

# **CORPORATE PRESENTATION**

**March 2023** 

### **CORPORATE SNAPSHOT**

### **BIRCHCLIFF OVERVIEW**

# BIRCHCLIFF

#### SELECT 2023 GUIDANCE<sup>(1)(2)</sup>

Average production	77,000 – 80,000 boe/d
Adjusted funds flow <sup>(3)</sup>	\$475 million
F&D capital expenditures	\$260 – \$280 million
Free funds flow <sup>(3)</sup>	\$195 – \$215 million
Excess free funds flow <sup>(3)</sup>	(\$18) – \$2 million
Total debt at year end <sup>(4)</sup>	\$145 – \$165 million

#### 2023 FORWARD TEN MONTHS FREE FUNDS FLOW SENSITIVITY(1)(5)

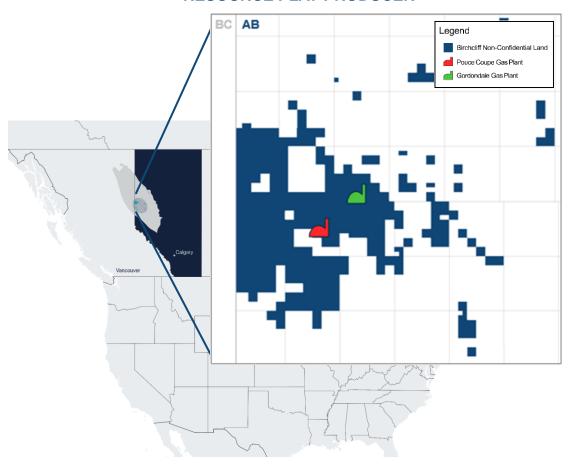
Change in:

WTI US\$1.00/bbl \$4.5 million NYMEX HH US\$0.10/MMBtu \$5.8 million Dawn US\$0.10/MMBtu \$7.1 million AECO CDN\$0.10/GJ \$3.4million CDN/US exchange rate CDN\$0.01 \$5.1 million

#### **CORPORATE INFORMATION**

Common share price (TSX:BIR) as at March 14, 2023	\$8.39 per share
Shares outstanding as at March 14, 2023	~266 million
Market capitalization as at March 14, 2023	\$2.2 billion
2023 annual common share dividend (paid quarterly) <sup>(6)</sup>	\$0.80 per share
Base dividend yield as at March 14, 2023	9.5%
Gross 2P reserves as at December 31, 2022 <sup>(7)</sup>	986 MMboe
Reserves life index as at December 31, 2022 <sup>(8)</sup>	PDP – 7.8 years; 2P – 34.4 years

# BIRCHCLIFF IS A PURE ALBERTA MONTNEY/DOIG RESOURCE PLAY PRODUCER



Updated on March 15, 2023. See "Advisories - Forward-Looking Statements" for information regarding the assumptions and risks relating to Birchcliff's 2023 guidance and the commodity price and exchange rate assumptions for such guidance.

Birchcliff's 2023 guidance for its adjusted funds flow, free funds flow, excess free funds flow, excess free funds flow, and total debt in 2023 is based on an annual average production rate of 78,500 boe/d in 2023, which is the mid-point of Birchcliff's updated annual average production guidance range for 2023. Birchcliff's updated guidance for its adjusted funds flow, excess free funds flow, excess free funds flow and total debt in 2023 is based on no F&D capital expenditures of approximately \$270 million in 2023, which is the mid-point of the Corporation's F&D capital expenditures guidance range for 2023. For further information regarding the risks and assumptions relating to the Corporation's guidance, see "Advisories — Forward-Looking Statements".

Non-GAAP financial measure. See "Advisories — Non-GAAP and Other Financial Measures".

Capital management measure. See "Advisories – Non-GAAP and Other Financial Measures". The forecast of total debt at December 31, 2023 is expected to be comprised of any amounts outstanding under the Corporation's extendible revolving term credit facilities (the "Credit Facilities") plus accounts payable and accrued liabilities and less cash, accounts receivable and prepaid expenses and deposits at the end of the year.

Illustrates the expected impact of changes in commodity prices and the CDN/US exchange rate on the Corporation's estimate of free funds flow for 2023, holding all other variables constant. See "Advisories – Forward-Looking Statements". The calculated impact on free funds flow is only applicable within the limited range of change indicated. Calculations are performed independently and may not be indicative of actual results. Actual results may vary materially when multiple variables change at the same time and/or when the magnitude of the change increases.

Other than the dividend declared for the quarter ending March 31, 2023, the declaration of dividends is subject to the approval of the board of directors (the "Board") and is subject to change. See "Advisories – Forward-Looking Statements".

Based upon the evaluation by Deloitte, independent qualified reserves evaluator, with an effective date of December 31, 2022 as contained in the report of Deloitte dated February 15, 2023 (the "2022 Reserves Report"). See "Advisories – Presentation of Oil and Gas Reserves".

Based on a forecast production rate of 78,500 boe/d, which represents the mid-point of Birchcliff's annual average production guidance range for 2023. See "Advisories – Oil and Gas Metrics" for a description of the methodology used to calculate reserves life index.

### **CORPORATE SNAPSHOT**

### **2022 Q4 AND ANNUAL RESULTS**

### **BIRCHCLIFF** ENERGY

#### **SELECT Q4 2022 RESULTS**

Average production	79,799 boe/d
Light oil (% of production)	2,413 bbls/d (3%)
Condensate (% of production)	4,822 bbls/d (6%)
NGLs (% of production)	7,963 bbls/d (10%)
Natural gas (% of production)	387,604 Mcf/d (81%)
Adjusted funds flow	\$217.1 million <sup>(1)</sup> \$0.82 per basic common share <sup>(2)</sup>
Cash flow from operating activities	\$224.4 million
F&D capital expenditures <sup>(3)</sup>	\$106.8 million
Free funds flow <sup>(1)</sup>	\$110.3 million

#### **SELECT FULL-YEAR 2022 RESULTS**

Average production	76,925 boe/d
Light oil (% of production)	2,223 bbls/d (3%)
Condensate (% of production)	4,679 bbls/d (6%)
NGLs (% of production)	7,471 bbls/d (10%)
Natural gas (% of production)	375,315 Mcf/d (81%)
Adjusted funds flow	\$953.7 million <sup>(1)</sup> \$3.59 per basic common share <sup>(2)</sup>
Cash flow from operating activities	\$925.3 million
F&D capital expenditures <sup>(3)</sup>	\$364.6 million
Free funds flow <sup>(1)</sup>	\$589.1 million
Total debt at December 31, 2022 <sup>(4)</sup>	\$138.5 million



Non-GAAP financial measure. See "Advisories – Non-GAAP and Other Financial Measures". Non-GAAP ratio. See "Advisories – Non-GAAP and Other Financial Measures".

See "Advisories – F&D Capital Expenditures".

Capital management measure. See "Advisories - Non-GAAP and Other Financial Measures".

### **CORPORATE SNAPSHOT**

WHY INVEST IN BIRCHCLIFF



### **WORLD-CLASS ASSET BASE**



**Focused, contiguous Montney land position** 

Using scale to drive down costs and reduce environmental impact

Multi-layer development bolsters drilling inventory





Executive and management teams with a proven track record

Own, operate and control infrastructure

Significant in-house expertise

# BIRCHCLIFF

### ENERGY

### FINANCIAL STRENGTH



No fixed price commodity hedges

Reaffirmed base common share dividend for 2023

Low-cost structure and market diversification

### **ESG EXCELLENCE**



One of the lowest emissions intensity producers

Significant investments, partnerships and donations within the communities in which we operate

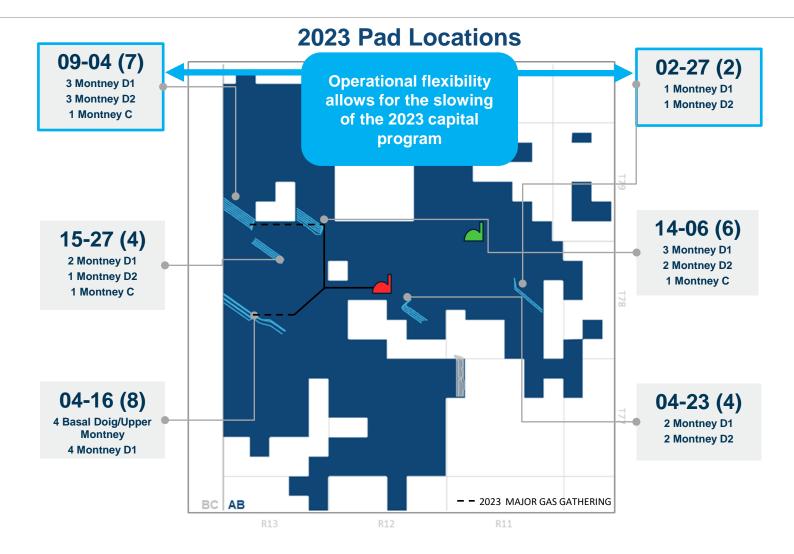
Regular mentorship and educational support opportunities for all employees

### 2023 CAPITAL PROGRAM DETAILS(1)



2023 F&D Capital Expenditures by Classification			
Classification DCCET <sup>(2)(3)</sup>	Capital (millions) \$191 - \$206		
Facilities and Infrastructure <sup>(4)</sup>	\$26 - \$28		
Maintenance and Optimization <sup>(5)</sup>	\$19 - \$20		
Land & Seismic <sup>(6)</sup>	\$6		
Other <sup>(7)</sup>	\$18 - \$20		
Total F&D Capital Expenditures <sup>(8)</sup>	\$260 - \$280		

2023 F&D Capital Program - We Product		rought on
	Total wells to be drilled in 2023	Total wells to be brought on production in 2023 <sup>(9)</sup>
Pouce Coupe		
Basal Doig/Upper Montney horizontal natural gas wells	4	4
Montney D2 horizontal natural gas wells	6	8
Montney D1 horizontal natural gas wells	9	15
Montney C horizontal natural gas wells	2	3
Total Pouce Coupe	21	30
Gordondale		
Montney D2 horizontal oil wells	1	1
Montney D1 horizontal oil wells	1	1
Total Gordondale	2	2
TOTAL - COMBINED	23	32



IN RESPONSE TO CHANGING ECONOMIC CONDITIONS

See "Advisories – Forward-Looking Statements" for information regarding the assumptions and risks related to Birchcliff's guidance.

FLEXIBILITY TO ACTIVELY MANAGE THE CAPITAL PROGRAM

3) Includes the completion, equipping and tie-in costs of approximately \$37.8 million associated with 9 wells that were drilled and rig released in Q4 2022.

Maintenance and optimization includes capital to enhance production, reduce operating expense and maximize netbacks.

Other primarily includes capitalized G&A.

Includes 9 wells that were drilled and rig released in Q4 2022 in Pouce Coupe

On a DCCET basis, the average well cost in 2023 is estimated to be approximately \$7 million in both Pouce Coupe and Gordondale. These costs can vary depending on factors such as the size of the associated multi-well pads, horizontal well length, the costs of construction, the existence of pipelines and other infrastructure and the distance to existing or planned pipelines and other infrastructure.

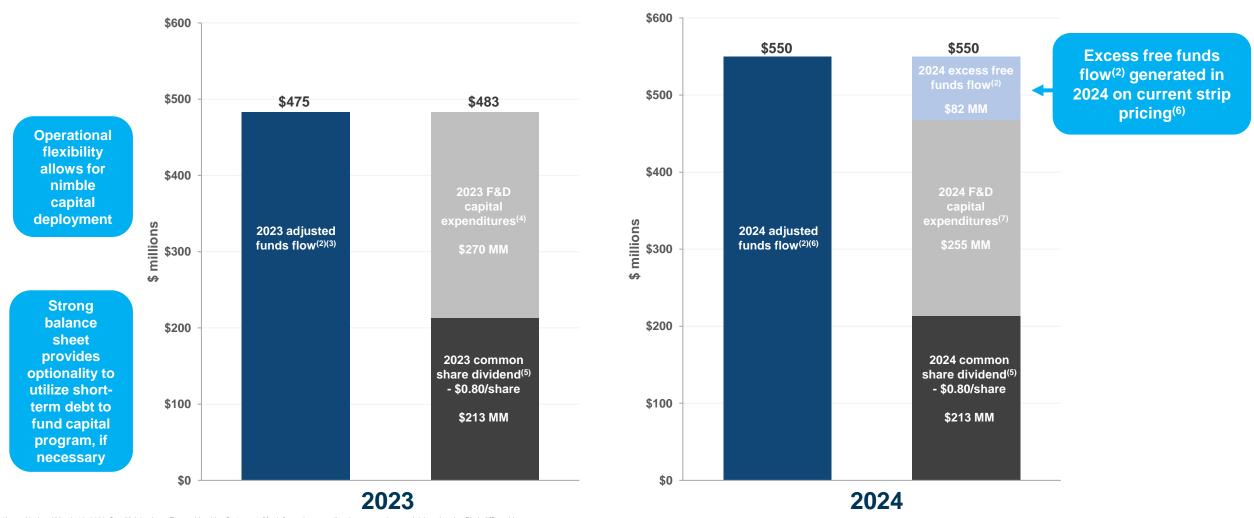
Facilities and infrastructure includes capital for a variety of projects, including gas gathering and plant emissions reduction initiatives that will provide long-term economic and environmental benefits.

Land and seismic includes capital for crown sales and rental payments but does not include other property acquisitions and dispositions

Net property acquisitions and dispositions have not been included in the table above as these amounts are generally unbudgeted. See "Advisories – F&D Capital Expenditures" and "Advisories – Forward-Looking Statements".



### SIGNIFICANT FLEXIBILITY IN THE 2023/2024 CAPITAL PROGRAMS



- 1) Updated March 15, 2023. See "Advisories Forward-Looking Statements" for information regarding the assumptions and risks related to Birchcliff's guidance.
- Non-GAAP financial measure. See "Advisories Non-GAAP and Other Financial Measures."
- 2023 budget commodity pricing: an average AECO price of CDN\$3.00/GJ, an average Dawn price of US\$3.05/MMBtu, an average NYMEX HH price of US\$3.50MMBtu, and an average WTI price of US\$78.50/bbl.
- 4) Based on the mid-point of Birchcliff's F&D capital expenditures of \$270 million, which is the mid-point of Birchcliff's F&D capital expenditures guidance range for 2023. See "Advisories F&D Capital Expenditures".

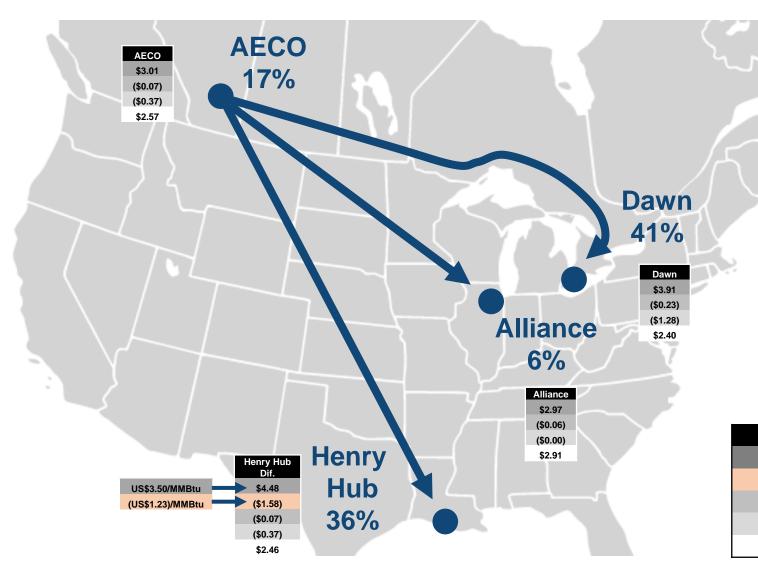
  5) Assumes that an annual base dividend of \$0.80 per common share is paid and that there are 266 million common shares outstanding, with no changes to the base dividends paid. Other than the dividend declared for the quarter ending March 31, 2023, the declaration of dividends is subject to the approval of the
- Board and is subject to change.

  6) Birchcliff's forecast for 2024 excess free funds flow and total debt are based on the following commodity price and exchange rate assumptions: an average WTI price of US\$74.00/bbl; an average Dawn price of US\$3.55/MMBtu; an average NYMEX HH price of US\$3.70/MMBtu; and an average Dawn price of US\$3.55/MMBtu; an average NYMEX HH price of US\$3.70/MMBtu; and an average NYMEX HH price of US\$3.70/MMBtu; an average NYMEX HH price of US\$3.70/MMBtu; and an average NYMEX HH price of US\$3.70/MMBtu; and an average NYMEX HH price of US\$3.70/MMBtu; an average NYMEX HH price of US\$3.70/MMBtu; and an average NYMEX HH price of US\$3.70/MMBtu; an average NYMEX HH price of US\$3.70/MMBtu; and average NYMEX HH price of US\$3.70/MMBtu; an average NYMEX HH price of US\$3.70/MMB
- exchange rate (CDN\$ to US\$1) of 1.35. See "Advisories Forward-Looking Statements" for further information on the assumptions underlying such outlook.

Based on forecast F&D capital expenditures in 2024 of \$255 million as set out in the Corporation's five-year outlook. Birchcliff's 2024 capital budget has not been finalized and is subject to the approval of the Board. Accordingly, the level of F&D capital expenditures for 2024 is subject to change. See "Advisories – F&D Capital Expenditures" for more information on the assumptions underlying the forecast 2024 F&D capital expenditures.







DIVERSIFIED MARKET EXPOSURE

NO FIXED
PRICE
COMMODITY
HEDGES

#### **Pricing Hub**

Forecasted Realized Sales Price at Hub (CDN\$/GJ)

**Basis Differential Cost (CDN\$/GJ)** 

Estimated Fuel Cost From Field to Sales Point (CDN\$/GJ)(2)

Estimated Transportation Cost From Field to Sales Point (CDN\$/GJ)(3)

Estimated Natural Gas Sales Netback (CDN\$/GJ)(4)

See "Advisories – Forward-Looking Statements" for more information regarding the assumptions and risks related to Birchcliff's guidance.

Recorded net of extraction and other minor incom

Recorded as transportation expense for AECO & Dawn service. Transportation expense recorded net of realized wellhead price for Alliance service.

Natural gas sales netback denotes the average realized natural gas sales price less fuel costs, natural gas transportation costs and any basis differental costs.





FIVE-YEAR OUTLOOK KEY THEMES:



GENERATE SUBSTANTIAL FREE FUNDS FLOW AND MAINTAIN CAPITAL DISCIPLINE

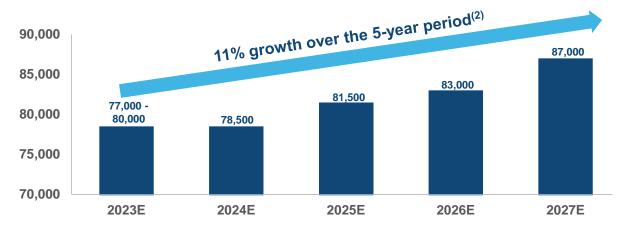


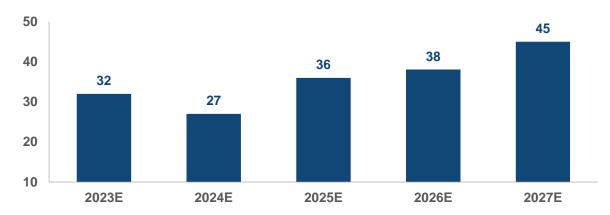
DELIVER SIGNIFICANT SHAREHOLDER RETURNS AND ESTABLISH A CASH POSITION



FULLY UTILIZE EXISTING
INFRASTRUCTURE
LEVERAGING EXTENSIVE
DRILLING INVENTORY

### **PRODUCTION**





■ Annual Average Production (boe/d)

■ Wells Brought On Production

Disciplined capital spending that prioritizes sustainable shareholder returns

Optionality to accelerate growth and fill existing infrastructure

For illustrative purposes only and should not be relied upon as indicative of future results. See "Advisories – Forward-Looking Statements" for information regarding the assumptions and risks relating to Birchcliff's five-year outlook for 2023 to 2027 (the "Five-Year Outlook") and the commodity price, exchange rate and other assumptions underlying such outlook.

Based on an annual average production rate of 78 500 books, which is the mid-point of Birchcliff's annual average production rate of 78 500 books.





### **SIGNIFICANT DRILLING INVENTORY:**

	2023	2024	2025	2026	2027	5 Year Total	Future Years	Total 2P Booked Locations
Wells/yr	32 L	27	36	38	45	178	30 wells/yr going forward	22 years of 2P locations <sup>(2)</sup>

5-year outlook annual well count

Maintain 90,000 boe/d annual production



Approximately 25 – 35 wells will be required each year after the initial 5-year period to keep infrastructure fully utilized and producing 90,000 boe/d.



Birchcliff's exclusively Alberta-based inventory of approximately 3,000 low-risk, potential net future horizontal drilling locations in Pouce Coupe and Gordondale supports its planned growth to 90,000 boe/d in Q4 2027 and beyond, without the need to rely on any acquisition of assets and crown land.



Birchcliff's drilling inventory provides it with optionality to consider additional growth beyond its targeted production rate of 90,000 boe/d, to approximately 105,000 boe/d, subject to strong commodity prices. This optionality for further growth in 2026 roughly coincides with the anticipated timing for the commencement of Phase 1 of LNG Canada's LNG export facility.<sup>(3)</sup>

See "Advisories – Forward-Looking Statements" for information regarding the assumptions and risks relating to the Five-Year Outlook and the commodity price, exchange rate and other assumptions underlying such outlook Based on 694 potential net future horizonal drilling locations in the 2022 Reserves Report. See "Advisories – Potential Future Drilling Locations".

Source: LNG Canada Project Mid-Year, Summer 2022 (July 28, 2022).







### SHAREHOLDER RETURNS CAPACITY



	2023	2024	2025	2026	2027
Adjusted Funds Flow (MM) <sup>(3)</sup>	\$475	\$550	\$585	\$640	\$665
F&D Capital Expenditures (MM)	\$260 - \$280	\$255	\$345	\$330	\$385
Free Funds Flow (MM) <sup>(3)</sup>	\$195 - \$215	\$295	\$240	\$310	\$280
Annual Base Dividend (MM) <sup>(2)</sup>	\$213	\$213	\$213	\$213	\$213
Excess Free Funds Flow (MM) <sup>(2)(3)</sup>	(\$18) - \$2	\$82	\$27	\$97	\$67
Total (Debt) Surplus at Year End (MM) <sup>(5)(6)</sup>	(\$145 - \$165)	(\$85)	(\$65)	\$25	\$80
Cumulative Free Funds Flow (MM) <sup>(3)(5)</sup>	\$195 - \$215	\$500	\$740	\$1,050	\$1,330

Potential to pay over \$1 billion (\$4.00/share) in common share dividends over the five years<sup>(2)</sup>

Non-GAAP ratio. See "Advisories – Non-GAAP and Other Financial Measures".

For illustrative purposes only and should not be relied upon as indicative of future results. The internal projections, expectations and beliefs underlying the Five-Year Outlook are subject to change in light of ongoing results and prevailing economic and industry conditions. Birchcliff's F&D capital budgets for 2024 to 2027 have not been finalized and are subject to approval by the Board. Accordingly, the levels of F&D capital expenditures set forth herein are subject to change, which would have an impact on the forecasted production, production commodity mix, number of wells, adjusted funds flow, excess free funds flow, excess free funds flow, total (debt) surplus at year end and expenses set forth herein. For further information regarding the risks and assumptions relating to the Five-Year Outlook, see "Advisories — Forward-Looking Statements".

Assumes that an annual base dividend of \$0.80 per common share is paid during 2023 to 2027 and that there are 266 million common shares outstanding. Other than the dividend declared for the quarter ending March 31, 2023, the declaration of dividends is subject to the approval of the Board and is subject to change. See "Advisories – Forward-Looking Statements".

Non-GAAP financial measure. See "Advisories – Non-GAAP and Other Financial Measures".

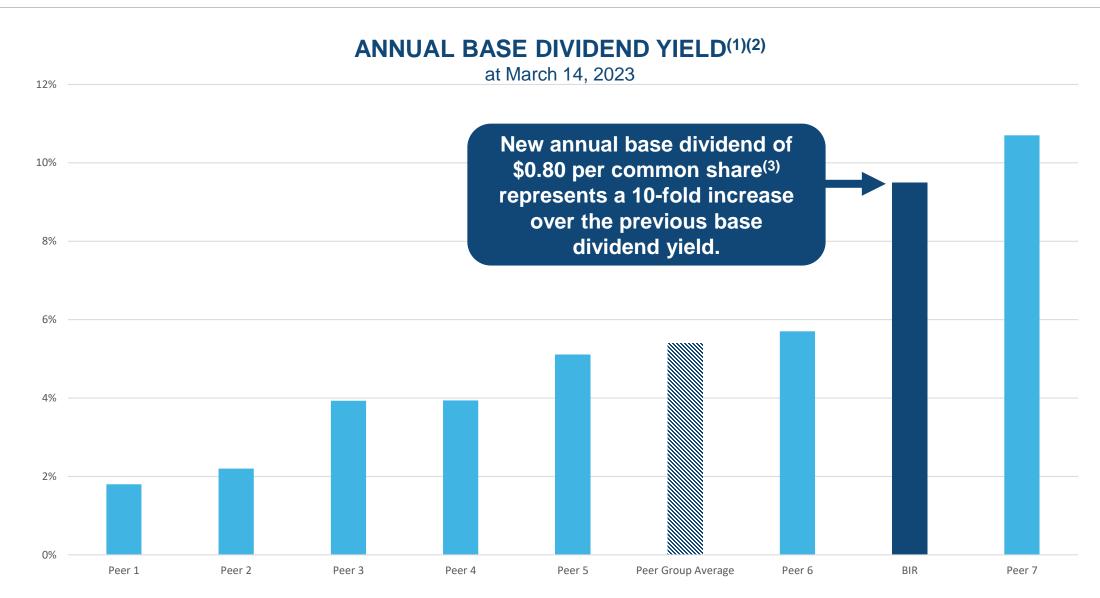
<sup>5)</sup> The Corporation has used the mid-point of its 2023 guidance for free funds flow and total debt at year end in determining the cumulative free funds flow and total debt or total surplus (as the case may be) at year end for 2024 to 2027.

Capital management measure. See "Advisories – Non-GAAP and Other Financial Measures". The forecast for total debt at year end 2023 to 2025 is expected to be comprised of any amounts outstanding under the Corporation's Credit Facilities plus accounts payable and accrued liabilities and less cash, accounts receivable and prepaid expenses and deposits at the end of the year. The forecasts for total surplus at year end 2026 to 2027 are expected to be largely comprised of cash and accounts receivable less accounts payable and accrued liabilities at the end of the year.

### **ENHANCED SHAREHOLDER RETURNS**



### NEW BASE DIVIDEND IS ONE OF THE HIGHEST YIELDS AMONG PEERS



Peer group: ARX, PEY, POU, TOU, TVE, VET, WC

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Source: Peer rates determined internally based on current publicly available dividend rates and closing trading price on the TSX on March 14, 2023.

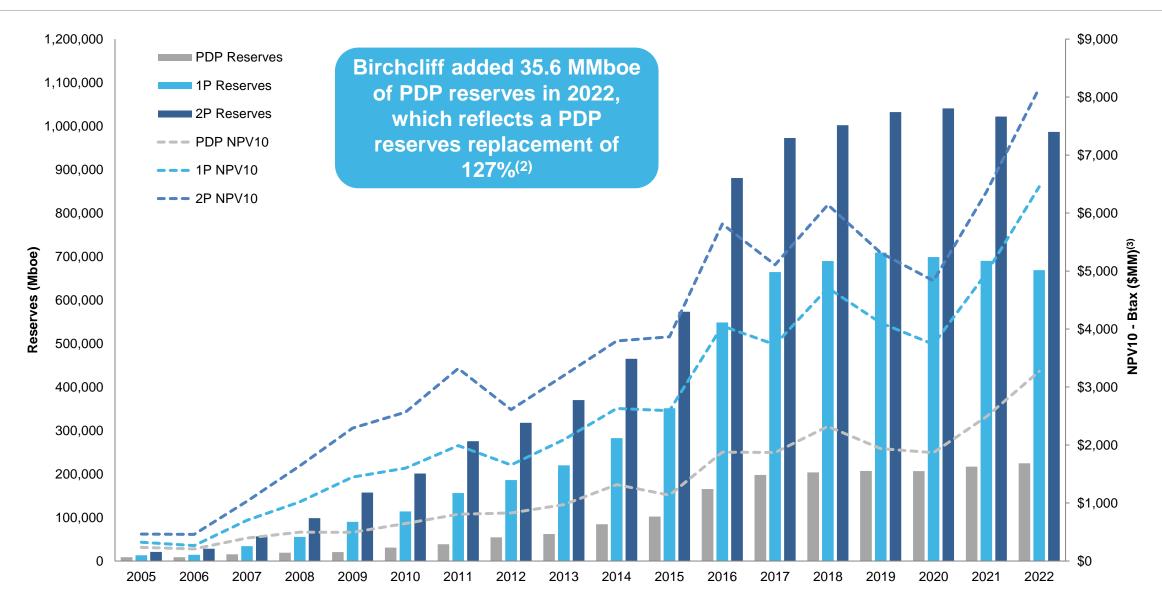
Other than the dividend declared for the quarter ending March 31, 2023, the declaration of dividends is subject to the approval of the Board and is subject to change

# BIRCHCLIFF ASSETS

### **CORPORATE RESERVES**(1)

## BIRCHCLIFF

### SIGNIFICANT RESERVES VOLUME AND VALUE GROWTH



See "Advisories – Presentation of Oil and Gas Reserves".

See 'Advisories - Oil and Gas Metrics" for a description of the methodology used to calculate reserves replacement.

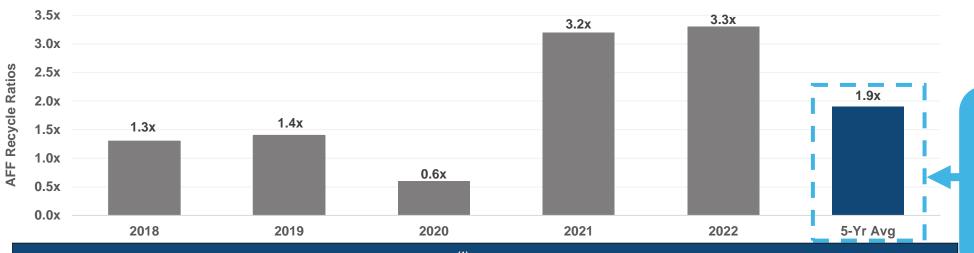
Estimates of future net revenue, whether calculated without discount or using a discount rate, do not represent fair market value.

### HISTORICAL PROFITABILITY

### PROVEN TRACK RECORD AS A LOW-COST PRODUCER



### 5-YEAR ADJUSTED FUNDS FLOW PDP RECYCLE RATIOS



Track record of profitable full-cycle production additions

Corporate F&D Costs (incl. FDC) <sup>(1)</sup> & Adjusted Funds Flow Recycle Ratios						
	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022<sup>(2)</sup></u>	<u>5 Yr Avg</u>
Adjusted Funds Flow (\$/boe) <sup>(3)</sup>	\$11.12	\$11.75	\$6.60	\$18.83	\$33.97	\$16.46
PDP F&D (\$/boe) <sup>(4)</sup>	\$8.75	\$8.65	\$10.16	\$5.88	\$10.24 <sup>(5)</sup>	\$8.62
1P F&D (\$/boe) <sup>(4)</sup>	\$0.64	\$7.84	\$7.08	\$10.50	\$82.02 <sup>(6)</sup>	\$8.66
2P F&D (\$/boe) <sup>(4)</sup>	\$1.27	\$6.22	\$6.66	\$13.57	n/a <sup>(7)</sup>	\$9.19
PDP AFF Recycle Ratio <sup>(3)</sup>	1.3x	1.4x	0.6x	3.2x	3.3x	1.9x
1P AFF Recycle Ratio <sup>(3)</sup>	17.4x	1.5x	0.9x	1.8x	0.4x	1.9x
2P AFF Recycle Ratio <sup>(3)</sup>	8.8x	1.9x	1.0x	1.4x	n/a <sup>(8)</sup>	1.8x

See "Advisories – Non-GAAP and Other Financial Measures". See "Advisories – Oil and Gas Metrics" for a description of the methodology used to calculate F&D costs. Birchcliff had negligible capital and reserves additions associated with its acquisitions and dispositions in 2022, resulting in its FD&A costs approximating the F&D costs for PDP, proved and proved plus probable reserves categories.

Birchcliff's F&D capital expenditures were \$364.6 million in 2022, which included: (i) \$36.1 million in DCCET capital expenditures associated with the acceleration of the Corporation's 2023 capital program for which there was no production or PDP reserves assigned at year-end 2022; and (ii) \$44.4 million in major infrastructure turnarounds and gas gathering capital where the benefits are expected to be realized over several years.

Non-GAAP ratio. See "Advisories – Non-GAAP and Other Financial Measures".

Supplementary financial measure. See "Advisories – Non-GAAP and Other Financial Measures".

Birchcliff added 35.6 MMboe of PDP reserves in 2022, after adding back 2022 actual production of 28.1 MMboe (consists of 811.4 Mbbls of light oil, 1,707.8 Mbbls of condensate, 2,726.9 Mbbls of NGLs and 136,990.0 MMcf of natural gas).

Includes the 2022 increase in FDC (excluding acquisitions and dispositions) from 2021 of \$159.4 million on a proved basis. Birchcliff added 6.4 MMboe of proved reserves in 2022, after adding back 2022 actual production of 28.1 MMboe.

Includes the 2022 increase in FDC (excluding acquisitions and dispositions) from 2021 of \$256.7 million on a proved plus probable reserves, the calculation for F&D costs for this reserves category was not applicable in 2022.

As a result of the year-over-year decrease in proved plus probable reserves, the calculation for adjusted funds flow recycle ratio for this reserves category is not applicable in 2022.

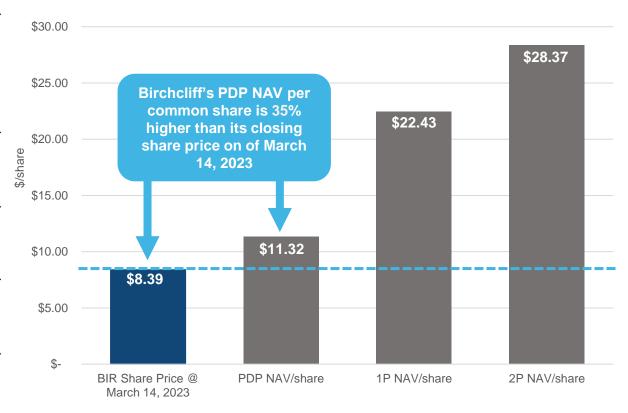




### **RESERVES SUMMARY – AT DECEMBER 31, 2022**

	Proved Developed Producing	Total Proved	Total Proved Plus Probable
Total Reserves (Mboe)	224,826	668,545	986,412
NPV10 before tax (Billions) <sup>(3)</sup>	\$3.3	\$6.5	\$8.2
Reserve Life Index (Years) <sup>(4)</sup>	7.8	23.3	34.4

### 2022YE NET ASSET VALUE PER COMMON SHARE<sup>(2)</sup>



See "Advisories – Presentation of Oil and Gas Reserves"

Non-GAAP ratio. See "Advisories – Non-GAAP and Other Financial Measures".

Represents the net present value of the future net revenue (before income taxes, discounted at 10%) of Birchcliff's PDP, total proved and total proved plus probable reserves, as applicable, as estimated by Deloitte effective December 31, 2022, using for ecast prices and costs. Estimates of future net revenue, whether calculated without discount or using a discount rate, do not represent fair market value.

<sup>4)</sup> Based on a forecast production rate of 78,500 boe/d, which represents the mid-point of Birchcliff's annual average production guidance range for 2023. See "Advisories – Oil and Gas Metrics" for a description of the methodology used to calculate reserves life index.

### **2023 CAPITAL PROGRAM**

### **MAJOR THEMES**

# BIRCHCLIFF

### **2023 Capital Program Major Themes**

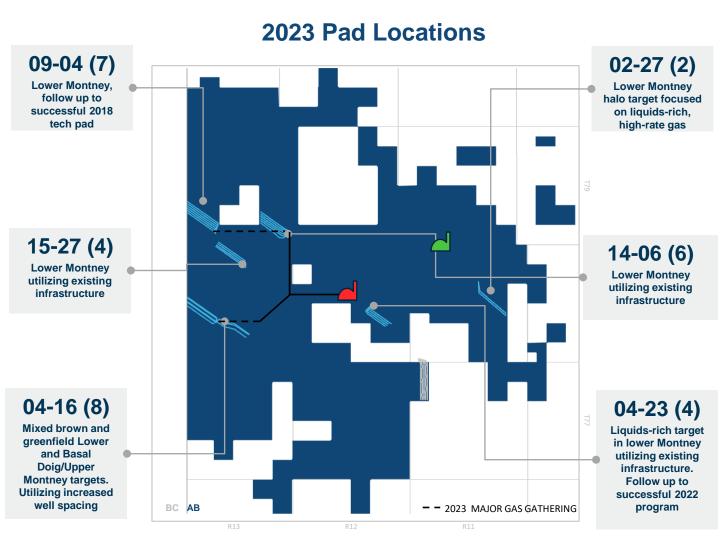
- Balanced drilling opportunities of prolific natural gas and liquids-rich wells.
- Leverage interconnectivity between Pouce Coupe and Gordondale processing facilities to optimize infrastructure and reduce operating costs to maximize netbacks.
- Utilize existing infrastructure and further build out existing gathering system to expand drill-ready inventory.
- Flexibility to actively manage capital program in response to changing economic conditions.

### **Pouce Coupe**

- Program focused on optimizing well spacing in the lower Montney (D2, D1 and C) and Basal Doig/Upper Montney intervals to maximize economic resource recovery.
- Continued investment in major gas gathering infrastructure to ensure robust base production performance.
- Installation of a 20 km fuel gas pipeline network to reduce emissions and drive down capital and operating costs, as well as enhance flow assurance.
- Purposeful subsurface diagnostics to support further field optimization.
- 09-04 pad moved later in the year to optimize returns.

### Gordondale

- Continue to keep Gordondale Gas Plant full to maximize liquids recovery.
- Two-well program targeting liquids-rich, high-rate gas wells in the lower Montney (D2 and D1).
- 02-27 pad moved later in the year to optimize returns.



### **2022 CAPITAL PROGRAM**

### **IP60 PRODUCTION RESULTS**

# BIRCHCLIFF

### **2022 Capital Program Major Themes**

- Balanced drilling opportunities of prolific natural gas and liquids-rich wells.
- Focused on scale and repeatability.
- Significant capital spend on successful facility turnarounds and major gas gathering infrastructure supporting future base production.

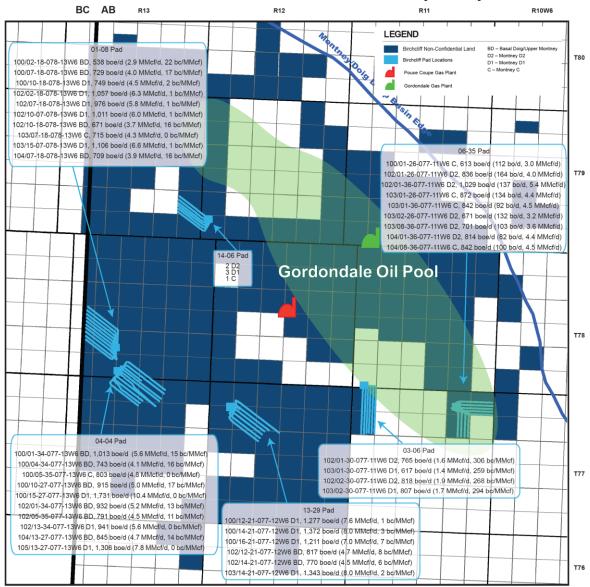
### **Pouce Coupe**

- Successful completion of prolific condensate-rich natural gas wells.
- 2022 capital program outperforming internal estimates and continues to show sustained, flat production.
- Successful optimization of large 10-well brownfield pad.
- Successful deployment of field diagnostics to maximize future learnings.

### Gordondale

- Continue to keep Gordondale Gas Plant full to maximize liquids recovery.
- Brought on a 9-well liquids-rich pad in Q3 2022 following up on strong offsetting production.

### 2022 Locations & Well Rates (IP60)<sup>(1)</sup>

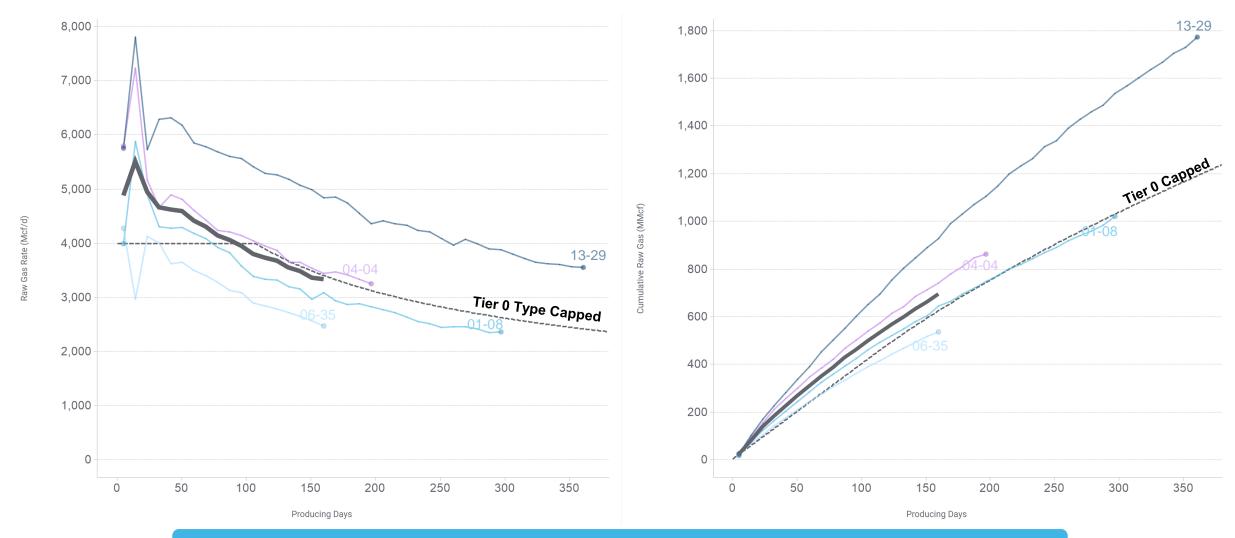


See "Advisories – Initial Production Rates".

### **2022 PAD AVERAGE**

# BIRCHCLIFF

### AVERAGE NATURAL GAS PAD RATES<sup>(1)</sup> VS. TIER 0 CAPPED TYPE CURVE<sup>(2)</sup>

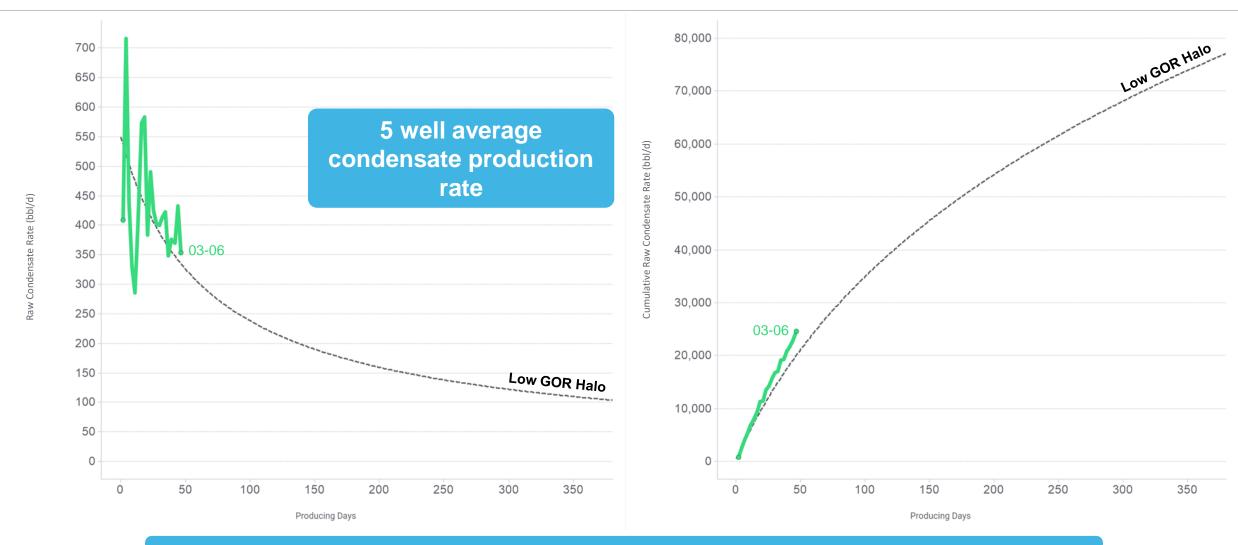


The 2022 program average is meeting the Tier 0 capped type curve and continues to show sustained, flat production

### **2022 PAD AVERAGE**

# BIRCHCLIFF

### AVERAGE CONDENSATE PAD RATES<sup>(1)</sup> VS. LOW GOR HALO TYPE CURVE<sup>(2)</sup>



03-06 pad results show strong condensate production driving robust economics

Four wells from the 03-06 pad came on production in December 2022 and one well came on production in January 2023.

Low GOR halo type curve represents the top Deloitte reserves type curve for liquids.







Large focused land base with 373.7 net sections prospective for the Montney/Doig as at December 31, 2022.



Birchcliff has a contiguous land block at Pouce Coupe and Gordondale of approximately 214.2 net sections.



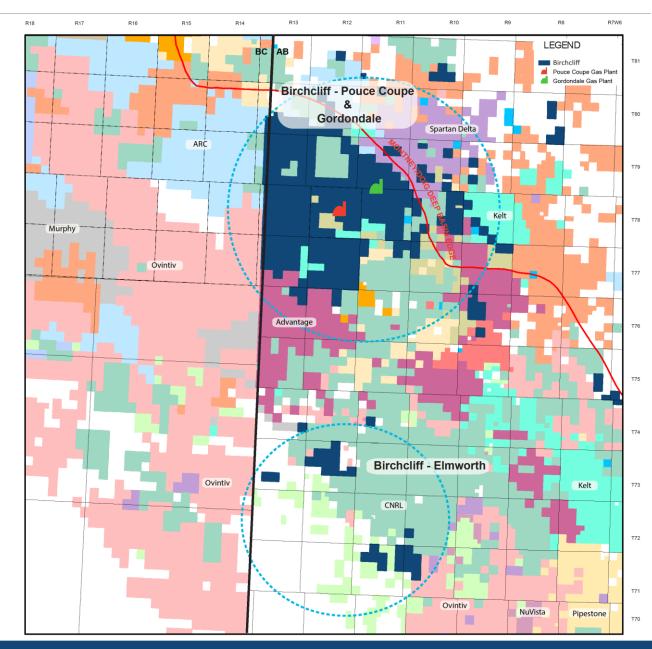
Stacked resource in some of the thickest Montney (~300 metres of consistent thickness) with 3,773<sup>(1)</sup> potential net future horizontal drilling locations identified in Pouce Coupe and Gordondale (excluding Elmworth).



Low-cost structure as a result of Birchcliff's ownership of the Pouce Coupe Gas Plant and surrounding field infrastructure.



Low decline production base estimated at 20% in 2023.

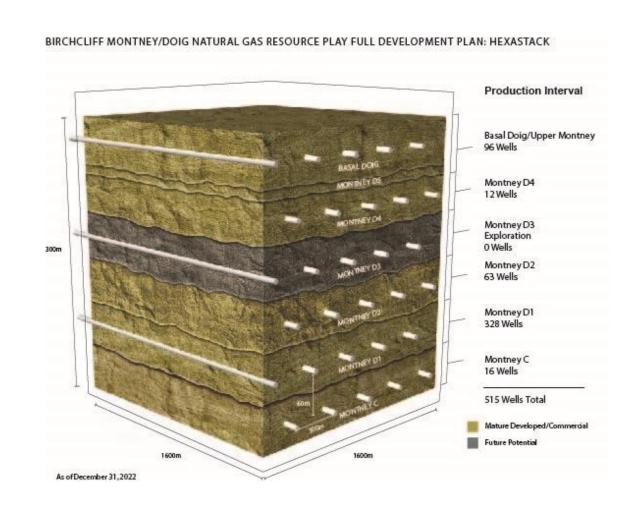


See "Advisories - Potential Future Drilling Locations".

### **BIRCHCLIFF MONTNEY/DOIG HEXASTACK**

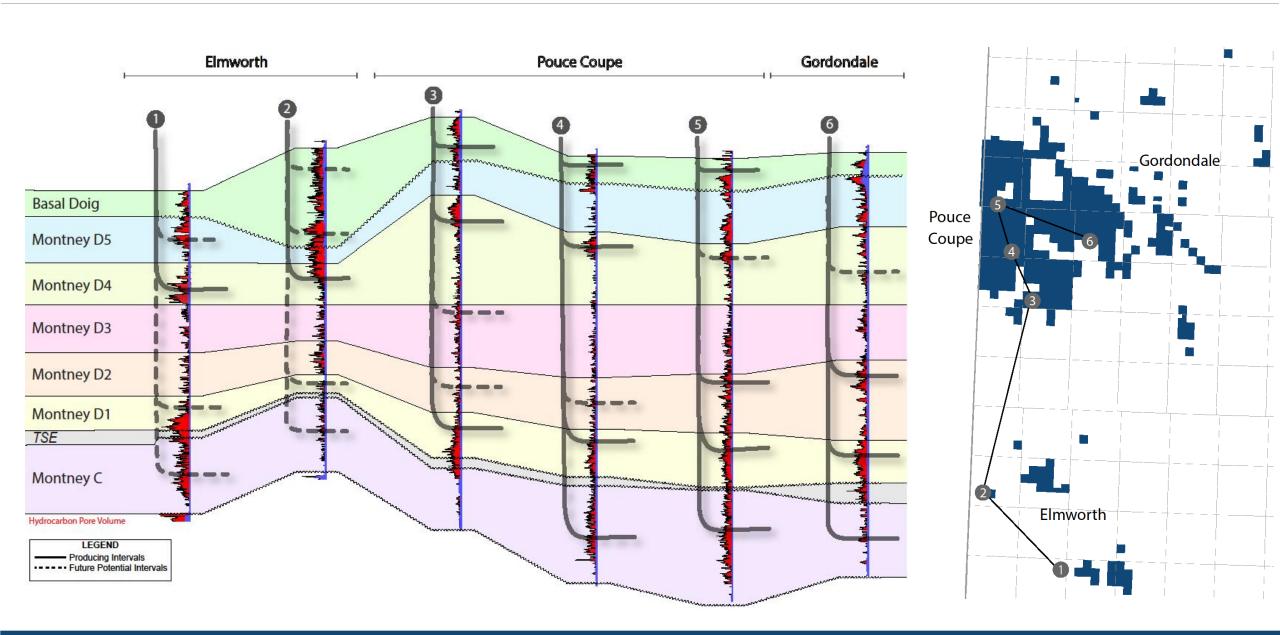
BIRCHCLIF

- Resource density: Stacked resource up to 300 metres thick.
- Large areal extent: Extends over 50,000 square miles.
- Exceptional "fracability": Low clay content, low Poisson's Ratio and high Young's Modulus.
- Exceptional fracture stability: Fractures stay open due to very low proppant embedment.
- High permeability: Formation is dominated by siltstones allowing natural fluid flow.
- Over pressured: Indicative of high gas in place and production capability.
- Repeatability: Widespread "blanket" style deposition provides for more repeatable results.





LOCATED IN THE HEART OF THE WORLD-CLASS MONTNEY





**POUCE COUPE OVERVIEW** 



2022 average production of 51,217 boe/d<sup>(1)</sup> with a natural gas weighting of 90%.



Proven asset in development phase.



Wells show high initial deliverability, low terminal decline and stable long-term production.



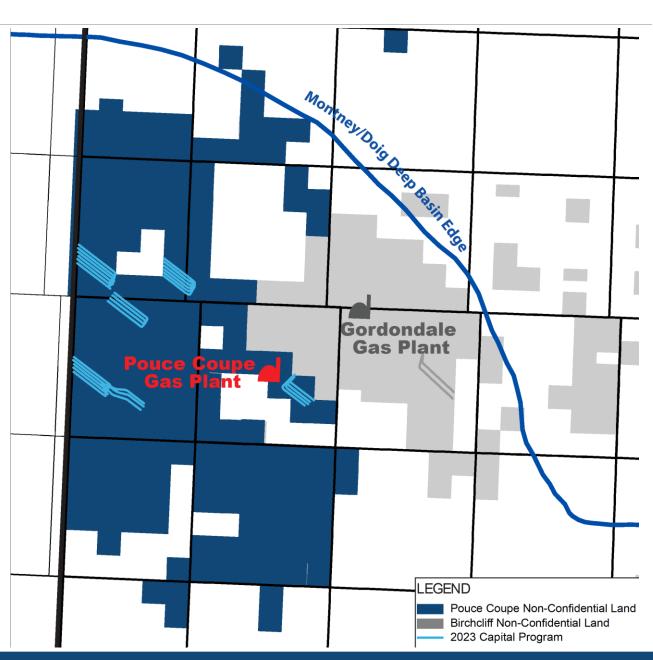
Predictable results with improving gas rates and liquids yields.



Owned and operated Pouce Coupe Gas Plant provides best in class operating cost maximizing netback.



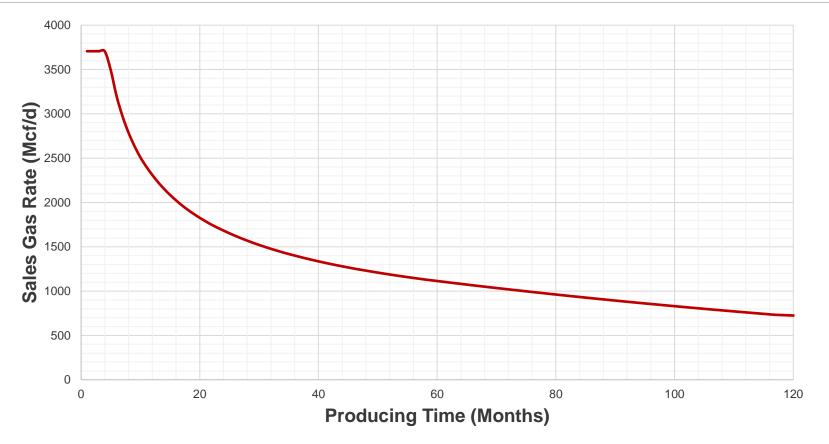
Large low-risk drilling inventory.



Consists of 277,764 Mcf/d of natural gas, 3,130 bbls/d of condensate, 1,774 bbls/d of NGLs and 20 bbls/d of light oil.

# **BIRCHCLIFF**

POUCE COUPE DELOITTE TIER 0 TYPE CURVE(1)



Tier 0 Production Summary					
	Cond.	Sales Gas	C3+ <sup>(2)</sup>	Total Sales	
	bbls/d	Mcf/d	bbls/d	boe/d	
IP30	256	3,706	26	899	
IP90	224	3,706	26	867	
IP180	180	3,587	25	803	
IP360	132	3,098	21	669	

Tier 0 Type Curve Inputs				
Raw Gas EUR	Bcf	8.2		
Sales EUR	Mboe	1,595		
Capped Rate (Sales)	MMcf/d	3.7		
CGR <sup>(3)</sup>	bbl/MMcf	33.3		
DCCET Capital	\$MM	5.30		

Rate of Return (%)							
		WTI (US\$/bbI)					
	-	\$70.00	\$80.00	\$90.00	\$100.00		
	\$3.00	162	187	213	241		
(Co)	\$4.00	212	240	269	300		
AE (C\$/	\$5.00	265	296	328	362		
	\$6.00	321	355	389	426		

NPV 10% (\$MM)								
	WTI (US\$/bbl)							
	_	\$70.00	\$80.00	\$90.00	\$100.00			
	\$3.00	16.3	17.6	18.7	19.9			
င်ပြ	\$4.00	20.0	21.2	22.3	23.4			
AE( C\$/	\$5.00	23.3	24.5	25.6	26.7			
)	\$6.00	26.2	27.4	28.5	29.6			

Payout (Years)								
		WTI (US\$/bbl)						
	\$70.00 \$80.00 \$90.00 \$100.							
	\$3.00	8.0	0.8	0.7	0.7			
င်ပြည်	\$4.00	0.7	0.7	0.6	0.6			
AE C\$/	\$5.00	0.7	0.6	0.6	0.6			
)	\$6.00	0.6	0.6	0.6	0.5			

<sup>\*</sup>Assumptions: FX 1.25 CAD/USD

<sup>\*</sup>All economics are before tax; reference date is January 1, 2022

Deloitte 2P type curve as at December 31, 2022. See "Advisories - Presentation of Oil and Gas Reserves".

CGR reflects life-time equivalent. CGR curve for Tier 0 input declines from 70 bbls/MMcf to 30 bbls/MMcf over a 67-month period, remaining at 30 bbls/MMcf for the life of the well.

### BIRCHCLIF

### **GORDONDALE OVERVIEW**



2022 average production of 25,631 boe/d<sup>(1)</sup> with an oil, condensate & NGLs weighting of 37%.



Strategic infrastructure with deep-cut liquids recovery enhancing netbacks.



Low base production decline requires less incremental wells to keep infrastructure full.



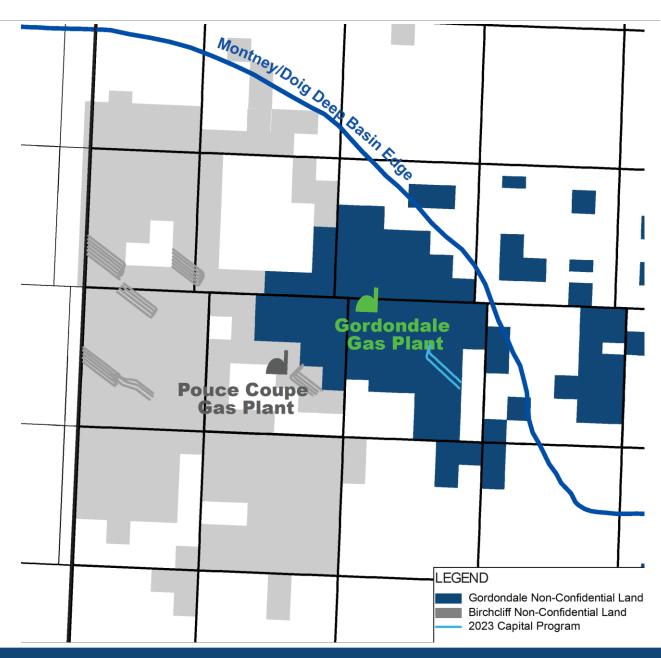
Exploration success in the Montney C in 2021 added another commercial development interval to the Montney D1 and D2 at Gordondale.



The 2022 drilling program included 9 (9.0 net) horizontal liquids-rich wells.



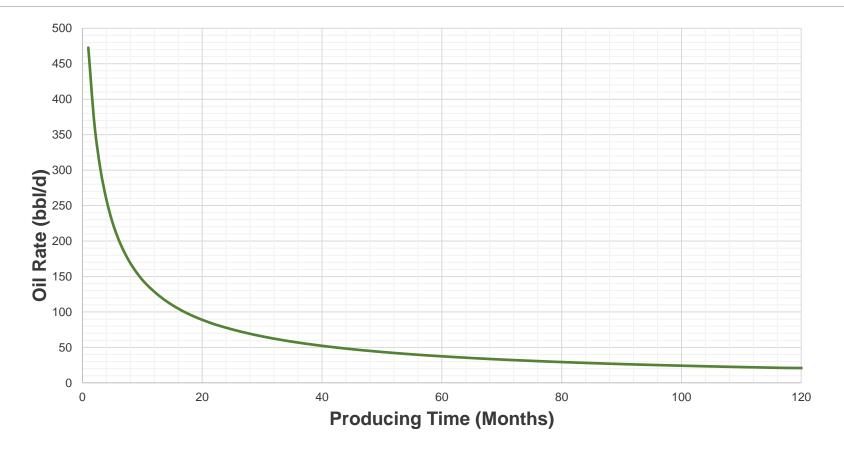
Large remaining drilling inventory with a mix of step-out and infill locations.



Consists of 97,135 Mct/d of natural gas, 5,695 bbls/d of NGLs, 2,201 bbls/d of light oil and 1,545 bbls/d of condensate.

# **BIRCHCLIFF**

### GORDONDALE DELOITTE LOW GOR HALO OIL TYPE CURVE(1)



Production Summary									
	Oil	Sales Gas	C2+ <sup>(2)</sup>	Total Sales					
	bbl/d	mcf/d	bbl/d	boe/d					
IP30	473	2,522	212	1,105					
IP90	380	2,262	190	947					
IP180	305	1,983	167	802					
IP360	229	1,635	137	639					

D1 Type Curve Inputs							
Raw Gas EUR	Bcf	3					
Oil EUR	Mbbl	302					
Sales EUR CGR (C2+) <sup>(3)</sup>	Mboe	968					
	bbl/MMcf	86					
DCCET Capital	\$MM	5.3					

D1 Halo Low GOR - Rate of Return (%)								
		WTI (US\$/bbl)						
		\$70.00	\$80.00	\$90.00	\$100.00			
	\$3.00	195	248	305	366			
(F)	\$4.00	223	279	339	403			
AE C\$⁄	\$5.00	251	310	373	439			
)	\$6.00	279	340	406	475			

D1 Halo Low GOR - NPV 10% (\$MM)								
		WTI (US\$/bbl)						
		\$70.00	\$80.00	\$90.00	\$100.00			
	\$3.00	12.6	14.5	16.2	17.9			
CO)	\$4.00	14.0	15.9	17.6	19.3			
AE( C\$/	\$5.00	15.3	17.2	18.9	20.5			
<u> </u>	\$6.00	16.5	18.4	20.1	21.7			

D1 Halo Low GOR - Payout (Years)							
		WTI (US\$/bbl)					
		\$70.00	\$80.00	\$90.00	\$100.00		
	\$3.00	0.7	0.6	0.6	0.5		
00	\$4.00	0.7	0.6	0.5	0.5		
AE C\$/	\$5.00	0.6	0.6	0.5	0.5		
	\$6.00	0.6	0.6	0.5	0.5		

\*Assumptions: FX 1.25 CAD/USD

1) Deloitte 2P type curve. See "Advisories – Presentation of Oil and Gas Reserves".

<sup>\*</sup>All economics are before tax; reference date is January 1, 2022

Associated liquids recovery at the Gordondale Gas Plant. CGR reflects C2+ recovery at the Gordondale Gas Plant.

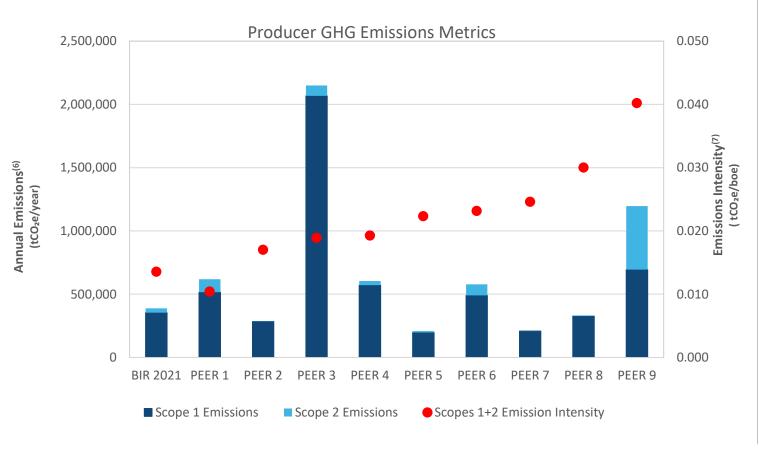
### **CORPORATE RESPONSIBILITY**

### **FOCUSED ON ESG EXCELLENCE**



27

### PEER EMISSIONS METRICS<sup>(1)(2)(3)(4)(5)</sup>



### **ENVIRONMENTAL**



Waste heat recovery units at the Pouce Coupe Gas Plant take the equivalent of >5,000 cars off the road annually.



Peer-leading water storage and infrastructure has taken the equivalent of over 50,000 large water handling trucks off the road since 2017.



Birchcliff's liability management rating of 17.27 (as at March 14, 2023) compares to the industry average of 5.27.

) Source: Public filings

Peer Group; AAV, ARX, CR, KEL, POU, PEY, SDE, TOU, WCP.

All peer data as of 2020 YE.

Scope 1 Emissions: Emissions from owned or controlled sources.

Scope 2 Emissions: Emissions from the purchase of indirect energy

Scope 1 and Scope 2 Emissions - left axis.

Scope 1+2 Emissions Intensity - right axis.

### **CORPORATE RESPONSIBILITY**

### **FOCUSED ON ESG EXCELLENCE**



### **SOCIAL**



\$4.25 million donated to more than 100 local community groups and organizations in the last 5 years.



Continued partnerships with local communities through educational, cultural, and economic development initiatives.



Major supporter of STARS Air Ambulance and the United Way of Calgary, raising more than \$1.5 million for each organization to-date.

### **GOVERNANCE**



Strong record of success built on the belief that outstanding people combined with a great culture creates a winning environment.



Employee education funds and scholarships promote continued career development.



Strong internal mentoring program encourages senior employees to develop junior staff.



Members of Horse Lake First Nation and Sturgeon Lake First Nation visiting Birchcliff's office.



d CEO, Jeff Tonken (second from left), with Birchdiff field leaders and Calgary office personnel at Safety Stand Down

### CANADIAN WEST COAST LNG OPPORTUNITY







Rockies LNG is a partnership of Canadian natural gas producers working together to advance West Coast LNG opportunities. Rockies collectively represents ~20% of Canada's natural gas production and holds reserves to supply local and international markets for decades to come.



### KSI LISIMS LNG

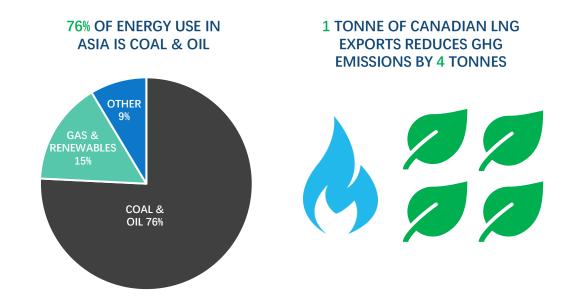
Rockies LNG is collaborating with the Nisga'a Nation, a modern treaty Nation in British Columbia, and Western LNG, an experienced LNG developer, to develop a 12 million tonnes per year (approximately 1.7 – 2.0 Bcf/d) net zero LNG export project on the west coast of British Columbia.

Ksi Lisims LNG will create significant economic and employment opportunities for local Indigenous Nations, British Columbia, Alberta and the rest of Canada and provide Rockies' producers with access to growing international markets.

#### **Environmental Benefits of Canadian LNG**

LNG is critical in the transition to a low-carbon economy, as it displaces higher carbon fuels like coal and oil and provides a backstop to intermittent renewables such as wind and solar.

Canadian LNG has a lower carbon footprint than other LNG supply around the globe, with some of the world's lowest upstream emission profiles, access to renewable power to electrify pipelines and LNG facilities and a shorter shipping distance to markets than many other supply regions.



SOURCES: BP Statistical Review of World Energy 2019; "Greenhouse-gas emissions of Canadian LNG for use in China", Journal of Cleaner Production, Stanford, UBC, University of Calgary, 2020 and Ksi Lisims LNG internal estimates.

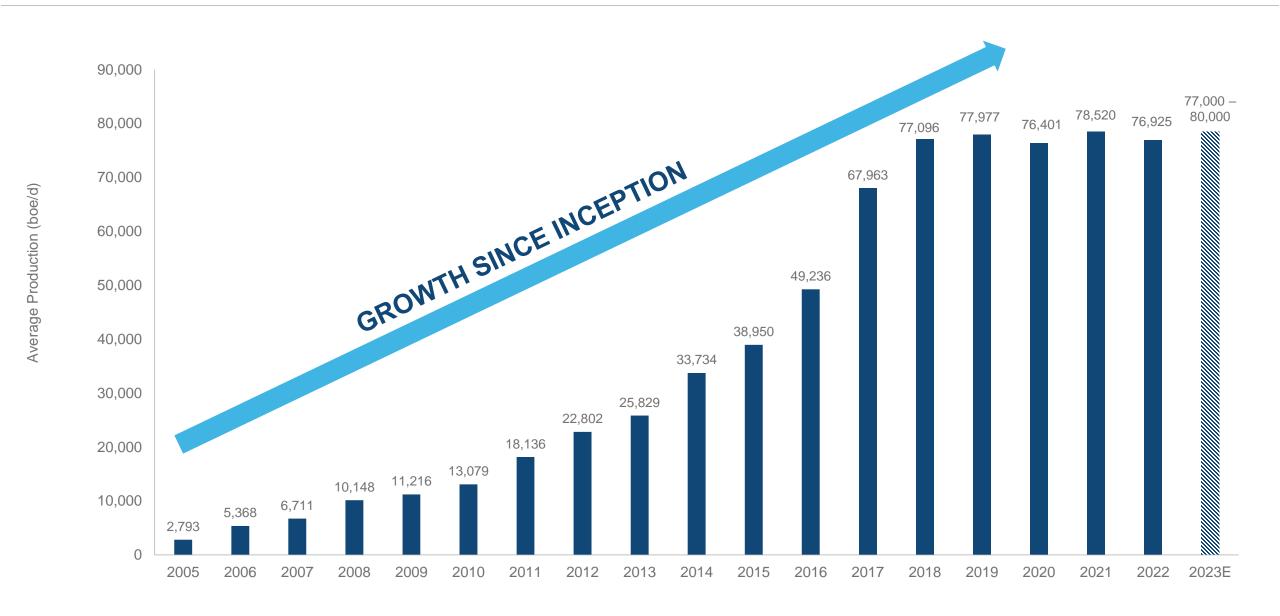


# **APPENDIX**

### **PRODUCTION HISTORY**







### **HISTORICAL PROFITABILITY**





Profitability Breakdown:	2018	2019	2020	2021	2022	5 Year Average <sup>(5)</sup>
Average AECO (CDN\$/GJ)	\$1.42	\$1.67	\$2.11	\$3.44	\$5.04	\$2.74
Average WTI (US\$/bbl)	\$64.77	\$57.03	\$38.91	\$68.70	\$94.31	\$64.74
P&NG Revenue (\$/Mcfe) <sup>(1)(2)</sup>	\$3.68	\$3.59	\$3.15	\$5.42	\$7.96	\$4.76
PDP F&D (\$/Mcfe) <sup>(2)(3)</sup>	(\$1.46)	(\$1.44)	(\$1.69)	(\$0.98)	(\$1.71)	(\$1.46)
Total Cash Costs (\$/Mcfe)(4)	(\$1.74)	(\$1.72)	(\$1.72)	(\$2.17)	(\$2.77)	(\$2.02)
Profit (\$/Mcfe) <sup>(4)</sup>	<u>\$0.48</u>	<u>\$0.43</u>	<u>(\$0.26)</u>	<u>\$2.27</u>	<u>\$3.48</u>	<u>\$1.28</u>
Profit Margin (%) <sup>(4)</sup>	<u>13%</u>	<u>12%</u>	<u>(8%)</u>	<u>42%</u>	<u>44%</u>	<u>21%</u>

Excludes the effects of financial instruments but includes the effects of fixed price physical delivery contracts.

Supplementary financial measure. See "Advisories – Non-GAAP and Other Financial Measures."

Cost to find and develop PDP reserves based on F&D costs. See "Advisories – Oil and Gas Metrics".

Non-GAAP ratio. See "Advisories - Non-GAAP and Other Financial Measures".

Calculated as a simple average.

### **CORPORATE INFORMATION**



#### **EXECUTIVE**

#### **Jeff Tonken**

Chief Executive Officer and Chairman of the Board

#### **Christopher Carlsen**

President and Chief Operating Officer

#### **Bruno Geremia**

Executive Vice President and Chief Financial Officer

#### **Myles Bosman**

**Executive Vice President, Exploration** 

#### **David Humphreys**

**Executive Vice President, Operations** 

#### **Robyn Bourgeois**

Vice President, Legal, General Counsel and Corporate Secretary

#### **Hue Tran**

Vice President, Business Development and Marketing

#### Theo van der Werken

Vice President, Engineering

#### **DIRECTORS**

#### **Jeff Tonken**

Chief Executive Officer and Chairman of the Board

#### **Dennis Dawson**

**Independent Lead Director** 

#### **Debra Gerlach**

**Independent Director** 

#### **Stacey McDonald**

**Independent Director** 

#### **James Surbey**

Director

#### **AUDITORS**

KPMG LLP.

Chartered Professional Accountants

Calgary, Alberta

#### **RESERVES EVALUATOR**

Deloitte LLP Calgary, Alberta

#### **BANK SYNDICATE**

**ICICI Bank Canada** 

The Bank of Nova Scotia
HSBC Bank Canada
National Bank of Canada
Canadian Imperial Bank of Commerce
Bank of Montreal
ATB Financial
Business Development Bank of Canada
Wells Fargo Bank, N.A., Canadian Branch
United Overseas Bank Limited

### **CORPORATE INFORMATION**



#### **MANAGEMENT TEAM**

**Gates Aurigemma** 

Manager, General Accounting

**Jesse Doenz** 

Controller and Investor Relations Manager

**Andrew Fulford** 

Surface Land Manager

**Paul Messer** 

Manager of Information Technology

**Tyler Murray** 

Mineral Land Manager

**Landon Poffenroth** 

Montney Asset Manager

**Michelle Rodgerson** 

Manager, Human Resources and Corporate Services

**Jeff Rogers** 

**Facilities Manager** 

**Randy Rousson** 

**Drilling and Completions Manager** 

**Victor Sandhawalia** 

Manager of Finance

**Daniel Sharp** 

Manager of Geology

**Ryan Sloan** 

Health and Safety Manager

**Duane Thompson** 

**Production Manager** 

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Spirit River, Alberta T0H 3G0

Phone: 780-864-4624

Email: info@birchcliffenergy.com

#### TRANSFER AGENT

Computershare Trust Company of Canada Calgary, Alberta and Toronto, Ontario

TSX: BIR



**DEFINITIONS** 

Deloitte Deloitte LLP, independent qualified reserves evaluator AltaGas' deep-cut sour gas processing facility in Gordondale Gordondale Gas Plant

NI 52-112 National Instrument 52-112 - Non-GAAP and Other Financial Measures Disclosure

Pouce Coupe Gas Plant Birchcliff's 100% owned and operated natural gas plant located in the Pouce Coupe area of Alberta

#### **ABBREVIATIONS**

1P total proved

2P proved plus probable

benchmark price for natural gas determined at the AECO 'C' hub in southeast Alberta **AECO** 

bbl bbls barrels barrels per day bbls/d barrel of condensate bc Bcf/d billion cubic feet per day

bo barrel of oil

barrel of oil equivalent boe boe/d barrel of oil equivalent per day CGR condensate to gas ratio condensate pentanes plus (C5+)

DCCET drilling, casing, completions, equipping and tie-in

F&D finding and development G&A general and administrative

GAAP generally accepted accounting principles for Canadian public companies, which are currently International Financial Reporting Standards as issued by the International Accounting Standards Board

GHG greenhouse gas

GJ gigajoule

GJ/d gigajoules per day GOR gas/oil ratio HH Henry Hub IΡ initial production LNG liquefied natural gas

Mboe thousands of barrels of oil equivalent

thousand cubic feet Mcf

Mcf/d thousand cubic feet per day

Mcfe thousand cubic feet of gas equivalent

MM millions

MMBtu million British thermal units

MMcf million cubic feet MMcf/d million cubic feet per day

MSW

price for mixed sweet crude oil at Edmonton, Alberta

NGLs natural gas liquids consisting of ethane (C2), propane (C3) and butane (C4) and specifically excluding condensate

net present value discounted at 10% NPV10 NYMEX New York Mercantile Exchange

OPEC Organization of the Petroleum Exporting Countries

PDP proved developed producing tCO2e tonnes of carbon dioxide equivalent

WTI West Texas Intermediate, the reference price paid in U.S. dollars at Cushing, Oklahoma, for crude oil of standard grade

thousands of dollars \$000s



#### NON-GAAP AND OTHER FINANCIAL MEASURES

This presentation uses various "non-GAAP financial measures", "non-GAAP ratios", "supplementary financial measures" and "capital management measures" (as such terms are defined in NI 52-112), which are described in further detail below. These measures facilitate management's comparisons to the Corporation's historical operating results in assessing its results and strategic and operational decision-making and may be used by financial analysts and others in the oil and natural gas industry to evaluate the Corporation's performance.

#### **Non-GAAP Financial Measures**

NI 52-112 defines a non-GAAP financial measure as a financial measure that: (i) depicts the historical or expected future financial performance, financial position or cash flow of an entity; (ii) with respect to its composition, excludes an amount that is included in, or includes an amount that is excluded from, the composition of the most directly comparable financial measure disclosed in the primary financial statements of the entity; (iii) is not disclosed in the financial statements of the entity; and (iv) is not a ratio, fraction, percentage or similar representation. The non-GAAP financial measures used in this presentation are not standardized financial measures under GAAP and might not be comparable to similar measures presented by other companies. Investors are cautioned that non-GAAP financial measures should not be construed as alternatives to or more meaningful than the most directly comparable GAAP measures as indicators of Birchcliff's performance. Set forth below is a description of the non-GAAP financial measures used in this presentation.

#### Adjusted Funds Flow, Free Funds Flow and Excess Free Funds Flow

Birchcliff defines "adjusted funds flow" as cash flow from operating activities before the effects of decommissioning expenditures and changes in non-cash operating working capital. Birchcliff eliminates settlements of decommissioning expenditures from cash flow from operating activities as the amounts can be discretionary and may vary from period to period depending on its capital programs and the maturity of its operating areas. The settlement of decommissioning expenditures is managed with Birchcliff's capital budgeting process which considers available adjusted funds flow. Changes in non-cash operating working capital are eliminated in the determination of adjusted funds flow as the timing of collection and payment are variable and by excluding them from the calculation, the Corporation believes that it is able to provide a more meaningful measure of its operations and ability to generate cash on a continuing basis. Adjusted funds flow can also be derived from petroleum and natural gas revenue less royalty expense, operating expense, transportation and other expense, interest expense and any realized losses (plus realized gains) on financial instruments and plus any other cash income and expense sources. Management believes that adjusted funds flow assists management and investors in assessing Birchcliff's financial performance after deducting all operating and corporate cash costs, as well as its ability to generate the cash necessary to fund sustaining and/or growth capital expenditures, repay debt, settle decommissioning obligations, buy back common shares and pay dividends.

Birchcliff defines "free funds flow" as adjusted funds flow less F&D capital expenditures. Management believes that free funds flow assists management and investors in assessing Birchcliff's ability to generate shareholder returns through a number of initiatives, including but not limited to, debt repayment, common share buybacks, the payment of dividends and acquisitions.

Birchcliff defines "excess free funds flow" as free funds flow less common share dividends paid. Management believes that excess free funds flow assists management and investors in assessing Birchcliff's ability to further enhance shareholder returns after the payment of common share dividends, which may include debt repayment, special dividends, increases to the Corporation's base dividend, common share buybacks, acquisitions and other opportunities that would complement or otherwise improve the Corporation's business and enhance long-term shareholder value.

Birchcliff has disclosed in this presentation forecasts of adjusted funds flow, free funds flow and excess free funds flow for 2023 to 2027, which are forward-looking non-GAAP financial measures. The equivalent historical non-GAAP measures are adjusted funds flow, free funds flow and excess free funds flow for the twelve months ended December 31, 2022. The most directly comparable GAAP financial measure for adjusted funds flow, free funds flow and excess free funds flow and excess free funds flow from operating activities. The following table provides a reconciliation of cash flow from operating activities to adjusted funds flow, free funds flow for the periods indicated:

		Three months ended		Twelve months ended
		December 31,		December 31,
(\$000s)	2022	2021	2022	2021
Cash flow from operating activities	224,447	196,142	925,275	515,369
Change in non-cash operating working capital	(7,919)	(4,255)	25,662	21,161
Decommissioning expenditures	571	1,762	2,746	3,203
Adjusted funds flow	217,099	193,649	953,683	539,733
F&D capital expenditures	(106,762)	(35,726)	(364,621)	(230,479)
Free funds flow	110,337	157,923	589,062	309,254
Dividends on common shares	(58,503)	(2,646)	(71,788)	(6,639)
Excess free funds flow	51,834	155,277	517,274	302,615





Birchcliff anticipates the forward-looking non-GAAP financial measures for adjusted funds flow and free funds flow disclosed herein to generally be lower than their respective historical amounts for the twelve months ended December 31, 2022, primarily due to lower anticipated benchmark oil and natural gas prices which are expected to decrease the average realized sales prices the Corporation receives for its production. Birchcliff anticipates the forward-looking non-GAAP financial measure for excess free funds flow disclosed herein to be lower than its respective historical amount for the twelve months ended December 31, 2022, primarily due to a higher targeted annual common share dividend payment forecasted during 2023 to 2027, as well as lower than anticipated adjusted funds flow and free funds flow. For information on the commodity price assumptions on which the Corporation's guidance is based, see "Advisories – Forward-Looking Statements".

#### Net Asset Value

Birchcliff defines "net asset value" as petroleum and natural gas properties and equipment, plus reserves premium adjustment (less reserves discount adjustment) for its PDP, total proved and total proved plus probable reserves (as the case may be), less total debt, less the redemption value of the Series A and Series C preferred shares outstanding at the end of the period. Management believes that net asset value assists management and investors in assessing the long-term fair value of Birchcliff's underlying reserves assets after settling its outstanding financial obligations. The most directly comparable GAAP financial measure for net asset value is petroleum and natural gas properties and equipment. The following table provides a reconciliation of petroleum and natural gas properties and equipment to net asset value for the periods indicated:

	Proved De	veloped	ed Total Proved		Total Proved Plus	
	Producing		Total Proved		Probable	
As at December 31, (\$000s)	2022	2021	2022	2021	2022	2021
Petroleum and natural gas properties and equipment	2,972,592	2,852,232	2,972,592	2,852,232	2,972,592	2,852,232
Reserves premium (discount) adjustment(1)	297,708	(362,026)	3,481,608	2,114,688	5,183,408	3,515,052
Total debt	(138,549)	(499,397)	(138,549)	(499,397)	(138,549)	(499,397)
Preferred shares <sup>(2)</sup>	-	(88,268)	-	(88,268)	-	(88,268)
Value of unexercised securities	110,136	50,392	110,136	50,392	110,136	50,392
Net asset value	3,241,887	1,952,933	6,425,787	4,429,647	8,127,587	5,830,011

<sup>1)</sup> Represents the premium or discount, as the case may be, between the net present value of future net revenue (before income taxes, discounted at 10%) of Birchcliff's PDP, total proved and total proved plus probable reserves, as the case may be, and the petroleum and natural gas properties and equipment disclosed on the financial statements.

#### Profit

Birchcliff defines "profit" as the amount, if any, during the relevant period by which petroleum and natural gas revenue resulting from production exceeds the sum of: (i) PDP F&D costs (i.e. the costs of replacing production excluding acquisitions and dispositions) and (ii) total cash costs. This measure is not intended to represent net income to common shareholders as presented in accordance with IFRS. Management believes that profit assists management and investors in assessing Birchcliff's ability to bear its total cash costs and the costs of replacing its production during the relevant period. The following table provides a reconciliation of P&NG revenue as determined in accordance with GAAP, to profit for the periods indicated:

Years Ended December 31, (\$000s)	2022	2021	2020	2019	2018
P&NG revenue	1,340,180	932,406	528,505	613,559	621,421
PDP F&D Costs	(286,295)	(168,520)	(284,102)	(246,193)	(246,225)
Total cash costs	(467,243)	(373,404)	(289,257)	(293,378)	(293,528)
Profit	586,642	390,482	(44,854)	73,988	81,668

<sup>2)</sup> Represents the redemption value of the Corporation's Series A and Series C preferred shares, which were redeemed by the Corporation on September 30, 2022.



#### **Total Cash Costs**

Birchcliff defines "total cash costs" as total expenses adjusted for other gains (losses), dividends on capital securities, non-cash finance expense, other compensation, net, depletion and depreciation, marketing revenue and royalty expense.

Management believes that total cash costs assists management and investors in assessing Birchcliff's efficiency and overall cash cost structure. The following table provides a reconciliation of total expenses, as determined in accordance with GAAP, to total cash costs for the periods indicated:

Years Ended December 31, (\$000s)	2022	2021	2020	2019	2018
Total expenses	552,231	532,889	505,058	517,994	490,221
Other gains and (losses)	370	7,312	2,026	(5,549)	(10,192)
Dividends on capital securities	(2,013)	(2,718)	(3,467)	(3,500)	(3,500)
Non-cash finance expense	(5,501)	(4,441)	(4,044)	(5,045)	(4,742)
Other compensation, net	(6,456)	(2,430)	(2,429)	(4,278)	(7,697)
Depletion and depreciation	(213,808)	(212,757)	(212,404)	(213,565)	(208,868)
Marketing revenue	(18,806)	(20,722)	(13,687)	(20,131)	-
Royalty expense	161,226	76,271	18,204	27,452	38,306
Total cash costs	467,243	373,404	289,257	293,378	293,528

#### **Non-GAAP Ratios**

NI 52-112 defines a non-GAAP ratio as a financial measure that: (i) is in the form of a ratio, fraction, percentage or similar representation; (ii) has a non-GAAP financial measure as one or more of its components; and (iii) is not disclosed in the financial statements of the entity. The non-GAAP ratios used in this presentation are not standardized financial measures under GAAP and might not be comparable to similar measures presented by other companies. Set forth below is a description of the non-GAAP ratios used in this presentation.

#### Adjusted Funds Flow Per Boe and Adjusted Funds Flow Per Basic Common Share

Birchcliff calculates "adjusted funds flow per boe" as aggregate adjusted funds flow in the period divided by the production (boe) in the period. Management believes that adjusted funds flow per boe assists management and investors in assessing Birchcliff's financial profitability and sustainability on a cash basis by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis. The Corporation previously referred to adjusted funds flow per boe as "adjusted funds flow netback".

Birchcliff calculates "adjusted funds flow per basic common share" as aggregate adjusted funds flow in the period divided by the weighted average basic common shares outstanding at the end of the period. Management believes that adjusted funds flow per basic common share assists management and investors in assessing Birchcliff's financial strength on a per common share basis.

#### Free Funds Flow Per Basic Common Share

Birchcliff calculates "free funds flow per basic common share" as aggregate free funds flow in the period divided by the weighted average basic common shares outstanding at the end of the period. Management believes that free funds flow per basic common share assists management and investors in assessing Birchcliff's financial strength and its ability to generate shareholder returns on a per common share basis.

#### Adjusted Funds Flow Recycle Ratio

Birchcliff calculates "adjusted funds flow recycle ratio" as adjusted funds flow per boe in the period divided by F&D costs for its PDP, proved and proved plus probable reserves, as the case may be, in the period. Management believes that adjusted funds flow recycle ratio assists management and investors in assessing Birchcliff's ability to profitably find and develop its PDP, proved and proved plus probable reserves.

#### Net Asset Value Per Common Share

Birchcliff calculates "net asset value per common share" as the net asset value in each category of reserves divided by the aggregate of the basic common shares and in-the money dilutive common shares attributable to stock options and performance warrants outstanding at the end of the period. Management believes that net asset value per common share assists management and investors in comparing Birchcliff's common share trading price to the underlying fair market value of its net assets on a per common share basis.



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#### Total Cash Costs Per Mcfe

Birchcliff calculates "total cash costs per Mcfe" as aggregate total cash costs divided by the production (Mcfe) in the period. Management believes that total cash costs per Mcfe assists management and investors in assessing Birchcliff's efficiency and overall cash cost structure by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis.

#### Profit Per Mcfe

Birchcliff calculates "profit per Mcfe" as aggregate profit in the period divided by the production (Mcfe) in the period. Management believes that profit per Mcfe assists management and investors in assessing Birchcliff's ability to bear its total cash costs and the costs of replacing its production by isolating the impact of production volumes to better analyze its performance against prior periods on a comparable basis.

#### **Profit Margin**

Birchcliff calculates "profit margin" as profit for the period divided by petroleum and natural gas revenue for the period. Management believes that profit margin assists management and investors in assessing Birchcliff's profitability.

#### **Supplementary Financial Measures**

NI 52-112 defines a supplementary financial measure as a financial measure that: (i) is, or is intended to be, disclosed on a periodic basis to depict the historical or expected future financial performance, financial position or cash flow of an entity; (ii) is not disclosed in the financial statements of the entity; (iii) is not a non-GAAP financial measure; and (iv) is not a non-GAAP ratio.

The supplementary financial measures used in this presentation are either a per unit disclosure of a corresponding GAAP measure, or a component of a corresponding GAAP measure, presented in the financial statements. Supplementary financial measures that are disclosed on a per unit basis are calculated by dividing the aggregate GAAP measure (or component thereof) by the applicable unit for the period. Supplementary financial measures that are disclosed on a component basis of a corresponding GAAP measure are a granular representation of a financial statement line item and are determined in accordance with GAAP. The supplementary financial measures used in this presentation include: F&D costs per boe (PDP, 1P & 2P); petroleum and natural gas revenue per Mcfe; and PDP F&D per Mcfe.

#### Capital Management Measures

NI 52-112 defines a capital management measure as a financial measure that: (i) is intended to enable an individual to evaluate an entity's objectives, policies and processes for managing the entity's capital; (ii) is not a component of a line item disclosed in the primary financial statements of the entity; (iii) is disclosed in the notes to the financial statements of the entity; and (iv) is not disclosed in the primary financial statements of the entity. Set forth below is a description of the capital management measures used in this presentation.

#### Total Debt and Total Surplus

Birchcliff calculates "total debt" and "total surplus" as the amount outstanding under the Corporation's Credit Facilities (if any) plus working capital deficit (less working capital surplus) plus the fair value of the current asset portion of financial instruments less the fair value of the current liability portion of financial instruments, less the current liability portion of other liabilities and less capital securities (if any) at the end of the period. Management believes that total debt and total surplus assist management and investors in assessing Birchcliff's overall liquidity and financial position at the end of the period. The following table provides a reconciliation of the amount outstanding under the Credit Facilities, as determined in accordance with GAAP, to total debt for the periods indicated:

As at December 31, (\$000s)	2022	2021
Revolving term credit facilities	131,981	500,870
Working capital deficit (surplus) <sup>(1)</sup>	(7,902)	53,312
Fair value of financial instruments - assets <sup>(2)</sup>	17,729	69
Fair value of financial instruments - liability <sup>(2)</sup>	(1,345)	16,586
Other liabilities <sup>(2)</sup>	(1,914)	-
Capital securities	-	(38,268)
Total debt <sup>(3)</sup>	138,549	499,397

- Current liabilities less current assets.
- 2) Reflects the current portion only.
- 3) Total debt can also be derived from the amounts outstanding under the Corporation's Credit Facilities plus accounts payable and accrued liabilities and less cash, accounts receivable and prepaid expenses and deposits at the end of the period



#### PRESENTATION OF OIL AND GAS RESERVES

Certain terms used herein are defined in National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities ("NI 51-101"), CSA Staff Notice 51-324 Revised Glossary to NI 51-101 – Standards of Disclosure for Oil and Gas Activities ("CSA Staff Notice 51-324") and/or the Canadian Oil and Gas Evaluation Handbook (the "COGE Handbook") and, unless the context otherwise requires, shall have the same meanings in this presentation as in NI 51-101, CSA Staff Notice 51-324 or the COGE Handbook, as the case may be.

Deloitte prepared the 2022 Reserves Report and the 2021 Reserves Report. In addition, Deloitte and/or McDaniel & Associates Consultants Ltd. (or their predecessors) prepared reserves evaluations in respect of Birchcliff's oil and natural gas properties for the previous years disclosed herein. Such evaluations were prepared in accordance with the standards contained in NI 51-101 and the COGE Handbook that were in effect at the relevant time. The estimates of reserves and future net revenue herein are extracted from the relevant evaluation.

There are numerous uncertainties inherent in estimating quantities of oil, natural gas and NGLs reserves and the future net revenue attributed to such reserves. The reserves and associated future net revenue information set forth in this presentation are estimates only. In general, estimates of economically recoverable oil, natural gas and NGLs reserves and the future net revenue therefrom are based upon a number of variable factors and assumptions, such as historical production from the properties, production rates, ultimate reserves recovery, the timing and amount of capital expenditures, marketability of oil, natural gas and NGLs, royalty rates, the assumed effects of regulation by governmental agencies and future operating costs, all of which may vary materially from actual results. For these reasons, estimates of the economically recoverable oil, natural gas and NGLs reserves attributable to any particular group of properties, the classification of such reserves based on risk of recovery and estimates of future net revenue associated with reserves prepared by different engineers, or by the same engineer at different times, may vary. Birchcliff's actual production, revenue, taxes and development and operating expenditures with respect to its reserves will vary from estimates thereof and such variations could be material. It should not be assumed that the undiscounted or discounted net present value of future net revenue attributable to Birchcliff's reserves estimated by Birchcliff's independent qualified reserves evaluator represent the fair market value of those reserves. There is no assurance that the forecast prices and costs assumptions will be attained and variances could be material. Actual oil, natural gas and NGLs reserves may be greater than or less than the estimates provided herein and variances could be material. With respect to the disclosure of reserves contained herein relating to portions of Birchcliff's properties, may not reflect the same confidence level as estimates of reserves and futur

In this presentation, unless otherwise stated all references to "reserves" are to Birchcliff's gross company reserves (Birchcliff's working interest (operating or non-operating) share before deduction of royalties and without including any royalty interests of Birchcliff). The information set forth in this presentation relating to the reserves and future net revenue constitutes forward-looking statements and is subject to certain risks and uncertainties. See "Advisories – Forward-Looking Statements"

#### **CURRENCY**

Unless otherwise indicated, all dollar amounts are expressed in Canadian dollars and all references to "\$" and "CDN\$" are to Canadian dollars and all references to "US\$" are to United States dollars.

#### **BOE AND MCFE CONVERSIONS**

Boe amounts have been calculated by using the conversion ratio of 6 Mcf of natural gas to 1 bbl of oil and Mcfe amounts have been calculated by using the conversion ratio of 1 bbl of oil to 6 Mcf of natural gas. Boe and Mcfe amounts may be misleading, particularly if used in isolation. A boe conversion ratio of 6 Mcf: 1 bbl and an Mcfe conversion ratio of 1 bbl: 6 Mcf is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6:1, utilizing a conversion on a 6:1 basis may be misleading as an indication of value.

#### MMBTU PRICING CONVERSIONS

\$1.00 per MMBtu equals \$1.00 per Mcf based on a standard heat value Mcf.



#### **OIL AND GAS METRICS**

This presentation contains metrics commonly used in the oil and natural gas industry, including F&D costs, reserves life index, reserves replacement, recycle ratio, net asset value and netbacks, which have been determined by Birchcliff as set out below. These oil and gas metrics do not have any standardized meanings or standard methods of calculation and therefore may not be comparable to similar measures presented by other companies where similar terminology is used. As such, they should not be used to make comparisons. Management uses these oil and gas metrics for its own performance measurements and to provide shareholders with measures to compare Birchcliff's performance over time; however, such measures are not reliable indicators of Birchcliff's future performance, which may not compare to Birchcliff's performance in previous periods, and therefore should not be unduly relied upon.

- With respect to F&D costs:
  - o F&D costs for PDP, proved or proved plus probable reserves, as the case may be, are calculated by taking the sum of: (i) exploration and development costs (F&D capital expenditures) incurred in the period; and (ii) where appropriate, the change during the period in FDC for the reserves category; divided by the additions to the reserves category after adding back production in the period. F&D costs exclude the effects of acquisitions and dispositions.
  - o In calculating the amounts of F&D costs for a year, the additions during the year in estimated reserves and the change during the period in estimated FDC are based upon the evaluations of Birchcliff's reserves prepared by its independent qualified reserves evaluators, effective December 31 of such year. Birchcliff calculates the 5-year average F&D costs per boe as total aggregate F&D capital expenditures divided by total aggregate reserves additions for the 5-year period, on a PDP, total proved, and total proved plus probable basis, as the case may be.
  - o The aggregate of the exploration and development costs incurred in the most recent financial year and the change during that year in estimated FDC generally will not reflect total F&D costs related to reserves additions for that year.
  - o F&D costs may be used as a measure of the Corporation's efficiency with respect to finding and developing its reserves.
- Reserves life index is calculated by dividing PDP, proved or proved plus probable reserves, as the case may be, estimated by Birchcliff's independent qualified reserves evaluator at December 31, 2022, by the mid-point of the average annual production guidance range for the period indicated. Reserves life index may be used as a measure of the Corporation's sustainability.
- Reserves replacement is calculated by dividing PDP, proved or proved plus probable reserves additions, as the case may be, before production by total annual production in the applicable period. Reserves replacement may be used as a measure of the Corporation's sustainability and its ability to replace its PDP, proved or proved plus probable reserves, as the case may be.
- For information regarding recycle ratios and how such metrics are calculated, see "Non-GAAP and Other Financial Measures".
- For information regarding net asset value and how such metric is calculated, see "Non-GAAP and Other Financial Measures".
- For information regarding netbacks and how such metrics are calculated, see "Non-GAAP and Other Financial Measures".

#### POTENTIAL FUTURE DRILLING LOCATIONS

This presentation discloses 3,773 potential net future horizontal drilling locations, of which 694 locations have been attributed proved plus probable reserves and 3,079 are unbooked locations. Proved plus probable locations consist of proposed drilling locations identified in the 2022 Reserves Report that have proved and/or probable reserves, as applicable, attributed to them. Unbooked locations are internal estimates based on Birchcliff's prospective acreage and an assumption as to the number of wells that can be drilled per section based on industry practice and internal technical analysis review. Unbooked locations have been identified by management as an estimate of Birchcliff's multi-year drilling activities based on evaluation of applicable geologic, seismic, engineering, production and reserves information. Unbooked locations do not have proved or probable reserves attributed to them in the 2022 Reserves Report.

Birchcliff's ability to drill and develop these locations and the drilling locations on which Birchcliff actually drills wells depends on a number of uncertainties and factors, including, but not limited to, the availability of capital, equipment and personnel, oil and natural gas prices, costs, inclement weather, seasonal restrictions, drilling results, additional geological, geophysical and reservoir information that is obtained, production rate recovery, gathering system and transportation constraints, the net price received for commodities produced, regulatory approvals and regulatory changes. As a result of these uncertainties, there can be no assurance that the potential future drilling locations that Birchcliff has identified will ever be drilled and, if drilled, that such locations will result in additional oil, condensate, NGLs or natural gas production and, in the case of unbooked locations, additional reserves. As such, Birchcliff's actual drilling activities may differ materially from those presently identified, which could adversely affect Birchcliff's business. While certain of the unbooked drilling locations have been de risked by drilling existing wells in relatively close proximity to such unbooked drilling locations, some of the other unbooked drilling locations are farther away from existing wells, where management has less information about the characteristics of the reservoir and there is therefore more uncertainty whether wells will be drilled in such locations and, if drilled, there is more uncertainty that such wells will result in additional proved or probable reserves, resources or production.

#### **PRODUCTION**

With respect to the disclosure of Birchcliff's production contained in this presentation: (i) references to "light oil" mean "light crude oil and medium crude oil and term is defined in NI 51-101; (ii) except where otherwise stated, references to "liquids" mean "light crude oil and medium crude oil" and "natural gas liquids" (including condensate) as such terms are defined in NI 51-101; and (iii) references to "natural gas" mean "shale gas", which also includes an immaterial amount of "conventional natural gas", as such terms are defined in NI 51-101. In addition, NI 51-101 includes condensate within the product type of natural gas liquids. In certain cases, Birchcliff has disclosed condensate separately from other natural gas liquids as the price of condensate as compared to other natural gas liquids therefrom.



#### **INITIAL PRODUCTION RATES**

Any references in this presentation to initial production rates or other short-term production rates are useful in confirming the presence of hydrocarbons; however, such rates are not determinative of the rates at which such wells will continue to produce and decline thereafter and are not indicative of the long-term performance or the ultimate recovery of such wells. In addition, such rates may also include recovered "load oil" or "load water" fluids used in well completion stimulation. Readers are cautioned not to place undue reliance on such rates in calculating the aggregate production for Birchcliff. Such rates are based on field estimates and may be based on limited data available at this time. The natural gas volumes represent raw natural gas volumes as opposed to sales gas volumes.

#### **F&D CAPITAL EXPENDITURES**

Unless otherwise stated, references in this presentation to "F&D capital expenditures" denotes exploration and development expenditures as disclosed in the Corporation's financial statements in accordance with GAAP, and is primarily comprised of capital for land, seismic, workovers, drilling and completions, well equipment and facilities and capitalized G&A costs and excludes any net acquisitions and dispositions, administrative assets and the capitalized portion of cash incentive payments that have not been approved by the Board. Management believes that F&D capital expenditures assists management and investors in assessing Birchcliff capital cost outlay associated with its exploration and development activities for the purposes of finding and developing its reserves.

#### THIRD-PARTY INFORMATION

This presentation includes market, industry and economic data which was obtained from various publicly available sources and other sources believed by Birchcliff to be true. Although Birchcliff believes such data to be reliable, it has not independently verified any of the data from third-party sources referred to in this presentation or analyzed or verified the underlying reports relied upon or referred to by such sources or ascertained the underlying economic and other assumptions relied upon by such sources. While Birchcliff believes that such market, industry and economic data is accurate, there can be no assurance as to the accuracy or completeness thereof and Birchcliff makes no representations or guarantees as to the accuracy or completeness of such information.

#### FORWARD-LOOKING STATEMENTS

Certain statements contained in this presentation constitute forward-looking statements and forward-looking information (collectively referred to as "forward-looking statements") within the meaning of applicable Canadian securities laws. The forward-looking statements contained in this presentation relate to future events or Birchcliff's future plans, strategy, operations, performance or financial position and are based on Birchcliff's current expectations, estimates, projections, beliefs and assumptions. Such forward-looking statements have been made by Birchcliff in light of the information available to it at the time the statements were made and reflect its experience and perception of historical trends. All statements and information other than historical fact may be forward-looking statements. Such forward-looking statements are often, but not always, identified by the use of words such as "seek", "plan", "focus", "future", "outlook", "position", "expect", "project", "intend", "believe", "anticipate", "estimate", "forecast", "guidance", "potential", "proposed", "predict", "budget", "continue", "targeting", "may", "will", "could", "might", "should", "on track", "maintain", "deliver" and other similar words and expressions.

By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Accordingly, readers are cautioned not to place undue reliance on such forward-looking statements. Although Birchcliff believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct and Birchcliff makes no representation that actual results achieved will be the same in whole or in part as those set out in the forward-looking statements.

In particular, this presentation contains forward-looking statements relating to:

- Birchcliff's plans and other aspects of its anticipated future financial performance, results, operations, focus, objectives, strategies, opportunities, priorities and goals;
- the information set forth on the slide "Corporate Snapshot –Birchcliff Overview" and elsewhere in this presentation as it relates to Birchcliff's guidance for 2023, including: forecasts of annual average production, adjusted funds flow, F&D capital expenditures, free funds flow, excess free funds flow and total debt at year end; that the forecast of total debt at December 31, 2023 is expected to be comprised of any amounts outstanding under the Credit Facilities plus accounts payable and accrued liabilities and less cash, accounts receivable and prepaid expenses and deposits at the end of the year; and the expected impact of changes in commodity prices and the CDN/US exchange rate on Birchcliff's forecast of free funds flow:
- the information set forth on the slide "2023 Outlook –2023 Capital Program Details" and elsewhere in this presentation regarding Birchcliff's 2023 capital program and its exploration, production and development activities and the timing thereof, including: the focus of, the objectives of, the anticipated results from and the expected benefits of the 2023 capital program; estimates of capital expenditures (including Birchcliff's expected capital spending allocation and average well costs in 2023); the number and types of wells to be drilled and brought on production in 2023; the number and location of well pads; and that the Corporation's operational flexibility allows for the slowing of its 2023 capital program;
- the information set forth on the slide "Two-Year Outlook Significant Flexibility in the 2023/2024 Capital Programs", including: that Birchcliff's operational flexibility allows for nimble capital deployment; that excess free funds flow will be generated in 2024 based on current strip pricing; that Birchcliff's strong balance sheet provides optionality to utilize short term debt to fund its capital program, if necessary; and forecasts of adjusted funds flow, F&D capital expenditures and the Corporation's annual base common share dividend for 2023 and 2024 and excess free funds flow for 2024;
- the information set forth on the slide "2023 Outlook –2023 Natural Gas Marketing –Forecasted Average Price Per Hub" and elsewhere in this presentation regarding Birchcliff's forecast natural gas market exposure in 2023;



- the information set forth on the slides "Two-Year Outlook Significant Flexibility in the 2023/2024 Capital Programs", "Five-Year Outlook Disciplined Production Growth Enhances Profitability" and "Five-Year Outlook Focused on Profitability & Shareholder Returns" and elsewhere in this presentation as it relates to Birchcliff's updated five-year outlook, including: the key themes of the updated five-year outlook (including that the Corporation will generate substantial free funds flow and maintain capital discipline, that the five-year outlook delivers significant shareholder returns and establishes a cash position and that the Corporation plans to fully utilize its existing infrastructure and leverage its extensive drilling inventory); that the updated five-year outlook forecasts 11% growth over the five-year period; that disciplined capital spending will prioritize sustainable shareholder returns; that the Corporation has optionality to accelerate growth and fill existing infrastructure; forecasts of annual average production, the number of wells to be brought on production, adjusted funds flow, F&D capital expenditures, free funds flow, annual base dividend, excess free funds flow and total debt or total surplus (as the case may be) at year end; that there is the potential to pay over \$1 billion (\$4.00/share) in common share dividends over the five-year period; and forecasts of free funds flow per basic common share;
- the information set forth on the slide "Five-Year Outlook Decades of Low-Risk Booked Inventory Beyond Five-Year Outlook", including: that approximately 25 to 35 wells will be required each year after the initial 5-year period to keep all of its infrastructure fully utilized and producing 90,000 boe/d; that assuming an average of 30 net wells required per year, Birchcliff's total 2P booked potential locations provide the Corporation with approximately 22 years worth of drilling inventory; that Birchcliff's exclusively Alberta-based inventory of approximately 3,000 low risk, potential net future horizontal drilling locations in Pouce Coupe and Gordondale supports its planned growth to 90,000 boe/d in Q4 2027 and beyond, without the need to rely on any acquisition of assets and crown land; and that Birchcliff's drilling inventory provides it with optionality to consider additional growth beyond its targeted production rate of 90,000 boe/d, to approximately 105,000 boe/d, subject to strong commodity prices, and that this optionality for further growth in 2026 roughly coincides with the anticipated timing for the commencement of Phase 1 of LNG Canada's LNG export facility;
- statements with respect to dividends, including: that the annual base dividend of \$0.80 per common share for 2023 will be declared and paid quarterly at the rate of \$0.20 per common share; and that Birchcliff's annual base dividend of \$0.80 per common share in 2023 (\$213 million annually) represents an annual dividend yield of 9.5% in2023, based on the closing price of the common shares of \$8.39 on March 13, 2023;
- the performance and other characteristics of Birchcliff's oil and natural gas properties and expected results from its assets, including statements regarding the potential or prospectivity of Birchcliff's properties;
- estimates of potential future drilling locations and opportunities;
- statements regarding the Ksi Lisims LNG project; and
- the information set forth on the slides "Corporate Snapshot –Birchcliff Overview" and "Corporate Reserves" and elsewhere in this presentation relating to the Corporation's reserves, including: estimates of reserves; reserves life index; and estimates of the net present values of future net revenue associated with Birchcliff's reserves.

Information relating to reserves is forward-looking as it involves the implied assessment, based on certain estimates and assumptions, that the reserves exist in the quantities predicted or estimated and that the reserves can profitably be produced in the future. See "Advisories – Presentation of Oil and Gas Reserves".

With respect to the forward-looking statements contained in this presentation, assumptions have been made regarding, among other things: the degree to which the Corporation's results of operations and financial condition will be disrupted by circumstances attributable to the COVID-19 pandemic; prevailing and future commodity prices and differentials, exchange rates, inflation rates, royalty rates and tax rates; the state of the economy, financial markets and the exploration, development and production business; the political environment in which Birchcliff operates; the regulatory framework regarding royalties, taxes, environmental, climate change and other laws; the Corporation's ability to comply with existing and future laws; future cash flow, debt and dividend levels; future operating, transportation, G&A and other expenses; Birchcliff's ability to access capital and obtain financing on acceptable terms; the timing and amount of capital expenditures and the sources of funding for capital expenditures and other activities; the sufficiency of budgeted capital expenditures to carry out planned operations; the successful and timely implementation of capital projects and the timing, location and extent of future drilling and other operations; results of operations; Birchcliff's ability to continue to develop its assets and obtain the anticipated benefits therefrom; the performance of existing and future wells; reserves volumes and Birchcliff's ability to replace and expand reserves through acquisition, development or exploration; the impact of competition on Birchcliff; the availability of, demand for and cost of labour, services and materials; the approval of the Board of future dividends; the ability to obtain any necessary regulatory or other approvals in a timely manner; the satisfaction by third parties of their obligations to Birchcliff's natural gas market exposure. In addition to the foregoing assumptions, Birchcliff has made the following assumptions with respect to certain forward-looking statements co

- With respect to Birchcliff's 2023 guidance (as updated on March 15, 2023):
  - The following commodity prices and exchange rate are assumed: an average WTI price of US\$78.50/bbl; an average WTI-MSW differential of CDN\$3.25/bbl; an average AECO price of CDN\$3.00/GJ; an average Dawn price of US\$3.05/MMBtu; an average NYMEX HH price of US\$3.50/MMBtu; and an exchange rate (CDN\$ to US\$1) of 1.35.
  - o Birchcliff's production guidance assumes that: the 2023 capital program will be carried out as currently contemplated; no unexpected outages occur in the infrastructure that Birchcliff relies on to produce its wells and that any transportation service curtailments or unplanned outages that occur will be short in duration or otherwise insignificant; the construction of new infrastructure meets timing and operational expectations; existing wells continue to meet production expectations; and future wells scheduled to come on production meet timing, production and capital expenditure expectations.
  - o Birchcliff's forecast of capital expenditures assumes that the 2023 capital program will be carried out as currently contemplated and excludes any net potential acquisitions and dispositions and the capitalized portion of cash incentive payments that have not been approved by the Board.
  - Birchcliff's forecasts of adjusted funds flow and free funds flow assume that: the 2023 capital program will be carried out as currently contemplated and the level of capital spending for 2023 set forth herein is met; and the forecasts of production, production commodity mix, expenses and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met. Birchcliff's forecast of adjusted funds flow takes into account its physical and financial basis swap contracts outstanding as at March 14, 2023 and excludes cash incentive payments that have not been approved by the Board.
  - o Birchcliff's forecast of excess free funds flow assumes that: the forecasts of adjusted funds flow and free funds flow are achieved; and an annual base dividend of \$0.80 per common share is paid during 2023 and there are 266 million common shares outstanding, with no changes to the base dividend rate and no special dividends paid.



- Birchcliff's forecast of year end total debt assumes that: (i) the forecasts of adjusted funds flow, free funds flow and excess free funds flow are achieved, with the level of capital spending for 2023 met and the payment of an annual base dividend of \$213 million; (ii) any free funds flow remaining after the payment of dividends, asset retirement obligations and other amounts for administrative assets, financing fees and capital lease obligations is allocated towards debt reduction; (iii) there are no buybacks of common shares during 2023; (iv) there are no significant acquisitions or dispositions completed by the Corporation during 2023; (v) there are no equity issuances during 2023; and (vi) there are no further proceeds received from the exercise of stock options or performance warrants during 2023. The forecast of total debt excludes cash incentive payments that have not been approved by the Board.
- o Birchcliff's forecast of its natural gas market exposure assumes: (i) 175,000 GJ/d being sold on a physical basis at the Dawn price; (ii) 152,500 MMBtu/d being contracted on a financial and physical basis at an average fixed basis differential price between AECO 7A and NYMEX HH of approximately US\$1.23/MMBtu; and (iii) 27,500 GJ/d being sold at Alliance on a physical basis at the AECO 5A price plus a premium. Birchcliff's natural gas market exposure takes into account its physical and financial basis swap contracts outstanding as at March 14, 2023.
- With respect to Birchcliff's updated five-year outlook:
  - The following commodity prices and exchange rate are assumed for 2024 to 2027 (see above for 2023 commodity prices and exchange rate assumptions) an average WTI price of US\$74.00/bbl in 2024 and US\$75.00/bbl in 2025 to 2027; an average AECO price of CDN\$3.30/GJ in 2024 and CDN\$4.10/GJ in 2025 to 2027; an average Dawn price of US\$3.55/MMBtu in 2024 and US\$4.10/MMBtu in 2025 to 2027; an average NYMEX HH price of US\$3.70/MMBtu in 2024 and US\$4.20/MMBtu in 2025 to 2027; and an average exchange rate (CDN\$ to US\$1) of 1.35 in 2024 and 1.34 in 2025 to 2027.
  - o Birchcliff's production forecasts assume that the Corporation's capital programs will be carried out as currently contemplated no unexpected outages occur in the infrastructure that Birchcliff relies on to produce its wells and that any transportation service curtailments or unplanned outages that occur will be short in duration or otherwise insignificant the construction of new infrastructure meets timing and operational expectations existing wells continue to meet production expectations and future wells scheduled to come on production meet timing, production and capital expenditure expectations.
  - Birchcliff's forecasts of F&D capital expenditures assume that the Corporation's capital programs will be carried out as currently contemplated and exclude any net potential acquisitions and dispositions and the capitalized portion of cash incentive payments that have not been approved by the Board The five-year outlook also forecasts that approximately 178 wells will be brought on production over the five year period, which forecast is subject to similar assumptions regarding wells drilled and brought on production as set forth herein The amount and allocation of capital expenditures for exploration and development activities by area and the number and types of wells to be drilled and brought on production is dependent upon results achieved and is subject to review and modification by management on an ongoing basis throughout the year. Actual spending may vary due to a variety of factors, including commodity prices, economic conditions, results of operations and costs of labour services and materials.
  - o Birchcliff's forecasts of adjusted funds flow, free funds flow and cumulative free funds flow assume that the Corporation's capital programs will be carried out as currently contemplated and the level of capital spending for each year set forth herein is met and the forecasts of production, production commodity mix, expenses and natural gas market exposure and the commodity price and exchange rate assumptions set forth herein are met Birchcliff's forecasts of adjusted funds flow take into account its physical and financial basis swap contracts outstanding as at March 14, 2023 and exclude cash incentive payments that have not been approved by the Board.
  - o Birchcliff's forecasts of excess free funds flow assume that the forecasts of adjusted funds flow and free funds flow are achieved each year, an annual base dividend of \$0.80 per common share is paid during the five years and there are 266 million common shares outstanding, with no changes to the base dividend rate and no special dividends paid.
  - Birchcliff's forecasts of year end total (debt) surplus during 2024 to 2027 assume that: (i) the forecasts of adjusted funds flow, free funds flow and excess free funds flow are achieved, with the level of capital spending for each year met and the payment of an annual base dividend of 213 million each year; (ii) any free funds flow remaining after the payment of dividends, asset retirement obligations and other amounts for administrative assets, financing fees and capital lease obligations is allocated towards full debt repayment, with any remaining amounts allocated to increasing the Corporation's total surplus balance contemplated in the five-year outlook; (iii) there are no buybacks of common shares during the five-year period; (iv) there are no significant acquisitions or dispositions completed by the Corporation during the five-year period; (v) there are no equity issuances during the five-year period; and (vi) there are no further proceeds received from the exercise of stock options or performance warrants during the five-year period. The forecasts of total (debt) surplus exclude cash incentive payments that have not been approved by the Board.
  - The five-year outlook disclosed herein supersedes Birchcliff's previous five-year plan for 2023 to 2027 (the "Previous Outlook") as disclosed by the Corporation on January 18, 2023. Primarily as a result of a lower than anticipated commodity price forecast and decreased F&D capital expenditures in 2024, the new five-year outlook now forecasts lower annual average production, adjusted funds flow, free funds flow and excess free funds flow over the five year period, as well as a total debt balance up to the end of 2025 and lower year end total surplus balances for 2026 and 2027. F&D capital expenditures under the new five-year outlook are higher than the Previous Outlook for 2024 primarily as a result of the Corporation's strategic decisions to protect its balance sheet and dividends during times where commodity prices are anticipated to be weaker.
- With respect to statements of future wells to be drilled and brought on production, such statements assume the continuing validity of the geological and other technical interpretations performed by Birchcliff's technical staff, which indicate that commercially economic volumes can be recovered from Birchcliff's lands as a result of drilling future wells and that commodity prices and general economic conditions will warrant proceeding with the drilling of such wells.



Birchcliff's actual results, performance or achievements could differ materially from those anticipated in the forward-looking statements as a result of both known and unknown risks and uncertainties including, but not limited to: the risks posed by pandemics (including COVID-19), epidemics and global conflict (including the Russian invasion of Ukraine) and their impacts on supply and demand and commodity prices; actions taken by OPEC and other major producers of crude oil and the impact such actions may have on supply and demand and commodity prices; the uncertainty of estimates and projections relating to production, revenue, costs, expenses and reserves; the risk that any of the Corporation's material assumptions prove to be materially inaccurate (including the Corporation's commodity price and exchange rate assumptions for 2023 to 2027); general economic, market and business conditions which will, among other things, impact the demand for and market prices of Birchcliff's products and Birchcliff's access to capital; volatility of crude oil and natural gas prices; risks associated with increasing costs, whether due to high inflation rates, supply chain disruptions or other factors; fluctuations in exchange and interest rates; stock market volatility; loss of market demand; an inability to access sufficient capital from internal and external sources on terms acceptable to the Corporation; risks associated with Birchcliff's Credit Facilities, including a failure to comply with covenants under the agreement governing the Credit Facilities and the risk that the borrowing base limit may be redetermined; fluctuations in the costs of borrowing; operational risks and liabilities inherent in oil and natural gas operations; the occurrence of unexpected events such as fires, severe weather, explosions, blow-outs, equipment failures, transportation incidents and other similar events; an inability to access sufficient water or other fluids needed for operations; uncertainty that development activities in connection with Birchcliff's assets will be economic; an inability to access or implement some or all of the technology necessary to operate its assets and achieve expected future results; the accuracy of estimates of reserves, future net revenue and production levels; geological, technical, drilling, construction and processing problems; uncertainty of geological and technical data; horizontal drilling and completions techniques and the failure of drilling results to meet expectations for reserves or production; uncertainties related to Birchcliff's future potential drilling locations; delays or changes in plans with respect to exploration or development projects or capital expenditures; the accuracy of cost estimates and variances in Birchcliff's actual costs and economic returns from those anticipated: incorrect assessments of the value of acquisitions and exploration and development programs; changes to the regulatory framework in the locations where the Corporation operates, including changes to tax laws, Crown royalty rates, environmental laws, climate change laws, carbon tax regimes, incentive programs and other regulations that affect the oil and natural gas industry; political uncertainty and uncertainty associated with government policy changes; actions by government authorities; an inability of the Corporation to comply with existing and future laws and the cost of compliance with such laws; dependence on facilities, gathering lines and pipelines; uncertainties and risks associated with pipeline restrictions and outages to third-party infrastructure that could cause disruptions to production; the lack of available pipeline capacity and an inability to secure adequate and cost-effective processing and transportation for Birchcliff's products; an inability to satisfy obligations under Birchcliff's firm marketing and transportation arrangements; shortages in equipment and skilled personnel; the absence or loss of key employees; competition for, among other things, capital, acquisitions of reserves, undeveloped lands, equipment and skilled personnel; management of Birchcliff's growth; environmental and climate change risks, claims and liabilities; potential litigation; default under or breach of agreements by counterparties and potential enforceability issues in contracts; claims by Indigenous peoples; the reassessment by taxing or regulatory authorities of the Corporation's prior transactions and filings; unforeseen title defects; third-party claims regarding the Corporation's right to use technology and equipment; uncertainties associated with the outcome of litigation or other proceedings involving Birchcliff; uncertainties associated with counterparty credit risk; risks associated with Birchcliff's risk management and market diversification activities; risks associated with the declaration and payment of future dividends, including the discretion of the Board to declare dividends and change the Corporation's dividend policy and the risk that the amount of dividends may be less than currently forecast; the failure to obtain any required approvals in a timely manner or at all: the failure to complete or realize the anticipated benefits of acquisitions and dispositions and the risk of unforeseen difficulties in integrating acquired assets into Birchcliff's operations; negative public perception of the oil and natural gas industry and fossil fuels; the Corporation's reliance on hydraulic fracturing; market competition, including from alternative energy sources; changing demand for petroleum products; the availability of insurance and the risk that certain losses may not be insured; breaches or failure of information systems and security (including risks associated with cyber-attacks); risks associated with the ownership of the Corporation's securities; and the accuracy of the Corporation's accounting estimates and judgments.

The declaration and payment of any future dividends are subject to the discretion of the Board and may not be approved or may vary depending on a variety of factors and conditions existing from time to time, including commodity prices, free funds flow, current and forecast commodity prices, fluctuations in working capital, financial requirements of Birchcliff, applicable laws (including solvency tests under the *Business Corporations Act* (Alberta) for the declaration and payment of dividends) and other factors beyond Birchcliff's control. The payment of dividends to shareholders is not assured or guaranteed and dividends may be reduced or suspended entirely. In addition to the foregoing, the Corporation's ability to pay dividends now or in the future may be limited by covenants contained in the agreements governing any indebtedness that the Corporation has incurred or may incur in the future, including the terms of the Credit Facilities. The agreement governing the Credit Facilities provides that Birchcliff is not permitted to make any distribution (which includes dividends) at any time when an event of default exists or would reasonably be expected to exist upon making such distribution, unless such event of default arose subsequent to the ordinary course declaration of the applicable distribution.

Readers are cautioned that the foregoing lists of factors are not exhaustive. Additional information on these and other risk factors that could affect results of operations, financial performance or financial results are included in Birchcliff's most recent Annual Information Form under the heading "Risk Factors" and in other reports filed with Canadian securities regulatory authorities.

This presentation contains information that may constitute future-orientated financial information or financial outlook information (collectively, "FOFI") about Birchcliff's prospective financial performance, financial position or cash flows, all of which is subject to the same assumptions, risk factors, limitations and qualifications as set forth above. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise or inaccurate and, as such, undue reliance should not be placed on FOFI. Birchcliff's actual results, performance and achievements could differ materially from those expressed in, or implied by, FOFI. Birchcliff has included FOFI in order to provide readers with a more complete perspective on Birchcliff's future operations and management's current expectations relating to Birchcliff's future performance. Readers are cautioned that such information may not be appropriate for other purposes. FOFI contained herein was made as of the date of this presentation. Unless required by applicable laws, Birchcliff does not undertake any obligation to publicly update or revise any FOFI statements, whether as a result of new information, future events or otherwise.

Management has included the above summary of assumptions and risks related to forward-looking statements provided in this presentation in order to provide readers with a more complete perspective on Birchcliff's future operations and management's current expectations relating to Birchcliff's future performance. Readers are cautioned that this information may not be appropriate for other purposes.

The forward-looking statements contained in this presentation are expressly qualified by the foregoing cautionary statements. The forward-looking statements contained herein are made as of the date of this presentation. Unless required by applicable laws, Birchcliff does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.