

# **CORPORATE PRESENTATION**

**NOVEMBER 2022** 

## CORPORATE SNAPSHOT

### **BIRCHCLIFF OVERVIEW**

### BIRCHCLIFF ENERGY

### SELECT 2022 GUIDANCE AND PRELIMINARY 2023 GUIDANCE<sup>(1)</sup>

	2022	<b>2023</b> <sup>(2)</sup>
Average production	78,000 boe/d	81,000 - 83,000 boe/d
Adjusted funds flow <sup>(3)</sup>	\$1.020 billion	\$855 million
F&D capital expenditures <sup>(4)</sup>	\$355 – \$365 million	\$240 – \$270 million
Free funds flow <sup>(3)</sup>	\$655 – \$665 million	\$585 – \$615 million
Excess free funds flow <sup>(3)</sup>	\$585 – \$595 million	\$370 – \$400 million
Total (debt) surplus at year end <sup>(5)</sup>	(\$60) – (\$70) million	\$295 – \$325 million

#### 2022 FORWARD THREE MONTHS FREE FUNDS FLOW SENSITIVITY(1)(6)

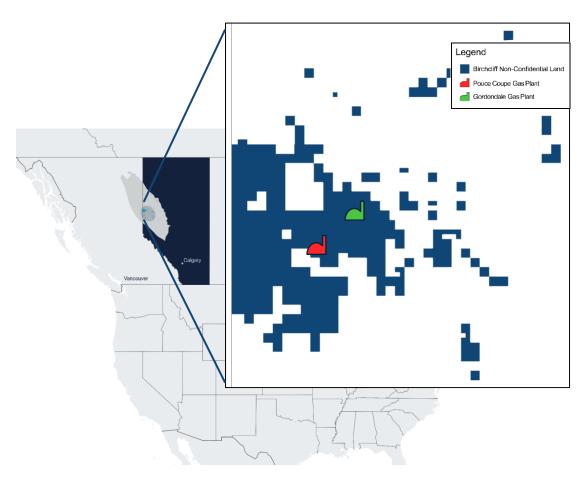
Change in:

WTI US\$1.00/bbl \$1.0 million NYMEX HH US\$0.10/MMBtu \$1.3 million Dawn US\$0.10/MMBtu \$1.8 million AECO CDN\$0.10/GJ \$1.2 million CDN/US exchange rate CDN\$0.01 \$1.3 million

### **CORPORATE INFORMATION**

Share price (TSX:BIR) as at November 9, 2022	\$10.03 per share
Shares outstanding as at November 9, 2022	~266 million
Market capitalization as at November 9, 2022	\$2,667 million
Targeted 2023 annual common share dividend (paid quarterly)	\$0.80 per share
Gross 2P reserves as at December 31, 2021(7)	1.021 billion boe
Reserves life index as at December 31, 2021 <sup>(8)</sup>	PDP – 7.6 years; 2P – 35.9 years

### **BIRCHCLIFF IS A PURE MONTNEY/DOIG RESOURCE PLAY PRODUCER**



As updated October 13, 2022. See "Advisories – Forward-Looking Statements" for information regarding the assumptions and risks relating to Birchcliff's 2022 and preliminary 2023 guidance and the commodity price and exchange rate assumptions for such guidance.

Birchcliff's preliminary 2023 guidance for its adjusted funds flow, excess free funds flow and total surplus in 2023 is based on an annual average production rate of 82,000 boe/d, which is the mid-point of Birchcliff's preliminary annual average production guidance range for 2023. Non-GAAP financial measure. See "Advisories – Non-GAAP and Other Financial Measures".

Birchcliff's estimates of F&D capital expenditures exclude any net potential acquisitions and dispositions and the capitalized portion of annual cash incentive payments that have not been approved by Birchcliff's board of directors. See "Advisories - F&D Capital Expenditures".

Capital management measure. See "Advisories — Non-GAAP and Other Financial Measures". Birchcliff's estimate of total debt at December 31, 2022 is expected to be comprised of cash, accounts receivable and accounts payable and accrued liabilities at the end of the year. Birchcliff's estimate of total surplus at personance of adjusted working capital, which is expected to be largely comprised of adjusted working capital, which is expected to be largely comprised of adjusted working capital, which is expected to be largely comprised of adjusted working capital, which is expected to be largely comprised of adjusted working capital, which is expected to be largely comprised of adjusted working capital, which is expected to be largely comprised of adjusted working capital and accounts payable and accoun

Illustrates the expected impact of changes in commodity price and exchange rate assumptions set forth herein. The calculated impact on free funds flow is only applicable within the limited range of change indicated. Calculations are performed independently and may not be indicative of actual results. Actual results may vary materially when multiple variables change increases.

Based upon the evaluation by Deloitte, independent qualified reserves evaluator, with an effective date of December 31, 2021 as contained in the report of Deloitte dated February 9, 2022 (the "2021 Reserves Report"). See "Advisories — Presentation of Oil and Gas Reserves".

Based on a forecast production rate of 78,000 boe/d, which represents Birchcliff's annual average production quidance for 2022, See "Advisories — Oil and Gas Metrics" for a description of the methodology used to calculate reserves life index.

## **CORPORATE SNAPSHOT**

### **QUARTERLY RESULTS**



### **SELECT Q3/22 RESULTS**

Average production	78,079 boe/d
Light oil (% of production)	2,254 bbls/d (3%)
Condensate (% of production)	4,601 bbls/d (6%)
NGLs (% of production)	7,593 bbls/d (10%)
Natural gas (% of production)	382 MMcf/d (81%)
Adjusted funds flow	\$267.4 million <sup>(1)</sup> \$1.01 per basic common share <sup>(2)</sup>
Cash flow from operating activities	\$273.0 million
F&D capital expenditures <sup>(3)</sup>	\$85.3 million
Free funds flow <sup>(1)</sup>	\$182.0 million

Birchcliff's 100% owned and operated 340 MMcf/d natural gas processing plant in Pouce Coupe



Non-GAAP financial measure. See "Advisories – Non-GAAP and Other Financial Measures".

Non-GAAP ratio. See "Advisories - Non-GAAP and Other Financial Measures".

See "Advisories - F&D Capital Expenditures".

Capital management measure. See "Advisories - Non-GAAP and Other Financial Measures".

### **CORPORATE SNAPSHOT**

WHY INVEST IN BIRCHCLIFF



### **WORLD-CLASS ASSET BASE**



**Focused, contiguous Montney land position** 

Using scale to drive down costs and reduce environmental impact

**Multi-layer development bolsters drilling inventory** 





**Executive and management teams with a proven track record** 

Own, operate and control infrastructure

Significant in-house expertise

# **BIRCHCLIFF**

## ENERGY

### **FINANCIAL STRENGTH**



No fixed price commodity hedges

Shareholder-return focus

Low-cost structure

### **ESG EXCELLENCE**



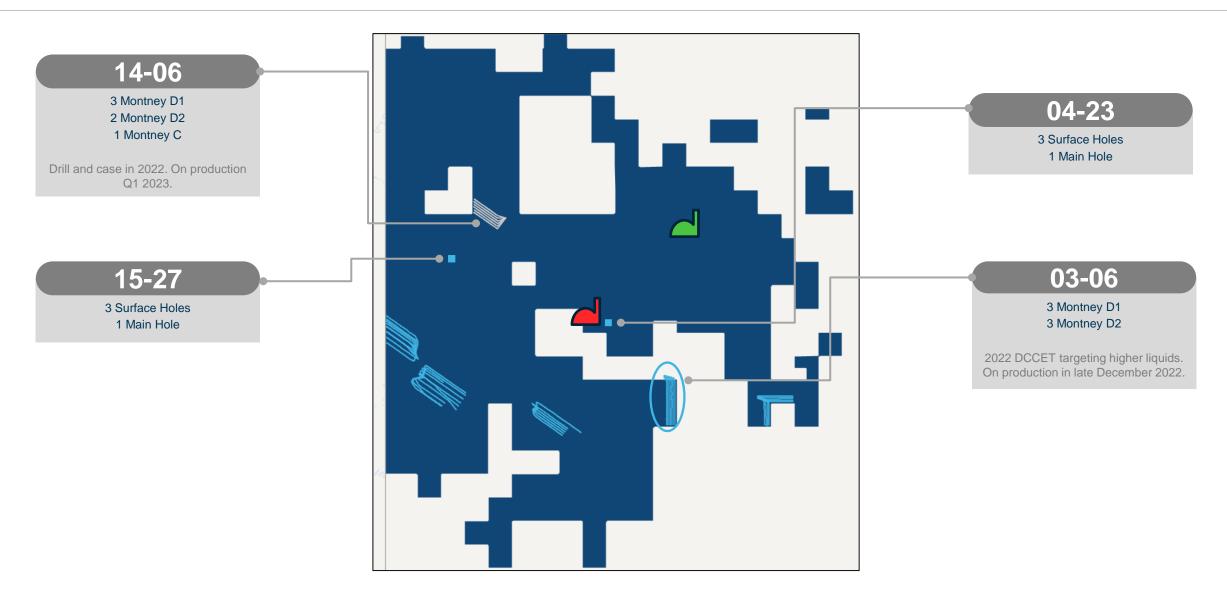
One of the lowest emissions intensity producers

**Extensive engagement with stakeholders** 

Significant investments, partnerships and donations within the communities in which we operate

## **2022 CAPITAL EXPANSION PROGRAM**





### **2022 CAPITAL PROGRAM DETAILS**(1)



2022 F&D Capital Expenditures by Classification				
Classification DCCET	Capital (millions)			
Pouce Coupe <sup>(2)</sup>	\$182 - \$185			
Gordondale <sup>(2)</sup>	\$38			
Additional Well Completions Capital (3)	\$25 - \$27			
Total DCCET	\$245 - \$250			
Facilities and Infrastructure <sup>(4)</sup>	\$35 - \$40			
Maintenance and Optimization <sup>(5)</sup>	\$42			
Land & Seismic <sup>(6)</sup>	\$6			
Other <sup>(7)</sup>	\$27			
Total F&D Capital Expenditures <sup>(8)</sup>	\$355 - \$365			

2022 & Accelerated 2023 F&D Ca	nital Program
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Pad	Status (at Nov. 9/22)
13-29	On production
01-08	On production
04-04	On production
06-35	On production
03-06	On production in late December 2022

# 2022 CAPITAL PROGRAM FOCUSED ON SCALE AND REPEATABILITY

## 01-08 (10)

- 5 Montney D1
- 1 Montney C 4 Basal Doig/Upper Montney

Continued delineation of the condensate-rich Montney C interval

## 04-04 (10)

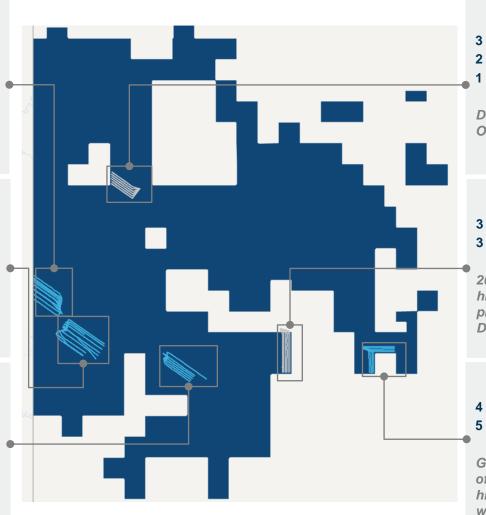
- 3 Montney D1
- 1 Montney C
- 6 Basal Doig/Upper Montney

Successful completion of brownfield infill field development

## 13-29 (6)

4 Montney D1
2 Basal Doig/Upper
Montney

Successful completion of prolific condensaterich natural gas wells



14-06 (6)

3 Montney D1

2 Montney D2 1 Montney C

Drill and case in 2022. On production Q1 2023

03-06 (6)

3 Montney D1 3 Montney D2

2022 DCCET targeting higher liquids. On production in late December 2022

06-35 (9)

4 Montney D1 5 Montney D2

Gordondale light oil offsetting Birchcliff's high performing oil wells

<sup>1)</sup> As updated October 13, 2022. See "Advisories - Forward-Looking Statements" for information regarding the assumptions and risks related to Birchcliff's guidance.

On a DCCET basis, the average well cost in 2022 is estimated to be approximately \$5.9 million for each of Pouce Coupe and Gordondale. These costs can vary depending on factors such as the size of the associated multi-well pads, horizontal well length, the costs of construction, the existence of pipelines and other infrastructure and the distance to existing or planned pipelines and other infrastructure.

Represents the completion, equipping and tie-in costs associated with 5 wells that were drilled and rig released in Q4 2021, as well as the drilling and completion of 2 non-operated wells.

Facilities and infrastructure includes approximately \$1.5 million for various emissions reduction initiatives.

Maintenance and optimization includes capital for the turnarounds completed at the Pouce Coupe Gas Plant and the Gordondale Gas Plant.

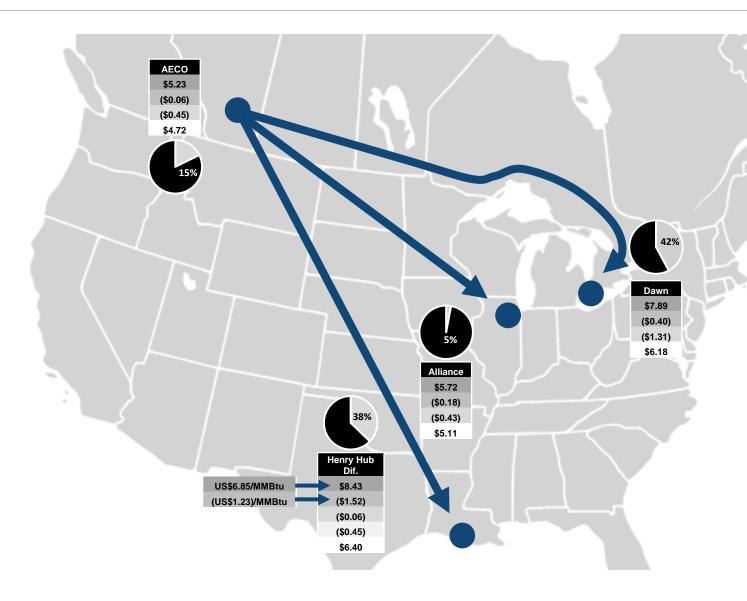
<sup>6)</sup> Land and seismic includes capital for crown sales and rental payments but does not include other property acquisitions and dispositions.

Other primarily includes capitalized G&A.

Net property acquisitions and dispositions have not been included in the table above as these amounts are generally unbudgeted. See "Advisories - F&D Capital Expenditures"

### BIRCHCLIFF ENERGY

### 2022 NATURAL GAS MARKETING(1) - FORECASTED AVERAGE PRICE PER HUB



NO FIXED PRICE COMMODITY HEDGES

### **Pricing Hub**

Forecasted Realized Sales Price at Hub (CDN\$/GJ)

Hedged Differential (CDN\$/GJ)

Estimated Fuel Cost From Field to Sales Point (CDN\$/GJ)(2)

Estimated Transportation Cost From Field to Sales Point (CDN\$/GJ)(3)

Estimated Natural Gas Sales Netback (CDN\$/GJ)(4)

As updated October 13, 2022. See "Advisories - Forward-Looking Statements" for more information regarding the assumptions and risks related to Birchcliff's guidance.

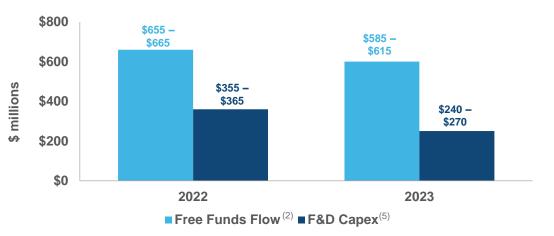
Recorded net of extraction and other minor income.

Recorded as transportation expense for AECO & Dawn service. Transportation expense recorded net of realized wellhead price for Alliance service.

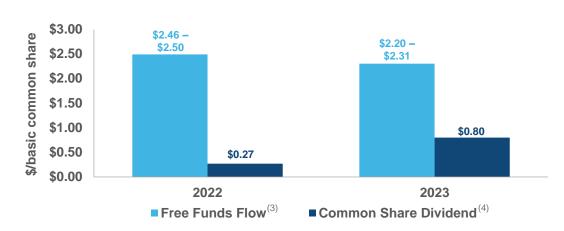
Natural gas sales netback denotes the average realized natural gas sales price less fuel costs and natural gas transportation costs.



### FREE FUNDS FLOW VS F&D CAPEX



### SHAREHOLDER RETURNS CAPACITY



Birchcliff expects to provide an update to its five year plan on January 18, 2023.

2022	2023
\$1,020	\$855
\$355 – \$365	\$240 – \$270
\$655 <b>–</b> \$665	\$585 <b>–</b> \$615
\$72	\$213
\$585 <b>–</b> \$595	\$370 – \$400
(\$60) - (\$70)	\$295 – \$325
	\$1,020 \$355 - \$365 \$655 - \$665 \$72 \$585 - \$595

Subject to commodity prices and board approval, Birchcliff is targeting an annual common share dividend of \$0.80 per share in 2023, to be paid quarterly.

NOVEMBER 2022

As updated October 13, 2022. See "Advisories - Forward-Looking Statements".

Non-GAAP financial measure. See "Advisories - Non-GAAP and Other Financial Measures".

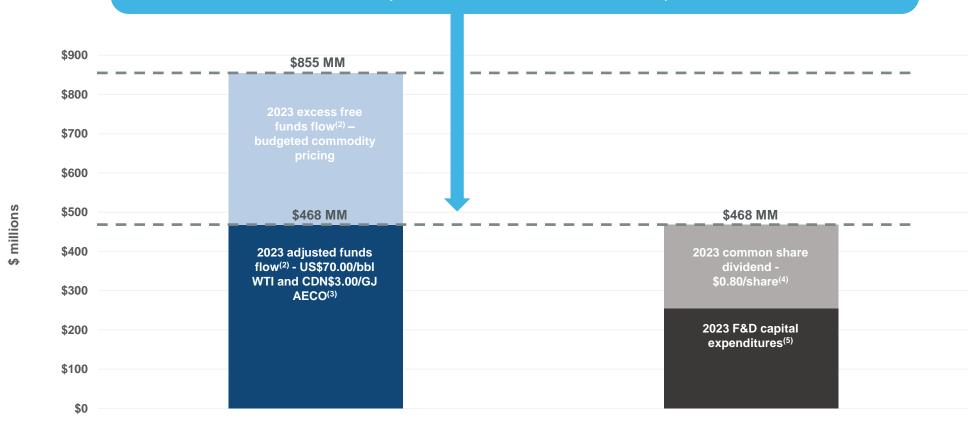
Non-GAAP ratio. See "Advisories – Non-GAAP and Other Financial Measures".

Assumes that: (i) for 2022, a dividend of \$0.02 per common share is paid for the quarter ending December 31, 2022; (ii) for 2023, an annual common share is paid; and (iii) there are 266 million common share outstanding. The declaration of dividends is subject to the approval of Birchcliff's board of directors and is subject to change. The 2022 common share dividend of \$0.27 includes the \$0.20 per common share dividend that was paid on October 28, 2022.

Birchcliff's estimates of F&D capital expenditures exclude any net potential acquisitions and dispositions and the capitalized portion of annual cash incentive payments that have not been approved by Birchcliff's board of directors. See "Advisories – F&D Capital Expenditures". Capital management measure. See "Non-GAAP and Other Financial Measures".



Targeted annual common share dividend of \$0.80 per share and F&D capital expenditures for 2023 is fully funded from adjusted funds flow at US\$70.00/bbl WTI and CDN\$3.00/GJ AECO



As updated October 13, 2022. See "Advisories – Forward-Looking Statements" for information regarding the assumptions and risks related to Birchcliff's guidance.

Non-GAAP financial measure. See "Advisories - Non-GAAP and Other Financial Measures."

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Reduced commodity pricing: an average AECO price of CDN\$3.00(A), an average Dawn price of US\$3.20/MMBtu, an average NYMEX HH price of US\$3.40/MMBtu, and an average WTI price of US\$70.00/bbl.

Assumes that an annual common share dividend of \$0.80 per share is paid in 2023 and there are 266 million common shares outstanding. The declaration of dividends is subject to the approval of the board of directors and is subject to change. See "Advisories – Forward-Looking Statements".

Based on F&D capital expenditures of \$255 million, which is the mid-point of Birchcliff's preliminary F&D capital expenditures guidance range for 2023. See "Advisories – F&D Capital Expenditures".







Large focused land base with 404.8 net sections prospective for the Montney/Doig as at December 31, 2021.



Birchcliff has a contiguous land block at Pouce Coupe and Gordondale of approximately 214.2 net sections.



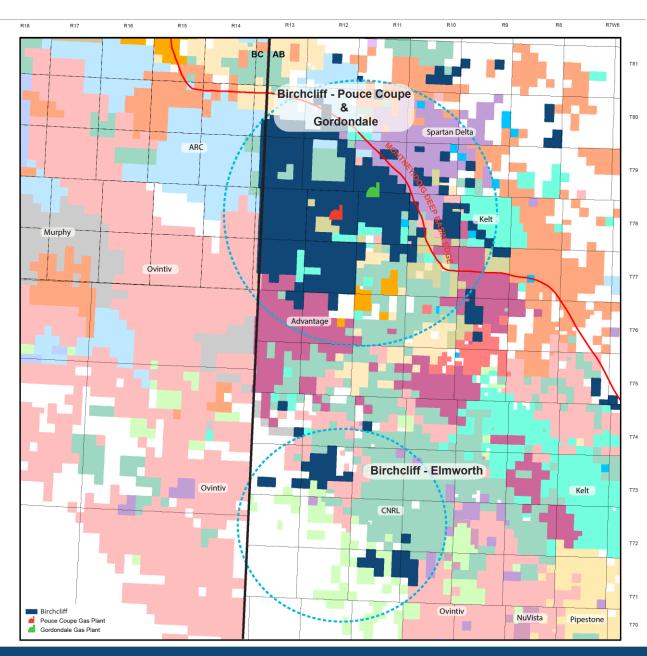
Stacked resource in some of the thickest Montney (~300 metres of consistent thickness) with 7,423<sup>(1)</sup> potential net future horizontal drilling locations identified.



Low-cost structure as a result of Birchcliff's ownership of the Pouce Coupe Gas Plant and surrounding field infrastructure.



Low decline production base estimated at 20% in 2022.



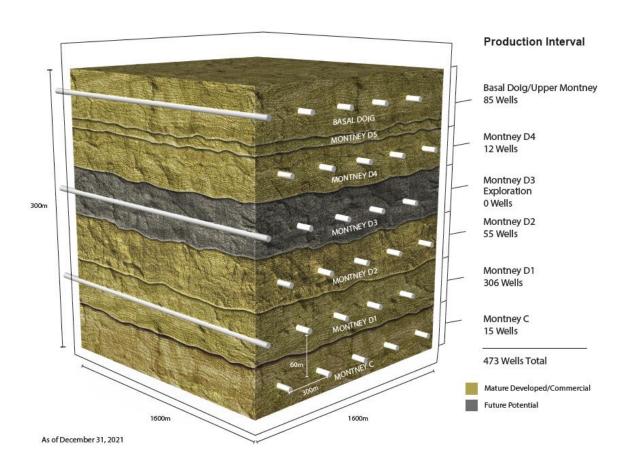
See "Advisories - Drilling Locations"

### **BIRCHCLIFF MONTNEY/DOIG HEXASTACK**

ENERGY

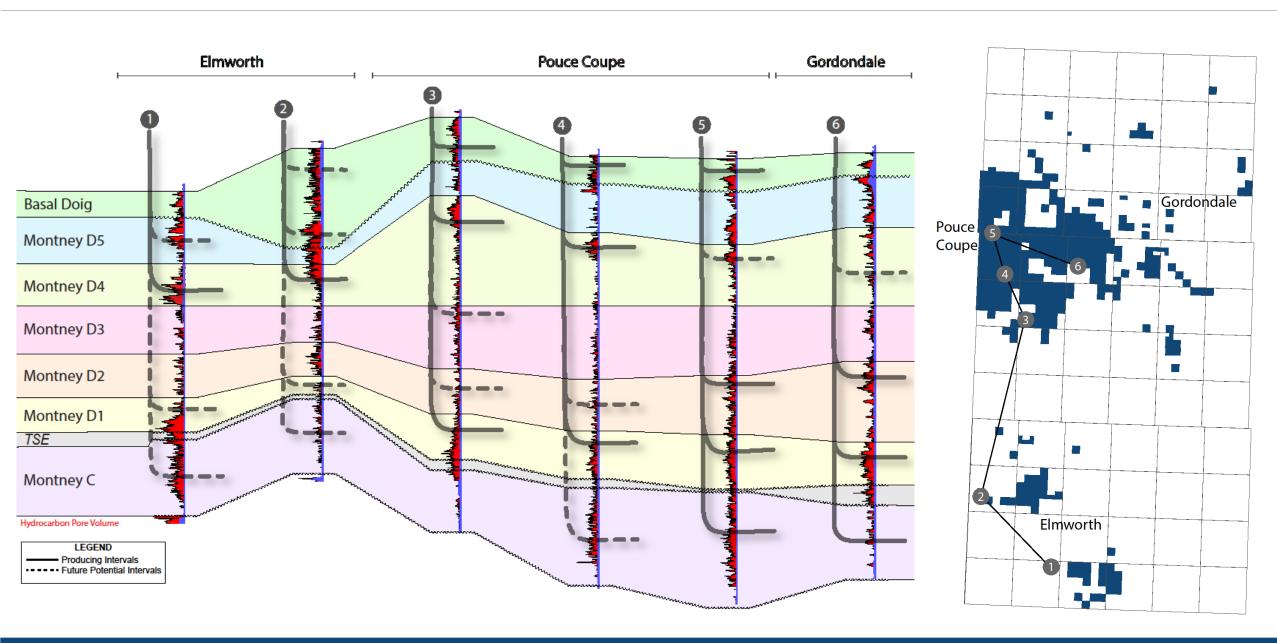
- Resource density: Stacked resource up to 300 metres thick.
- Large areal extent: Extends over 50,000 square miles.
- Exceptional "fracability": Low clay content, low Poisson's Ratio and high Young's Modulus.
- Exceptional fracture stability: Fractures stay open due to very low proppant embedment.
- High permeability: Formation is dominated by siltstones allowing natural fluid flow.
- Over pressured: Indicative of high gas in place and production capability.
- Repeatability: Widespread "blanket" style deposition provides for more repeatable results.

BIRCHCLIFF MONTNEY/DOIG NATURAL GAS RESOURCE PLAY FULL DEVELOPMENT PLAN: HEXASTACK





LOCATED IN THE HEART OF THE WORLD-CLASS MONTNEY





## **2021 Capital Program Major Themes**

- 2021 capital program was focused on low-risk drilling opportunities to generate free funds flow.
- Majority of capital spent on DCCET activities.
- Facilities and infrastructure spending reduced significantly compared to 2020.

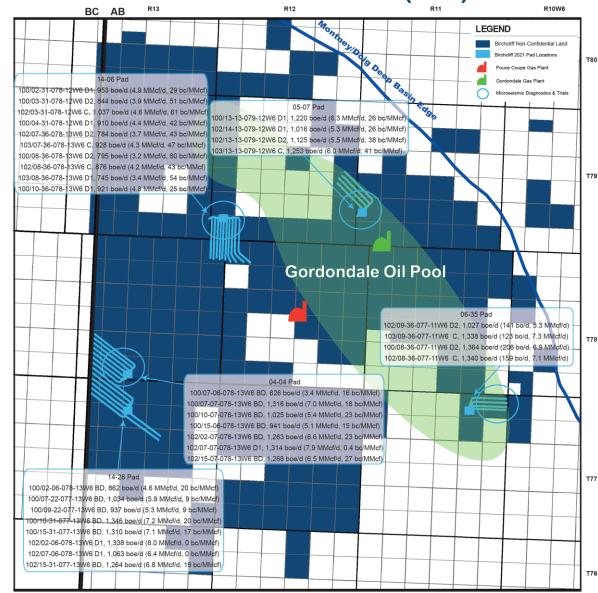
## **Pouce Coupe**

- Reduced per well costs via 10-well pad.
- Focused on condensate-rich natural gas opportunities.
- Further delineation and exploration of Basal Doig/Upper Montney condensate-rich trends.

### Gordondale

- Focused on keeping the Gordondale Gas Plant full.
- Focused on condensate-rich natural gas opportunities.
- Further delineation and exploration of Montney D2 and C intervals.





### **2022 INITIAL PRODUCTION RESULTS**

## BIRCHCLIFF

## **2022 Capital Program Major Themes**

- Balanced drilling opportunities of prolific gas and liquids-rich wells.
- Focused on scale and repeatability.
- DCCET costs reflect inflation averaging 10% 15%.
- Significant capital spend on successful facility turnarounds and major gas gathering infrastructure supporting future base production.

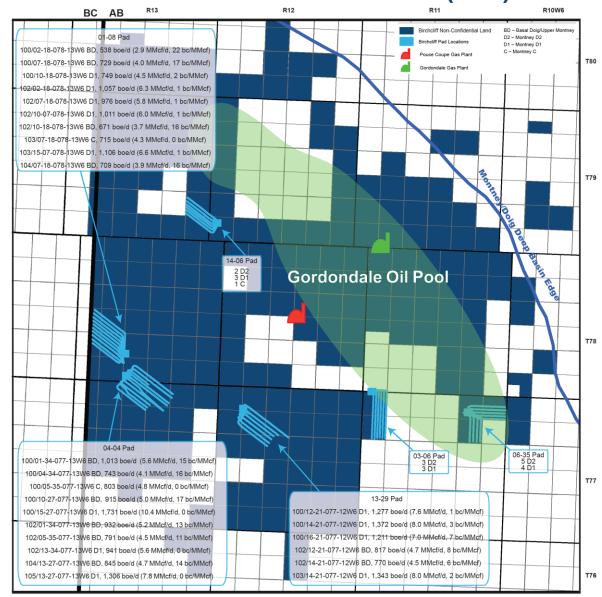
## **Pouce Coupe**

- Successful completion of prolific condensate-rich natural gas wells.
- Initial results outperforming the Tier 0 capped type curve and continue to show sustained, flat production.
- Optimize brownfield infill development with large 10-well pad.
- Deploy field diagnostics to maximize future learnings.

### Gordondale

- Continue to keep Gordondale Gas Plant full to maximize liquids recovery.
- Brought 9-well light oil pad on production in late September 2022, following up on strong offsetting production.

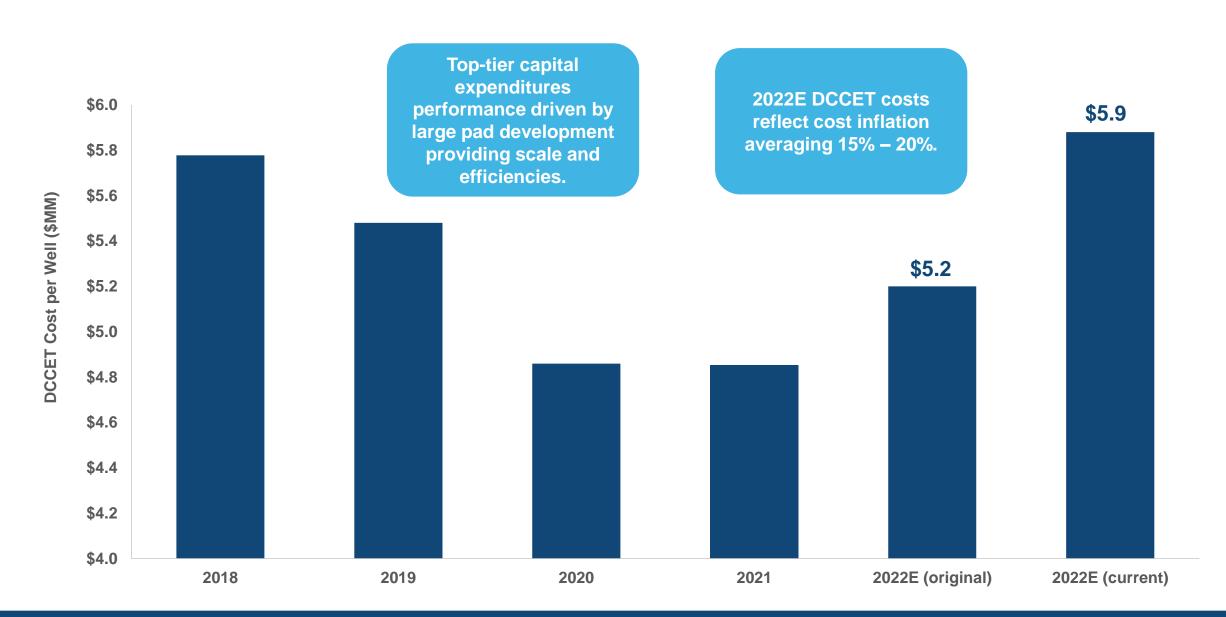
## 2022 Locations & Well Rates (IP60)



## PROVEN TRACK RECORD OF CONTINUOUS IMPROVEMENT









**POUCE COUPE OVERVIEW** 



2021 average production of 50,025 boe/d<sup>(1)</sup> with a natural gas weighting of 89%.



Proven asset in development phase.



Wells show high initial deliverability, low terminal decline and stable long-term production.



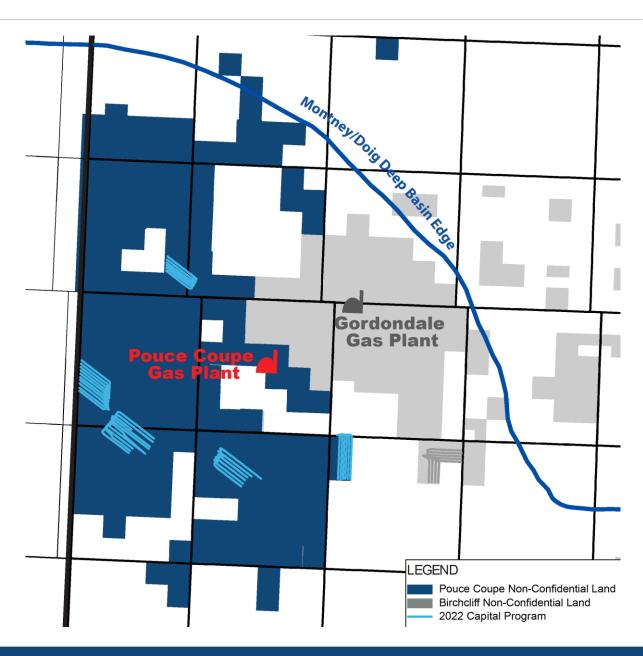
Predictable results with improving gas rates and liquids yields.



The 2022 drilling program includes the drilling of 35 (35.0 net) Montney/Doig horizontal condensate-rich natural gas wells.



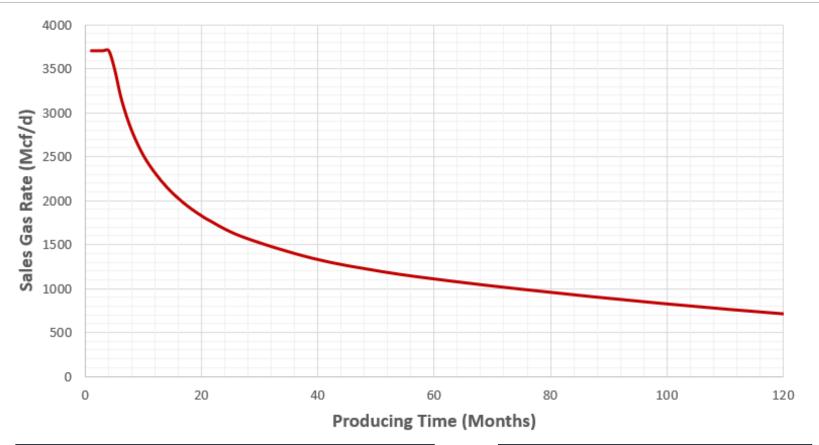
In 2022, Birchcliff will bring 32 wells on production in the Pouce Coupe area: 15 Montney D1 natural gas wells, 3 Montney D2 natural gas wells, 2 Montney C natural gas wells and 12 Basal Doig/Upper Montney natural gas wells.



Consists of 265,620 Mcf/d of natural gas, 3,984 bbls/d of condensate, 1,750 bbls/d of NGLs and 21 bbls/d of light oil.

## BIRCHCLIFF

POUCE COUPE TYPE CURVE(1)



	Tier 0 Production Summary					
Cond. Sales Gas C3+ <sup>(2)</sup> Total Sales						
	bbls/d	Mcf/d	bbls/d	boe/d		
IP30	256	3,706	26	899		
IP90	224	3,706	26	867		
IP180	180	3,587	25	803		
IP360	132	3,098	21	669		

Tier 0 Type Curve Inputs				
Raw Gas EUR	Bcf	8.2		
Sales EUR	Mboe	1,595		
Capped Rate (Sales)	MMcf/d	3.7		
CGR <sup>(3)</sup>	bbl/MMcf	33.3		
DCCET Capital	\$MM	5.30		

Rate of Return (%)					
WTI (US\$/bbl)					
	\$70.00 \$80.00 \$90.00 \$100.00				\$100.00
GJ)	\$5.00	265	296	328	362
9/ <del>\$</del>	\$6.00	321	355	389	426
AE	\$7.00	378	414	451	490
၁	\$8.00	441	480	520	562

NPV 10% (\$MM)					
	WTI (US\$/bbl)				
		\$70.00 \$80.00 \$90.00 \$100.00			
<u> </u>	\$5.00	23.3	24.5	25.6	26.7
9/ <del>\$</del>	\$6.00	26.2	27.4	28.5	29.6
AE	\$7.00	28.8	30.0	31.0	32.1
၁)	\$8.00	31.6	32.8	33.8	34.9

Payout (Years)					
	WTI (US\$/bbl)				
		\$70.00 \$80.00 \$90.00 \$100.00			
5	\$5.00	0.7	0.6	0.6	0.6
9/ <del>\$</del>	\$6.00	0.6	0.6	0.6	0.5
AE	\$7.00	0.6	0.5	0.5	0.5
၁)	\$8.00	0.5	0.5	0.5	0.5

\*Assumptions: FX 1.25 CAD/USD

<sup>\*</sup>All economics are before tax; reference date is January 1, 2022

Deloitte 2P type curve. See "Advisories - Presentation of Oil and Gas Reserves".

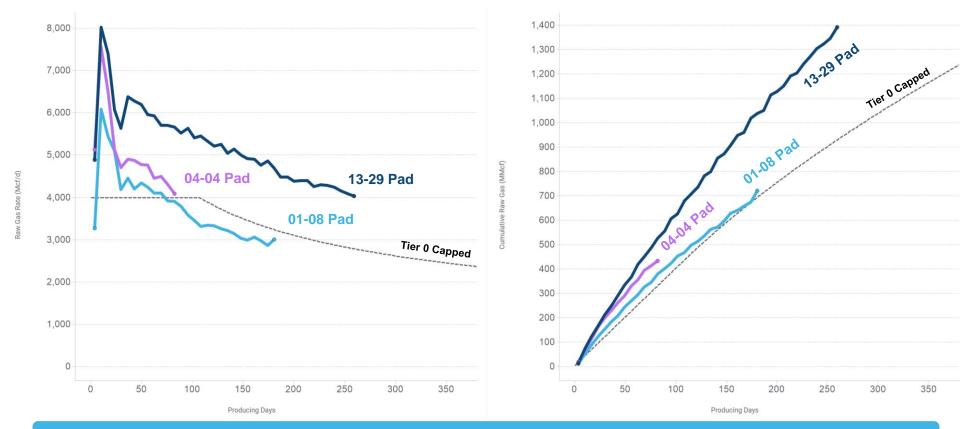
Associated liquids recovery at Pouce Coupe Gas Plant.

CGR reflects life-time equivalent. CGR Curve for Tier 0 input declines from 70 bbl/MMcf to 30 bbl/MMcf over a 67-month period, remaining at 30 bbl/MMcf for the life of the well.

## **EXCEEDING EXPECTATIONS**



### 2022 WELLS VS. TIER 0 CAPPED TYPE CURVE



Birchcliff's 2022 capital program successfully utilized greenfield and brownfield development strategies, validating Birchcliff's deep, high-quality inventory

04-04 Pad Initial Production Results					
	IP 30 <sup>(1)</sup>	IP 60 <sup>(1)</sup>			
Average per well production rate (boe/d)	1,166	1,002			
Average per well natural gas production rate (Mcf/d)	6,688	5,757			
Average per well condensate production rate (bbls/d)	51	43			
Condensate-to-gas ratio (bbls/MMcf)	8	7			

Represents the cumulative volumes for each well measured at the wellhead separator for the 30 or 60 days (as applicable) of production immediately after each well was considered stabilized after producing fracture treatment fluid back to surface in an amount such that flow rates of hydrocarbons became reliable. See "Advisories – Initial Production Rates".

NOVEMBER 2022



**GORDONDALE OVERVIEW** 



2021 average production of 28,492 boe/d<sup>(1)</sup> with an oil & NGLs weighting of 37%.



**Strategic infrastructure.** 



Low base production decline.



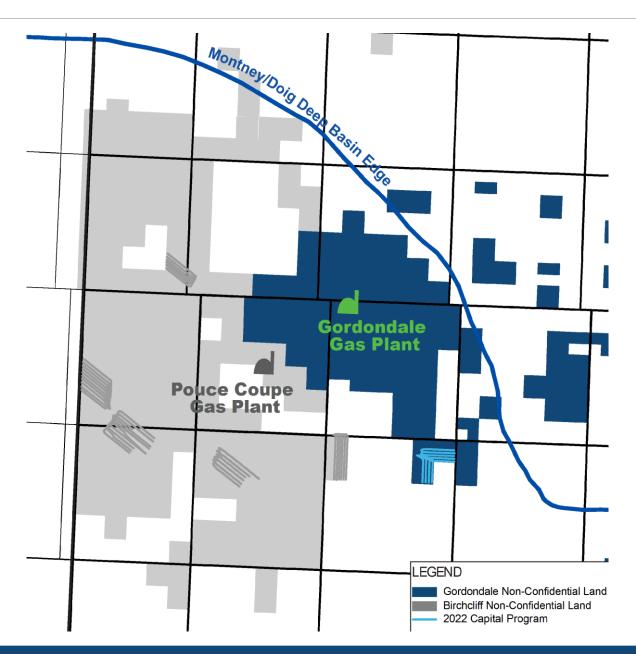
Exploration success in the Montney C in 2021 added another commercial development interval to the Montney D1 and D2 at Gordondale.



The 2022 drilling program includes the drilling of 9 (9.0 net) horizontal oil wells.



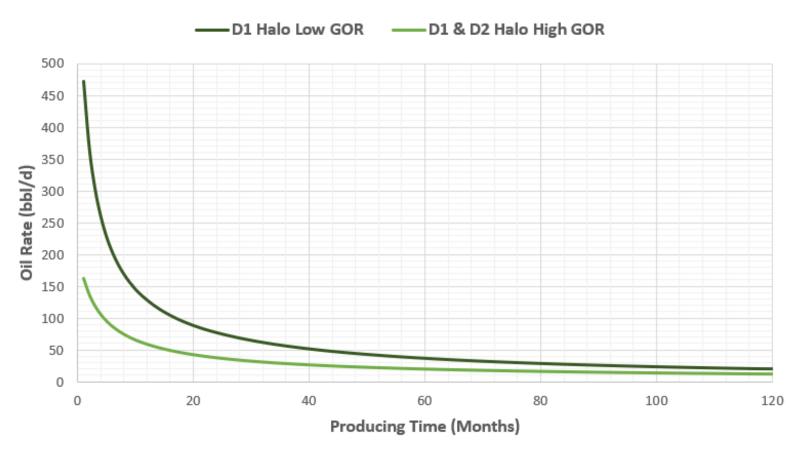
In 2022, Birchcliff brought 9 wells on production in the Gordondale area: 4 Montney D1 oil wells and 5 Montney D2 oil wells.



Consists of 107,591 Mcf/d of natural gas, 5,954 bbls/d of NGLs, 2,875 bbls/d of light oil and 1,731 bbls/d of condensate.

**GORDONDALE TYPE CURVE**<sup>(1)</sup>





D1 & D2 Halo High GOR Type Curve Inputs						
Low GOR High GOR						
Raw Gas EUR	Bcf	3	6.5			
Oil EUR	Mbbl	302	144			
Sales EUR	Mboe	968	1,490			
NGL Ratio (C2+)	bbl/MMcf	86	86			
DCCET Capital	\$MM	5.3	5.3			

D1 & D2 Halo High GOR - Production Summary					
	Oil	Sales Gas	C2+	Total Sales	
	bbls/d	Mcf/d	bbls/d	boe/d	
IP30	163	3,608	303	1,068	
IP90	140	3,453	290	1,005	
IP180	118	3,243	272	931	
IP360	93	2,895	243	819	

D1 & D2 Halo High GOR - Rate of Return (%)						
	WTI (US\$/bbl)					
		\$70.00	\$80.00	\$90.00	\$100.00	
(GJ)	\$5.00	225	258	293	330	
9/ <del>\$</del>	\$6.00	268	304	341	380	
AE	\$7.00	311	349	389	430	
၁)	\$8.00	359	399	441	484	

D1 & D2 Halo High GOR - NPV 10% (\$MM)							
	WTI (US\$/bbI)						
		\$70.00 \$80.00 \$90.00 \$100.00					
0 (GJ)	\$5.00	18	20	21	23		
\$/ <del>\$</del>	\$6.00	20	22	23	25		
AĒ DN	\$7.00	22	24	25	27		
<u>၁</u>	\$8.00	25	26	28	29		

D1 & D2 Halo High GOR - Payout (Years)							
		WTI (US\$/bbl)					
	_	\$70.00	\$80.00	\$90.00	\$100.00		
GJ)	\$5.00	0.7	0.7	0.6	0.6		
\$/ <del>0</del>	\$6.00	0.7	0.6	0.6	0.6		
AĒ	\$7.00	0.6	0.6	0.6	0.5		
ည	\$8.00	0.6	0.6	0.5	0.5		

<sup>\*</sup>Assumptions: FX 1.25 CAD/USD

1) Deloitte 2P type curve. See "Advisories – Presentation of Oil and Gas Reserves".

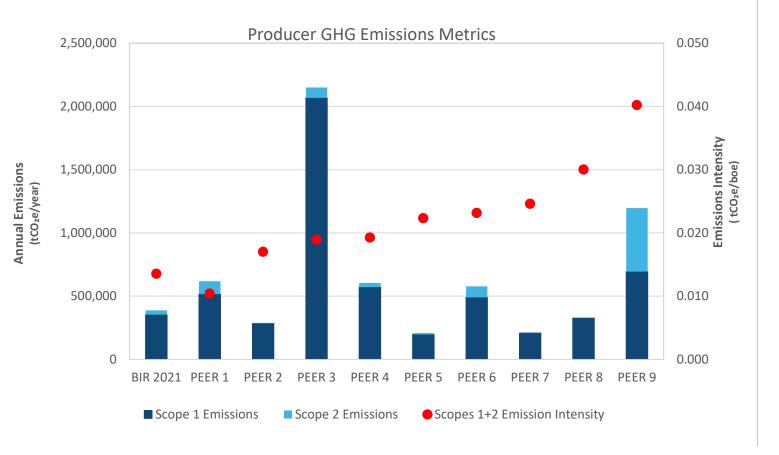
<sup>\*</sup>All economics are before tax; reference date is January 1, 2022

## **CORPORATE RESPONSIBILITY**

### **FOCUSED ON ESG EXCELLENCE**



## **PEER EMISSIONS METRICS**(1)(2)(3)(4)(5)(6)



## **ENVIRONMENTAL**



Waste heat recovery units at the Pouce Coupe Gas Plant take the equivalent of >5,000 cars off the road annually.



Peer-leading water storage and infrastructure has taken the equivalent of over 50,000 large water handling trucks off the road since 2017.



Birchcliff's liability management rating of 17.42 (as at August 6, 2022) compares to the industry average of 5.15.

Peer Group: AAV, ARX, CR, KEL, POU, PEY, SDE, TOU, WCP

All peer data as of 2020 YE.

Scope 1 Emissions: Emissions from owned or controlled sources.

Scope 2 Emissions: Emissions from the purchase of indirect energy Scope 1 and Scope 2 Emissions - left axis.

Scope 1+2 Emissions Intensity - right axis.

## **CORPORATE RESPONSIBILITY**

### **FOCUSED ON ESG EXCELLENCE**



## **SOCIAL**



\$4.25 million donated to more than 100 local community groups and organizations in the last 5 years.



Continued partnerships with local communities through educational, cultural, and economic development initiatives.



Major supporter of STARS Air Ambulance and the United Way of Calgary, raising more than \$1.5 million for each organization to-date.

## **GOVERNANCE**



Strong record of success built on the belief that outstanding people combined with a great culture creates a winning environment.



Employee education funds and scholarships promote continued career development.



Strong internal mentoring program encourages senior employees to develop junior staff.



Members of Horse Lake First Nation and Sturgeon Lake First Nation visiting Birchcliff's office.



d CEO, jeff Tonken (second from left), with Birchcliff field leaders and Calgary office personnel at Safety Stand Down

### CANADIAN WEST COAST LNG OPPORTUNITY







Rockies LNG is a partnership of Canadian natural gas producers working together to advance West Coast LNG opportunities. Rockies collectively represents ~20% of Canada's natural gas production and holds reserves to supply local and international markets for decades to come.



## KSI LISIMS LNG

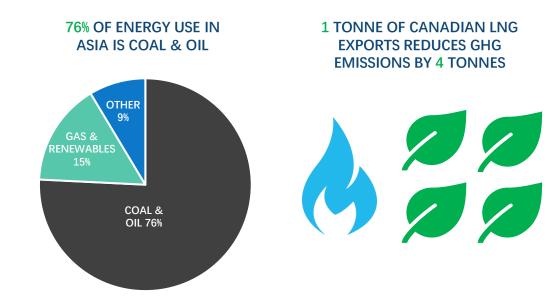
Rockies LNG is collaborating with the Nisga'a Nation, a modern treaty Nation in British Columbia, and Western LNG, an experienced LNG developer, to develop a 12 million tonnes per year (approximately 1.7 – 2.0 Bcf/d) net zero LNG export project on the west coast of British Columbia.

Ksi Lisims LNG will create significant economic and employment opportunities for local Indigenous Nations, British Columbia, Alberta and the rest of Canada and provide Rockies' producers with access to growing international markets.

### **Environmental Benefits of Canadian LNG**

LNG is critical in the transition to a low-carbon economy, as it displaces higher carbon fuels like coal and oil and provides a backstop to intermittent renewables such as wind and solar.

Canadian LNG has a lower carbon footprint than other LNG supply around the globe, with some of the world's lowest upstream emission profiles, access to renewable power to electrify pipelines and LNG facilities and a shorter shipping distance to markets than many other supply regions.



SOURCES: BP Statistical Review of World Energy 2019; "Greenhouse-gas emissions of Canadian LNG for use in China", Journal of Cleaner Production, Stanford, UBC, University of Calgary, 2020 and Ksi Lisims LNG internal estimates;

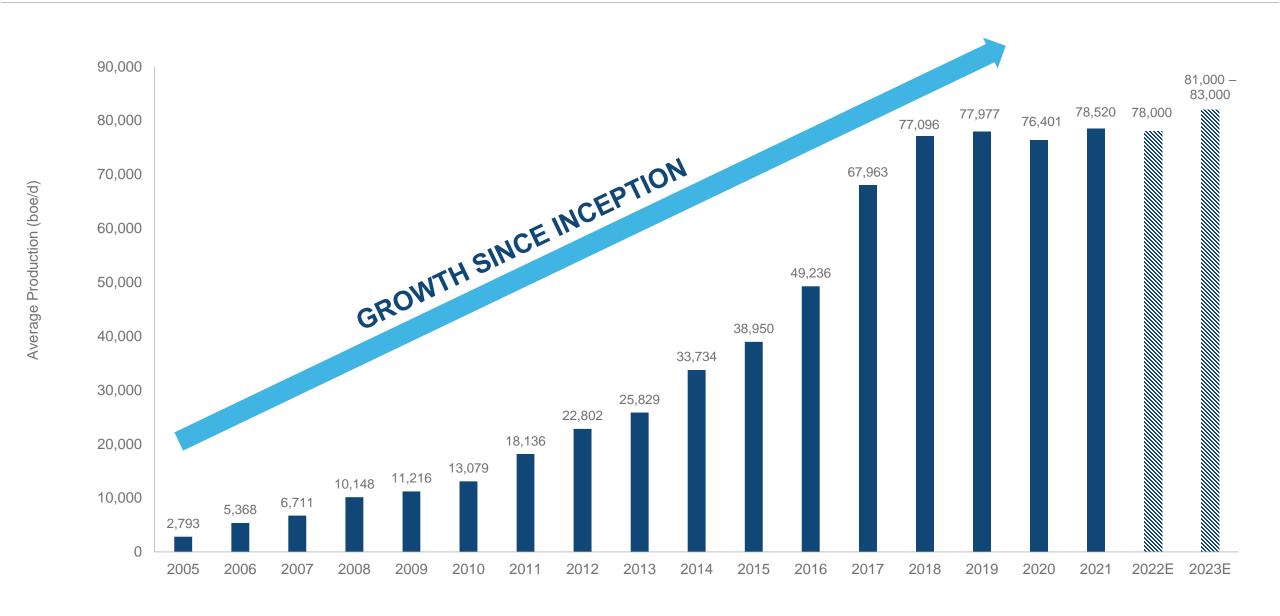


# **APPENDIX**

## **PRODUCTION HISTORY**



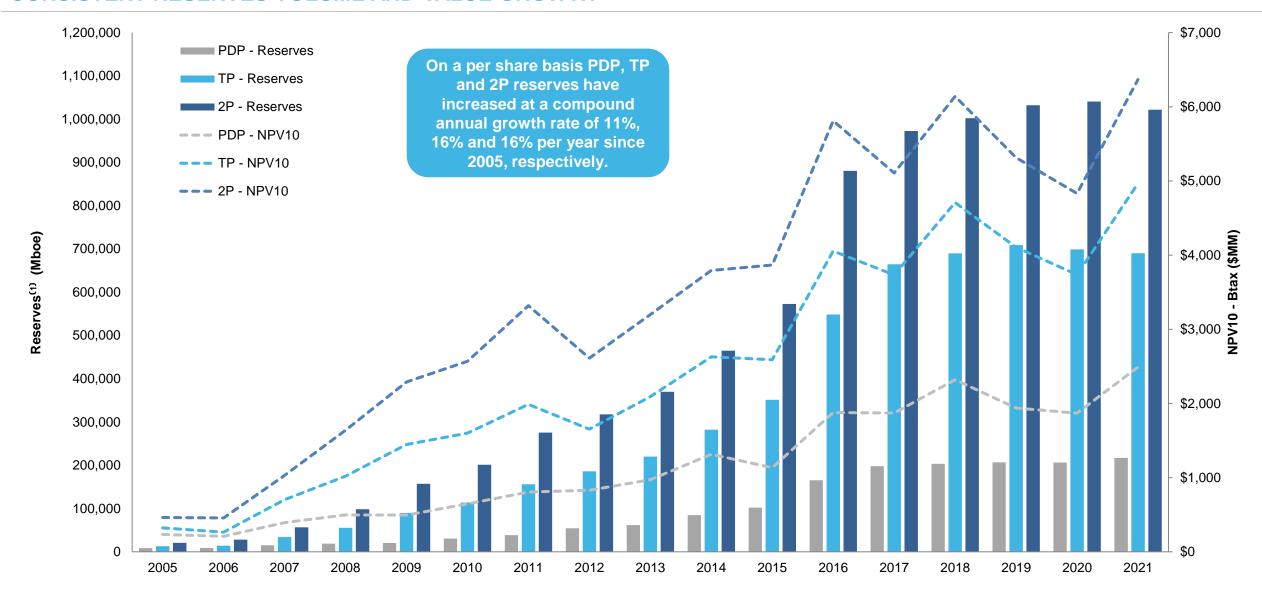




## **CORPORATE RESERVES**

## BIRCHCLIFF

### **CONSISTENT RESERVES VOLUME AND VALUE GROWTH**



## **HISTORICAL PROFITABILITY**





Profitability Breakdown:	2017	2018	2019	2020	2021	5 Year Average
Average AECO (CDN\$/GJ)	\$2.04	\$1.42	\$1.67	\$2.11	\$3.44	\$2.14
Average WTI (US\$/bbl)	\$50.95	\$64.77	\$57.03	\$38.91	\$68.70	\$56.07
P&NG Revenue (\$/Mcfe) <sup>(1)(2)</sup>	\$3.74	\$3.68	\$3.59	\$3.15	\$5.42	\$3.92
PDP F&D (\$/Mcfe) <sup>(2)(3)</sup>	(\$1.05)	(\$1.46)	(\$1.44)	(\$1.69)	(\$0.98)	(\$1.32)
Total Cash Costs (\$/Mcfe)(4)	(\$1.78)	(\$1.74)	(\$1.72)	(\$1.72)	(\$2.17)	(\$1.83)
Profit (\$/Mcfe) <sup>(4)</sup>	<u>\$0.91</u>	<u>\$0.48</u>	<u>\$0.43</u>	<u>(\$0.26)</u>	<u>\$2.27</u>	<u>\$0.77</u>
Profit Margin (%) <sup>(4)</sup>	<u>24%</u>	<u>13%</u>	<u>12%</u>	(8%)	<u>42%</u>	<u>17%</u>

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Excludes the effects of financial instruments but includes the effects of fixed price physical delivery contracts. Supplementary financial measure. See "Advisories – Non-GAAP and Other Financial Measures."

Cost to find and develop PDP reserves based on F&D costs. See "Advisories – Oil and Gas Metrics".

Non-GAAP ratio. See "Advisories - Non-GAAP and Other Financial Measures".

## **CORPORATE INFORMATION**



### **EXECUTIVE**

**Jeff Tonken** 

Chief Executive Officer and Chairman of the Board

**Christopher Carlsen** 

President and Chief Operating Officer

**Bruno Geremia** 

Executive Vice President and Chief Financial Officer

**Myles Bosman** 

**Executive Vice President, Exploration** 

**David Humphreys** 

**Executive Vice President, Operations** 

Theo van der Werken

Vice President, Engineering

**Robyn Bourgeois** 

Vice President, Legal, General Counsel and Corporate Secretary

**Hue Tran** 

Vice President, Business Development and Marketing

**DIRECTORS** 

**Jeff Tonken** 

Chief Executive Officer and Chairman of the Board

**Dennis Dawson** 

**Independent Lead Director** 

**Debra Gerlach** 

**Independent Director** 

**Stacey McDonald** 

**Independent Director** 

**James Surbey** 

Director

**AUDITORS** 

KPMG LLP,

**Chartered Professional Accountants** 

Calgary, Alberta

**RESERVES EVALUATOR** 

Deloitte LLP Calgary, Alberta **BANK SYNDICATE** 

The Bank of Nova Scotia

**HSBC** Bank Canada

National Bank of Canada

Canadian Imperial Bank of Commerce

Bank of Montreal

**ATB Financial** 

Business Development Bank of Canada

Wells Fargo Bank, N.A., Canadian Branch

**United Overseas Bank Limited** 

ICICI Bank Canada

## **CORPORATE INFORMATION**



#### **MANAGEMENT TEAM**

**Gates Aurigemma** 

Manager, General Accounting

**Jesse Doenz** 

Controller and Investor Relations Manager

**Andrew Fulford** 

Surface Land Manager

**Paul Messer** 

Manager of Information Technology

**Tyler Murray** 

Mineral Land Manager

**Landon Poffenroth** 

Montney Asset Manager

**Michelle Rodgerson** 

Manager, Human Resources and Corporate Services

**Jeff Rogers** 

**Facilities Manager** 

**Randy Rousson** 

**Drilling and Completions Manager** 

**Victor Sandhawalia** 

Manager of Finance

**Daniel Sharp** 

Manager of Geology

**Ryan Sloan** 

Health and Safety Manager

**Duane Thompson** 

**Production Manager** 

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Spirit River, Alberta T0H 3G0

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Email: info@birchcliffenergy.com

### TRANSFER AGENT

Computershare Trust Company of Canada Calgary, Alberta and Toronto, Ontario

TSX: BIR



#### **DEFINITIONS**

Deloitte Deloitte LLP, independent qualified reserves evaluator
Gordondale Gas Plant AltaGas' deep-cut sour gas processing facility in Gordondale

NI 52-112 National Instrument 52-112 – Non-GAAP and Other Financial Measures Disclosure

Pouce Coupe Gas Plant Birchcliff's 100% owned and operated natural gas plant located in the Pouce Coupe area of Alberta

#### **ABBREVIATIONS**

2P proved plus probable

AECO benchmark price for natural gas determined at the AECO 'C' hub in southeast Alberta

bbl barrel
bbls barrels
bbls/d barrels per day
bc barrel of condensate
Bcf/d billion cubic feet per day

bo barrel of oil

boe barrel of oil equivalent boe/d barrel of oil equivalent per day CGR condensate to gas ratio condensate pentanes plus (C5+)

DCCET drilling, casing, completions, equipping and tie-in

F&D finding and development G&A general and administrative

GAAP generally accepted accounting principles for Canadian public companies, which are currently International Financial Reporting Standards as issued by the International Accounting Standards Board

GHG greenhouse gas
GJ gigajoule
GJ/d gigajoules per day
GOR gas/oil ratio
HH Henry Hub

IP initial production
LNG liquefied natural gas

Mboe thousands of barrels of oil equivalent

Mcf thousand cubic feet

Mcf/d thousand cubic feet per day

Mcfe thousand cubic feet of gas equivalent

MM millions

MMBtu million British thermal units

MMcf million cubic feet
MMcf/d million cubic feet per day

MSW price for mixed sweet crude oil at Edmonton, Alberta

NGLs natural gas liquids consisting of ethane (C2), propane (C3) and butane (C4) and specifically excluding condensate

NPV10 net present value discounted at 10% NYMEX New York Mercantile Exchange

OPEC Organization of the Petroleum Exporting Countries

PDP proved developed producing tCO2e tonnes of carbon dioxide equivalent

TP total proved



WTI \$000s West Texas Intermediate, the reference price paid in U.S. dollars at Cushing, Oklahoma, for crude oil of standard grade thousands of dollars

#### NON-GAAP AND OTHER FINANCIAL MEASURES

This presentation uses various "non-GAAP financial measures", "non-GAAP ratios", "supplementary financial measures" and "capital management measures" (as such terms are defined in NI 52-112), which are described in further detail below. These measures facilitate management's comparisons to the Corporation's historical operating results in assessing its results and strategic and operational decision-making and may be used by financial analysts and others in the oil and natural gas industry to evaluate the Corporation's performance.

#### **Non-GAAP Financial Measures**

NI 52-112 defines a non-GAAP financial measure as a financial measure that: (i) depicts the historical or expected future financial performance, financial position or cash flow of an entity; (ii) with respect to its composition, excludes an amount that is included in, or includes an amount that is excluded from, the composition of the most directly comparable financial measure disclosed in the primary financial statements of the entity; (iii) is not disclosed in the financial statements of the entity; and (iv) is not a ratio, fraction, percentage or similar representation. The non-GAAP financial measures used in this presentation are not standardized financial measures under GAAP and might not be comparable to similar measures presented by other companies where similar terminology is used. Investors are cautioned that non-GAAP financial measures should not be construed as alternatives to or more meaningful than the most directly comparable GAAP measures as indicators of Birchcliff's performance. Set forth below is a description of the non-GAAP financial measures used in this presentation.

#### Adjusted Funds Flow, Free Funds Flow and Excess Free Funds Flow

Birchcliff defines "adjusted funds flow" as cash flow from operating activities before the effects of decommissioning expenditures and changes in non-cash operating working capital. Birchcliff eliminates settlements of decommissioning expenditures from cash flow from operating activities as the amounts can be discretionary and may vary from period depending on its capital programs and the maturity of its operating areas. The settlement of decommissioning expenditures is managed with Birchcliff's capital budgeting process which considers available adjusted funds flow. Changes in non-cash operating working capital are eliminated in the determination of adjusted funds flow as the timing of collection and payment are variable and by excluding them from the calculation, the Corporation believes that it is able to provide a more meaningful measure of its operations and ability to generate cash on a continuing basis. Adjusted funds flow can also be derived from petroleum and natural gas revenue less royalty expense, operating expense, transportation and other expense, net G&A expense, interest expense and any realized losses (plus realized gains) on financial instruments and plus any other cash income and expense sources. Management believes that adjusted funds flow assists management and investors in assessing Birchcliff's financial performance after deducting all operating and corporate cash costs, as well as its ability to generate the cash necessary to fund sustaining and/or growth capital expenditures, repay debt, settle decommissioning obligations, buy back common shares and pay dividends.

Birchcliff defines "free funds flow" as adjusted funds flow less F&D capital expenditures. Management believes that free funds flow assists management and investors in assessing Birchcliff's ability to generate shareholder returns through a number of initiatives, including but not limited to, debt repayment, common share buybacks, the payment of dividends and acquisitions.

Birchcliff defines "excess free funds flow" as free funds flow less common share dividends paid. Management believes that excess free funds flow assists management and investors in assessing Birchcliff's ability to further enhance shareholder returns after the payment of common share dividends, which may include special dividends, increases to the Corporation's base dividend, common share buybacks, acquisitions and other opportunities that would complement or otherwise improve the Corporation's business and enhance long-term shareholder value.

The following table provides a reconciliation of cash flow from operating activities, as determined in accordance with GAAP, to adjusted funds flow, free funds flow and excess free funds flow for the periods indicated:

	Three n	nonths ended	Nine r	months ended	Twelve months ended
	S	eptember 30,	S	September 30,	December 31,
(\$000s)	2022	2021	2022	2021	2021
Cash flow from operating activities	272,965	155,606	700,828	319,227	515,369
Change in non-cash operating working capital	(6,448)	12,305	33,581	25,416	21,161
Decommissioning expenditures	833	165	2,175	1,441	3,203
Adjusted funds flow	267,350	168,076	736,584	346,084	539,733
F&D capital expenditures	(85,330)	(18,026)	(257,859)	(194,753)	(230,479)
Free funds flow	182,020	150,050	478,725	151,331	309,254
Dividends on common shares	(5,317)	(1,330)	(13,285)	(3,993)	(6,639)
Excess free funds flow	176,703	148,720	465,440	147,338	302,615

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Birchcliff has disclosed full year 2022 and 2023 guidance for adjusted funds flow, free funds flow and excess free funds flow, which are forward-looking non-GAAP financial measures. See "Outlook and Guidance". The most directly comparable financial measure for these measures, as disclosed in the Corporation's financial statements, is cash flow from operating activities. The table above provides a reconciliation of the equivalent historical non-GAAP financial measures from cash flow from operating activities, as determined in accordance with GAAP, for the twelve months ended December 31, 2021. Birchcliff anticipates the forward-looking non-GAAP financial measures to exceed their respective historical amounts for the twelve months ended December 31, 2021, primarily due to higher anticipated benchmark oil and natural gas prices which are expected to increase the average realized sales prices the Corporation receives for its production. The commodity price assumptions on which the Corporation's 2022 and preliminary 2023 guidance are based are set forth in the tables under the heading "Outlook and Guidance".

#### Profit

Birchcliff defines "profit" as the amount, if any, during the relevant period by which petroleum and natural gas revenue resulting from production exceeds the sum of: (i) PDP F&D costs (i.e. the costs of replacing production excluding acquisitions and dispositions) and (ii) total cash costs. This measure is not intended to represent net income to common shareholders as presented in accordance with IFRS. Management believes that profit assists management and investors in assessing Birchcliff's ability to bear its total cash costs and the costs of replacing its production during the relevant period. The following table provides a reconciliation of P&NG revenue as determined in accordance with GAAP, to profit for the periods indicated:

Years Ended December 31, (\$000s)	2021	2020	2019	2018	2017
P&NG revenue	932,406	528,505	613,559	621,421	556,942
PDP F&D Costs	(168,520)	(284,102)	(246,193)	(246,225)	(156,033)
Total cash costs	(373,404)	(289,257)	(293,378)	(293,528)	(265,315)
Profit	390,482	(44,854)	73,988	81,668	135,594

#### **Total Cash Costs**

Birchcliff defines "total cash costs" as total expenses adjusted for other gains (losses), dividends on capital securities, non-cash finance expense, other compensation, net, depletion and depreciation, marketing revenue and royalty expense.

Management believes that total cash costs assists management and investors in assessing Birchcliff's efficiency and overall cash cost structure. The following table provides a reconciliation of total expenses, as determined in accordance with GAAP, to total cash costs for the periods indicated:

Years Ended December 31, (\$000s)	2021	2020	2019	2018	2017
Total expenses	532,889	505,058	517,994	490,221	620,521
Other gains and (losses)	7,312	2,026	(5,549)	(10,192)	(186,143)
Dividends on capital securities	(2,718)	(3,467)	(3,500)	(3,500)	(3,500)
Non-cash finance expense	(4,441)	(4,044)	(5,045)	(4,742)	(4,565)
Other compensation, net	(2,430)	(2,429)	(4,278)	(7,697)	(4,059)
Depletion and depreciation	(212,757)	(212,404)	(213,565)	(208,868)	(185,666)
Marketing revenue	(20,722)	(13,687)	(20,131)	-	-
Royalty expense	76,271	18,204	27,452	38,306	28,727
Total cash costs	373,404	289,257	293,378	293,528	265,315

#### **Non-GAAP Ratios**

NI 52-112 defines a non-GAAP ratio as a financial measure that: (i) is in the form of a ratio, fraction, percentage or similar representation; (ii) has a non-GAAP financial measure as one or more of its components; and (iii) is not disclosed in the financial statements of the entity. The non-GAAP ratios used in this presentation are not standardized financial measures under GAAP and might not be comparable to similar measures presented by other companies where similar terminology is used. Set forth below is a description of the non-GAAP ratios used in this presentation.

#### Free Funds Flow Per Basic Common Share

Birchcliff calculates "free funds flow per basic common share" as aggregate free funds flow in the period divided by the basic common shares outstanding at the end of the period. Management believes that free funds flow per basic common share assists management and investors in assessing Birchcliff's financial strength and its ability to generate shareholder returns on a per common share basis.



#### Total Cash Costs Per Mcfe

Birchcliff calculates "total cash costs per Mcfe" as aggregate total cash costs divided by the production (Mcfe) in the period. Management believes that total cash costs per Mcfe assists management and investors in assessing Birchcliff's efficiency and overall cash cost structure by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis.

#### Profit Per Mcfe

Birchcliff calculates "profit per Mcfe" as aggregate profit in the period divided by the production (Mcfe) in the period. Management believes that profit per Mcfe assists management and investors in assessing Birchcliff's ability to bear its total cash costs and the costs of replacing its production by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis.

#### **Profit Margin**

Birchcliff calculates "profit margin" as profit for the period divided by petroleum and natural gas revenue for the period. Management believes that profit margin assists management and investors in assessing Birchcliff's profitability.

#### **Supplementary Financial Measures**

NI 52-112 defines a supplementary financial measure as a financial measure that: (i) is, or is intended to be, disclosed on a periodic basis to depict the historical or expected future financial performance, financial position or cash flow of an entity; (ii) is not disclosed in the financial statements of the entity; (iii) is not a non-GAAP financial measure; and (iv) is not a non-GAAP ratio.

The supplementary financial measures used in this presentation include: petroleum and natural gas revenue per Mcfe; and PDP F&D per Mcfe.

#### **Capital Management Measures**

NI 52-112 defines a capital management measure as a financial measure that: (i) is intended to enable an individual to evaluate an entity's objectives, policies and processes for managing the entity's capital; (ii) is not a component of a line item disclosed in the primary financial statements of the entity; (iii) is disclosed in the notes to the financial statements of the entity; and (iv) is not disclosed in the primary financial statements of the entity. Set forth below is a description of the capital management measures used in this presentation.

#### Total Debt and Total Surplus

Birchcliff calculates "total debt (surplus)" as the amount outstanding under the Corporation's Credit Facilities (if any) plus working capital deficit (less working capital surplus) plus the fair value of the current liability portion of financial instruments and less capital securities (if any) at the end of the period. Management believes that total debt (surplus) assists management and investors in assessing Birchcliff's overall liquidity and financial position at the end of the period. The following table provides a reconciliation of the amount outstanding under the Credit Facilities, as determined in accordance with GAAP, to total debt for the periods indicated:

As at, (\$000s)	September 30, 2022	December 31, 2021	September 30, 2021
Revolving term credit facilities	196,989	500,870	648,327
Working capital deficit (surplus)(1)	(80,650)	53,312	16,058
Fair value of financial instruments – asset <sup>(2)</sup>	69,725	69	17,565
Fair value of financial instruments – liability <sup>(2)</sup>	-	(16,586)	(5,717)
Capital securities	-	(38,268)	(38,328)
Total debt <sup>(3)</sup>	186,064	499,397	637,905

<sup>(1)</sup> Current liabilities less current assets.

Reflects the current portion only

<sup>(3)</sup> Total debt can also be derived from the amounts outstanding under the Corporation's Credit Facilities plus accounts payable and less cash, accounts receivable and accrued liabilities and prepaid expenses and deposits at the end of the period.



#### PRESENTATION OF OIL AND GAS RESERVES

Certain terms used herein are defined in National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities ("NI 51-101"), CSA Staff Notice 51-324 Revised Glossary to NI 51-101 – Standards of Disclosure for Oil and Gas Activities ("CSA Staff Notice 51-324") and/or the Canadian Oil and Gas Evaluation Handbook (the "COGE Handbook") and, unless the context otherwise requires, shall have the same meanings in this presentation as in NI 51-101, CSA Staff Notice 51-324 or the COGE Handbook, as the case may be.

Deloitte prepared the 2021 Reserves Report. In addition, Deloitte and/or McDaniel & Associates Consultants Ltd. (or their predecessors) prepared reserves evaluations in respect of Birchcliff's oil and natural gas properties for the previous years disclosed herein. Such evaluations were prepared in accordance with the standards contained in NI 51-101 and the COGE Handbook that were in effect at the relevant time. Reserves estimates stated herein are extracted from the relevant evaluation.

There are numerous uncertainties inherent in estimating quantities of oil, natural gas and NGLs reserves and the future net revenue attributed to such reserves. The reserves and associated future net revenue information set forth in this presentation are estimates only. In general, estimates of economically recoverable oil, natural gas and NGLs reserves and the future net revenue therefrom are based upon a number of variable factors and assumptions, such as historical production from the properties, production rates, ultimate reserves recovery, the timing and amount of capital expenditures, marketability of oil, natural gas and NGLs, royalty rates, the assumed effects of regulation by governmental agencies and future operating costs, all of which may vary materially from actual results. For these reasons, estimates of the economically recoverable oil, natural gas and NGLs reserves attributable to any particular group of properties, the classification of such reserves based on risk of recovery and estimates of future net revenue associated with reserves prepared by different engineers, or by the same engineer at different times, may vary. Birchcliff's actual production, revenue, taxes and development and operating expenditures with respect to its reserves will vary from estimates thereof and such variations could be material. It should not be assumed that the undiscounted or discounted net present value of future net revenue attributable to Birchcliff's reserves estimated by Birchcliff's independent qualified reserves evaluator represent the fair market value of those reserves. There is no assurance that the forecast prices and costs assumptions will be attained and variances could be material. Actual oil, natural gas and NGLs reserves may be greater than or less than the estimates provided herein and variances could be material. With respect to the disclosure of reserves contained herein relating to portions of Birchcliff's properties, may not reflect the same confidence level as estimates of reserves and futur

In this presentation, unless otherwise stated all references to "reserves" are to Birchcliff's gross company reserves (Birchcliff's working interest (operating or non-operating) share before deduction of royalties and without including any royalty interests of Birchcliff). The information set forth in this presentation relating to the reserves and future net revenue constitutes forward-looking statements and is subject to certain risks and uncertainties. See "Advisories – Forward-Looking Statements".

#### UNAUDITED INFORMATION

All financial and operational information contained in this presentation for the three and nine months ended September 30, 2022 and 2021 is unaudited.

#### **CURRENCY**

Unless otherwise indicated, all dollar amounts are expressed in Canadian dollars and all references to "\$" and "CDN\$" are to Canadian dollars and all references to "US\$" are to United States dollars.

#### **BOE AND MCFE CONVERSIONS**

Boe amounts have been calculated by using the conversion ratio of 6 Mcf of natural gas to 1 bbl of oil and Mcfe amounts have been calculated by using the conversion ratio of 1 bbl of oil to 6 Mcf of natural gas. Boe and Mcfe amounts may be misleading, particularly if used in isolation. A boe conversion ratio of 6 Mcf: 1 bbl and an Mcfe conversion ratio of 1 bbl: 6 Mcf is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6:1, utilizing a conversion on a 6:1 basis may be misleading as an indication of value.

#### MMBTU PRICING CONVERSIONS

\$1.00 per MMBtu equals \$1.00 per Mcf based on a standard heat value Mcf.

#### **OIL AND GAS METRICS**

This presentation contains metrics commonly used in the oil and natural gas industry, including reserves life index, F&D costs and netbacks, which have been determined by Birchcliff as set out below. These oil and gas metrics do not have any standardized meanings or standard methods of calculation and therefore may not be comparable to similar measures presented by other companies where similar terminology is used. As such, they should not be used to make comparisons. Management uses these oil and gas metrics for its own performance measurements and to provide investors with measures to compare Birchcliff's performance over time; however, such measures are not reliable indicators of Birchcliff's future performance, which may not compare to Birchcliff's performance in previous periods, and therefore should not be unduly relied upon.



Reserves life index is calculated by dividing PDP, proved or proved plus probable reserves, as the case may be, as estimated by Birchcliff's independent qualified reserves evaluator at December 31, 2021, by the Corporation's average annual production guidance for the period indicated. Reserves life index may be used as a measure of a company's sustainability.

With respect to F&D costs:

- F&D costs for PDP, proved or proved plus probable reserves, as the case may be, are calculated by taking the sum of: (i) exploration and development costs (F&D capital expenditures) incurred in the period; and (ii) where appropriate, the change during the period in FDC for the reserves category; divided by the change to the reserves category before production during the period. F&D costs exclude the effects of acquisitions and dispositions.
- In calculating the amounts of F&D costs for a year, the changes during the year in estimated reserves and estimated FDC are based upon the evaluations of Birchcliff's reserves prepared by its independent qualified reserves evaluators, effective December 31 of such year.
- The aggregate of the exploration and development costs incurred in the most recent financial year and any change during that year in estimated FDC generally will not reflect total F&D costs related to reserves additions for that year.
- F&D costs may be used as a measure of a company's efficiency with respect to finding and developing its reserves.

For information regarding how netbacks are calculated, see "Non-GAAP and Other Financial Measures".

#### **DRILLING LOCATIONS**

This presentation discloses 7,423 potential net future horizontal drilling locations, of which 731 locations have been attributed proved plus probable reserves and 6,693 are unbooked locations. Proved plus probable locations consist of proposed drilling locations identified in the 2021 Reserves Report that have proved and/or probable reserves, as applicable, attributed to them. Unbooked locations are internal estimates based on Birchcliff's prospective acreage and an assumption as to the number of wells that can be drilled per section based on industry practice and internal technical analysis review. Unbooked locations have been identified by management as an estimate of Birchcliff's multi-year drilling activities based on evaluation of applicable geologic, seismic, engineering, production and reserves information. Unbooked locations do not have proved or probable reserves attributed to them in the 2021 Reserves Report.

Birchcliff's ability to drill and develop these locations and the drilling locations on which Birchcliff actually drills wells depends on a number of uncertainties and factors, including, but not limited to, the availability of capital, equipment and personnel, oil and natural gas prices, costs, inclement weather, seasonal restrictions, drilling results, additional geological, geophysical and reservoir information that is obtained, production rate recovery, gathering system and transportation constraints, the net price received for commodities produced, regulatory approvals and regulatory changes. As a result of these uncertainties, there can be no assurance that the potential future drilling locations that Birchcliff has identified will ever be drilled and, if drilled, that such locations will result in additional oil, NGLs or natural gas production and, in the case of unbooked locations, additional reserves. As such, Birchcliff's actual drilling activities may differ materially from those presently identified, which could adversely affect Birchcliff's business. While certain of the unbooked drilling locations have been de risked by drilling existing wells in relatively close proximity to such unbooked drilling locations, some of the other unbooked drilling locations are farther away from existing wells, where management has less information about the characteristics of the reservoir and there is therefore more uncertainty whether wells will be drilled in such locations and, if drilled, there is more uncertainty that such wells will result in additional proved or probable reserves, resources or production.

#### **PRODUCTION**

With respect to the disclosure of Birchcliff's production contained in this presentation: (i) references to "light oil" mean "light crude oil and medium crude oil" as such term is defined in NI 51-101; (ii) except where otherwise stated, references to "liquids" mean "light crude oil and medium crude oil" and "natural gas liquids" (including condensate) as such terms are defined in NI 51-101; and (iii) references to "natural gas" mean "shale gas", which also includes an immaterial amount of "conventional natural gas", as such terms are defined in NI 51-101. In addition, NI 51-101 includes condensate within the product type of natural gas liquids. In certain cases, Birchcliff has disclosed condensate separately from other natural gas liquids as the price of condensate as compared to other natural gas liquids is currently significantly higher and Birchcliff believes presenting the two commodities separately provides a more accurate description of its operations and results therefrom.

#### **INITIAL PRODUCTION RATES**

Any references in this presentation to initial production rates or other short-term production rates are useful in confirming the presence of hydrocarbons; however, such rates are not determinative of the rates at which such wells will continue to produce and decline thereafter and are not indicative of the long-term performance or the ultimate recovery of such wells. In addition, such rates may also include recovered "load oil" or "load water" fluids used in well completion stimulation. Readers are cautioned not to place undue reliance on such rates in calculating the aggregate production for Birchcliff. Such rates are based on field estimates and may be based on limited data available at this time.

With respect to the production rates for the Corporation's 10-well 04-04 pad in Pouce Coupe disclosed herein, such rates represent the cumulative volumes for each well measured at the wellhead separator for the 30 and 60 days (as applicable) of production immediately after each well was considered stabilized after producing fracture treatment fluid back to surface in an amount such that flow rates of hydrocarbons became reliable (between 0 and 4 days), divided by 30 or 60 (as applicable), which were then added together to determine the aggregate production rates for the 10-well pad and then divided by 10 to determine the per well average production rates. The production rates excluded the hours and days when the wells did not produce. Approximate tubing pressures for the 10 wells were stabilized between 3.5 and 3.8 MPa for IP 60 production rates. Approximate casing pressures for the 10 wells were stabilized between 8.1 and 13.2 MPa for IP 60 production rates.



To-date, no pressure transient or well-test interpretation has been carried out on any of the wells. The natural gas volumes represent raw natural gas volumes as opposed to sales gas volumes.

#### **F&D CAPITAL EXPENDITURES**

Unless otherwise stated, references in this presentation to "F&D capital expenditures" denotes exploration and development expenditures determined in accordance with GAAP. Management believes that F&D capital expenditures assists management and investors in assessing Birchcliff capital cost outlay associated with its exploration and development activities for the purposes of finding and developing its reserves.

#### THIRD-PARTY INFORMATION

This presentation includes market, industry and economic data which was obtained from various publicly available sources and other sources believed by Birchcliff to be true. Although Birchcliff believes such data to be reliable, it has not independently verified any of the data from third-party sources referred to in this presentation or analyzed or verified the underlying reports relied upon or referred to by such sources or ascertained the underlying economic and other assumptions relied upon by such sources. While Birchcliff believes that such market, industry and economic data is accurate, there can be no assurance as to the accuracy or completeness thereof and Birchcliff makes no representations or guarantees as to the accuracy or completeness of such information.

#### FORWARD-LOOKING INFORMATION

Certain statements contained in this presentation constitute forward-looking statements and forward-looking information (collectively referred to as "forward-looking statements") within the meaning of applicable Canadian securities laws. The forward-looking statements contained in this presentation relate to future events or Birchcliff's future plans, strategy, operations, performance or financial position and are based on Birchcliff's current expectations, estimates, projections, beliefs and assumptions. Such forward-looking statements have been made by Birchcliff in light of the information available to it at the time the statements were made and reflect its experience and perception of historical trends. All statements and information other than historical fact may be forward-looking statements. Such forward-looking statements are often, but not always, identified by the use of words such as "seek", "plan", "focus", "future", "outlook", "position", "expect", "project", "intend", "believe", "anticipate", "estimate", "forecast", "guidance", "potential", "proposed", "predict", "budget", "continue", "targeting", "may", "will", "could", "might", "should", "would", "on track", "maintain", "deliver" and other similar words and expressions.

By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Accordingly, readers are cautioned not to place undue reliance on such forward-looking statements. Although Birchcliff believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct and Birchcliff makes no representation that actual results achieved will be the same in whole or in part as those set out in the forward-looking statements.

In particular, this presentation contains forward-looking statements relating to the following:

- Birchcliff's plans and other aspects of its anticipated future financial performance, results, operations, focus, objectives, strategies, opportunities, priorities and goals;
- the information set forth on the slide "Corporate Snapshot Birchcliff Overview" and elsewhere in this presentation as it relates to Birchcliff's outlook and guidance for 2022 and its preliminary guidance for 2023, including: estimates of annual average production, adjusted funds flow, F&D capital expenditures, free funds flow, excess free funds flow, total debt or total surplus, as the case may be, and the expected impact of changes in commodity prices and the CDN/US exchange rate on Birchcliff's estimate of free funds flow for 2022; the targeted 2023 annual common share dividend of \$0.80 per share (to be paid quarterly); estimates of reserves and reserves life index; that the estimate of total debt at December 31, 2022 is expected to be comprised of any amounts outstanding under the Credit Facilities and adjusted working capital, which is expected to be largely comprised of cash, accounts receivable and accounts payable and accounts pa
- the information set forth on the slides "2022 Outlook 2022 Capital Expansion Program", "2022 Outlook 2022 Capital Program Details" and "2022 Capital Program 2022 Initial Production Results" and elsewhere in this presentation as it relates to Birchcliff's 2022 capital program and proposed exploration and development activities and the timing thereof, including: the number and types of wells expected to be drilled and brought on production and targeted product types; estimates of F&D capital expenditures, capital allocation and per well DCCET costs; and the focus, benefits and objectives of Birchcliff's capital program (including that Birchcliff's 2022 capital program is focused on scale and repeatability); the information set forth on the slide "2022 Outlook 2022 Natural Gas Marketing Forecasted Average Price Per Hub" as it relates to Birchcliff's natural gas market exposure and forecast average price per natural gas hub in 2022;
- the information set forth on the slide "2022/2023 Outlook Focused on Profitability & Shareholder Returns", including: Birchcliff's shareholder returns capacity; estimates of free funds flow per basic common share, adjusted funds flow, F&D capital expenditures, free funds flow, common share dividends, excess free funds flow and total debt or total surplus, as the case may be; that Birchcliff expects to provide an update to its five year plan on January 18, 2023; and that subject to commodity prices and board approval, Birchcliff is targeting an annual common share dividend of \$0.80 per share in 2023, to be paid quarterly;
- the information set forth on the slide "2023 Outlook Stress Testing Sustainable 2023 Dividend", including: that Birchcliff's targeted annual common share dividend of \$0.80 per share and F&D capital expenditures for 2023 would be fully funded from adjusted funds flow at an average WTI price of US\$70.00/bbl, an average AECO price of CDN\$3.00/GJ, an average Dawn price of US\$3.20/MMBtu and an average NYMEX HH price of US\$3.40/MMBtu; and estimates of adjusted funds flow at such reduced commodity prices;
- the performance and other characteristics of Birchcliff's oil and natural gas properties and expected results from its assets, including statements regarding the potential or prospectivity of Birchcliff's properties;
- statements regarding the Ksi Lisims LNG project; and



the information set forth on the slide "Corporate Reserves" and elsewhere in this presentation relating to the Corporation's reserves, including: estimates of reserves; reserves life index; and estimates of the net present values of future net revenue associated with Birchcliff's reserves

Information relating to reserves is forward-looking as it involves the implied assessment, based on certain estimates and assumptions, that the reserves exist in the quantities predicted or estimated and that the reserves can profitably be produced in the future. See "Advisories – Presentation of Oil and Gas Reserves".

With respect to the forward-looking statements contained in this presentation, assumptions have been made regarding, among other things: the degree to which the Corporation's results of operations and financial condition will be disrupted by circumstances attributable to the COVID-19 pandemic; prevailing and future commodity prices and differentials, exchange rates, inflation rates, royalty rates and tax rates; the state of the economy, financial markets and the exploration, development and production business; the political environment in which Birchcliff operates; the regulatory framework regarding royalties, taxes, environmental, climate change and other laws; the Corporation's ability to comply with existing and future environmental, climate change and other laws; future cash flow, debt and dividend levels; future operating, transportation, G&A and other expenses; Birchcliff's ability to access capital and obtain financing on acceptable terms; the timing and amount of capital expenditures and the sources of funding for capital expenditures and other activities; the sufficiency of budgeted capital expenditures to carry out planned operations; the successful and timely implementation of capital projects and the timing, location and extent of future drilling and other operations; results of operations; Birchcliff's ability to continue to develop its assets and obtain the anticipated benefits therefrom; the performance of existing and future wells; reserves volumes and Birchcliff's ability to replace and expand reserves through acquisition, development or exploration; the impact of competition on Birchcliff; the availability of partices of future dividends; the ability to obtain any necessary regulatory or other approvals in a timely manner; the satisfaction by third parties of their obligations to Birchcliff; the ability to successfully market natural gas and liquids; the results of the Corporation's risk management and market diversification activities; and Birchcliff's natural gas market exposure. In additio

- With respect to Birchcliff's 2022 guidance (as updated on October 13, 2022):
  - The following commodity prices and exchange rate are assumed: an average WTI price of US\$95.00/bbl; an average WTI-MSW differential of CDN\$2.50/bbl; an average AECO price of CDN\$5.25/GJ; an average Dawn price of US\$6.35/MMBtu; an average NYMEX HH price of US\$6.85/MMBtu; and an exchange rate (CDN\$ to US\$1) of 1.30. These commodity price and exchange rate assumptions are based on anticipated full-year averages, which include settled benchmark commodity prices and exchange rate for the period from January 1, 2022 to September 30, 2022 and forward strip benchmark commodity prices and CDN/US exchange rate as of October 5, 2022 for the period from October 1, 2022 to December 31, 2022.
  - o Birchcliff's production guidance for 2022 assumes that: Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff's 2022 capital program will be carried out as currently contemplated; no
  - o Birchcliff's estimates of adjusted funds flow, free funds flow and excess free funds flow for 2022 assume that: Birchcliff's 2022 capital program will be carried out as currently contemplated and the level of capital spending for 2022 set forth herein will be achieved; and Birchcliff's targets for production, production commodity mix, expenses and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's estimate of adjusted funds flow takes into account the effects of its physical and financial basis swap contracts outstanding as at October 13, 2022 and excludes annual cash incentive payments that have not been approved by Birchcliff's board of directors.
  - o Birchcliff's estimates of adjusted funds flow, free funds flow and excess free funds flow for 2022 assume that: Birchcliff's 2022 capital program will be carried out as currently contemplated and the level of capital spending for 2022 set forth herein will be achieved; and Birchcliff's targets for production, production commodity mix, expenses and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's estimate of excess free funds flow for 2022 also assumes that: (i) a dividend of \$0.02 per common share is paid for the quarter ending December 31, 2022; and (ii) there are 266 million common shares outstanding. Birchcliff's estimate of adjusted funds flow takes into account the effects of its physical and financial basis swap contracts outstanding as at October 13, 2022 and excludes annual cash incentive payments that have not been approved by Birchcliff's board of directors.
  - o Birchcliff's estimate of capital expenditures for 2022 assumes that Birchcliff's 2022 capital program will be carried out as currently contemplated. The amount and allocation of capital expenditures for exploration and development activities by area and the number and types of wells to be drilled and brought on production is dependent upon results achieved and is subject to review and modification by management on an ongoing basis throughout the year. Actual spending may vary due to a variety of factors, including commodity prices, economic conditions, results of operations and costs of labour, services and materials.
  - o Birchcliff's estimate of total debt at December 31, 2022 assumes that: (i) any free funds flow remaining after the payment of dividends, asset retirement obligations and other amounts for administrative assets, financing fees and capital lease obligations is allocated towards debt reduction in 2022; (ii) there are 266 million common shares outstanding, with no further buybacks of common shares occurring during 2022; (iii) a dividend of \$0.02 per common share is paid for the quarter ending December 31, 2022, with no further special dividends paid during 2022; (iv) no significant acquisitions or dispositions are completed by the Corporation and there is no repayment of debt using the proceeds from equity issuances during 2022; (v) there are no further proceeds received from the exercise of stock options or performance warrants during 2022; (vi) the 2022 capital program will be carried out as currently contemplated with F&D capital expenditures of \$355 million to \$365 million; and (vii) Birchcliff's targets for production, production commodity mix, adjusted funds flow, free funds flow and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's estimate of total debt at December 31, 2022 excludes annual cash incentive payments that have not been approved by Birchcliff's board of directors.
  - o Birchcliff's guidance regarding its natural gas market exposure for 2022 assumes: (i) 175,000 GJ/d being sold on a physical basis at the Dawn price; (ii) 22,040 GJ/d being sold at Alliance on a physical basis at the AECO 5A price plus a premium; and (iii) 152,500 MMBtu/d being contracted on a financial and physical basis at an average fixed basis differential price between AECO 7A and NYMEX HH of approximately US\$1.23/MMBtu.



- With respect to Birchcliff's preliminary guidance for 2023 (as provided on October 13, 2022):
  - o The following commodity prices and exchange rate are assumed: an average WTI price of US\$8.00/bbl; an average WTI-MSW differential of CDN\$5.00/bbl; an average AECO price of CDN\$4.80/GJ; an average Dawn price of US\$5.30/MMBtu; an average NYMEX HH price of US\$5.55/MMBtu; and an exchange rate (CDN\$ to US\$1) of 1.35. These commodity price and exchange rate assumptions are based on anticipated full-year averages, which include forward strip benchmark commodity prices and CDN/US exchange rate as of October 5, 2022 for the period from January 1, 2023 to December 31, 2023.
  - o Birchcliff's preliminary production guidance for 2023 is subject to similar assumptions set forth herein for Birchcliff's 2022 production guidance
  - o Birchcliff's estimate of F&D capital expenditures for 2023 assumes that Birchcliff's 2023 capital program will be carried out as currently contemplated.
  - o Birchcliff's estimates of adjusted funds flow, free funds flow and excess free funds flow for 2023 assume that: Birchcliff's 2023 capital program will be carried out as currently contemplated and the level of capital spending for 2023 set forth herein will be achieved; and Birchcliff's target for production and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's estimate of adjusted funds flow takes into account the effects of its physical and financial basis swap contracts outstanding as at October 13, 2022 and excludes annual cash incentive payments that have not been approved by Birchcliff's board of directors.
  - o Birchcliff's estimate of total surplus at December 31, 2023 assumes that: (i) any free funds flow remaining after the payment of dividends, asset retirement obligations and other amounts for administrative assets, financing fees and capital lease obligations is allocated towards full debt repayment in 2023; (ii) there are 266 million common shares outstanding, with no buybacks of common shares occurring during 2023; (iii) an annual common share dividend of \$0.80 per share is paid in 2023, with no special dividends paid during 2023; (iv) no significant acquisitions or dispositions are completed by the Corporation and there is no repayment of debt using the proceeds from equity issuances during 2023; (v) there are no proceeds received from the exercise of stock options or performance warrants during 2023; (vi) the 2023 capital program will be carried out as currently contemplated with F&D capital expenditures of \$240 million to \$270 million; and (vii) Birchcliff's targets for production, adjusted funds flow, free funds flow and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's estimate of total surplus at December 31, 2023 excludes annual cash incentive payments that have not been approved by Birchcliff's board of directors.
- With respect to statements of future wells to be drilled and brought on production, such statements assume: the continuing validity of the geological and other technical interpretations performed by Birchcliff's technical staff, which indicate that commercially economic volumes can be recovered from Birchcliff's lands as a result of drilling future wells; and that commodity prices and general economic conditions will warrant proceeding with the drilling of such wells.

Birchcliff's actual results, performance or achievements could differ materially from those anticipated in the forward-looking statements as a result of both known and unknown risks and uncertainties including, but not limited to: the risks posed by pandemics (including COVID-19), epidemics and global conflict (including the Russian invasion of Ukraine) and their impacts on supply and demand and commodity prices; actions taken by OPEC and other major producers of crude oil and the impact such actions may have on supply and demand and commodity prices; the uncertainty of estimates and projections relating to production, revenue, costs, expenses and reserves; the risk that any of the Corporation's material assumptions prove to be materially inaccurate (including the Corporation's commodity price and exchange rate assumptions for 2022 and 2023); the potential for changes to the Corporation's preliminary estimate of F&D capital expenditures for 2023, which could impact the Corporation's other preliminary 2023 guidance; general economic, market and business conditions which will, among other things, impact the demand for and market prices of Birchcliff's access to capital; volatility of crude oil and natural gas prices; risks associated with increasing costs, whether due to high inflation rates, supply chain disruptions or other factors; fluctuations in exchange and interest rates; stock market volatility; loss of market demand; an inability to access sufficient capital from internal and external sources on terms acceptable to the Corporation; risks associated with Birchcliff's Credit Facilities, including a failure to comply with covenants under the agreement governing the Credit Facilities and the risk that the borrowing base limit may be redetermined; fluctuations in the costs of borrowing; operational risks and liabilities inherent in oil and natural gas operations; the occurrence of unexpected events such as fires, severe weather, explosions, blow-outs, equipment failures, transportation incidents and other similar events; an inability to access sufficient water or other fluids needed for operations; uncertainty that development activities in connection with Birchcliff's assets will be economic; an inability to access or implement some or all of the technology necessary to operate its assets and achieve expected future results; the accuracy of estimates of reserves, future net revenue and production levels; geological, technical, drilling, construction and processing problems; uncertainty of geological and technical data; horizontal drilling and completions techniques and the failure of drilling results to meet expectations for reserves or production; uncertainties related to Birchcliff's future potential drilling locations; delays or changes in plans with respect to exploration or development projects or capital expenditures; the accuracy of cost estimates and variances in Birchcliff's actual costs and economic returns from those anticipated; incorrect assessments of the value of acquisitions and exploration and development programs; changes to the regulatory framework in the locations where the Corporation operates, including changes to tax laws, Crown royalty rates, environmental laws, climate change laws, carbon tax regimes, incentive programs and other regulations that affect the oil and natural gas industry; actions by government authorities, including those with respect to the COVID-19 pandemic; an inability of the Corporation to comply with existing and future environmental, climate change and other laws; the cost of compliance with current and future environmental laws; political uncertainty associated with government policy changes; dependence on facilities, gathering lines and pipelines; uncertainties and risks associated with pipeline restrictions and outages to third-party infrastructure that could cause disruptions to production; the lack of available pipeline capacity and an inability to secure adequate and cost-effective processing and transportation for Birchcliff's products; an inability to satisfy obligations under Birchcliff's firm marketing and transportation arrangements; shortages in equipment and skilled personnel; the absence or loss of key employees; competition for, among other things, capital, acquisitions of reserves, undeveloped lands, equipment and skilled personnel; management of Birchcliff's growth; environmental and climate change risks, claims and liabilities; potential litigation; default under or breach of agreements by counterparties and potential enforceability issues in contracts; claims by Indigenous peoples: the reassessment by taxing or regulatory authorities of the Corporation's prior transactions and filings; unforeseen title defects; third-party claims regarding the Corporation's right to use technology and equipment; uncertainties associated with the outcome of litigation or other proceedings involving Birchcliff; uncertainties associated with birchcliff's risk management and market diversification activities; risks associated with the declaration and payment of future dividends, including the discretion of Birchcliff's board of directors to declare dividends and change the Corporation's dividend policy; the failure to obtain any required approvals in a timely manner or at all; the failure to complete or realize the anticipated benefits of acquisitions and dispositions and the risk of unforeseen difficulties in integrating acquired assets into Birchcliff's operations; negative public perception of the oil and natural gas industry and fossil fuels; the Corporation's reliance on hydraulic fracturing; market competition, including from alternative energy sources; changing demand for petroleum products; the availability of insurance and the risk that certain losses may not be insured; breaches or failure of information systems and security (including risks associated with cyber-attacks); risks associated with the ownership of the Corporation's securities; and the accuracy of the Corporation's accounting estimates and judgments.



While Birchcliff anticipates approval by the board of directors of the proposed increase to the annual common share dividend to \$0.80 per share in 2023, the payment of such dividend remains subject to the approval of the board of directors. In addition, the proposed increase to the common share dividend in 2023 is subject to commodity prices. The declaration and payment of any future dividends are subject to the discretion of the board of directors and may not be approved or may vary depending on a variety of factors and conditions existing from time to time, including commodity prices, free funds flow, current and forecast commodity prices, fluctuations in working capital, financial requirements of Birchcliff, applicable laws (including solvency tests under the Business Corporations Act (Alberta) for the declaration and payment of dividends) and other factors beyond Birchcliff's control. The payment of dividends to shareholders is not assured or guaranteed and dividends may be reduced or suspended entirely. In addition to the foregoing, the Corporation's ability to pay dividends now or in the future may be limited by covenants contained in the agreements governing any indebtedness that the Corporation has incurred or may incur in the future, including the terms of the Credit Facilities. The agreement governing the Credit Facilities provides that Birchcliff is not permitted to make any distribution (which includes dividends) at any time when an event of default exists or would reasonably be expected to exist upon making such distribution, unless such event of default arose subsequent to the ordinary course declaration of the applicable distribution.

Readers are cautioned that the foregoing lists of factors are not exhaustive Additional information on these and other risk factors that could affect results of operations, financial performance or financial results are included in Birchcliff's most recent Annual Information Form under the heading "Risk Factors" and in other reports filed with Canadian securities regulatory authorities.

This presentation contains information that may constitute future orientated financial information or financial outlook information (collectively, "FOFI") about Birchcliff's prospective financial performance, financial position or cash flows, all of which is subject to the same assumptions, risk factors, limitations and qualifications as set forth above Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise or inaccurate and, as such, undue reliance should not be placed on FOFI Birchcliff's actual results, performance and achievements could differ materially from those expressed in, or implied by, FOFI Birchcliff has included FOFI in order to provide readers with a more complete perspective on Birchcliff's future operations and management's current expectations relating to Birchcliff's future performance Readers are cautioned that such information may not be appropriate for other purposes FOFI contained herein was made as of the date of this presentation Unless required by applicable laws, Birchcliff does not undertake any obligation to publicly update or revise any FOFI statements, whether as a result of new information, future events or otherwise.

Management has included the above summary of assumptions and risks related to forward-looking statements provided in this presentation in order to provide readers with a more complete perspective on Birchcliff's future operations and management's current expectations relating to Birchcliff's future performance Readers are cautioned that this information may not be appropriate for other purposes.

The forward-looking statements contained in this presentation are expressly qualified by the foregoing cautionary statements. The forward-looking statements contained herein are made as of the date of this presentation. Unless required by applicable laws, Birchcliff does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.