH price of US\$3.60/MMBtu; and an exchange rate (CDN\$ to US\$1) of 1.35.
  - Birchcliff's preliminary production guidance is subject to similar assumptions set forth herein for Birchcliff's 2023 production guidance.
  - o Birchcliff's preliminary forecast of F&D capital expenditures is subject to similar assumptions set forth herein for Birchcliff's 2023 guidance for F&D capital expenditures.
  - o Birchcliff's preliminary forecasts of adjusted funds flow are subject to similar assumptions set forth herein for Birchcliff's 2023 guidance for adjusted funds flow.
  - o Birchcliff's preliminary forecast of excess free funds flow is subject to similar assumptions set forth herein for Birchcliff's 2023 guidance for free funds flow and includes that an annual base dividend of \$0.80 per common share is paid during 2024, there are 266 million common shares outstanding, there are no changes to the base dividend rate and no special dividends are paid.
  - Birchcliff's anticipation that its adjusted funds flow will be sufficient to fully fund its F&D capital expenditures and common share dividend payments in 2024 assumes that: (i) the forecasts of adjusted funds flow and F&D capital expenditures are achieved; and (ii) an annual base dividend of \$0.80 per common share is paid during 2024, there are 266 million common shares outstanding, there are no changes to the base dividend rate and no special dividends are paid.



• With respect to Birchcliff's production forecasts for 2023 to 2027, such forecasts assume that: the Corporation's capital programs will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff relies on to produce its wells and that any transportation service curtailments or unplanned outages that occur will be short in duration or otherwise insignificant; the construction of new infrastructure meets timing and operational expectations; existing wells continue to meet production expectations; and future wells scheduled to come on production and capital expenditure expectations.

Birchcliff's actual results, performance or achievements could differ materially from those anticipated in the forward-looking statements as a result of both known and unknown risks and uncertainties including, but not limited to: the risks posed by pandemics (including COVID-19), epidemics and global conflict (including the Russian invasion of Ukraine and the Israel-Hamas conflict) and their impacts on supply and demand and commodity prices; actions taken by OPEC and other major producers of crude oil and the impact such actions may have on supply and demand and commodity prices; the uncertainty of estimates and projections relating to production, revenue, costs, expenses and reserves; the risk that any of the Corporation's material assumptions prove to be materially inaccurate (including the Corporation's commodity price and exchange rate assumptions for 2023 and 2024); general economic, market and business conditions which will, among other things, impact the demand for and market prices of Birchcliff's products and Birchcliff's access to capital; volatility of crude oil and natural gas prices; risks associated with increasing costs, whether due to high inflation rates, supply chain disruptions or other factors; fluctuations in exchange and interest rates; stock market volatility; loss of market demand; an inability to access sufficient capital from internal and external sources on terms acceptable to the Corporation; risks associated with Birchcliff's credit facilities, including a failure to comply with covenants under the agreement governing Birchcliff's credit facilities and the risk that the borrowing base limit may be redetermined; fluctuations in the costs of borrowing; operational risks and liabilities inherent in oil and natural gas operations; the occurrence of unexpected events such as fires, severe weather, explosions, blow-outs, equipment failures, transportation incidents and other similar events; an inability to access sufficient water or other fluids needed for operations; uncertainty that development activities in connection with Birchcliff's assets will be economic; an inability to access or implement some or all of the technology necessary to operate its assets and achieve expected future results; the accuracy of estimates of reserves, future net revenue and production levels; geological, technical, drilling, construction and processing problems; uncertainty of geological and technical data; horizontal drilling and completions techniques and the failure of drilling results to meet expectations for reserves or production; uncertainties related to Birchcliff's future potential drilling locations; delays or changes in plans with respect to exploration or development projects or capital expenditures; the accuracy of cost estimates and variances in Birchcliff's actual costs and economic returns from those anticipated; incorrect assessments of the value of acquisitions and exploration and development programs; changes to the regulatory framework in the locations where the Corporation operates, including changes to tax laws. Crown royalty rates, environmental laws, climate change laws, carbon tax regimes, incentive programs and other regulations that affect the oil and natural gas industry; political uncertainty associated with government policy changes; actions by government authorities; an inability of the Corporation to comply with existing and future laws and the cost of compliance with such laws; dependence on facilities, gathering lines and pipelines; uncertainties and risks associated with pipeline restrictions and outages to third-party infrastructure that could cause disruptions to production; the lack of available pipeline capacity and an inability to secure adequate and cost-effective processing and transportation for Birchcliff's products; an inability to satisfy obligations under Birchcliff's firm marketing and transportation arrangements; shortages in equipment and skilled personnel; the absence or loss of key employees; competition for, among other things, capital, acquisitions of reserves, undeveloped lands, equipment and skilled personnel; management of Birchcliff's growth; environmental and climate change risks, claims and liabilities; potential litigation; default under or breach of agreements by counterparties and potential enforceability issues in contracts; claims by Indigenous peoples; the reassessment by taxing or regulatory authorities of the Corporation's prior transactions and filings: unforeseen title defects: third-party claims regarding the Corporation's right to use technology and equipment; uncertainties associated with the outcome of litigation or other proceedings involving Birchcliff: uncertainties associated with counterparty credit risk; risks associated with Birchcliffs risk management and market diversification activities; risks associated with the declaration and payment of future dividends, including the discretion of the Board to declare dividends and change the Corporation's dividend policy and the risk that the amount of dividends may be less than currently forecast; the failure to obtain any required approvals in a timely manner or at all; the failure to complete or realize the anticipated benefits of acquisitions and dispositions and the risk of unforeseen difficulties in integrating acquired assets into Birchcliff's operations; negative public perception of the oil and natural gas industry and fossil fuels; the Corporation's reliance on hydraulic fracturing; market competition, including from alternative energy sources; changing demand for petroleum products; the availability of insurance and the risk that certain losses may not be insured; breaches or failure of information systems and security (including risks associated with cyber-attacks); risks associated with the ownership of the Corporation's securities; and the accuracy of the Corporation's accounting estimates and judgments.

The declaration and payment of any future dividends are subject to the discretion of the Board and may not be approved or may vary depending on a variety of factors and conditions existing from time to time, including commodity prices, free funds flow, current and forecast commodity prices, fluctuations in working capital, financial requirements of Birchcliff, applicable laws (including solvency tests under the *Business Corporations Act* (Alberta) for the declaration and payment of dividends) and other factors beyond Birchcliff's control. The payment of dividends to shareholders is not assured or guaranteed and dividends may be reduced or suspended entirely. In addition to the foregoing, the Corporation's ability to pay dividends now or in the future may be limited by covenants contained in the agreements governing any indebtedness that the Corporation has incurred or may incur in the future, including the terms of Birchcliff's credit facilities. The agreement governing Birchcliff's credit facilities provides that Birchcliff is not permitted to make any distribution, unless such event of default arose subsequent to the ordinary course declaration of the applicable distribution.

Readers are cautioned that the foregoing lists of factors are not exhaustive. Additional information on these and other risk factors that could affect results of operations, financial performance or financial results are included in Birchcliff's most recent annual information form under the heading "Risk Factors" and in other reports filed with Canadian securities regulatory authorities.

This presentation contains information that may constitute future-orientated financial information or financial outlook information (collectively, "FOFI") about Birchcliff's prospective financial performance, financial position or cash flows, all of which is subject to the same assumptions, risk factors, limitations and qualifications as set forth above. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise or inaccurate and, as such, undue reliance should not be placed on FOFI. Birchcliff's actual results, performance and achievements could differ materially from those expressed in, or implied by, FOFI. Birchcliff has included FOFI in order to provide readers with a more complete perspective on Birchcliff's future operations and management's current expectations relating to Birchcliff's future performance. Readers are cautioned that such information may not be appropriate for other purposes.



Management has included the above summary of assumptions and risks related to forward-looking statements provided in this presentation in order to provide readers with a more complete perspective on Birchcliff's future operations and management's current expectations relating to Birchcliff's future performance. Readers are cautioned that this information may not be appropriate for other purposes.

The forward-looking statements and FOFI contained in this presentation are expressly qualified by the foregoing cautionary statements. The forward-looking statements and FOFI contained herein are made as of the date of this presentation. Unless required by applicable laws, Birchcliff does not undertake any obligation to publicly update or revise any forward-looking statements or FOFI, whether as a result of new information, future events or otherwise.