# BIRCHCLIFF ENERGY

# **CORPORATE PRESENTATION**

**AUGUST 2022** 

### SELECT UPDATED 2022 GUIDANCE<sup>(1)</sup>

Average production	78,000 – 80,000 boe/d
Adjusted funds flow <sup>(2)</sup>	\$1.115 billion
F&D capital expenditures <sup>(3)</sup>	\$275 – \$285 million
Free funds flow <sup>(2)</sup>	\$830 – \$840 million
Excess free funds flow <sup>(2)</sup>	\$810 – \$820 million
Cash surplus (debt free) at December 31, 2022 <sup>(4)(5)</sup>	\$160 – \$170 million

### 2022 FORWARD SIX MONTHS FREE FUNDS FLOW SENSITIVITY<sup>(1)(6)</sup>

Change in:	WTI	NYMEX HH	Dawn	AECO	CDN/US exchange
	US\$1.00/bbl	US\$0.10/MMBtu	US\$0.10/MMBtu	CDN\$0.10/GJ	rate CDN\$0.01
	\$1.8 million	\$2.4 million	\$2.9 million	\$1.3 million	\$4.1 million

### **CORPORATE INFORMATION**

Share price (TSX:BIR) as at August 10, 2022	\$9.81 per share
Shares outstanding as at August 10, 2022	~265 million
Market capitalization as at August 10, 2022	\$2,599 million
Total debt as at June 30, 2022 <sup>(5)</sup>	\$266.9 million
Quarterly common share dividend as at Q2 2022	\$0.02 per share
Gross 2P reserves as at December 31, 2021 <sup>(7)</sup>	1.021 billion boe

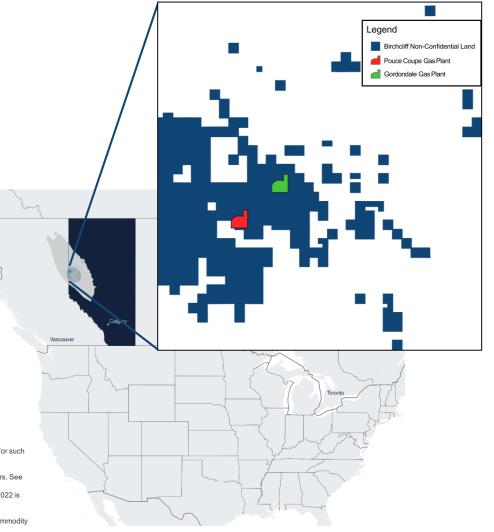
1) As updated August 10, 2022. See "Advisories – Forward-Looking Statements" for information regarding the assumptions and risks relating to Birchcliff's 2022 guidance and the commodity price and exchange rate assumptions for such guidance.

- 2) Non-GAAP financial measure. See "Advisories Non-GAAP and Other Financial Measures".
- 3) Birchcliff's estimate of F&D capital expenditures excludes any net potential acquisitions and dispositions and the capitalized portion of annual cash incentive payments that have not been approved by Birchcliff's board of directors. See "Advisories F&D Capital Expenditures".
- 4) Surplus is equivalent to adjusted working capital surplus as disclosed in the Corporation's financial statements (see "Advisories Non-GAAP and Other Financial Measures"). The updated estimate of surplus at December 31, 2022 is expected to be largely comprised of cash on hand plus accounts receivable less accounts payable at the end of the year. Birchcliff previously referred to "surplus" as "cash".
- 5) Capital management measure. See "Advisories Non-GAAP and Other Financial Measures".

6) Illustrates the expected impact of changes in commodity prices and the CDN/US exchange rate on the Coproration's estimate of free funds flow for 2022 of \$830 million to \$840 million. The sensitivity is based on the updated commodity price and exchange rate assumptions set forth in "Advisories – Forward-Looking Statements". The calculated impact on free funds flow is only applicable within the limited range of change indicated. Calculations are performed independently and may not be indicative of actual results. Actual results may vary materially when multiple variables change at the same time and/or when the magnitude of the change increases.

7) Based upon the evaluation by Deloitte, independent qualified reserves evaluator, with an effective date of December 31, 2021 as contained in the report of Deloitte dated February 9, 2022 (the "2021 Reserves Report"). See "Advisories – Presentation of Oil and Gas Reserves".

### BIRCHCLIFF IS A PURE MONTNEY/DOIG RESOURCE PLAY PRODUCER



### August 2022

### **SELECT Q2/22 RESULTS**

Average production	73,746 boe/d
Light oil (% of production)	1,855 bbls/d (2%)
Condensate (% of production)	4,500 bbls/d (6%)
NGLs (% of production)	6,349 bbls/d (9%)
Natural gas (% of production)	366 MMcf/d (83%)
Adjusted funds flow <sup>(1)(2)</sup>	\$285.5 million \$1.08 per basic common share
Cash flow from operating activities	\$273.7 million
F&D capital expenditures <sup>(3)</sup>	\$84.2 million
Free funds flow <sup>(1)</sup>	\$201.3 million
Total debt at June 30, 2022 <sup>(4)</sup>	\$266.9 million

Birchcliff's 100% owned and operated 340 MMcf/d natural gas processing plant in Pouce Coupe



3)

Non-GAAP financial measure. See "Advisories – Non-GAAP and Other Financial Measures".

Non-GAAP ratio. See "Advisories – Non-GAAP and Other Financial Measures".

See "Advisories – F&D Capital Expenditures".

Capital management measure. See "Advisories - Non-GAAP and Other Financial Measures".



### WORLD-CLASS ASSET BASE

Focused, contiguous Montney land position



Using scale to drive down costs and reduce environmental impact

Multi-layer development bolsters drilling inventory

### **OPERATIONAL EXPERTISE**

Executive and management teams with a proven track record



Own, operate and control infrastructure

Significant in-house expertise

# BIRCHCLIFF ENERGY

### **FINANCIAL STRENGTH**

No fixed price commodity hedges

Shareholder-return focus

Low-cost structure

### **ESG EXCELLENCE**

One of the lowest emissions intensity producers



**Extensive engagement with stakeholders** 

Significant investments, partnerships and donations within the communities in which we operate

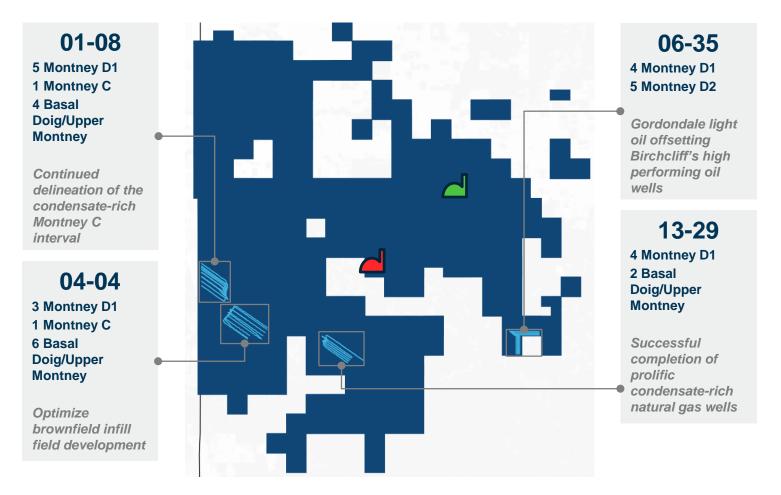
\$

### **2022 OUTLOOK** 2022 CAPITAL PROGRAM DETAILS<sup>(1)</sup>

2022 F&D Capital Expenditures by Classification

Classification DCCET	Capital (millions)
Pouce Coupe <sup>(2)</sup>	\$122 - \$125
Gordondale <sup>(2)</sup>	\$39 - \$41
Additional Well Completions Capital <sup>(3)</sup>	\$16
Total DCCET	\$177 - \$182
Facilities and Infrastructure <sup>(4)</sup>	\$34 - \$36
Maintenance and Optimization <sup>(5)</sup>	\$39 - \$41
Land & Seismic <sup>(6)</sup>	\$6
Other <sup>(7)</sup>	\$19 - \$20
Total F&D Capital Expenditures <sup>(8)</sup>	\$275 - \$285

2022 F&D Capital Program: 30 Drills and 35 Wells On Production			
Pad	Status (at Aug. 10/22)		
13-29	On Production		
01-08	On Production		
04-04	Drilled, Completion in Q3		
06-35	Drilled, Completion in Q3		



### 2022 CAPITAL PROGRAM FOCUSED ON SCALE AND REPEATABILITY

2)

As updated August 10, 2022. See "Advisories – Forward-Looking Statements" for information regarding the assumptions and risks related to Birchcliff's guidance. On a DCCET basis, the average well cost in 2022 is now estimated to be approximately \$5.5 million for each of Pouce Coupe and Gordondale (previously \$5.2 million). These costs can vary depending on factors such as the size of the associated multi-well pads, horizontal well length, the costs of construction, the existence of pipelines and other infrastructure and the distance to existing or planned pipelines and other infrastructure.

Represents the completion, equipping and tie-in costs associated with 5 wells that were drilled and rig released in Q4 2021.

Facilities and infrastructure includes approximately \$1.5 million for various emissions reduction initiatives. 4)

5) Maintenance and optimization includes capital for the turnarounds completed at the Pouce Coupe Gas Plant and the Gordondale Gas Plant. 6)

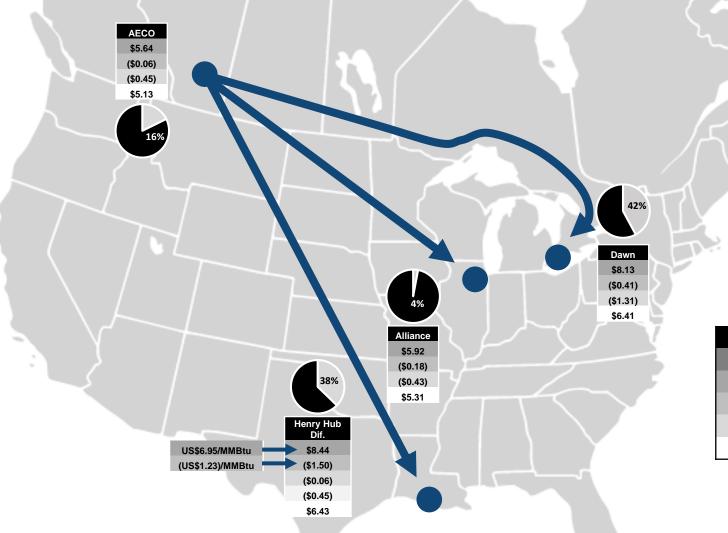
Land and seismic includes capital for crown sales and rental payments but does not include other property acquisitions and dispositions.

Other primarily includes capitalized G&A. 7)

Net property acquisitions and dispositions have not been included in the table above as these amounts are generally unbudgeted. See "Advisories - F&D Capital Expenditures".

# **2022 OUTLOOK** 2022 NATURAL GAS MARKETING<sup>(1)</sup> – FORECASTED AVERAGE PRICE PER HUB





# NO FIXED PRICE COMMODITY HEDGES

Pricing Hub
Forecasted Realized Sales Price at Hub (CDN\$/GJ) <sup>(2)</sup>
Hedged Differential (CDN\$/GJ) <sup>(2)</sup>
Estimated Fuel Cost From Field to Sales Point (CDN\$/GJ) <sup>(2)</sup>
Estimated Transportation Cost From Field to Sales Point (CDN\$/GJ) <sup>(3)</sup>
Estimated Natural Gas Sales Netback (CDN\$/GJ) <sup>(4)</sup>

As updated August 10, 2022. See "Advisories - Forward-Looking Statements" for more information regarding the assumptions and risks related to Birchcliff's guidance.

Recorded net of extraction and other minor income

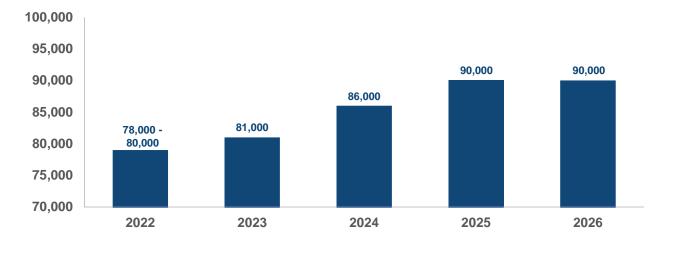
Recorded as transportation expense for AECO & Dawn service. Transportation expense recorded net of realized wellhead price for Alliance service.

Natural gas sales netback denotes the average realized natural gas sales price less fuel costs and natural gas transportation costs.

2)



# PRODUCTION

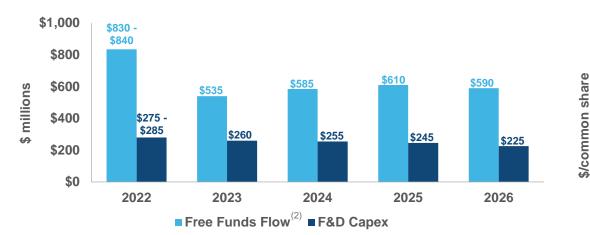


Annual Average Production (boe/d)

Driving down per unit costs while remaining fully exposed to commodity prices

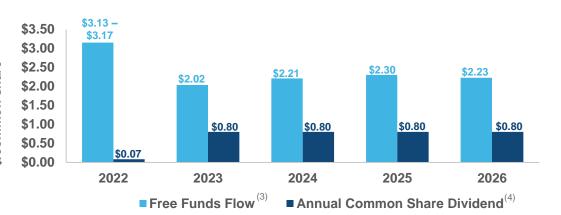


See "Advisories – Forward-Looking Statements" for information regarding the assumptions and risks relating to Birchcliff's five year plan for 2022 to 2026 (the "Five Year Plan") and the commodity price and exchange rate assumptions for the plan



FREE FUNDS FLOW VS F&D CAPEX

### SHAREHOLDER RETURNS CAPACITY



Birchcliff has updated its previously disclosed five year plan to reflect its updated 2022 guidance and forward commodity price assumptions.<sup>(1)</sup>

	2022	2023	2024	2025	2026
Adjusted Funds Flow (MM) <sup>(2)</sup>	\$1,115	\$795	\$840	\$855	\$815
F&D Capital Expenditures (MM) <sup>(5)</sup>	\$275 - \$285	\$260	\$255	\$245	\$225
Free Funds Flow (MM) <sup>(2)</sup>	\$830 - \$840	\$535	\$585	\$610	\$590
Common Share Dividends (MM) <sup>(4)</sup>	\$20	\$212	\$212	\$212	\$212
Excess Free Funds Flow (MM) <sup>(2)</sup>	\$810 - \$820	\$323	\$373	\$398	\$378
Surplus at Year End (MM) <sup>(6)</sup>	\$160 - \$170	\$485	\$845	\$1,240	\$1,610

Subject to commodity prices, board approval and other factors, Birchcliff is targeting increasing the amount of its annual common share dividend in 2023 to at least \$0.80 per share, paid quarterly.

1) As updated August 10, 2022. The Five Year Plan presented herein has been provided for illustrative purposes only and should not be relied upon as indicative of future results. The internal projections, expectations and beliefs underlying the Five Year Plan are subject to change in light of ongoing results and prevailing economic and industry conditions. Birchcliff's F&D capital budgets for 2023 to 2026 have not been finalized and are subject to approval by Birchcliff's board of directors. Accordingly, the levels of F&D capital expenditures set forth herein are subject to change, which would have an impact on the targeted production, adjusted funds flow, free funds flow, excess free funds flow and surplus at year end set forth herein. See "Advisories – Forward-Looking Statements".

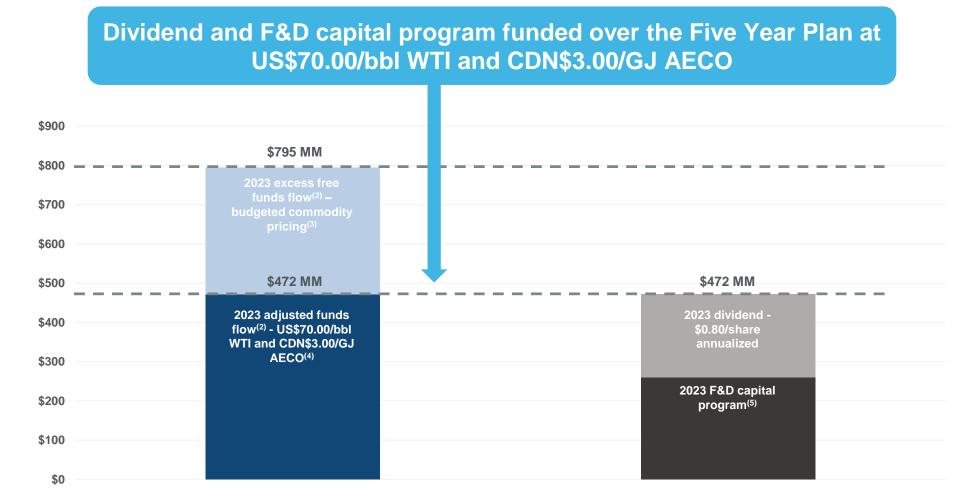
2) Non-GAAP financial measure. See "Advisories – Non-GAAP and Other Financial Measures".

Non-GAAP ratio. See "Advisories – Non-GAAP and Other Financial Measures".
 Assumes that: (i) for 2022, a quarterly common share dividend of \$0.02 per share is

Assumes that: (i) for 2022, a quarterly common share dividend of \$0.02 per share is paid for the quarters ending September 30, 2022 and December 31, 2022; (ii) for 2023 to 2026, an annual common share dividend of \$0.80 per share is paid; and (iii) there are 265 million common shares outstanding. The declaration of dividends is subject to the approval of Birchcliff's board of directors and is subject to change.

Birchcliff's estimates of F&D capital expenditures exclude any net potential acquisitions and dispositions and the capitalized portion of annual cash incentive payments that have not been approved by Birchcliff's board of directors. See "Advisories – F&D Capital Expenditures".

Capital management measure. See "Non-GAAP and Other Financial Measures"



\$ millions

See "Advisories – Forward-Looking Statements".

Non-GAAP financial measure. See "Advisories - Non-GAAP and Other Financial Measures."

As updated August 10, 2022. See "Advisories - Forward-Looking Statements" for information regarding the assumptions and risks related to Birchcliff's guidance.

Reduced commodity pricing: an average AECO price of CDN\$3.00/GJ, an average Dawn price of US\$3.30/MMBtu, an average NYMEX price of US\$3.30/MMBtu, and an average WTI price of US\$70.00/bbl

See "Advisories – F&D Capital Expenditures"

2) 3)

# **BIRCHCLIFF'S MONTNEY/DOIG RESOURCE PLAY**

### LOCATED IN THE HEART OF THE WORLD-CLASS MONTNEY





Large focused land base with 404.8 net sections prospective for the Montney/Doig as at December 31, 2021.



Birchcliff has a contiguous land block at Pouce Coupe and Gordondale of approximately 214.2 net sections.



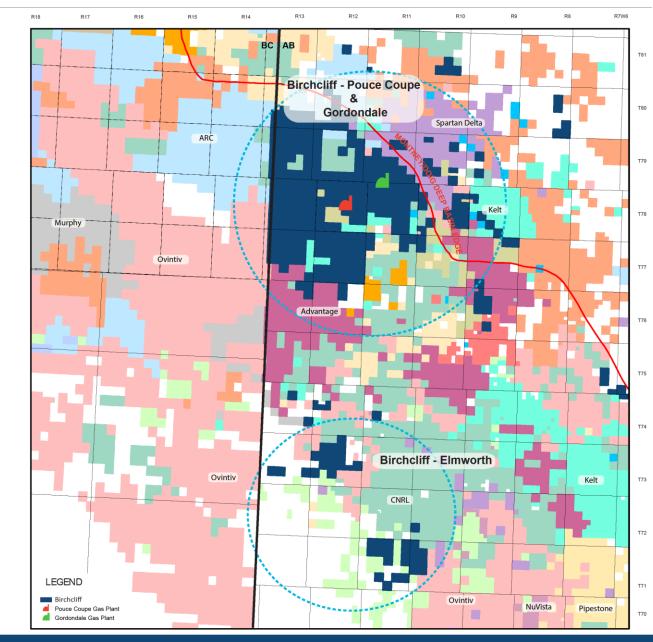
Stacked resource in some of the thickest Montney (~300 metres of consistent thickness) with 7,423<sup>(1)</sup> potential net future horizontal drilling locations identified.



Low-cost structure as a result of Birchcliff's ownership of the Pouce Coupe Gas Plant and surrounding field infrastructure.



Low decline production base estimated at 20% in 2022.



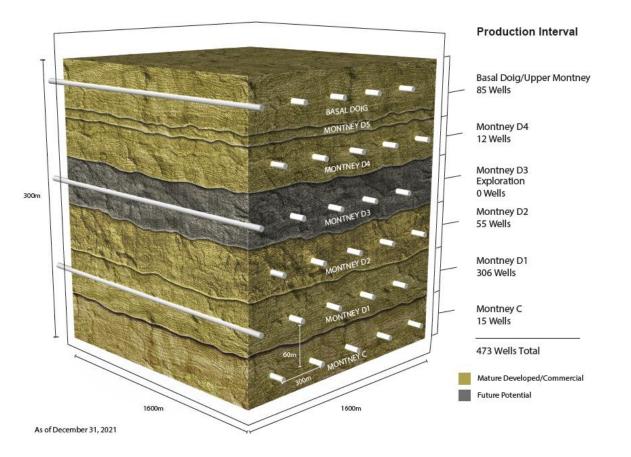
See "Advisories – Drilling Locations"

# BIRCHCLIFF'S MONTNEY/DOIG RESOURCE PLAY

**BIRCHCLIFF MONTNEY/DOIG HEXASTACK** 

- Resource density: Stacked resource up to 300 metres thick.
- Large areal extent: Extends over 50,000 square miles.
- Exceptional "fracability": Low clay content, low Poisson's Ratio and high Young's Modulus.
- Exceptional fracture stability: Fractures stay open due to very low proppant embedment.
- High permeability: Formation is dominated by siltstones allowing natural fluid flow.
- Over pressured: Indicative of high gas in place and production capability.
- Repeatability: Widespread "blanket" style deposition provides for more repeatable results.





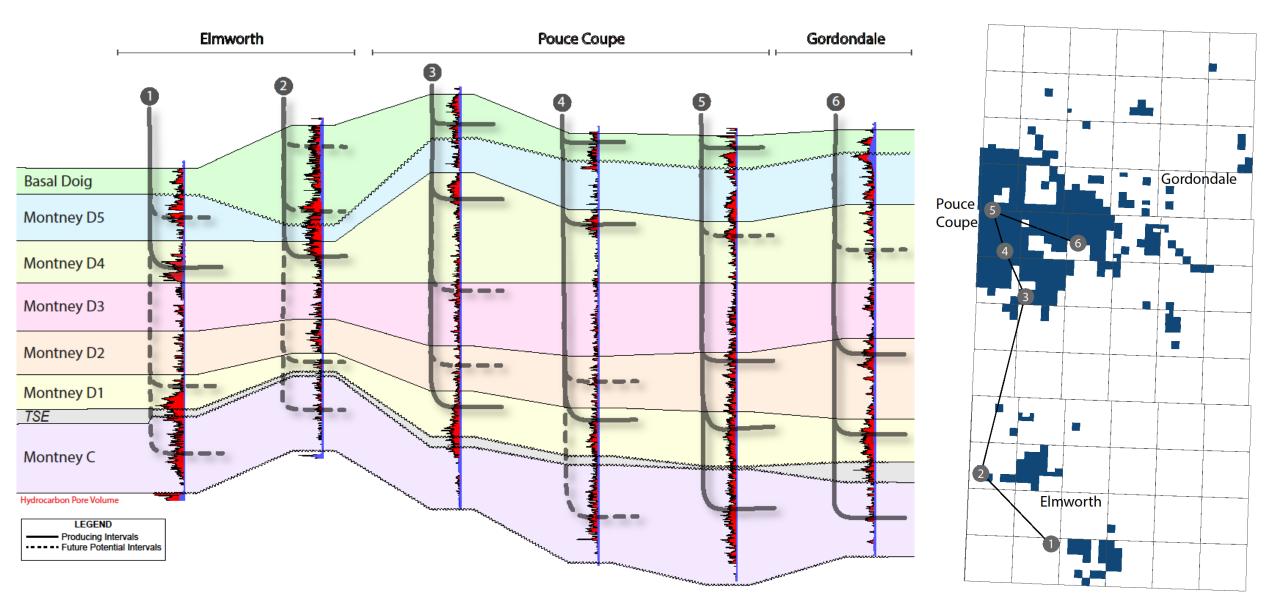
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# **BIRCHCLIFF'S MONTNEY/DOIG RESOURCE PLAY**

### LOCATED IN THE HEART OF THE WORLD-CLASS MONTNEY





## **2021 CAPITAL PROGRAM** LOOKING BACK AT THE SUCCESSFUL 2021 CAPITAL PROGRAM

### BIRCHCLIFF ENERGY

## **2021 Capital Program Major Themes**

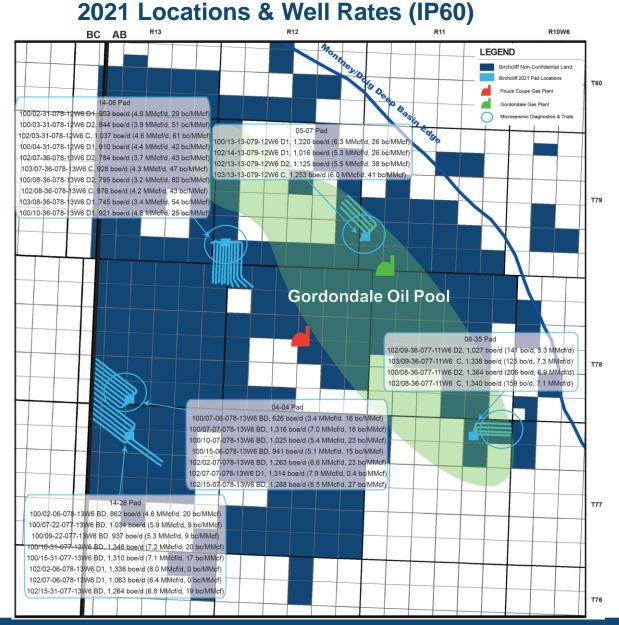
- 2021 capital program was focused on low-risk drilling opportunities to generate free funds flow.
- Majority of capital spent on DCCET activities.
- Facilities and infrastructure spending reduced significantly compared to 2020.

## **Pouce Coupe**

- Reduced per well costs via 10-well pad.
- Focused on condensate-rich natural gas opportunities.
- Further delineation and exploration of Basal Doig/Upper Montney condensate-rich trends.

# Gordondale

- Keeping the Gordondale Gas Plant full.
- Focused on condensate-rich natural gas opportunities.
- Further delineation and exploration of Montney D2 and C intervals.



### **2022 Capital Program Major Themes**

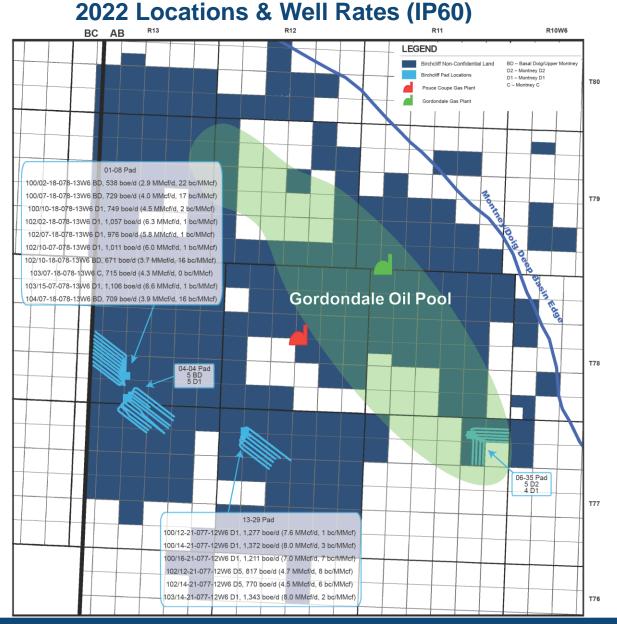
- Balanced drilling opportunities of prolific gas and liquids-rich wells.
- Focused on scale and repeatability.
- DCCET costs reflect inflation averaging 10% 15%.
- Significant capital spend on successful facility turnarounds and major gas gathering infrastructure supporting future base production.

### **Pouce Coupe**

- Successful completion of prolific condensate-rich natural gas wells.
- Initial results outperforming the Tier 0 capped type curve and continue to show sustained, flat production.
- Optimize brownfield infill development with large 10-well pad.
- Deploy field diagnostics to maximize future learnings.

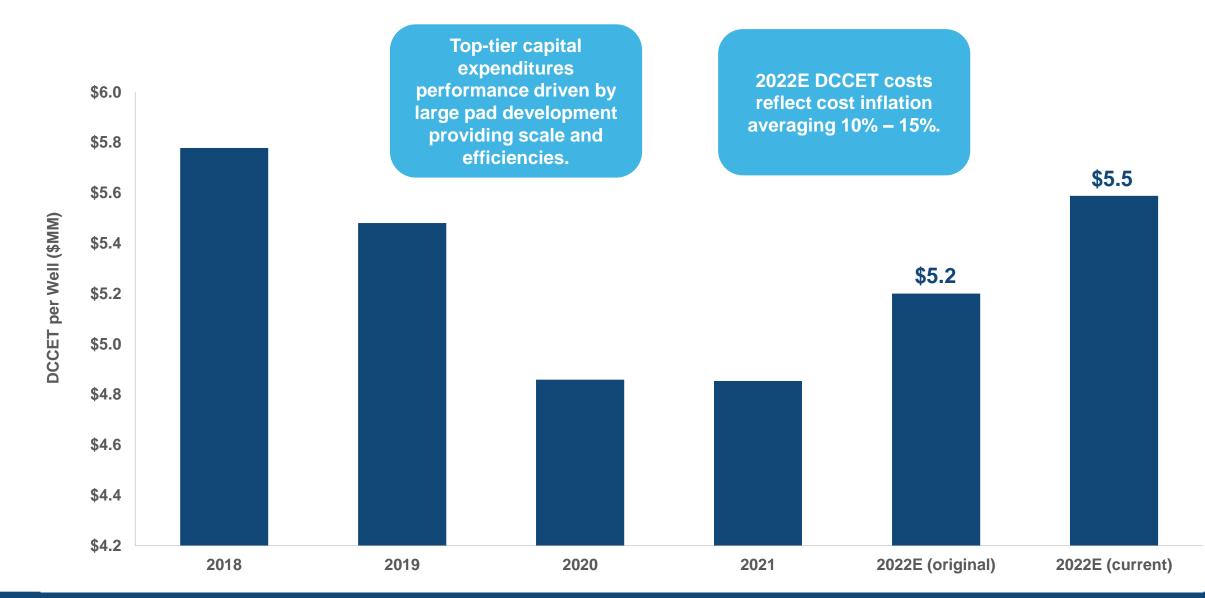
# Gordondale

- Continue to keep Gordondale Gas Plant full to maximize liquids recovery.
- Bring on 9-well light oil pad in Q3 following up on strong offsetting production.



# PROVEN TRACK RECORD OF CONTINUOUS IMPROVEMENT CAPITAL EXPENDITURES REVIEW





### BIRCHCLIFF'S MONTNEY/DOIG RESOURCE PLAY POUCE COUPE OVERVIEW





2021 average production of 50,025 boe/d<sup>(1)</sup> with a natural gas weighting of 89%.



Proven asset in development phase.



Wells show high initial deliverability, low terminal decline and stable long-term production.

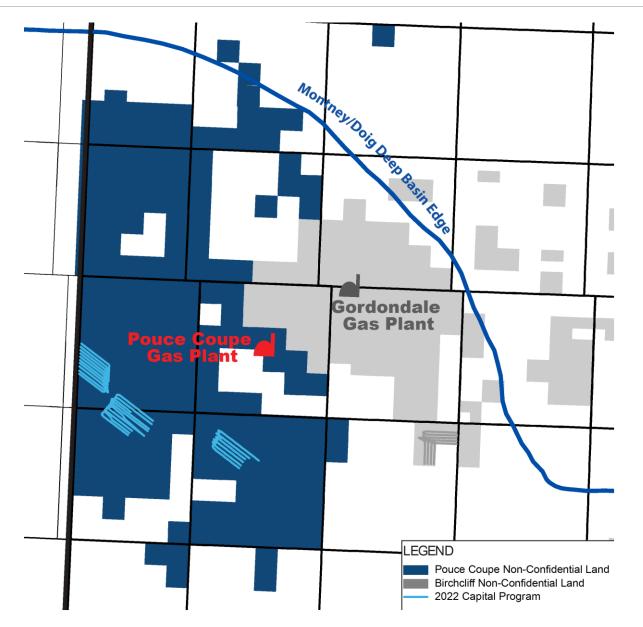


Predictable results with improving gas rates and liquids yields.



The 2022 drilling program includes 21 (21.0 net) Montney/Doig horizontal condensate-rich natural gas wells.

In 2022, Birchcliff will bring 26 wells on production in the Pouce Coupe area: 12 Montney D1 natural gas wells, 2 Montney C natural gas wells and 12 Basal Doig/Upper Montney natural gas wells.



## **BIRCHCLIFF'S MONTNEY/DOIG RESOURCE PLAY** POUCE COUPE TYPE CURVE<sup>(1)</sup>

### 4000 3500 3000 **Sales Gas Rate (Mcf/d)** 52000 12000 12000 318 414 451 **Φ1.00** 1000 500 0 20 60 80 100 120 40 0 **Producing Time (Months)**

	Tier 0 Production Summary					
Cond. Sales Gas C3+ <sup>(2)</sup> Total Sales						
	bbls/d	Mcf/d	bbls/d	boe/d		
IP30	256	3,706	26	899		
IP90	224	3,706	26	867		
IP180	180	3,587	25	803		
IP360	132	3,098	21	669		

Tier 0 Type Curve Inputs				
Raw Gas EUR	Bcf	8.2		
Sales EUR	Mboe	1,595		
Capped Rate (Sales)	MMcf/d	3.7		
CGR <sup>(3)</sup>	bbl/MMcf	33.3		
DCCET Capital	\$MM	5.30		

Rate of Return (%)						
	WTI (US\$/bbl)					
		\$70.00	\$80.00	\$90.00	\$100.00	
:CO  \$/GJ)	\$4.00	212	240	269	300	
	\$5.00	265	296	328	362	
Щ	\$6.00	321	355	389	426	
(CD	\$7.00	378	414	451	490	

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NPV 10% (\$MM)							
WTI (US\$/bbl)							
	\$70.00 \$80.00 \$90.00 \$100.00						
GJ)	\$4.00	20.0	21.2	22.3	23.4		
00 \$ 6	\$5.00	23.3	24.5	25.6	26.7		
AE	\$6.00	26.2	27.4	28.5	29.6		
<u> </u>	\$7.00	28.8	30.0	31.0	32.1		

Payout (Years)							
WTI (US\$/bbl)							
		\$70.00 \$80.00 \$90.00 \$100.00					
o GJ)	\$4.00	0.7	0.7	0.6	0.6		
S S S S S S S S S S S S S S S S S S S	\$5.00	0.7	0.6	0.6	0.6		
AE	\$6.00	0.6	0.6	0.6	0.5		
<u> </u>	\$7.00	0.6	0.5	0.5	0.5		

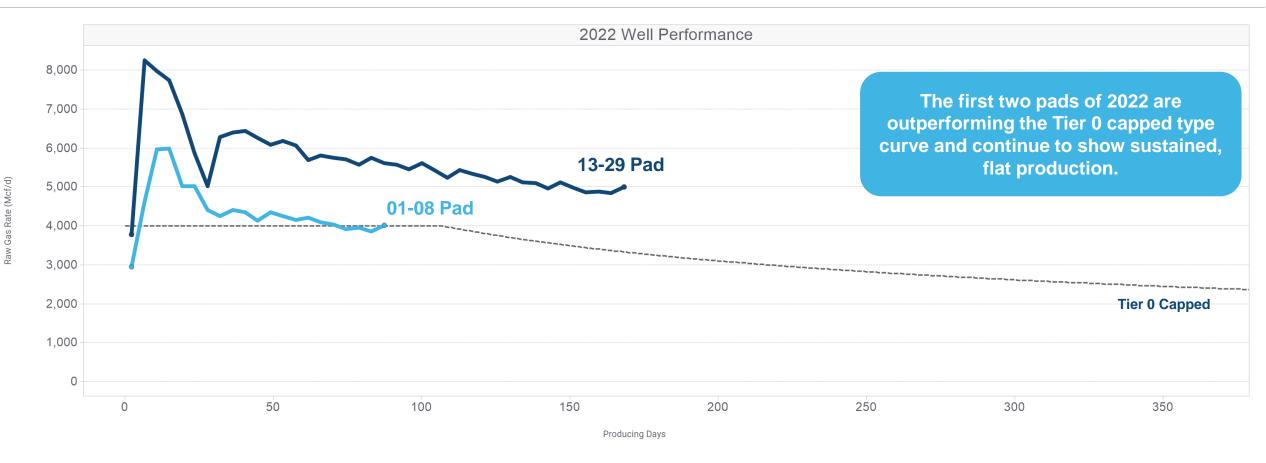
<sup>\*</sup>Assumptions: FX 1.26 CAD/USD \*All economics are before tax; reference date is January 1, 2022

Deloitte 2P type curve. See "Advisories – Presentation of Oil and Gas Reserves". Associated liquids recovery at Pouce Coupe Gas Plant.

CGR reflects life-time equivalent. CGR Curve for Tier 0 input declines from 70 bbl/MMcf to 30 bbl/MMcf over a 67-month period, remaining at 30 bbl/MMcf for the life of the well.

1) 2) 3)

### **EXCEEDING EXPECTATIONS** 2022 WELLS VS. TIER 0 CAPPED TYPE CURVE



01-08 Pad Initial Production Results		
	<b>IP 30</b> <sup>(1)</sup>	<b>IP 60</b> <sup>(1)</sup>
Average per well production rate (boe/d)	908	826
Average per well natural gas production rate (Mcf/d)	5,255	4,792
Average per well condensate production rate (bbls/d)	36	29
Condensate-to-gas ratio (bbls/MMcf)	7	6

1) Represents the cumulative volumes for each well measured at the wellhead separator for the 30 or 60 days (as applicable) of production immediately after each well was considered stabilized after producing fracture treatment fluid back to surface in an amount such that flow rates of hydrocarbons became reliable. See "Advisories – initial Production Rates".

August 2022

BIRCHCLIFF ENERGY

### BIRCHCLIFF'S MONTNEY/DOIG RESOURCE PLAY GORDONDALE OVERVIEW



 $\Diamond$ 

2021 average production of 28,492 boe/d<sup>(1)</sup> with an oil & NGLs weighting of 37%.





Low base production decline.



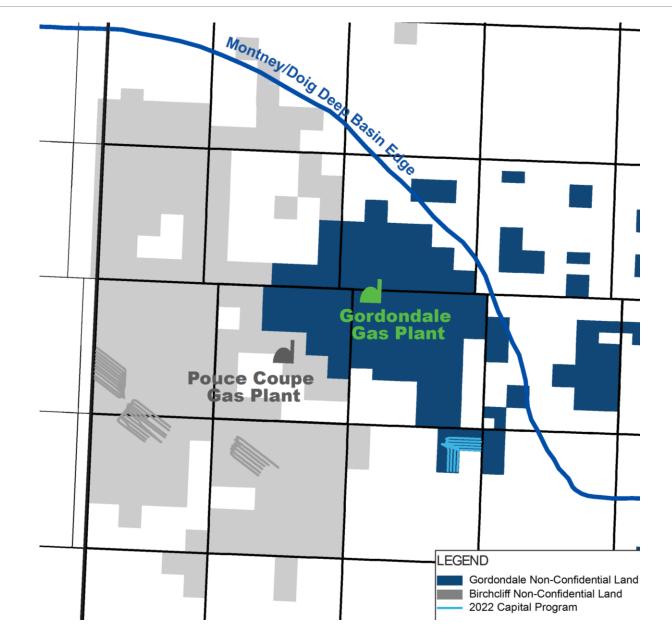
Exploration success in the Montney C in 2021 added another commercial development interval to the Montney D1 and D2 at Gordondale.

▲

The 2022 drilling program includes 9 (9.0 net) horizontal oil wells:

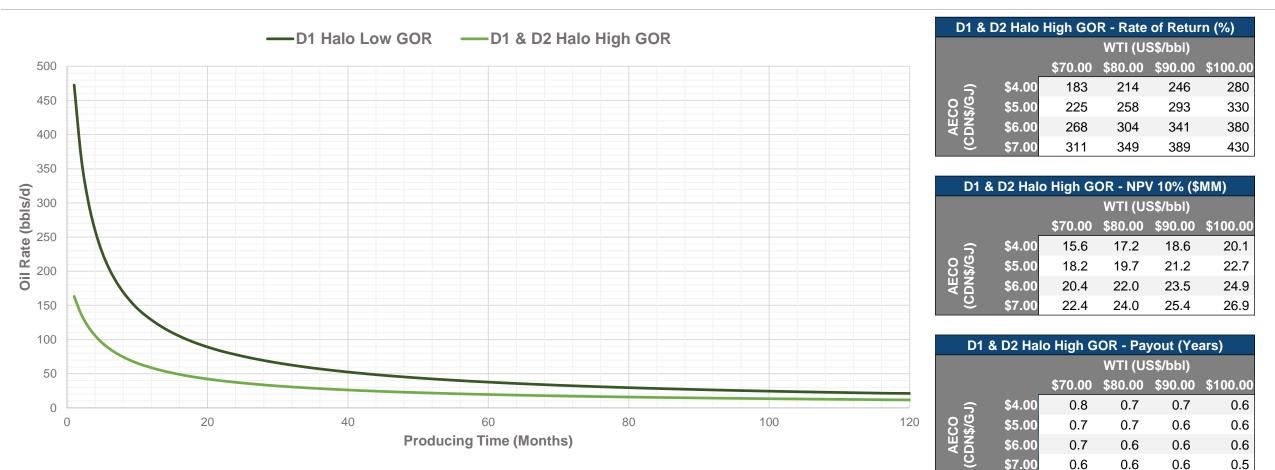


In 2022, Birchcliff will bring 9 wells on production in the Gordondale area: 4 Montney D1 oil wells and 5 Montney D2 oil wells.



# BIRCHCLIFF

### BIRCHCLIFF'S MONTNEY/DOIG RESOURCE PLAY GORDONDALE DRILLING TYPE CURVE<sup>(1)</sup>



D1 & D2 Halo High GOR Type Curve Inputs					
		Low GOR	High GOR		
Raw Gas EUR	Bcf	3.3	6.5		
Oil EUR	Mbbl	302	144		
Sales EUR	Mboe	968	1,490		
NGL Ratio (C2+)	bbl/MMcf	86	86		
DCCET Capital	\$MM	5.3	5.3		

	D1 & D2 Halo High GOR - Production Summary						
	Oil Sales Gas C2+ Total Sal						
	bbls/d	Mcf/d	bbls/d	boe/d			
IP30	163	3,608	303	1,068			
IP90	140	3,453	290	1,005			
IP180	118	3,243	272	931			
IP360	93	2,895	243	819			

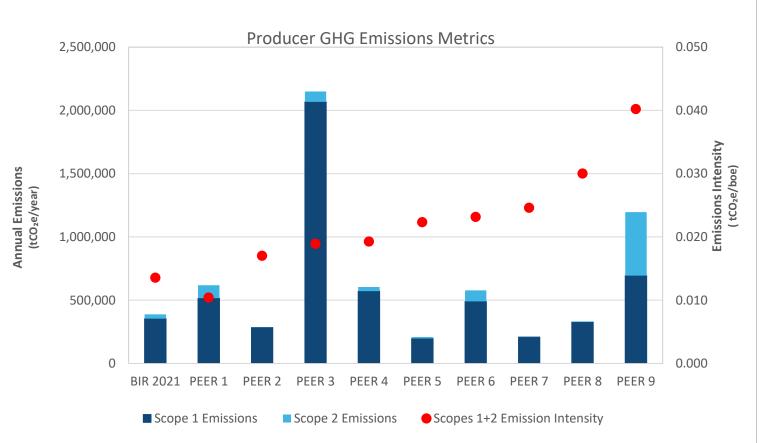
\*Assumptions: FX 1.26 CAD/USD

\*All economics are before tax; reference date is January 1, 2022

1) Deloitte 2P type curve. See "Advisories - Presentation of Oil and Gas Reserves".



# PEER EMISSIONS METRICS<sup>(1)(2)(3)(4)(5)(6)</sup>



# **ENVIRONMENTAL**



Waste heat recovery units at the Pouce Coupe Gas Plant take the equivalent of >5,000 cars off the road annually.



Peer-leading water storage and infrastructure has taken the equivalent of over 50,000 large water handling trucks off the road since 2017.



Birchcliff's liability management rating of 17.42 (as at August 6, 2022) compares to the industry average of 5.15.

- All peer data as of 2020 YE.
- Scope 1 Emissions: Emissions from owned or controlled sources.
- Scope 2 Emissions: Emissions from the purchase of indirect energy
   Scope 1 and Scope 2 Emissions left axis.
  - Scope 1 and Scope 2 Emissions left axis. Scope 1+2 Emissions Intensity - right axis.



# SOCIAL



\$4.25 million donated to more than 100 local community groups and organizations in the last 5 years.



Continued partnerships with local communities through educational, cultural, and economic development initiatives.



Major supporter of STARS Air Ambulance and the United Way of Calgary, raising more than \$1.5 million for each organization to-date.

# GOVERNANCE



Strong record of success built on the belief that outstanding people combined with a great culture creates a winning environment.



Employee education funds and scholarships promote continued career development.



Strong internal mentoring program encourages senior employees to develop junior staff.



Members of Horse Lake First Nation and Sturgeon Lake First Nation visiting Birchcliff's office.



d CEO, Jeff Tonken (second from left), with Birchcliff field leaders and Calgary office personnel at Safety Stand Down





Rockies LNG is a partnership of Canadian natural gas producers working together to advance West Coast LNG opportunities. Rockies collectively represents ~20% of Canada's natural gas production and holds reserves to supply local and international markets for decades to come.



# **KSI LISIMS LNG**

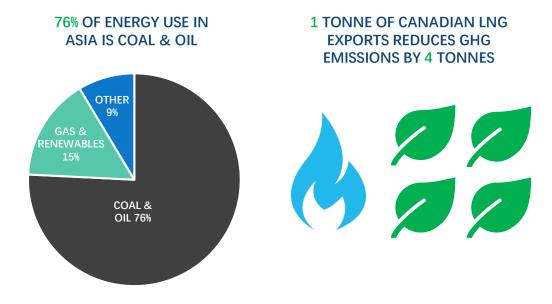
Rockies LNG is collaborating with the Nisga'a Nation, a modern treaty Nation in British Columbia, and Western LNG, an experienced LNG developer, to develop a 12 million tonnes per year (approximately 1.7 – 2.0 Bcf/d) net zero LNG export project on the west coast of British Columbia.

Ksi Lisims LNG will create significant economic and employment opportunities for local Indigenous Nations, British Columbia, Alberta and the rest of Canada and provide Rockies' producers with access to growing international markets.

### **Environmental Benefits of Canadian LNG**

LNG is critical in the transition to a low-carbon economy, as it displaces higher carbon fuels like coal and oil and provides a backstop to intermittent renewables such as wind and solar.

Canadian LNG has a lower carbon footprint than other LNG supply around the globe, with some of the world's lowest upstream emission profiles, access to renewable power to electrify pipelines and LNG facilities and a shorter shipping distance to markets than many other supply regions.



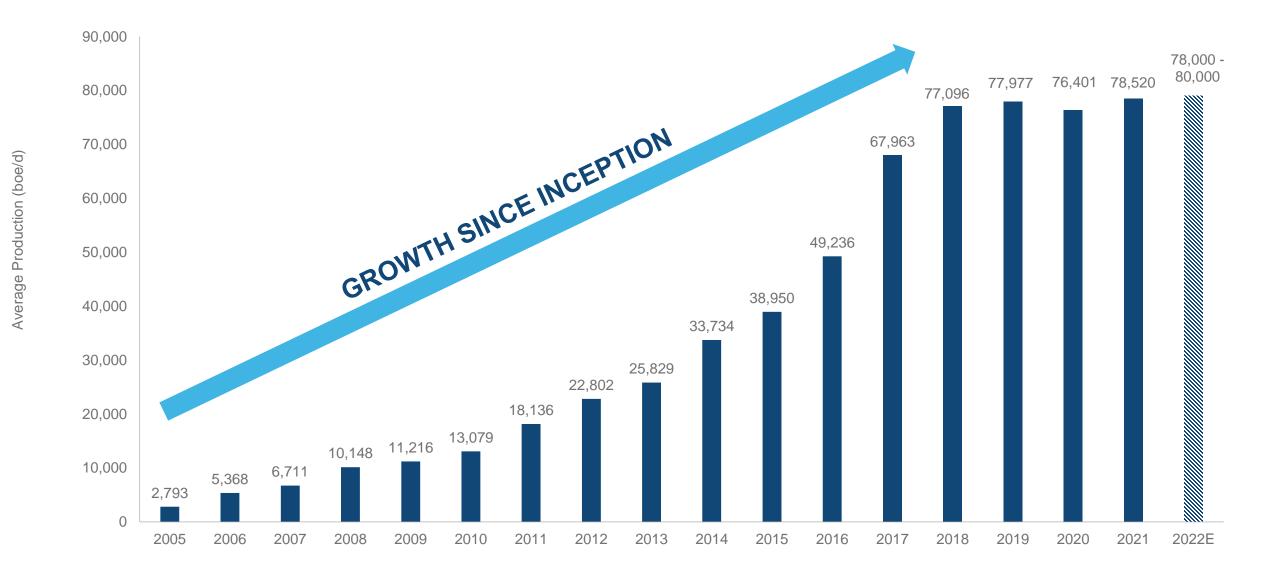
SOURCES: BP Statistical Review of World Energy 2019; "Greenhouse-gas emissions of Canadian LNG for use in China", Journal of Cleaner Production, Stanford, UBC, University of Calgary, 2020 and Ksi Lisims LNG internal estimates;



# **APPENDIX**

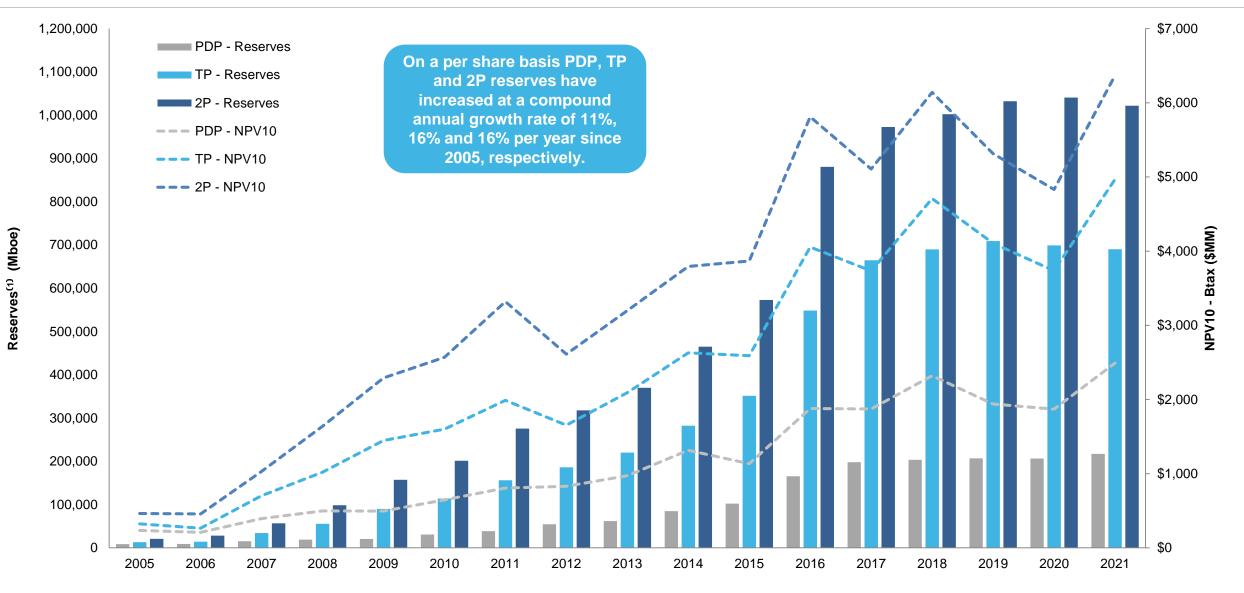
August 2022

### PRODUCTION HISTORY SIGNIFICANT GROWTH SINCE INCEPTION



BIRCHCLIFF ENERGY

### CORPORATE RESERVES CONSISTENT RESERVES VOLUME AND VALUE GROWTH



See "Advisories – Presentation of Oil and Gas Reserves".

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Profitability Breakdown:	2017	2018	2019	2020	2021	5 Year Average
Average AECO (CDN\$/GJ)	\$2.04	\$1.42	\$1.67	\$2.11	\$3.44	\$2.14
Average WTI (US\$/bbl)	\$50.95	\$64.77	\$57.03	\$38.91	\$68.70	\$56.07
P&NG Revenue (\$/Mcfe) <sup>(1)(2)</sup>	\$3.74	\$3.68	\$3.59	\$3.15	\$5.42	\$3.92
PDP F&D (\$/Mcfe) <sup>(2)(3)</sup>	(\$1.05)	(\$1.46)	(\$1.44)	(\$1.69)	(\$0.98)	(\$1.32)
Total Cash Costs (\$/Mcfe) <sup>(4)</sup>	(\$1.78)	(\$1.74)	(\$1.72)	(\$1.72)	(\$2.17)	(\$1.83)
Profit (\$/Mcfe) <sup>(4)</sup>	<u>\$0.91</u>	<u>\$0.48</u>	<u>\$0.43</u>	<u>(\$0.26)</u>	<u>\$2.27</u>	<u>\$0.77</u>
Profit Margin (%) <sup>(4)</sup>	<u>24%</u>	<u>13%</u>	<u>12%</u>	<u>(8%)</u>	<u>42%</u>	<u>17%</u>

Excludes the effects of financial instruments but includes the effects of fixed price physical delivery contracts. Supplementary financial measure. See "Advisories – Non-GAAP and Other Financial Measures."

Cost to find and develop PDP reserves based on F&D costs. See "Advisories - Oil and Gas Metrics".

Non-GAAP ratio. See "Advisories - Non-GAAP and Other Financial Measures".

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# **CORPORATE INFORMATION**



### EXECUTIVE

**Jeff Tonken** Chief Executive Officer and Chairman of the Board

**Christopher Carlsen** President and Chief Operating Officer

**Bruno Geremia** Executive Vice President and Chief Financial Officer

**Myles Bosman** Executive Vice President, Exploration

**David Humphreys** Executive Vice President, Operations

**Theo van der Werken** Vice President, Engineering

**Robyn Bourgeois** Vice President, Legal, General Counsel and Corporate Secretary

**Hue Tran** Vice President, Business Development and Marketing

### DIRECTORS

**Jeff Tonken** Chief Executive Officer and Chairman of the Board

Dennis Dawson Independent Lead Director

Debra Gerlach Independent Director

Stacey McDonald Independent Director

James Surbey Director

### **AUDITORS**

KPMG LLP, Chartered Professional Accountants Calgary, Alberta

### **RESERVES EVALUATOR**

Deloitte LLP Calgary, Alberta

### **BANK SYNDICATE**

The Bank of Nova Scotia HSBC Bank Canada National Bank of Canada Canadian Imperial Bank of Commerce Bank of Montreal ATB Financial Business Development Bank of Canada Wells Fargo Bank, N.A., Canadian Branch United Overseas Bank Limited ICICI Bank Canada

# **CORPORATE INFORMATION**

### **MANAGEMENT TEAM**

Gates Aurigemma Manager, General Accounting

Jesse Doenz Controller and Investor Relations Manager

Andrew Fulford Surface Land Manager

Paul Messer Manager of Information Technology

Tyler Murray Mineral Land Manager

Landon Poffenroth Montney Asset Manager

Michelle Rodgerson Manager, Human Resources and Corporate Services Jeff Rogers Facilities Manager

Randy Rousson Drilling and Completions Manager

Victor Sandhawalia Manager of Finance

Daniel Sharp Manager of Geology

Ryan Sloan Health and Safety Manager

**Duane Thompson** Production Manager

### **HEAD OFFICE**

Suite 1000, 600 – 3rd Avenue S.W. Calgary, Alberta T2P 0G5 Phone: 403-261-6401

### **SPIRIT RIVER OFFICE**

5604 – 49th Avenue Spirit River, Alberta T0H 3G0 Phone: 780-864-4624 Email: <u>info@birchcliffenergy.com</u>

### **TRANSFER AGENT**

Computershare Trust Company of Canada Calgary, Alberta and Toronto, Ontario

TSX: BIR, BIR.PR.A, BIR.PR.C



DEFINITIONS	
Deloitte	Deloitte LLP, independent qualified reserves evaluator
Gordondale Gas Plant	AltaGas' deep-cut sour gas processing facility in Gordondale
NI 52-112	National Instrument 52-112 - Non-GAAP and other Financial Measures Disclosures.
Pouce Coupe Gas Plant	Birchcliff's 100% owned and operated natural gas plant located in the Pouce Coupe area of Alberta
·	
ABBREVIATIONS	
2P	proved plus probable
AECO	benchmark price for natural gas determined at the AECO 'C' hub in southeast Alberta
bbl	barrel
bbls	barrels
bbls/d	barrels per day
bc	barrel of condensate
Bcf/d	billion cubic feet per day
bo	barrel of oil
boe	barrel of oil equivalent
boe/d	barrel of oil equivalent per day
CGR	condensate to gas ratio
condensate	pentanes plus (C5+)
DCCET	drilling, casing, completions, equipping and tie-in
F&D	finding and development
G&A	general and administrative
GAAP	generally accepted accounting principles for Canadian public companies, which are currently International Financial Reporting Standards as issued by the International Accounting Standards Board
GHG	greenhouse gas
GJ	gigajoule
GJ/d	gigajoules per day
GOR	gas/oil ratio
HH	Henry Hub
IP	initial production
LNG	liquefied natural gas
Mboe	thousands of barrels of oil equivalent
Mcf	thousand cubic feet
Mcf/d	thousand cubic feet per day
Mcfe	thousand cubic feet of gas equivalent
MM	millions
MMBtu	million British thermal units
MMcf	million cubic feet
MMcf/d	million cubic feet per day
MSW	price for mixed sweet crude oil at Edmonton, Alberta
NGLs	natural gas liquids consisting of ethane (C2), propane (C3) and butane (C4) and specifically excluding condensate
NPV10	net present value discounted at 10%
NYMEX	New York Mercantile Exchange
OPEC	Organization of the Petroleum Exporting Countries
PDP	proved developed producing
tCO2e	tonnes of carbon dioxide equivalent
TP	total proved
WTI	West Texas Intermediate, the reference price paid in U.S. dollars at Cushing, Oklahoma, for crude oil of standard grade
\$000s	thousands of dollars

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#### NON-GAAP AND OTHER FINANCIAL MEASURES

This presentation uses various "non-GAAP financial measures", "non-GAAP ratios", "supplementary financial measures" and "capital management measures" (as such terms are defined in NI 52-112), which are described in further detail below. These measures facilitate management's comparisons to the Corporation's historical operating results in assessing its results and strategic and operational decision-making and may be used by financial analysts and others in the oil and natural gas industry to evaluate the Corporation's performance.

#### **Non-GAAP Financial Measures**

NI 52-112 defines a non-GAAP financial measure as a financial measure that: (i) depicts the historical or expected future financial performance, financial position or cash flow of an entity; (ii) with respect to its composition, excludes an amount that is included in, or includes an amount that is excluded from, the composition of the most directly comparable financial measure disclosed in the primary financial statements of the entity; (iii) is not disclosed in the financial statements of the entity; and (iv) is not a ratio, fraction, percentage or similar representation. The non-GAAP financial measures used in this presentation are not standardized financial measures under GAAP and might not be comparable to similar measures presented by other companies where similar terminology is used. Investors are cautioned that non-GAAP financial measures should not be construed as alternatives to or more meaningful than the most directly comparable GAAP measures used in this presentation.

#### Adjusted Funds Flow, Free Funds Flow and Excess Free Funds Flow

Birchcliff defines "adjusted funds flow" as cash flow from operating activities before the effects of decommissioning expenditures and changes in non-cash operating working capital. Birchcliff eliminates settlements of decommissioning expenditures from cash flow from operating activities as the amounts can be discretionary and may vary from period to period depending on its capital programs and the maturity of its operating areas. The settlement of decommissioning expenditures is managed with Birchcliff's capital budgeting process which considers available adjusted funds flow. Changes in non-cash operating working capital are eliminated in the determination of adjusted funds flow as the timing of collection and payment are variable and by excluding them from the calculation, the Corporation believes that it is able to provide a more meaningful measure of its operations and ability to generate cash on a continuing basis. Adjusted funds flow can also be derived from petroleum and natural gas revenue less royalty expense, operating expense, transportation and other expense, net G&A expense, interest expense and any realized losses (plus realized gains) on financial instruments and plus any other cash income and expense sources. Management believes that adjusted funds flow assists management and investors in assessing Birchcliff's financial performance after deducting all operating and corporate cash costs, as well as its ability to generate the cash necessary to fund sustaining and/or growth capital expenditures, repay debt, settle decommissioning obligations, buy back common shares and pay dividends.

Birchcliff defines "free funds flow" as adjusted funds flow less F&D capital expenditures. Management believes that free funds flow assists management and investors in assessing Birchcliff's ability to generate shareholder returns through a number of initiatives, including but not limited to, debt repayment, preferred share redemptions, common share buybacks, the payment of dividends and acquisitions.

Birchcliff defines "excess free funds flow" as free funds flow less common share dividends paid. Management believes that excess free funds flow assists management and investors in assessing Birchcliff's ability to further enhance shareholder returns after the payment of common share dividends, which may include dividend increases, common share buybacks and other opportunities that would complement or otherwise improve the Corporation's business and enhance long-term shareholder value.

The following table provides a reconciliation of cash flow from operating activities, as determined in accordance with GAAP, to adjusted funds flow, free funds flow and excess free funds flow for the periods indicated:

	Three	months ended	Six	months ended
		June 30,		June 30,
(\$000s)	2022	2021	2022	2021
Cash flow from operating activities	273,711	81,013	427,863	163,621
Change in non-cash operating working capital	11,199	8,982	40,029	13,111
Decommissioning expenditures	625	193	1,342	1,276
Adjusted funds flow	285,535	90,188	469,234	178,008
F&D capital expenditures	(84,247)	(80,887)	(172,529)	(176,727)
Free funds flow	201,288	9,301	296,705	1,281
Dividends on common shares	(5,310)	(1,333)	(7,968)	(2,663)
Excess free funds flow	195,978	7,968	288,737	(1,382)

#### Profit

Birchcliff defines "profit" as the amount, if any, during the relevant period by which petroleum and natural gas revenue resulting from production exceeds the sum of: (i) PDP F&D costs (i.e. the costs of replacing production excluding acquisitions and dispositions) and (ii) total cash costs. This measure is not intended to represent net income or net income to common shareholders as presented in accordance with IFRS. Management believes that profit assists management and investors in assessing Birchcliff's ability to bear its total cash costs and the costs of replacing its production during the relevant period. The following table provides a reconciliation of P&NG revenue as determined in accordance with GAAP, to profit for the periods indicated:

Years Ended December 31, (\$000s)	2021	2020	2019	2018	2017
P&NG revenue	932,406	528,505	613,559	621,421	556,942
PDP F&D Costs	(168,520)	(284,102)	(246,193)	(246,225)	(156,033)
Total cash costs	(373,404)	(289,257)	(293,378)	(293,528)	(265,315)
Profit	390,482	(44,854)	73,988	81,668	135,594

#### **Total Cash Costs**

Birchcliff defines "total cash costs" as total expenses adjusted for other gains (losses), dividends on capital securities, non-cash finance expense, other compensation, net, depletion and depreciation, marketing revenue and royalty expense. Management believes that total cash costs assists management and investors in assessing Birchcliff's efficiency and overall cash cost structure. The following table provides a reconciliation of total expenses, as determined in accordance with GAAP, to total cash costs for the periods indicated:

Years Ended December 31, (\$000s)	2021	2020	2019	2018	2017
Total expenses	532,889	505,058	517,994	490,221	620,521
Other gains and (losses)	7,312	2,026	(5,549)	(10,192)	(186,143)
Dividends on capital securities	(2,718)	(3,467)	(3,500)	(3,500)	(3,500)
Non-cash finance expense	(4,441)	(4,044)	(5,045)	(4,742)	(4,565)
Other compensation, net	(2,430)	(2,429)	(4,278)	(7,697)	(4,059)
Depletion and depreciation	(212,757)	(212,404)	(213,565)	(208,868)	(185,666)
Marketing revenue	(20,722)	(13,687)	(20,131)	-	-
Royalty expense	76,271	18,204	27,452	38,306	28,727
Total cash costs	373,404	289,257	293,378	293,528	265,315

#### **Non-GAAP** Ratios

NI 52-112 defines a non-GAAP ratio as a financial measure that: (i) is in the form of a ratio, fraction, percentage or similar representation; (ii) has a non-GAAP financial measure as one or more of its components; and (iii) is not disclosed in the financial statements of the entity. The non-GAAP ratios used in this presentation are not standardized financial measures under GAAP and might not be comparable to similar measures presented by other companies where similar terminology is used. Set forth below is a description of the non-GAAP ratios used in this presentation.

#### Free Funds Flow Per Basic Common Share

Birchcliff calculates "free funds flow per basic common share" as aggregate free funds flow in the period divided by the basic common shares outstanding at the end of the period. Management believes that free funds flow per basic common share assists management and investors in assessing Birchcliff's financial strength and its ability to generate shareholder returns on a per common share basis.

#### Total Cash Costs Per Mcfe

Birchcliff calculates "total cash costs per Mcfe" as aggregate total cash costs divided by the production (Mcfe) in the period. Management believes that total cash costs per Mcfe assists management and investors in assessing Birchcliff's efficiency and overall cash cost structure by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis.

#### Profit Per Mcfe

Birchcliff calculates "profit per Mcfe" as aggregate profit in the period divided by the production (Mcfe) in the period. Management believes that profit per Mcfe assists management and investors in assessing Birchcliff's ability to bear its total cash costs and the costs of replacing its production by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis.

### August 2022



#### Profit Margin

Birchcliff calculates "profit margin" as profit for the period divided by petroleum and natural gas revenue for the period. Management believes that profit margin assists management and investors in assessing Birchcliff's profitability.

#### **Supplementary Financial Measures**

The supplementary financial measures used in this presentation are either a per unit disclosure of a corresponding GAAP measure, or a component of a corresponding GAAP measure, presented in the financial statements. Supplementary financial measures that are disclosed on a per unit basis are calculated by dividing the aggregate GAAP measure (or component thereof) by the applicable unit for the period. Supplementary financial measures that are disclosed on a component basis of a corresponding GAAP measure are a granular representation of a financial statement line item and are determined in accordance with GAAP.

The supplementary financial measures used in this presentation include: petroleum and natural gas revenue per Mcfe; and PDP F&D per Mcfe.

#### **Capital Management Measures**

#### Total Debt and Adjusted Working Capital Surplus

Birchcliff calculates "total debt" as the amount outstanding under the Corporation's extendible revolving credit facilities (the "**Credit Facilities**") plus adjusted working capital surplus. "Adjusted working capital surplus" is calculated as working capital deficit (current assets less current liabilities) less fair value of financial instruments and capital securities. Surplus as disclosed in this presentation is equivalent to adjusted working capital surplus. Management believes that total debt assists management and investors in assessing Birchcliff's overall liquidity and financial position at the end of the period. Management believes that adjusted working capital surplus assists management and investors in assessing Birchcliff's short-term liquidity. The following table provides a reconciliation of the amount outstanding under the Credit Facilities and working capital deficit, as determined in accordance with GAAP, to total debt and adjusted working capital surplus, respectively:

As at, (\$000s)	June 30, 2022	December 31, 2021
Revolving term credit facilities	276,030	500,870
Working capital deficit	18,633	53,312
Fair value of financial instruments	10,436	(16,517)
Capital securities	(38,205)	(38,268)
Adjusted working capital (surplus)	(9,136)	(1,473)
Total debt	266,894	499,397



### PRESENTATION OF OIL AND GAS RESERVES

Certain terms used herein are defined in National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities ("NI 51-101"), CSA Staff Notice 51-324 Revised Glossary to NI 51-101 – Standards of Disclosure for Oil and Gas Activities ("CSA Staff Notice 51-324") and/or the Canadian Oil and Gas Evaluation Handbook (the "COGE Handbook") and, unless the context otherwise requires, shall have the same meanings in this presentation as in NI 51-101, CSA Staff Notice 51-324 or the COGE Handbook, as the case may be.

Deloitte prepared the 2021 Reserves Report. In addition, Deloitte and/or McDaniel & Associates Consultants Ltd. (or their predecessors) prepared reserves evaluations in respect of Birchcliff's oil and natural gas properties for the previous years disclosed herein. Such evaluations were prepared in accordance with the standards contained in NI 51-101 and the COGE Handbook that were in effect at the relevant time. Reserves estimates stated herein are extracted from the relevant evaluation.

There are numerous uncertainties inherent in estimating quantities of oil, natural gas and NGLs reserves and the future net revenue attributed to such reserves. The reserves and associated future net revenue information set forth in this presentation are estimates only. In general, estimates of economically recoverable oil, natural gas and NGLs reserves and the future net revenue therefrom are based upon a number of variable factors and assumptions, such as historical production from the properties, production rates, ultimate reserves recovery, the timing and amount of capital expenditures, marketability of oil, natural gas and NGLs reserves and NGLs reserves and NGLs, royalty rates, the assumed effects of regulation by governmental agencies and future operating costs, all of which may vary materially from actual results. For these reasons, estimates of the economically recoverable oil, natural gas and NGLs reserves attributable to any particular group of properties, the classification of such reserves based on risk of recovery and estimates of future net revenue associated with reserves prepared by different engineers, or by the same engineer at different times, may vary.

Birchcliff's actual production, revenue, taxes and development and operating expenditures with respect to its reserves will vary from estimates thereof and such variations could be material. It should not be assumed that the undiscounted or discounted net present value of future net revenue attributable to Birchcliff's reserves estimated by Birchcliff's independent qualified reserves evaluator represent the fair market value of those reserves. There is no assurance that the forecast prices and costs assumptions will be attained and variances could be material. Actual oil, natural gas and NGLs reserves may be greater than or less than the estimates provided herein and variances could be material. With respect to the disclosure of reserves contained herein relating to portions of Birchcliff's properties, the estimates of reserves and future net revenue for individual properties may not reflect the same confidence level as estimates of reserves and future net revenue for all properties, due to the effects of aggregation.

In this presentation, unless otherwise stated all references to "reserves" are to Birchcliff's gross company reserves (Birchcliff's working interest (operating or non-operating) share before deduction of royalties and without including any royalty interest s of Birchcliff).

The information set forth in this presentation relating to the reserves and future net revenue constitutes forward-looking statements and is subject to certain risks and uncertainties. See "Advisories - Forward-Looking Statements".

### UNAUDITED INFORMATION

All financial and operational information contained in this presentation for the three and six months ended June 30, 2022 and 2021 is unaudited.

### CURRENCY

Unless otherwise indicated, all dollar amounts are expressed in Canadian dollars and all references to "\$" and "CDN\$" are to Canadian dollars and all references to "US\$" are to United States dollars.

### BOE AND MCFE CONVERSIONS

Boe amounts have been calculated by using the conversion ratio of 6 Mcf of natural gas to 1 bbl of oil and Mcfe amounts have been calculated by using the conversion ratio of 1 bbl of oil to 6 Mcf of natural gas. Boe and Mcfe amounts may be misleading, particularly if used in isolation. A boe conversion ratio of 6 Mcf: 1 bbl and an Mcfe conversion ratio of 1 bbl: 6 Mcf is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6:1, utilizing a conversion on a 6:1 basis may be misleading as an indication of value.

### MMBTU PRICING CONVERSIONS

\$1.00 per MMBtu equals \$1.00 per Mcf based on a standard heat value Mcf.

### OIL AND GAS METRICS

This presentation contains metrics commonly used in the oil and natural gas industry, including F&D costs, which have been determined by Birchcliff as set out below. These oil and gas metrics do not have any standardized meanings or standard methods of calculation and therefore may not be comparable to similar measures presented by other companies where similar terminology is used. As such, they should not be used to make comparisons. Management uses these oil and gas metrics for its own performance measurements and to provide investors with measures to compare Birchcliff's performance over time; however, such measures are not reliable indicators of Birchcliff's future performance, which may not compare to Birchcliff's performance in previous periods, and therefore should not be unduly relied upon.



With respect to F&D costs:

- F&D costs for PDP, proved or proved plus probable reserves, as the case may be, are calculated by taking the sum of: (i) exploration and development costs (F&D capital expenditures) incurred in the period; and (ii) where appropriate, the change during the period in FDC for the reserves category; divided by the change to the reserves category before production during the period. F&D costs exclude the effects of acquisitions and dispositions.
- In calculating the amounts of F&D costs for a year, the changes during the year in estimated reserves and estimated FDC are base d upon the evaluations of Birchcliff's reserves prepared by its independent qualified reserves evaluators, effective December 31 of such year.
- The aggregate of the exploration and development costs incurred in the most recent financial year and any change during that year in estimated FDC generally will not reflect total F&D costs related to reserves additions for that year.
- F&D costs may be used as a measure of a company's efficiency with respect to finding and developing its reserves.

### DRILLING LOCATIONS

This presentation discloses 7,423 potential net future horizontal drilling locations, of which 731 locations have been attributed proved plus probable reserves and 6,693 are unbooked locations. Proved plus probable locations consist of proposed drilling locations identified in the 2021 Reserves Report that have proved and/or probable reserves, as applicable, attributed to them. Unbooked locations are internal estimates based on Birchcliff's prospective acreage and an assumption as to the number of wells that can be drilled per section based on industry practice and internal technical analysis review. Unbooked locations have been identified by management as an estimate of Birchcliff's multi-year drilling activities based on evaluation of applicable geologic, seismic, engineering, production and reserves information. Unbooked locations do not have proved or probable reserves attributed to them in the 2021 Reserves Report.

Birchcliff's ability to drill and develop these locations and the drilling locations on which Birchcliff actually drills wells depends on a number of uncertainties and factors, including, but not limited to, the availability of capital, equipment and personnel, oil and natural gas prices, costs, inclement weather, seasonal restrictions, drilling results, additional geological, geophysical and reservoir information that is obtained, production rate recovery, gathering system and transportation constraints, the net price received for commodities produced, regulatory approvals and regulatory changes. As a result of these uncertainties, there can be no assurance that the potential future drilling locations that Birchcliff has identified will ever be drilled and, if drilled, that such locations will result in additional oil, NGLs or natural gas production and, in the case of unbooked locations, additional reserves. As such, Birchcliff's actual drilling activities may differ materially from those presently identified, which could adversely affect Birchcliff's business. While certain of the unbooked drilling locations have been de risked by drilling existing wells in relatively close proximity to such unbooked drilling locations, some of the other unbooked drilling locations are farther away from existing wells, where management has less information about the characteristics of the reservoir and there is therefore more uncertainty whether wells will be drilled in such locations and, if drilled, there is more uncertainty that such wells will result in additional proved or probable reserves, resources or production.

### PRODUCTION

With respect to the disclosure of Birchcliff's production contained in this presentation: (i) references to "light oil" mean "light crude oil and medium crude oil" as such term is defined in NI 51-101; (ii) except where otherwise stated, references to "liquids" mean "light crude oil and medium crude oil and medium crude oil" and "natural gas liquids" (including condensate) as such terms are defined in NI 51-101; and (iii) references to "natural gas", as such terms are defined in NI 51-101 includes condensate within the product type of natural gas liquids. In certain cases, Birchcliff has disclosed condensate separately from other natural gas liquids is currently significantly higher and Birchcliff believes presenting the two commodities separately provides a more accurate description of its operations and results therefrom.

### **INITIAL PRODUCTION RATES**

Any references in this presentation to initial production rates or other short-term production rates are useful in confirming the presence of hydrocarbons; however, such rates are not determinative of the rates at which such wells will continue to produce and decline thereafter and are not indicative of the long term performance or the ultimate recovery of such wells. In addition, such rates may also include recovered "load oil" or "load water" fluids used in well completion stimulation. While encouraging, readers are cautioned not to place undue reliance on such rates in calculating the aggregate production for Birchcliff. Such rates are based on field estimates and may be based on limited data available at this time.

### **F&D CAPITAL EXPENDITURES**

Unless otherwise stated, references in this presentation to "F&D capital expenditures" denotes exploration and development expenditures determined in accordance with GAAP. Management believes that F&D capital expenditures assists management and investors in assessing Birchcliff capital cost outlay associated with its exploration and development activities for the purposes of finding and developing its reserves.

### THIRD-PARTY INFORMATION

This presentation includes market, industry and economic data which was obtained from various publicly available sources and other sources believed by Birchcliff to be true. Although Birchcliff believes such data to be reliable, it has not independently verified any of the data from third-party sources referred to in this presentation or analyzed or verified the underlying reports relied upon or referred to by such sources or ascertained the underlying economic and other assumptions relied upon by such sources. While Birchcliff believes that such market, industry and economic data is accurate, there can be no assurance as to the accuracy or completeness thereof and Birchcliff makes no representations or guarantees as to the accuracy or completeness of such information.

#### FORWARD-LOOKING INFORMATION

Certain statements contained in this presentation constitute forward-looking statements and forward-looking information (collectively referred to as "forward-looking statements") within the meaning of applicable Canadian securities laws. The forward-looking statements contained in this presentation relate to future events or Birchcliff's future plans, strategy, operations, performance or financial position and are based on Birchcliff's current expectations, estimates, projections, beliefs and assumptions. Such forward-looking statements have been made by Birchcliff in light of the information available to it at the time the statements were made and reflect its experience and perception of historical trends. All statements and information other than historical fact may be forward-looking statements. Such forward-looking statements are often, but not always, identified by the use of words such as "seek", "plan", "focus", "future", "outlook", "position", "expect", "project", "intend", "believe", "anticipate", "estimate", " forecast", "guidance", "potential", "proposed", "predict", "budget", "continue", "targeting", "may", "will", "could", "might", " should", "on track", "maintain" and other similar words and expressions.

By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Accordingly, readers are cautioned not to place undue reliance on such forward-looking statements. Although Birchcliff believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct and Birchcliff makes no representation that actual results achieved will be the same in whole or in part as those set out in the forward-looking statements.

In particular, this presentation contains forward-looking statements relating to the following:

- · Birchcliff's plans and other aspects of its anticipated future financial performance, results, operations, focus, objectives, strategies, opportunities, priorities and goals;
- the information set forth on the slide "Corporate Snapshot Birchcliff Overview Select Updated 2022 Guidance" and elsewhere in this presentation as it relates to Birchcliff's updated outlook and guidance for 2022, including: estimates of annual average production, adjusted funds flow, F&D capital expenditures, free funds flow, excess free funds flow and surplus at December 31, 2022; that the estimate of surplus at December 31, 2022 is expected to be largely comprised of cash on hand plus accounts receivable less accounts payable at the end of the year; and the expected impact of changes in commodity prices and the CDN/US exchange rate on Birchcliff's estimate of free funds flow;
- the information set forth on the slide "2022 Outlook 2022 Capital Program Details" and elsewhere in this presentation as it relates to Birchcliff's 2022 capital program and proposed exploration and development activities and the timing thereof, including: estimates of F&D capital expenditures and per well DCCET costs; the number and types of wells expected to be drilled and brought on production and targeted product types; that Birchcliff's 2022 capital program is focused on scale and repeatability; and statements regarding the number of multi-well pads;
- the information set forth on the slide "2022 Outlook 2022 Natural Gas Marketing" as it relates to Birchcliff's natural gas market exposure and forecast average price per natural gas hub in 2022;
- the information set forth on the slides "Five Year Plan" and elsewhere in this presentation as it relates to the Five Year Plan, including: the focus of the Five Year Plan (including that is it focused on profitability and shareholder returns, driving down per unit costs while remaining fully exposed to commodity prices, maximizing free funds flow and reducing indebtedness, increasing shareholder returns and fully utilizing existing infrastructure); estimates and targets of annual average production, adjusted funds flow, F&D capital expenditures, free funds flow, excess free funds flow, surplus at year end and shareholder returns capacity; stress testing Birchcliff's sustainable dividend (including that Birchcliff's targeted dividend of \$0.80 per common share and F&D capital expenditures would be funded over the Five Year Plan by adjusted funds flow at an average WTI price of US\$70.00/bbl, an average AECO price of CDN\$3.00/GJ and average Dawn and NYMEX prices of US\$3.30/MMBtu);
- Birchcliff's plans to increase its common share dividend, including that subject to commodity prices, board approval and other factors, Birchcliff is targeting increasing the amount of its annual common share dividend in 2023 to at least \$0.80 per share, paid quarterly;
- the performance and other characteristics of Birchcliff's oil and natural gas properties and expected results from its assets, including statements regarding the potential or prospectivity of Birchcliff's properties;
- · statements regarding the KSI Lisims LNG project; and
- the information set forth on the slide "Corporate Reserves" and elsewhere in this presentation relating to the Corporation's reserves, including: estimates of reserves; and estimates of the net present values of future net revenue associated with Birchcliff's reserves.

Information relating to reserves is forward-looking as it involves the implied assessment, based on certain estimates and assumptions, that the reserves exist in the quantities predicted or estimated and that the reserves can profitably be produced in the future. See "Advisories – Presentation of Oil and Gas Reserves".



With respect to the forward-looking statements contained in this presentation, assumptions have been made regarding, among other things: the degree to which the Corporation's results of operations and financial condition will be disrupted by circumstances attributable to the COVID-19 pandemic; prevailing and future commodity prices and differentials, exchange rates, inflation rates, royalty rates and tax rates; the state of the economy, financial markets and the exploration, development and production business; the political environment in which Birchcliff operates; the regulatory framework regarding royalties, taxes, environmental, climate change and other laws; the Corporation's ability to comply with existing and future environmental, climate change and other laws; future cash flow, debt and dividend levels; future operating, transportation, G&A and other expenses; Birchcliff's ability to access capital and obtain financing on acceptable terms; the timing and amount of capital expenditures and the sources of funding for capital expenditures and other activities; the sufficiency of budgeted capital expenditures to carry out planned operations; the successful and timely implementation of capital projects and the triming, location and extent of future drilling and other operations; results of operations; Birchcliff's ability to continue to develop its assets and obtain the anticipated benefits therefrom; the performance of existing and future exploration; the impact of competition on Birchcliff; the availability of, demand for acot of labour, services and materials; board of director approval of proposed dividends; the ability to obtain any necessary regulatory or other approvals in a timely manner; the satisfaction by third parties of their obligations to Birchcliff's natural gas market exposure. In addition to the foregoing assumptions, Birchcliff has made the following assumptions with respect to certain forward-looking statements contained in this presentation:

- With respect to Birchcliff's 2022 guidance (as updated on August 10, 2022):
  - The following commodity prices and exchange rate are assumed: an average WTI price of US\$99.00/bbl; an average WTI-MSW differential of CDN\$3.60/bbl; an average AECO price of CDN\$5.60/GJ; an average Dawn price of US\$6.65/MMBtu; an average NYMEX HH price of US\$6.95/MMBtu; and an exchange rate (CDN\$ to US\$1) of 1.28. These commodity price and exchange rate assumptions are based on anticipated full-year averages, which include settled benchmark commodity prices and exchange rate for the period from January 1, 2022 to July 31, 2022 and forward strip benchmark commodity prices and CDN/US exchange rate as of August 2, 2022 for the period from August 1, 2022 to December 31, 2022.
  - Birchcliff's guidance for its adjusted funds flow, free funds flow, excess free funds flow, surplus and natural gas market exposure in 2022 is based on an annual average production rate of 79,000 boe/d, which is the mid-point of Birchcliff's annual average production guidance range for 2022.
  - Birchcliff's production guidance for 2022 assumes that: Birchcliff's 2022 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff relies on to produce its wells and that any
    transportation service curtailments or unplanned outages that occur will be short in duration or otherwise insignificant; the construction of new infrastructure meets timing and operational expectations; existing wells continue to meet production
    expectations; and future wells scheduled to come on production meet timing, production and capital expenditure expectations.
  - Birchcliff's updated estimates of adjusted funds flow, free funds flow and excess free funds flow for 2022 assume that: Birchcliff's 2022 capital program will be carried out as currently contemplated and the level of capital spending for 2022 set forth herein will be achieved; and the targets for production, production commodity mix, expenses and natural gas market exposure and the commodity price and exchange rate assumptions are met. Birchcliff's updated estimate of excess free funds flow for 2022 also assumes that: (i) a quarterly common share dividend of \$0.02 per share is paid for the quarters ending September 30, 2022 and December 31, 2022; and (ii) there are 265 million common shares outstanding, with no further buybacks of common shares occurring during 2022. Birchcliff's updated estimate of adjusted funds flow takes into account the effects of its physical and financial basis swap contracts outstanding as at August 10, 2022 and excludes annual cash incentive payments that have not been approved by Birchcliff's board of directors.
  - Birchcliff's updated estimate of capital expenditures for 2022 assumes that Birchcliff's 2022 capital program will be carried out as currently contemplated. The amount and allocation of capital expenditures for exploration and development activities by area and the number and types of wells to be drilled and brought on production is dependent upon results achieved and is subject to review and modification by management on an ongoing basis throughout the year. Actual spending may vary due to a variety of factors, including commodity prices, economic conditions, results of operations and costs of labour, services and materials.
  - Birchcliff's updated estimate of surplus at December 31, 2022 assumes that: (i) any free funds flow remaining after the payment of dividends, asset retirement obligations and other amounts for administrative assets, financing fees and capital lease obligations is allocated towards debt reduction; (ii) there are 265 million common shares outstanding, with no further buybacks of common shares occurring during 2022, and a quarterly common share dividend of \$0.02 per share is paid for the quarters ending September 30, 2022 and December 31, 2022; (iii) there are 2,000,000 Series A and 1,528,219 Series C preferred shares outstanding, with such shares redeemed by the Corporation on September 30, 2022, and a quarterly dividend of \$0.527677 per Series A preferred share and \$0.441096 per Series C preferred share is paid for the quarter ending September 30, 2022; (iv) no significant acquisitions or dispositions are completed by the Corporation and there is no repayment of debt using the proceeds from equity issuances during 2022; (v) there are no further proceeds received from the exercise of stock options or performance warrants during 2022; (vi) Birchcliff's 2022 capital program will be carried out as currently contemplated with F&D capital expenditures of \$275 million to \$285 million; and (vii) the targets for production, production commodity mix, capital expenditures, adjusted funds flow, free funds flow and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's estimate of surplus at December 31, 2022 does not include annual cash incentive payments that have not been approved by Birchcliff's board of directors.
  - Birchcliff's guidance regarding its natural gas market exposure assumes: (i) 175,000 GJ/d being sold on a physical basis at the Dawn price; (ii) 18,029 GJ/d being sold at Alliance on a physical basis at the AECO 5A price plus a premium; and (iii) 152,500 MMBtu/d being contracted on a financial and physical basis at an average fixed basis differential price between AECO 7A and NYMEX HH of approximately US\$1.23/MMBtu.

- With respect to statements of future wells to be drilled and brought on production, such statements assume: the continuing validity of the geological and other technical interpretations performed by Birchcliff's technical staff, which indicate that commercially economic volumes can be recovered from Birchcliff's lands as a result of drilling future wells; and that commodity prices and general economic conditions will warrant proceeding with the drilling of such wells.
- Birchcliff's Five Year Plan (as updated on August 10, 2022) is based on the following commodity price and exchange rate assumptions: (i) for 2022, an average WTI price of US\$99.00/bbl; an average WTI-MSW differential of CDN\$3.60/bbl; an average AECO price of CDN\$5.60/GJ; an average Dawn price of US\$6.65/MMBtu; an average NYMEX HH price of US\$6.95/MMBtu; and an exchange rate (CDN\$ to US\$1) of 1.28; and (ii) for 2023 to 2026, an average WTI price of US\$85.50/bbl; an average WTI-MSW differential of CDN\$5.00/bbl; an average AECO price of CDN\$4.60/GJ; an average Dawn price of US\$5.35/MMBtu; an average NYMEX HH price of US\$5.35/MMBtu; an average NYMEX HH price of US\$6.95/MMBtu; an average WTI-MSW differential of CDN\$5.40/MMBtu; and an exchange rate (CDN\$ to US\$1) of 1.29. These commodity price and exchange rate assumptions are based on anticipated full-year averages from forward strip benchmark commodity prices and CDN/US exchange rate as of August 2, 2022. In addition:
  - o The forecast production estimates contained in the Five Year Plan are subject to similar assumptions set forth herein for Birchcliff's other production guidance.
  - Birchcliff's updated estimates of adjusted funds flow, free funds flow and excess free funds flow assume that: Birchcliff's capital programs will be carried out as currently contemplated and the level of capital spending for each year will be achieved; and the targets for production and production commodity mix and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's updated estimates of adjusted funds flow take into account the effects of its physical and financial basis swap contracts outstanding as at August 10, 2022 and exclude annual cash incentive payments that have not been approved by Birchcliff's board of directors.
  - Birchcliff's estimates of capital expenditures and spending plans assume that Birchcliff's capital programs are carried out as currently contemplated, with the Pouce Coupe Gas Plant and the Gordondale Gas Plant being filled by the end of 2024. The Five Year Plan also forecasts that approximately 170 to 180 wells will be brought on production over the five year period, which forecast is subject to similar assumptions regarding wells drilled and brought on production as set forth herein.
  - Birchcliff's updated estimates of surplus at year end assume the following: (i) that any free funds flow remaining after the payment of dividends, asset retirement obligations and other amounts for administrative assets, financing fees and capital lease obligations is allocated towards debt reduction; (ii) that there are 265 million common shares outstanding, with no further buybacks of common shares occurring during 2022 and no buybacks occurring during 2023 to 2026; (iii) that a quarterly common share dividend of \$0.02 per share is paid for the quarters ending September 30, 2022 and December 31, 2022 and that a quarterly common share dividend of \$0.20 per share is paid in 2023 to 2026; (iv) that the Series A preferred shares and the Series C preferred shares are redeemed by the Corporation on September 30, 2022 and a quarterly dividend of \$0.527677 per Series A preferred share and \$0.441096 per Series C preferred share is paid for the quarter ending September 30, 2022; (v) that no significant acquisitions or dispositions are completed by the Corporation and there is no repayment of debt using the proceeds from equity issuances during 2022 to 2026; (vi) that there are no further proceeds received from the exercise of stock options or performance warrants during 2022 to 2026; (vii) that the capital program for each year will be carried out as currently contemplated and the level of capital spending set forth herein will be achieved; and (viii) the targets for production, production commodity mix, capital expenditures, adjusted funds flow, free funds flow and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's estimates of surplus do not include annual cash incentive payments that have not been approved by Birchcliff's board of directors.

BIRCHCLIFF



Birchcliff's actual results, performance or achievements could differ materially from those anticipated in the forward-looking statements as a result of both known and unknown risks and uncertainties including, but not limited to: the risks posed by pandemics (including COVID-19), epidemics and global conflict (including the Russian invasion of Ukraine) and their impacts on supply and demand and commodity prices; actions taken by OPEC and other major producers of crude oil and the impact such actions may have on supply and demand and commodity prices: general economic, market and business conditions which will, among other things, impact the demand for and market prices of Birchcliff's products and Birchcliff's access to capital: volatility of crude oil and natural gas prices; risks associated with increasing costs, whether due to high inflation rates, supply chain disruptions or other factors; fluctuations in exchange and interest rates; stock market volatility; loss of market demand; an inability to access sufficient capital from internal and external sources on terms acceptable to the Corporation; risks associated with Birchcliff's Credit Facilities, including a failure to comply with covenants under the agreement governing the Credit Facilities and the risk that the borrowing base limit may be redetermined: fluctuations in the costs of borrowing: operational risks and liabilities inherent in oil and natural gas operations; the occurrence of unexpected events such as fires, severe weather. explosions, blow outs, equipment failures, transportation incidents and other similar events; an inability to access sufficient water or other fluids needed for operations; uncertainty that development activities in connection with Birchcliff's assets will be economic: an inability to access or implement some or all of the technology necessary to operate its assets and achieve expected future results; the accuracy of estimates of reserves, future net revenue and production levels; aeological, technical, drilling, construction and processing problems; uncertainty of geological and technical data; horizontal drilling and completions techniques and the failure of drilling results to meet expectations for reserves or production; uncertainties related to Birchcliff's future potential drilling locations; delays or changes in plans with respect to exploration or development projects or capital expenditures; the accuracy of cost estimates and variances in Birchcliff's actual costs and economic returns from those anticipated: incorrect assessments of the value of acquisitions and exploration and development programs; changes to the regulatory framework in the locations where the Corporation operates, including changes to tax laws, Crown royalty rates, environmental laws, climate change laws, carbon tax regimes, incentive programs and other regulations that affect the oil and natural gas industry; actions by government authorities, including those with respect to the COVID-19 pandemic; an inability of the Corporation to comply with existing and future environmental, climate change and other laws; the cost of compliance with current and future environmental laws; political uncertainty associated with government policy changes; dependence on facilities, gathering lines and pipelines; uncertainties and risks associated with pipeline restrictions and outages to third party infrastructure that could cause disruptions to production; the lack of available pipeline capacity and an inability to secure adequate and cost-effective processing and transportation for Birchcliff's products; an inability to satisfy obligations under Birchcliff's firm marketing and transportation arrangements; shortages in equipment and skilled personnel; the absence or loss of key employees; competition for, among other things, capital, acquisitions of reserves, undeveloped lands, equipment and skilled personnel; management of Birchcliff's growth; environmental and climate change risks, claims and liabilities; potential litigation: default under or breach of agreements by counterparties and potential enforceability issues in contracts; claims by Indigenous peoples; the reassessment by taxing or regulatory authorities of the Corporation's prior transactions and filings; unforeseen title defects; third party claims regarding the Corporation's right to use technology and equipment; uncertainties associated with the outcome of litigation or other proceedings involving Birchcliff; uncertainties associated with counterparty credit risk; risks associated with Birchcliff's risk management and market diversification activities; risks associated with the declaration and payment of future dividends, including the discretion of Birchcliff's board of directors to declare dividends and change the Corporation's dividend policy; the failure to obtain any required approvals in a timely manner or at all; the failure to complete or realize the anticipated benefits of acquisitions and dispositions and the risk of unforeseen difficulties in integrating acquired assets into Birchcliff's operations; negative public perception of the oil and natural gas industry and fossil fuels; the Corporation's reliance on hydraulic fracturing; market competition, including from alternative energy sources: changing demand for petroleum products; the availability of insurance and the risk that certain losses may not be insured; breaches or failure of information systems and security (including risks associated with cyber-attacks); risks associated with the ownership of the Corporation's securities: and the accuracy of the Corporation's accounting estimates and judgments.

While Birchcliff anticipates approval by the board of directors of the proposed increase to the annual common share dividend to \$0.80 per share in 2023, the payment of such dividend remains subject to the approval of the board of directors. In addition, the proposed increase to the common share dividend in 2023 is subject to the commodity prices and Birchcliff achieving its target of zero total debt in Q4 2022. The declaration and payment of any proposed dividends are subject to the discretion of the board of directors and may not be approved or may vary depending on a variety of factors and conditions existing from time to time, including commodity prices, free funds flow, current and forecast commodity prices, fluctuations in working capital, financial requirements of Birchcliff, applicable laws (including solvency tests under the *Business Corporations Act* (Alberta) for the declaration and payment of dividends) and other factors beyond Birchcliff's control. The payment of dividends to shareholders is not assured or guaranteed and dividends may be reduced or suspended entirely. In addition to the foregoing, the Corporation's ability to pay dividends now or in the future may be limited by covenants contained in the agreements governing any indebtedness that the Corporation has incurred or may incur in the future, including the terms of the Credit Facilities. The agreement governing the Credit Facilities provides that Birchcliff is not permitted to make any distribution (which includes dividends) at any time when an event of default exists or would reasonably be expected to exist upon making such distribution, unless such event of default arose subsequent to the ordinary course declaration of the applicable distribution.

Readers are cautioned that the foregoing lists of factors are not exhaustive. Additional information on these and other risk factors that could affect results of operations, financial performance or financial results are included in Birchcliff's most recent Annual Information Form under the heading *"Risk Factors"* and in other reports filed with Canadian securities regulatory authorities.

This presentation contains information that may constitute future orientated financial information or financial outlook information (collectively, "FOFI") about Birchcliff's prospective financial performance, financial position or cash flows, all of which is subject to the same assumptions, risk factors, limitations and qualifications as set forth above. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise or inaccurate and, as such, undue reliance should not be placed on FOFI. Birchcliff's actual results, performance and achievements could differ materially from those expressed in, or implied by, FOFI. Birchcliff's future operations and management's current expectations relating to Birchcliff's future performance. Readers are cautioned that such information may not be appropriate for other purposes. FOFI contained herein was made as of the date of this presentation. Unless required by applicable laws, Birchcliff does not undertake any obligation to publicly update or revise any FOFI statements, whether as a result of new information, future events or otherwise.

Management has included the above summary of assumptions and risks related to forward-looking statements provided in this presentation in order to provide readers with a more complete perspective on Birchcliff's future operations and management's current expectations relating to Birchcliff's future performance. Readers are cautioned that this information may not be appropriate for other purposes.

The forward-looking statements contained in this presentation are expressly qualified by the foregoing cautionary statements. The forward-looking statements contained herein are made as of the date of this presentation. Unless required by applicable laws, Birchcliff does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.